THE BEST-NOT THE CHEAPEST-WANT MEDIUM IN NORTH CAROLINA

VOL. CX. NO. 48.

RALEIGH, N. C., SUNDAY MORNING, AUGUST 17, 1919.

PRICE: FIVE CENTS.

WANT AD RATES

THIS IS THE REGULAR "WANT AD" type, (8 point). The first line is set in 8 point light caps, for which no extra charge is made.

The rate for this type is 10 cents er line. The rate is based on the count of six (6) average length words to the line-hyphenated words count as two words. No abbreviations allowed in the body of the advertisement. Every name or initial in the name and ad dress counts as a word. Always count the name and address.

For your convenience, the cost of two or more lines for single insertions and 7 and 30 consecutive insertions in regular want ad type are figured

Delow:					
	Wards !	One	Seven	One	
Lines.	Wards	Time.	Times.	Month.	
2	. 12	.20	\$1.26	. 8 5.40	
3	18	.30	1.89	. 8.10	
4	24	.40	2.52	10.80	
5	30	.50	. 3.15	. 13.50	
6	36	.60	3.78	. 16.20	
7	. 42	.70	4.41	. 18.90	
8	. 48	.80	5.04	21.60	
9	54	.90	5.67	24.30	
10	60	1.00	6.30	27.00	
The 10	per cent.	discour	t has b	een de-	

ducted on the above quetations. The above 7 and 30-time rates apply only for consecutive day-by-day insertions. These rates DO NOT apply on Sunday insertions alone, even though ordered for consecutive Sun-

If the Sunday only is used the rate is 10c a line each insertion, regardless of the number of Sundays the advertisement appears.

THIS IS 8 POINT LIGHT CAPS. THE RATE IS DOUBLE THE ABOVE OR 20 CENTS A LINE.

THIS IS 10 POINT LIGHT CAPS. THE RATE IS TRIPLE REGULAR TYPE, OR 30 CENTS A LINE.

THIS IS 12 POINT LIGHT CAPS. RATES \$1.00 PER INCH OR 40 CENTS A LINE. COMBINATION OF 8, 10 AND 12 POINT TYPE \$1.00 PER INCH.

NO KEYED AD TAKEN FOR LESS THAN 50 CENTS WHERE THE AN-SWERS ARE TO BE MAILED THE ADVERTISER. NO AD TAKEN FOR LESS THAN 20 CENTS.

WANTED—TEN BRICK LAY. ERS AT ONCE. RATE 90 CENTS PER HOUR. J. E. SOLOMON, COOPER WAREHOUSE, HENDER-SON, N. C. 16-2t

WANTED-FORTY CARPEN TERS. BEST OF WAGES. APPLY HARRISON CON-STRUCTION CO., COOPER WAREHOUSE, ON AUG. 25TH, HENDERSON, N. C.

CASH MUST ACCOMPANY

ALL ORDERS A discount of 10 per cent is allowed for sever CONSECUTIVE DAILY :3 sertions. Where white space is desired above and below a charge of 10 cents per line is made. Classification not guaranteed after 6: 0

HELP WANTED-MALE WANTED-JUNIOR. DRUG .CLERK State salary wanted and furnish ref-

erence. Box 595, Winston, N. C.

WANTED: THREE

EXPERIENCED

HOUSE-TO-HOUSE

CANVASSERS

FOR BOAD WORK MAKE WRITTEN

APPLICATION,

GIVING AGE

AND EXPERIENCE.

ADDRESS "E-9,"

CARE NEWS AND OBSERVER.

WANTED - 10 BRICKLAY ERS AT ONCE. APPLY COOPER WAREHOUSE CO., HENDERSON, N. C.

WANTED THREE GOOD BOYS, LIVE

ENOUGH TO GET UP EARLY

EVERY MORNING

AND SERVE

NEWS AND OBSERVER

PATRONS BEFORE BREAKFAST

APPLY TODAY BEFORE 9 O'CLOCK TO CITY

CIRCULATION MANAGER NEWS AND OBSERVER

PRINTER WANTED - STATE AGE, married or single, salary expected, what you can do in first letter. The Beaufort News, Beaufort, N. C.

REGISTERED DENTIST WANTED AT once; write full particulars and salary expected in first letter. Dr. G. S. Smathers, 81-2 Biltmore avenue, Ashe-ville, N. C. 15-7t

HELP WANTED-MALE

WANTED - CASHIER, APPLY TO "Bank of Knightdale," Knightdale, N. C. State salary and references.

HARDWOOD MACHINE MEN. GOOD PAY, STEADY WORK. ERMANENT MEN. NO FLOATERS. H. S. STORR & CO., RALEIGH.

WANTED - EXPERIENCED BROOM maker, Good position and pay for right man. Stock if preferred. Carolina Broom Co., Varina, N. C. 16-2t

WANTED-SIX GOOD GARAGE MEchanics immediately. None but best apply. People's Garage, Goldsbore,

16-21 WANTED-THE FOLLOWING GOOD musicians for land sale band: Cornet, trombone, baritone, tuba and snare drummer, from Sept. 15 till Christmas Must be gentlemen on and off the job. State salary. I pay board and transportation. W. F. Crouse, 212 N. read St., Winston-Salem, N. C. 16-4t.

WANTED-LOG CUTTERS, DRIVERS and mill hands. Come to W. L. Nufers Mill, Battleboro, N. C. 15-5t WANTED - FIRST-CLASS COOK FOR cafe. Address H. C. Ottimau, Snow Hill, N. C. 13-7t

WANTED-A GOOD AUTO MEchanic. Come or write Slyson & Eason, Hookerton, N. C. State salary.

WANTED-A FIRST-CLASS TRUCK body builder. Apply Hackney Bros. Wilson, N. C. 13-5t

WANTED

THE TALLASSEE POWER COMPANY.

BADIN, N. C.

Desires the services of one sign painter; good wages, best of living conditions and permanent job for the right man.

> ADDRESS J. H. DEVEREAUX,

EMPLOYMENT MAN. GER,

BADIN, N. C.

REGISTERED DRUGGIST WANTED to buy some stock in and manage drug store in mill town. This is a good opportunity for some hustler who wants to get into business for himself. Very little money required, and a chance to let the profits of the business pay for your interest. Write to Good Opportunity, 296 E. Hen-drix St., Greenshoro, N. C. 15-3t.

100 PAINTERS

WANTED AT ONCE

HOUSING CORPORATION

JOB

CRADDOCK, VA.,

NEAR NOROLK NAVY YARDS

UNION JOB

INSIDE WORK

KALSOMINING AND

FLAT PAINTING

NO LOST TIME

LONG JOB

BOARD AND ROOM

FOR \$10.00 PER WEEK

APPLY ON JOB TO J. G. MOORE

JUNIOR DRUGGIST, WITH FIVE years' experience, wants position after October 1. Not afraid of work. "F-8," care News and Observer.

WANTED-GOOD MATTRESS MAKER. Apply at once, Eureka Mattress Co. Raleigh. 13-5t.

BARBER WANTED AT ONCE. \$25 guaranteed or 65 per cent straight. Wire B. K. Bradshaw, Union Barber Shop, Wilmington, N. C.

WANTED-EXPERIENCED CLEANER and presser. Good salary to right party. Address the Farmville Steam Laundry, Farmville, N. C. 13-7t WANTED-AT ONCE, FIRST-CLASS white barber; 70% commission. Ap-

ply to Crystal Barber Shop, Goldsboro, N. C. 13-7t WANTED AT ONCE-A TWO-THIRder, man or woman, to help i. our printing plant. Write, stating experience and salary wanted and when can come. Burton Brothers Auction Company Printing Department, Wil-son, N. C. 16-4t.

MAN TO WORK THIS CITY REFINishing chandeliers, brass beds, automobiles, by new method, \$10 daily without capital or experience. Write Gunmetal Co., 126 Elm, Decatur, Ill

WAITED-REGISTERED DRUGGIST give experinece, reference and salary expected. A good place for a good man. "H-8," cars News and Observer.

WRITE THE WORDS FOR A SONG-We write music and guarantee pub-lisher's acceptance. Submit poems patriotic, love or any subject. Ches-ter Music Co., 1858 So. Dearborn, Suite

HELP WANTED-MALE

YES-IF YOU HAVE TWO HANDS Prof. Branning will teach you the barber trade; good wages; chain of shops; position guaranteed. Atlanta Barber College, 14 E. Mitchetl St.

STENOGRAPHER WANTED SEPTEMher first, male, with some railroad experience preferred. "Y-6," care News and Observer. 3-5-7-10-12-14-17

WANTED MEN FOR ROAD WORK COMMON AND SKILLED LABOR.

ROAD-ROLLER MEN, CONCRETE MIXER MEN. TRUCK DRIVERS. HOISTING ENGINE OPERATORS. BRICK - DROPPERS. AND CONCRETE WORKERS. STAND-ARD WAGES PAID COMMON LABOR, GOOD PAY TO GOOD MEN ON SKILLED WORK. LONG JOB AND GOOD WORKING CCNDITIONS. WORK TO START IN THREE WEEKS. APPLY IN PERSON OR BY MAIL TO

T. L. HIGGS, COUNTY ROAD ENGINEER 336 HINTON BLDG., ELIZABETH CITY, N. C. 9-10-13-15-17-19-21

WANTED - AMBITIOUS, EFFICIENT stenographers for responsible positions; \$1,000 to \$1,800 guaranteed. Positions for students from 50 schools. Tuition, less trainfaire, paid from salary. Catalog, attractive proposition. Piedmont Business College, Lynch-

burg, Va. WANTED - EXPERIENCED STOCK security salesmen. Good proposition. State your experience. R. S. Free man, 703 Mutual Bldg., Richmond.

WANTED - LIVE, ENERGETIC, young, unmarried man, with good education and address and with the ability to sell a complete line of highgrade garage equipments. Equipment Compan 1, 110 S. Blound Street, Raleigh, N. P.

EXPERIENCED MANAGER

WANTED FOR FLOUR MILL

Wanted an experienced manand feed mill; one that will buy four or five thousand dollars worth of stock. This is a money chance for the right man. Write

> TROY MILLING CO., TROY, N. C.

LEARN AUTOS-TRACTORS. Big demand at big pay for trained Auto, Truck and Tractor men. Oldest, most reliable school in U. S. A. Endorsed by factories and garages everywhere. FREE big 175 page catalog. Come to Detroit. The Heart of

Auto industry. MICHIGAN STATE AUTO SCHOOL 136 Auto Bldg., Detroit, Mich. WANTED - EXPERIENCED MAN TO do woodwork and who can handle and operate machinery. Good pay to the right man. Corbitt Buggy Company, Henderson, N. C.

WANTED

100 LABORERS

FOR ROAD CONSTRUCTION

GOOD WAGES PAID

APPLY ON JOB WEST CONSTRUCTION CO.,

KINSTON, N. C. 17-3t WANTED - COUNTRY PRINTER OR two-thirder in newspaper office and

learn to run linotype. Johnstonian

MEN — STOP — DON'T LOOK FOR jobs; we'll teach you barber trade, paying positions guaranteed, chain of shops. Make money while learning. Everything \$30. Tools free. Greatest Southern college. Send for catalogue Jacksonville Barber College, 822 W Bay St., Jacksonville, Fla. 27-3-10-17 LINOTYPE OPERATOR WANTED IM-

mediately. Top wages. News, Ham-let, N. C. 17-8t. HELP WANTED—FEMALE VANTED-YOUNG LADY STENOGrapher, thoroughly efficient and capa-

ble as serving as private secretary Phone 334 17-20 WANTED-THREE WAIT RESSES. APPLY YARBOR-

OUGH HOTEL. 16-2t HUNDREDS WOMEN 18 UP, WANTED U. S. Government census work, \$1,000-\$1,600 year. Easy office work. Common education sufficient Pull unnecessary. List positions free. Write immediately, Franklin Institute, Dept.

689-8, Rochester, N. Y. 13-to-10-5 GIRLS: LEARN MILLINERY-BE INdependent. Demand for milliners increasing daily. Good positions always open. Start now for fall season. Making and trimming taught in four to six weeks by artistic milliner. Full course, \$25. Spar Practical Mil-linery College, 4. Whitehall St., Atlanta, Ga.

Smith's Secret

Jones wanted to know. Nobody could blame him, for a good stenographer means a smoothly running day's work. Smith told Jones in a confidential whisper. What Smith said was: "Sh-h-h-h! Listen! I put a Want Ad in the paper and she was number seven. Seven, you know Jonesy, is the perfect number." And Smith smiled a smile of satisfaction. And here's more of Smith's secret. The paper was this paper. Why don't you try Smith's plan?

Or, if perchance you are a stenographer, a Want Ad may find the particular place you want. The best employers read them. Try one.

These Are Effective Little Messages WANTED — Stanographer, bright setting young make the setting young woman able to take the setting young woman able to take the setting to the

The best Employers and Employees use this newspaper to find each other. It is an excellent practice to

Read and Use the Want Ads in THE NEWS AND OBSERVER

"The Best, Not the Cheapest, Want Medium in

North Carolina"

HELP WANTED-FEMALE WOULD YOU LIKE TO SPEND NEXT winter in Florida on the delightful Pinellas peninsulaf Work in our orange packing house is open for a dozen women packers with outside employment for twenty men pickers. Good wages for good workers. Proference to experienced men or women. but experience not absolutely neces-Work starts about November

sociation, Ozona, Fla. 3, 11, 17, 24 WANTED-NAMES AMBITIOUS WOmen, 18 or over, wishing government census positions. 4,000 needed. \$1,000 year. "B-106," News and Ob-

Sto10-5 WANTED - EXPERIENCED MILLI ner. State age, experience and salary expected in first letter. References required. S. H. Kress & Co., Rocky

Mount, N. C. 16-2t WANTED - LADY STENOGRAPHER. One with experience in law office preferred. Apply in own handwriting stating qualifications and experience and salary expected. "D-10," News

and Observer. WANTED-TWO WHITE LADIES WITH GOOD HEALTH TO DO COOKING AND OTHER HOUSE WORK IN PRIVATE HOMES AT PROVIDENCE N. C. GOOD HOMES

REASONABLE SALARY PLEASANT SURROUND INGS. GIVE REFERENCES. W. L. STANCIL, HAR GROVE, N. C. WANTED - MIDDLE - AGED LADY

who wants good home and is willing to assist with housework to go to Norfolk, Va. Address 4111 Colonial 17-11 Ave., Norfolk, Va. WANTED-TWO GIRLS FOR DINING

room. Experience not Wire or write. Farrar Hotel, Tar boro, N. C. WANTED-MIDDLE AGED LADY TO assist in copking and housekeeping. A good salary for the right person. Box 1, Nashville, N. C. 17-8t.

Box 1, Nashville, N. C. HELP WANTED

(Male and Female)

WANTED-A RESIDENT AGENT IN each small town tributary to Raleigh, to take orders for a beautiful and useful line of sanitary brushes and dusters that every housewife wants the moment she sees them. You can earn a nice income devoting all or spare time to this work. Address Manager, Box 606, Baleigh, N. C.

RAILWAY MAIL AND CENSUS clerks wanted; prepare for coming examinations. We prepare you for \$5. No extres. Pittman Civil Service School, Washington, D. C. 3-6-10-13-19-20-24-27-31

publication. Submit poems on any subject. Metropolitan Studios, Dept. 542, 914 S. Michigan, Chicago. PRAVELING MEN, WOMEN, BEST side line in the world; \$1,000 monthly; nothing to sell or carry; in-

YOU WRITE THE WORDS FOR A

song-We write music and guarantee

formation only. J. H. Walker, Boulder, Colorado. 16-30 CENSUS CLERKS -- 4,000 NEEDED \$92 month; age, 18 upward. Experience unnecessary. For free partienlars, write J. Leonard (former government examiner), 1038 Equitable Bldg. Washington. 9-10t

TEACHERS WANTED WANTED-LADY TEACHER FOR STH and 9th grades; good salary; 8 months term. Address Box 47, Wise, K. C.

TEACHERS WANTED

WANTED-TEACHERS FOR RURAL schools of Richmond county, Salaries range \$70 up. School terms: 6 to 1 months. Apply to Supt. In J. Bell, Rockingham, N. C. 16-3t

WANTED-TWO HIGH SCHOOL tenchers. One for English and another for Latin and Algebra; liberal salary. Address P. O. Box 914, Rocky Mount, N. C. WANTED-HIGH SCHOOL TEACHER of English. Liberal salary. Address P. O. Box 914, Rocky Mount, N. C.

WANTED-TWO TEACHERS, ONE for fourth, fifth and sixth grades; for seventh and eighth grade one \$75 per month. For a six months term.

Apply W. E. Koonce, Comfort, N. C. TEACHERS FOR GRADE AND HIGH school work; principals and superintendents, music, domestic science, ex-pression. Demand greater than supply. Splendid salaries. Special enrol! ment fo August. Sheridan Teachers Agency, Greenwood, S. C.

TEACHERS AND SCHOOL OFFICIAL send for our new catalogue of school supplies, maps, charts, globes, erasers crayon, ink, report cards, registers, etc. Special estimates for year's supply. Sheridan School Supply Greenwood, S. C.

WANTED-TEACHERS FOR FIRST fifth and sixth grades, also French History and English teacher for high term. D. W. Maddox, Supt., Jones boro, N. C. 11-13-17 WANTED-POSITION AS CLERK IN

hotel. Can furnish best of references. Address "H-1," care of News and Observer. WANTED-PRINCIPAL FOR THREE-

teacher rural school. Salary, \$125 per month for eight months; two princi pals for three-teacher schools, sal ary \$100 per month for six months primary teacher with knowledge of music, salary \$75 for seven months' term. Apply to R. H. Clayton, County Superintendent, Hillsboro, N.

WANTED-LADY TEACHER FOR 7TH and part 8th grades in Norlina high school. Good salary. Apply at once, giving full particulars. Box 1, Nor-

17-41 POSITIONS WANTED

EXPERIENCED BANK MAN DESIRES position. "G-I," care News and Ob-WANT A JOB IN A BARBER SHOP

one year's experience bair cutting and shaving. Not so well up on shampooing and massaging. White Lem Gaskins, Grimesland, N. C. 16-20 WANTED - A POSITION THROUGH September, October and November. as clip carrier on Eastern N. C. to bacco market. Can give reference. Address "W.M.H.," care of Banner W. H. Co., Pamplico, S. C. POSITION WANTED AS BOOKKEEP

er by young man; married; now em-ployed, but desires a change; with good references. "F-10," care News and Observer, Raleigh, N. C. BOOKKEEPER, EIGHT YEARS' EX perience, five years in wholesale gro eery, wants position Sept. 1st. Ma be interested in taking stock. "Fil.

care News and Observer. WASHINGTON AND LEE GRADUATE just released from the service; one year principal of a state high school desires principalship of a school of professorship of English or History Address P. O. Box 117, Candor, N. C. 16-3t

AN EXPERT DICTAPHONE OPERA tor and typist desires position in Ra leigh at once. Salary under \$75 not considered. Address "G-3," care News and Observer.

POSITIONS WANTED

WANTED-POSITION IN BANK OR office where ability counts. Have had five years' office management, and two years' banking. Now employed as cashier. Good recommendations from all employers. Good reason for want-ing change. Address "C-1," care News and Observer.

WANTED-LOGGING POSITION BY experienced man. Will consider contract or salary. Apply "F3," care Raleigh News and Observer.

WANTED - POSITION AS HIGH school teacher. Three years' experience in high school work. Two as principal. State high school principal's certificate. Best references, "G-9," care News and Observer. 16-2t

WANTED - POSITION AS COMMERcial teacher. Three years' experience in college, high school and commercial work. "G-8," care News and Observer.

YOUNG LADY DESIRES CLERICAL position. Can use typewriter and adding machine, Experienced. Good references. Phone 855-J.

BOOKKEEPER, EXPERIENCED ON Carolina tobacco markets, desires position with good house. Write V. E. Bush, Brocksville, Ky. 10-7t. POSITION WANTED AS CABLEWAY logging superintendent, with 12 years

experience; Al reference. Address Box 34, Beaufort, N. C. 3-10-17-24 REGISTERED DRUGGIST OPEN FOR position Sept 15th; good experience don't mind work. In answering state salary offered. "F-4." care News and Observer.

ARMY "Y" MAN WANTS JOB AS COUNTY WELFARE WORKER. SERVER. 6-8-10-12-14-16 A STEADY AND THOROUGHLY CApable young lady desires a position as doubly entry bookkeeper. Not a sten-

ENERGETIC MAN GOOD AT FIGures; also pretty good penman, wants either position or job in tobacco warehouse to learn the business. I also like plenty of work. References "G-7." care News and Observer. 17-2t DO YOU NEED AN ADVERTISING

ographer but can use typewriter and posting machine. Box 217, Raleigh.

writer, Mr. Business Man? One who can write class, "punch" copy? Try me! Address "H-7," care News and Observer. ANYONE DESIRING SERVICES OF lady stenographer with six years' experience in general office work; good speed in shorthand and type-

writing, write "I-1," care Observer. 17-1t WANTED-BY MAN WITH 18 YEARS experience with all departments, position as manager, assistant manager or steward in good commercial hotel; would consider lessing good hotel. "I-3," care of News and Observer. 17-11.

AGENTS COMPLETE HISTORY OF WORLD War by March; big book; best terms; enormous sale for fall deliveries outfit 25c. Southern Map Co., At

lanta, Ga. THE GREATEST INVENTION OF THE age-The Duplex Hair Cutter. Just comb your hair and it cuts it at the same time. Easier than shaving Guaranteed to save its cost many times every year. A child can use it Worth \$5.00. Samples sent postpaid for only \$2.00. Send today. Duplex Hair Cutter, Box 705, Raleigh, N. C.

start you in a business of your own that will earn you \$500 a month Simply say: "Show me." Magic Meta Co., Richmond, Va. EMMETT SCOTTS AND KELLY MIL lers Negro War Histories outsell them all-better now than ever-\$40,-000 sales last week. Agents wild over success. Best terms. Patriotic pic-

SALESMEN OR AGENTS-\$100 WILL

tures free. Express paid. Either out-fit free. Both 50c. Be quick. Mulliken Co., Lumberton, N. C. AGENTS-ONE CENT INVESTED IN a postal card brings you clean, hones employment proposition worth \$75 \$100 a week. Specialty Manufacturing Association, Division 210 Madison

AGENTS-BIG PAY AND FREE AUTO

Wisconsin.

mobile introducing wonderful new gasoline saver, puncture-proof, five year spark plugs and other economical auto necessities. Outfit free. L. Ballwey, 551 Sta. F, Louisville, Ky. AGENTS MAKE BIG PROFITS SELL ing our Extracts, Perfumes, Cold Creams, Face Powders, Spices, Med-

cines, etc. Beautiful High Grade Line. Exclusive territory. Sample Soap free. Lacassian Co., Det. 141, St. Louis, Mo. TAILOBING AGENTS WANTED Sell men's made-to-measure suits auovercoats. Earn big money. Only producing agents wanted. Fall sam-

ples now ready. Leeds Woolen Mills, Chicago. HOW MANY NONSKID 30x31/4 TIRES Goodyear, Goodrich, U. S., and Firestone, Fisk, Kelly-Springfield, Ajax etc., could you sell at \$11.707 Other sizes just as low-priced. You could save money for your friends and make money for yourself. Handsome commission on every tire. Agents easily earn \$20 a day. No stock, no office necessary. Write for this attractive proposition. Famous Tires Corporation, 346 Babcock St.,

falo, N. Y.

Everyone wants it. Formulas for 200 Home made beverages, Book Form Send \$1.00 for copy and territory proposition. Buyers Export Agency Inc., 447 Broome St., N. Y.

AGENTS MAKING \$200 WEEKLY.

3-10-17-24-31

AGENTS-\$6 TO \$12 A DAY EASY 250 lightweight, fast selling, popular priced necessities, food flavors, perfumes, sosps, toilet preparations, etc.; agent's outfit free; write today, pick, now. American Products Co., 18 American Bidg., Cincinnati, O.

AGENTS

REAL ESTATE

Soeds, Plants, Produce, Live

Stock, Poultry and Autome

AGENTS MAKE \$50 WEEKLY TAKing orders for fast selling Gos Raincoats and Fountain pens. Rundreds of orders waiting; 83 an hour for spare time. Barri made \$17 in all to a hours. Palmer made \$146 in one week. We deliver and collect. Sample coat and pen free. Write today for agency. Goodyear Mfg. Co., 125 Goodyear Bldg., Kansas City, Mo.

AGENTS-OUR "BUSINESS GUIDE" contains only cotton calculator with prices from 1-40e up to 60e a pound. Also cotton seed and picker's tables. Best terms; outfit free. J. L. Nichols Co., Naperville, Ill. 15-17

AGENTS-MAKE GASOLINE 2c GALlon; \$5.00 hourly absolutely guaranteed. Others making it, you can too. Write for positive proof. Federal Chemical Works, 20 West Jackson, Chicago. GENTS - WIRELESS UNBRELLAS

will pay hustlers \$2.00 an hour to take orders for this newest invention. No investment. Write for five-style outfit. Parker Manufacturing Cos, 2233 Wall St., Dayton, Ohioi. AGENTS-\$8.50 A DAY TO START selling newest hosiery. Guaranteed to

wear 12 months. Bigger money for full time workers. Write Guaranteed Hosiery Co., 121 Ames St., Dayton, Ohio. AGENTS-\$2.00 AN HOUR SELLING guaranteed waterproof kitchen apron. Needs no laundering; sell to every home. Dainty, durable, economica; big

money; sample free. Thomas Aprou Co., 121 Camp St., Dayton, Ohio. AGENTS-\$1,00 AN HOUR, NEWEST kitchen tool. Every woman will use 20 times daily. Easy seller. Big profits. Sample free. Thomas Manufacturing Co., 1521 Bath St., Dayton, Ohio.

tative in your town, calling on auto-mobile owners; either whole or upars time. No samples, no investment. Good commission; easy seller. Kelley Co., 475 Drexel Bldg., Philadelphia, 17-11. Pa. NAPHTHA WASHING TABLETS SELL

AGENTS-ACT AS OWN REPRESEN-

in every home; pay agents immense profits; sample free. Peerless Tablet Co., Ligonier, Ind. PORTRAITS-ANY FINISH, GROUPS or single, \$1. No black shadows, accurate likeness, prompt service. Send trial at once. M. A. Beall, artist, 2131 Van Buren St., Chicago. AUTHORIZED NEGRO WAR BOOK,

book for colored people ever written; 150 pictures; price only \$2.50; selling like wildfire; big agent's outfit free; get the big book. Act quick. Jenkins Publishing Co., Washington, D. C. GENTS WANTED FOR RADIO-LITE

744 pages with peace terms by Kelly

Miller, of Washington, D. C., and an

assistant of the war department; best

for Ford cars. Price \$3, Gives in-creased light at low speed, and does not burn out bulbs. C. H. Roebuek, 17-24 AGENTS-OPPORTUNITY OF LIFEtime. Scott's official history of the American negro in the world war. Greatest seller in years. Photographs of colored troops. Best terms, Com-

plete outfit postpaid, 10c. Get busy. Sherman Press, Atlas Bldg., Chicago.

SALESMEN WANTED-SALESMAN TO SELL A new article just out; good proposition to right man. Address "G-6," care News and Observer.

CIALTY SALESMAN NORTH CAROLINA TER-RITORY. ADDRESS F. E. TIPTON, 103 W. MARTIN ST., RALEIGH, N. C. 13-71 SPECIALTY SALESMEN WANTED-

WANTED-LIVE-WIRE SPE-

net; liberal commission contract with \$35 weekly drawing account. Red Cross Mfg. Co., 502 Title Guaranty Bldg., Dept. G. St. Louis, Mo. SALESMEN TO SELL HIGH-GRADE package and ball gum; also vending achines. Splendid proposition. proposition

American Gum Corporation, Memphis

Something new in temperance drinks;

live wire men earn \$300 per me

DISTRIBUTOR WANTED IN EVERY town for Speedoline; quart equals 51 gallons gasoline; hustlers make \$300 to \$500 per month; particulars free Speedoline Co., Dallas, Texas. SALESMEN - NEW CARBURETOR for Ford care. Simple, not amoving part, installed in thirty minutes

guaranteed to double your mileage

and start in zero weather without

heating or priming. 15 day Free trial, Our St. Louis man sold 1400 in months; Salt Lake City man made \$1,200 in one week. Write U. & J. Carburetor Co., 505 W. Jackson Blvd. THE SOUTHERN DISTRIBUTOR FOR the "U-C-WHAT-U-GET" Visible Gas oline Measure wants services, per-manently and exclusively of salesmen of clean business record and proven sales ability. Big opportunity for the right men. Exclusive terri-tory; liberal commission, with good advances and drawing account. For

particulars address Carr E. Booker Raleigh, N. C. SALESMAN WANTED IN SOUTH Carolina, to sell oil, paints and roofing cement. Big pay to the right man. Box 402, Wilson, N. C. 11-12-14-17

WANTED AT ONCE-GOOD, LIVE salesmen, familiar with the culvert business, to cover Virginia North Carolina, South Carolina and Georgia. Good opportunity for the right men. P. O. Box 555, Salisbury,

NSURANCE MEN SHOULD WRITE for special agency proposition from the largest company specializing in Accident and Health Insurance. D ble your income. Openings through-out your State. Johnson & Adams Southeastern Managers, 595 S Bldg., Washington, D. C.