

RATES 10 CENTS PER LINE CLASSIFIED ADS BRING IMMEDIATE RESULTS COUNT SIX WORDS TO A LINE

WANT AD RATES

THIS IS THE REGULAR "WANT AD" type, (8 point). The first line is set in 8 point light caps, for which no extra charge is made.

The rate for this type is 10 cents, or less. The rate is based on the count of six (6) average length words to the line-hyphenated words count as two words. No abbreviations allowed in the body of the advertisement.

For your convenience, the cost of two or more lines for single insertions and 7 and 30 consecutive insertions in regular want ad type are figured below:

Table with columns: Lines, Words, Time, Month. Rates listed for 1-30 lines and 1-30 days.

The 10 per cent. discount has been deducted on the above quotations.

The above 7 and 30-time rates apply only for consecutive day-by-day insertions. These rates DO NOT apply on Sunday insertions alone, even though ordered for consecutive Sundays.

If the Sunday only is used the rate is 10c a line each insertion, regardless of the number of Sundays the advertisement appears.

THIS IS 8 POINT LIGHT CAPS. THE RATE IS DOUBLE THE ABOVE OR 20 CENTS A LINE.

THIS IS 10 POINT LIGHT CAPS. THE RATE IS TRIPLE REGULAR TYPE, OR 30 CENTS A LINE.

THIS IS 12 POINT LIGHT CAPS. RATES \$1.00 PER INCH OR 40 CENTS A LINE. COMBINATION OF 8, 10 AND 12 POINT TYPE \$1.00 PER INCH.

NO KEYS AD TAKEN FOR LESS THAN 50 CENTS WHERE THE ANSWERS ARE TO BE MAILED TO THE ADVERTISER. NO AD TAKEN FOR LESS THAN 20 CENTS.

CASH MUST ACCOMPANY ALL ORDERS

A discount of 10 per cent is allowed for every CONSECUTIVE DAILY insertion. Where white space is desired above and below a charge of 10 cents per line is made.

Classification not guaranteed after 6:30.

HELP WANTED—MALE WANTED—JUNIOR DRUG CLERK. State salary wanted and furnish reference. Box 595, Winston, N. C.

WANTED—REGISTERED DRUGGIST for small town. State salary. "B-1," care News and Observer. 7-7t.

WANTED: THREE EXPERIENCED HOUSE-TO-HOUSE CANVASSERS FOR ROAD WORK.

MAKE WRITTEN APPLICATION, GIVING AGE AND EXPERIENCE. ADDRESS "E-9," CARE NEWS AND OBSERVER.

WANTED—FIRST CLASS MAN TO take charge of bicycle and gun repair shop. Good salary, steady work. Experienced man only need apply. Gasline Cycle Company, New Bern, N. C. 9-7t

WANTED — 10 BRICKLAYERS AT ONCE. APPLY COOPER WAREHOUSE CO., HENDERSON, N. C. 14-2t.

WANTED AT ONCE—WHITE COOK for small logging camp. A good man will find a good place. Virginia Lumber and Box Co., Goldsboro, N. C. 8-7t

WANTED THREE GOOD BOYS, LIVE ENOUGH TO GET UP EARLY

AND SERVE NEWS AND OBSERVER PATRONS BEFORE BREAKFAST.

APPLY TODAY BEFORE 9 O'CLOCK TO CITY CIRCULATION MANAGER NEWS AND OBSERVER

WANTED—AT ONCE, AN EXPERIENCED soda dispensary. State salary expected and give reference in first letter. Address "D-7," care News and Observer. 12-2t

WINTER WANTED—STATE AGE, married or single, salary expected, what you can do in first letter. The Bondiford News, Beaufort, N. C. 14-4t

HELP WANTED—MALE

WANTED—A FIRST-CLASS BAKER to work in a small modern bakery; good salary. Willis Baking Company, Washington, N. C. 10-7t.

WANTED—A FIRST-CLASS TRUCK body builder. Apply Hackney Bros., Wilson, N. C. 13-2t.

FIRST CLASS CARRIAGE AND AUTO painter wanted at once; custom shop, steady job for right man. State wages, wire or write. James McGirt and Co., Sylvester, Ga. 9-7t

WANTED—25 MEN AND BOYS to operate cut-off and rip saws in box factory. Good wages; regular work. Jeffery-Myers Manufacturing Co., Oxford, N. C. 8-7t

WANTED—GOOD AUCTIONEER for small tobacco market. Address "C-7," care News and Observer. 11-5t

STENOGRAPHER WANTED SEPT-EMER first, male, with some railroad experience preferred. "Y-6," care News and Observer. 3-5-7-10-12-14-17

WANTED—INTELLIGENT, INDUSTRIOUS white farmer for my farm, three miles of Raleigh, preferably a man who can operate tractor. May begin now or by Christmas. Clarence Poe, Raleigh, N. C. 14-2t

WANTED—TWO FIRST CLASS UNION compositors, and two good job press feeders; give full particulars, experience, age, salary expected, etc., first letter. Barber Printing Company, Winston-Salem, N. C. 14-2t

WANTED—AT ONCE, GOOD SEWING machine fixer. Weldon Cotton Mfg. Company, Weldon, N. C. 13-3t

WANTED—FIRST-CLASS COOK for cafe. Address H. C. Ottman, Snow Hill, N. C. 13-7t

WANTED—COMPETENT COLORED MALE COOK AT A. AND E. STATE COLLEGE. APPLY AT KITCHEN. 13-2t

WANTED—GOOD MATTRESS MAKER. Apply at once, Eureka Mattress Co., Raleigh. 13-3t

BARBER WANTED AT ONCE. \$25 guaranteed or 65 per cent straight. Wire B. K. Bradshaw, Union Barber Shop, Wilmington, N. C. 13-5t

WANTED—EXPERIENCED CLEANER and presser. Good salary to right party. Address the Farmville Steam Laundry, Farmville, N. C. 13-7t

WANTED—AT ONCE, FIRST-CLASS white barber; 70% commission. Apply to Crystal Barber Shop, Goldsboro, N. C. 13-7t

WANTED—ARCHITECTURAL draftsman for the State Architect's office, Raleigh, N. C.; permanent position, good pay; send references, state when could report for work. Address James A. Salter, State Architect, 14-2t

HELP WANTED—FEMALE WANTED—LADY STENOGRAPHER. One with experience in law office preferred. Apply in own handwriting stating qualifications and experience and salary expected. "D-10," News and Observer. 13-7t

WANTED—COMPETENT COLORED WAITRESS AT A. AND E. STATE COLLEGE. APPLY AT KITCHEN. 13-2t

TIMBER FOR SALE IN SOUTH CAROLINA—Seven to twelve million, mostly pine of fine quality, directly on railroad, healthy locality, and fine mill site on railroad. Reasonable terms to good parties, or would let contract for logging and sawing to responsible parties owning proper equipment. Address Box 299, Summerville, S. C. 8-7t

WANTED—MILLINER; MUST BE thoroughly experienced in making and trimming. Experienced need only apply. Address mail to P. O. Box 355, Burlington, N. C. 12-2t

HELP WANTED (Male and Female) 492 month; age, 18 upward. Experience unnecessary. For free particulars, write J. Leonard (former government examiner), 1038 Equitable Bldg., Washington. 9-9t

TEACHERS WANTED WANTED—HIGH SCHOOL TEACHER of English. Liberal salary. Address P. O. Box 914, Rocky Mount, N. C. 14-2t

WANTED—TWO TEACHERS, ONE for fourth, fifth and sixth grades; one for seventh and eighth grades, \$75 per month. For a six months term. Apply W. E. Koonce, Comfort, N. C. 14-7t

WANTED—TEACHERS FOR FIRST fifth and sixth grades, also French. History and English teacher for high school. Good salary for 8 months term. D. W. Maddox, Supt., Jonesboro, N. C. 11-13-17

WANTED—HIGH SCHOOL TEACHER for Griffon State High School. Good salary. Apply to Supt. W. G. Coltrain, Griffon, N. C. 9-7t

TEACHERS WANTED FOR RURAL schools. Prices ranging from \$125.00 to \$50 per month. No healthier location in North Carolina. Apply to superintendent, W. R. Thompson, Pittsboro, N. C. 8-7t

POSITIONS WANTED BOOKKEEPER, EIGHT YEARS' EXPERIENCE, five years in wholesale grocery, wants position Sept. 1st. May be interested in taking stock. "P-1," care News and Observer. 14-4t

WANTED—POSITION IN BANK or office where ability counts. Have had five years' office management, and two years' banking. Now employed as cashier. Good recommendations from all employers. Good reason for wanting change. Address "C-1," care News and Observer. 14-4t

CONSERVATORY GRADUATE MUSIC teacher desires position. References given. Address "E-5," care News and Observer. 13-2t

POSITIONS WANTED

REGISTERED DRUGGIST OPEN FOR position Sept. 15th; good experience; don't mind work. In answering state salary offered. "F-4," care News and Observer. 14-17

WANTED—LOGGING POSITION BY experienced man. Will consider contract or salary. Apply "F-3," care Raleigh News and Observer. 13-7t

POSITION IN GENERAL STORE IS desired by young man of 20. Can assist in office. Am a bookkeeper. Can use typewriter. "F-2," care News and Observer. 14-2t

AMY "Y" MAN WANTS JOB AS COUNTY WELFARE WORKER. "A-4," CARE OF NEWS AND OBSERVER. 6-8-10-12-14-16

WANTED—HONORABLY DISCHARGED sailor desires position as salesman with shoe or ready-to-wear clothing store. Good school education with knowledge of bookkeeping. Three years' experience in office work. Best references. Wish to commence work September 1st. "E-10," care News and Observer. 14-2t

DISCHARGED ARMY CAPTAIN OPEN FOR POSITION AS COMMISSARY MANAGER; HIGHEST REFERENCES AS TO CHARACTER AND ABILITY; FAMILIAR WITH PAY ROLLS AND GENERAL OFFICE WORK. ADDRESS "D-8," CARE NEWS AND OBSERVER. 14-2t

EXPERIENCED DOCTOR, JUST BACK from overseas service, desires location or contract practice. Address "D-3," care News and Observer. 12-3t

WANTED—A POSITION AS SALESMAN and buyer January 1, in good general store by experienced young man; now engaged in other work. A-1 references as to ability and character. "E-5," care News and Observer. 13-2t

YOUNG MAN WITH EIGHT YEARS' business training, desires to communicate with good concern, either wholesale or retail. Future will be considered more than salary. Address "F-5," care News and Observer. 14-2t

DISCHARGED ARMY CAPTAIN OPEN FOR position as commissary manager; highest references as to character and ability; familiar with pay rolls and general office work. Address "D-8," care News and Observer. 14-2t

WANTED—TO TEACH ENGLISH, Latin or Algebra by woman, college graduate, of eleven years' teaching, experience in largest cities of the State, and holding a high school principal's certificate. No salary under \$1,500 considered. Address "D-4," care News and Observer. 12-2t

PHYSICIAN; 37; MARRIED; 13 YEAR practice; wants location in town of 1,000 population or over; where roads are fair and good man is needed. Reference as to character and ability. "D-5," care News and Observer. 12-4t

YOUNG LADY DESIRES CLERICAL position. Can use typewriter and adding machine. Experienced. Good references. Phone 853-J. 12-7t

BOOKKEEPER, EXPERIENCED ON Carolina tobacco markets, desires position with good house. Write W. E. Bush, Brooksville, Ky. 10-7t

SALESMEN WANTED—SALESMEN WHO ARE calling on merchants in small towns and general country stores, to sell our new 5c punch boards on commission. Write for salesmen outfit. Empire Manufacturing Co., 125 W. Plum St., Norfolk, Va. 7-9t

SALESMAN WANTED IN SOUTH Carolina, to sell oil, paints and roofing cement. Big pay to the right man. Box 402, Wilson, N. C. 11-12-14-17

LIVE EARNEST AGENTS WANTED in every town in your State to sell accident and health insurance (covering every injury and illness) on annual or popular monthly payment plan. Cash commission and liberal renewals. Johnson & Adams, Southeastern Managers, 295 Southern Bldg., Washington, D. C. 10-12-14

WANTED—SALESMAN WITH AUTO-mobile to sell Edison country lighting plants, water systems, etc. Must devote his whole time. Exclusive territory given. Live wires only considered. Address, with age, references, experience, Virginia Machinery and Well Co., Inc., Box 1122, Richmond, Va. 13-2t

WANTED—LIVE-WIRE SPECIALTY SALESMAN, NORTH CAROLINA TERRITORY. ADDRESS F. E. TIPTON, 103 W. MARTIN ST., RALEIGH, N. C. 13-7t

AGENTS

THE GREATEST INVENTION OF THE AGE—The Duplex Hair Cutter. Just comb your hair and it cuts it at the same time. Easier than shaving. Guaranteed to save its cost many times every year. A child can use it. Worth \$5.00. Samples sent postpaid for only \$2.00. Send today. Duplex Hair Cutter, Box 705, Raleigh, N. C.

SALESMEN OR AGENTS—\$100 WILL start you in a business of your own that will earn you \$500 a month. Simply say: "Show me." Magic Metal Co., Richmond, Va. 12-7t

BUSINESS OPPORTUNITIES PARTNER TO TAKE ACTIVE AND half interest in thoroughly equipped tent and awning factory; willing to move factory to Raleigh. If interested, address P. O. Box 901, Greensboro, N. C. 13-7t

DO YOU SEE THIS AD? OF COURSE YOU DO. IT IS printed to show you how easy it is to find an ad if it is surrounded with plenty of white space.

NEXT TIME YOU WANT AN attractive "want ad" try three blank lines above and below like this. Also tell us to give you white space on each side.

BLANK LINES 10 CENTS A LINE. Use white space. It will pay you.

FOR SALE (Miscellaneous) ARMY GOODS FOR SALE U. S. ARMY TENTS

TENTS, 16x16x11 FEET HIGH, 3 FOOT wall, guaranteed 12 1/2 oz. standard duck, \$19.95 each.

OFFICERS' WALL TENTS, 9x5 FEET, used but serviceable, \$25.95 each.

SHELTER TENTS, \$3.95 EACH.

TENT FLIES, 9x16 FEET, \$10.95 EACH. 12x16 feet, \$14.85.

WAGON COVERS 10x14 FEET, USED but serviceable, \$14.50 each.

CANVAS PIECES HEAVY DUCK FROM government used tents; could be made up into wagon covers, engine and automobile covers, stack covers, etc.; 35 cents per pound.

U. S. ARMY REFRIGERATORS GRAND RAPIDS, 500 POUNDS ICE capacity, 2 large compartments, each measure 6 feet high, 2 feet wide, 2 feet deep, nearly new, worth \$350.00; our special \$112.75 each.

ALASKA, 3 COMPARTMENTS, SIDE feed ice chamber on top, 800 pounds ice capacity, size 8 feet high, 5 feet wide almost new, worth \$400.00. Special \$150.00 each.

U. S. ARMY BEDS—BED CLOTHING COMMERCIAL COMFORTERS, FOR schools, road work, jails, etc.; 25 to the bale as they come from government, used but serviceable, \$55.00 per bale.

STEEL COTS \$3.95 EACH; CANVAS folding cots, \$3.95 each.

BLANKETS, USED; SOMEWHAT worn, but in serviceable condition. While they last \$4.95 each. Some of these blankets cost \$7.00 to \$12.00 each.

KHAKI BREECHES, WASHED AND serviceable, 30c pair, \$9.00 doz.

WOOL BREECHES, USED BUT SERVICEABLE, \$14.50 dozen, \$2.25 pair.

U. S. ARMY BELTS, SHIRTS, SHOES, BREECHES WOOL SHIRTS, USED BUT SERVICEABLE, \$14.50 dozen, \$1.95 each.

WEB WAIST BELTS, NEW, 25 CENTS each, \$2.75 dozen.

ARMY BELTS LEATHER, HEAVY and wide, brand new. Last a life time, \$14.50 each.

CANVAS LEGGINGS USED BUT SERVICEABLE, 20 cents a pair.

USED FELT HATS, CLEANED, \$1.00 each.

ARMY RUBBER LEATHER SHOES, used, but repaired and serviceable, \$2.95 pair.

LEATHER JACKET, SLEEVELESS, wool lined. For general winter wear. For farmer, autoist, teamster, etc. Almost new, \$8.50 each.

U. S. ARMY TIN CUPS, KNIVES, BAYONETS, TIN CUPS, HEAVY, ALMOST NEW, \$1.00 dozen, 7c cents each.

SADDLES BY GOOD SERVICEABLE condition, \$18.95 each.

McCLELLAN SADDLES, NEW, \$28.95 each.

AXES, USED, LIMITED NUMBER left, 50 cents each.

ENGLISH KNIFE BAYONET, SHEPHERD knife; when ground makes a wonderful carving, fish knife, haunting knife, etc.; 75 cents each.

STEEL SCABARD TO FIT BAYONET, 50 cents each.

POCKET KNIVES, SIMMONS MAKE, new, worth \$2.75, special \$1.85.

A COMPARATIVE PICTURE OF THE NUMBER OF PAGES A WANTED AD IN OUR PAPER HAS BACK IN ONE DAY—AND THE NUMBER OF PAGES YOU CAN BACK IN ONE DAY

Save Time It is the one priceless commodity. No good business man or woman can ever get enough of it. Want Ads will save it for you.

FOR SALE (Miscellaneous) CORLISS STEAM ENGINE; 100-horsepower; good condition. Reason for selling, replaced by Fairbanks-Morse crude oil engine.

FOR SALE—ADDING MACHINES. GOOD SECOND-HAND MODELS AT BARGAIN PRICES. ALSO NEW MACHINES OF ANY SIZE TO FIT YOUR BUSINESS.

WAR MATERIAL FOR SALE 25 FLAT TOP DESKS. 150 GARBAGE OR ASH CANS, new.

WANTED TO SELL ABOUT 7,000 OR 8,000 pounds of bright tobacco; ungraded. R. A. Overman, Corinth, N. C.

FOR SALE—TWO GOOD HORSE-drawn farm cars and one good horse drawn com. ambulance and casket wagon, all in first-class condition; rubber tires and up to date.

FOR SALE—ONE 90 HORSE-POWER boiler, 110 pounds steam pressure. Boiler will give good service. Reason for selling, are replacing boiler with larger size.

FOR SALE—ONE 40-HORSE BOILER, 30 H. P. engine, mill and swing saw, complete. Also one "Four" Side planer. "E-7," care News and Observer. 13-4t

FOR RENT (Miscellaneous) RARE COUNTY FARM, NEAR RALEIGH FOR RENT—ONE 1-HORSE FARM AND ONE 2-HORSE FARM CONTAINING ABOUT 60 ACRES—SITUATED WITHIN ONE AND ONE-HALF MILES OF RALEIGH.

REAL ESTATE WANTED WANTED—TO BUY A 5 OR 7-ROOM house, well located, with modern improvements. Box 373, Raleigh, N. C.

REAL ESTATE FOR SALE NICE LOT 75x150 ON HILSBORO street, just one block outside of city limits for sale. Bargain for quick sale. Phone 677. 13-3t

FARMS FOR SALE—I HAVE SEVERAL attractive farms in Nottoway county, Virginia. Splendid bright tobacco and grain lands. Bright tobacco farmers from Carolina are rapidly buying up these farms.

FARMS FOR SALE—WRITE FOR LIST of seventy-five desirable farms we are offering for sale in Wayne and nine other Eastern North Carolina counties. Various sizes. Joe A. Parker, Real Estate, Goldsboro, N. C. 16-12-14

LET US SUBDIVIDE AND SELL YOUR FARM AT AUCTION. WE GUARANTEE SATISFACTORY RESULTS. RALEIGH REAL ESTATE AND TRUST CO. RALEIGH, N. C. 14-7t

SATISFACTION IS A BIG WORD FULL OF MEANING BUT MY PLAN FOR SELLING LAND IS "ONE WAY, SATISFACTION OR NO PAY." D. F. FORT, JR., RALEIGH, N. C.

FOR SALE—NINE-ROOM HOUSE AND 1 1/2 lots, two blocks of Capitol. Buy from owner, on easy terms. Apply P. O. Box 2, Raleigh, N. C. 14-7t

REAL ESTATE IN PLACING YOUR LAND ON THE MARKET YOU NATURALLY WANT A M.A.N. OF EXPERIENCE, ENERGY AND FACT TO HANDLE IT FOR YOU. I DO BUSINESS—ONE WAY—SATISFACTION OR NO PAY. WRITE, WIRE OR PHONE ME. D. F. FORT, JR., RALEIGH, N. C.

WANTED—BUYER FOR FINEST farm in Lee county; 715 acres, located on capital highway; 250 acres in cultivation; dwelling house 100 yards from station; six houses; ten tobacco barns. Very fine crop growing now. Price \$65,000. M. C. Beeson, Sanford, N. C. 9-7t