

GOOD THINGS ARE PROMOTED THROUGH WANT ADS.

WANT AD RATES
 DAILY EDITION 2¢ A WORD.
 SUNDAY EDITION 2¢ A WORD.
 ALL ADS CASH WITH COPY.
 CHECK OR MORE CONSECUTIVE INSERTIONS including Sunday 2¢ a word each insertion.
 SEVEN OR MORE CONSECUTIVE INSERTIONS 2¢ a word each insertion with a discount of 10 per cent.
 FIVE OR MORE CONSECUTIVE SUNDAYS, 2¢ a word.
 CAPITALS LIKE THIS, FOUR TIMES THE ABOVE RATE.
 EACH INITIAL AND GROUP OF FIGURES IS counted as a word, and the name and address are also counted. If 43¢ SUNDAY "COPY" IN BY 10 P. M. Friday. No ads coming in after 6 p. m. will be classified.
 THE NEWS AND OBSERVER WILL ONLY be responsible for the first incorrect insertion of any advertisement. Omission of "key" or error which does not lessen the value of the advertisement will not be corrected by "make good" insertions. The News and Observer will follow requests for classification unless they do not conflict with the established classified rates.
 THE NEWS AND OBSERVER, Raleigh, N. C.

HELP WANTED—MALE
 WANTED AT ONCE—TWO GOOD soda men. Do not apply if afraid of work. Good salary to right men. Apply P. O. Box 337, Raleigh. 187
 MAKE BIG MONEY SPARE TIME selling "Doctor in Candy Form" to everyone and do them great human service. Not a penny of investment required. Agents wanted. Write to day Partola Mfg. Co., 321 Sixth Ave., New York. 188
 WANTED AT ONCE—ONE FIRST class union plumber, \$10 per day for nine hours. None but first class need apply. R. G. Parker, Raleigh. 190

OPERATOR-FOREMAN — WE NEED competent machinist operator for small country shop, who can care for model fourteen, electric pot, and supervise entire shop. Plant practically new. Place will be open July 24th. Position permanent. Write full details to George E. Butler, Pres., News Dispatch Pub. Co., Clinton, N. C. 188
MACHINE BLACKSMITH WANTED—Must be able to make and repair skidding tongs and other logging gear, also do general sawmill repair work in machine shop. Address Box 269, Summerville, S. C. 190
WANTED—FIRST CLASS HORSESHOER at once, on salary or commission. R. Wingate & Son, Greenville, N. C. 189
BARBER WANTED—PAY 70 PER CENT. Apply L. P. Jacobs, City Barber Shop, Rocky Mount, N. C. 180
JUNIOR DRUGGIST WANTED—GOOD chance for hustler; give reference and salary expected in first letter. Fairview Drug Co., Winston-Salem, N. C. 180
WANTED—TWO OR THREE first-class moulders at once. Good wages and steady work to right man. Emporia Machine Co., Emporia, Va. 188

WANTED, RELIABLE NIGHT WATCHMAN at once. Steady employment and good pay. Fremont Oil Mill Co., Fremont, N. C. 189
WELL DRILLER WANTED. I HAVE two wells to drill during the months of July or August. Let me know when you can do the work and price per foot. Jno. A. Trolinger, Haw River, N. C. 188
WANTED—FIRST CLASS FIXER ON Banner Knitwear. steady dial loopers and William Rib machines, in a practically new mill located at Anderson, S. C. Apply Hetrick Hosiery Mills, Walhalla, S. C. 192
WANTED AT ONCE: EXPERIENCED marker and assorter; good salary. Sanitary Steam Laundry, Hamlet, N. C. 193
BOOKKEEPER FOR BANK WANTED at once, desire man familiar with Burroughs posting machine and that has had banking experience. Good salary steady employment. Write in full in first letter. Snow Hill Banking & Trust Co., Snow Hill, N. C. 189
WANTED—YOUNG CIVIL ENGINEER student or graduate for survey work. Phone 1085-R, or write "E-708," care News and Observer. 188

WANTED AT ONCE—SEVERAL GOOD, honest-working men for log wood railroad, sawmill and planing mill work. Merton Seawell Lumber Co., Rex, N. C. 190
WANTED—GENERAL OFFICE MAN bookkeeper; one familiar with lumber, cash and door work preferred; state age, if married or single, and salary wanted. Address, "E-706," care News and Observer. 188
WE WANT EXPERIENCED HARDWARE and implement man. Barnett Hardware Implement Co., Clio, S. C. 188.
WANTED, FIRST-CLASS MAN COOK for cafe. State salary expected and reference in first letter. Address Box 187, Robersonville, N. C. 193
WANT GOOD MAN MANAGE UP-TO-date filling station and accessory and parts business; best opening in Eastern South Carolina; straight salary or salary and commission; state fully experience. Write "C-702," care The News and Observer. 188
WANTED DEEP WELL—WILL be glad to communicate with man that can drill a deep well. If possible would like to have overflow. Write Box 61, Parkton, N. C. 183
WANTED—GOOD, COUNTRY SHOP printer wanted at once. No two-thirds; thirty-five week to start. Address, "E-704," care News and Observer. 188
WANTED BOOKKEEPER FOR GENERAL store. One who can use Burroughs Posting Machine. Send references and state salary expected. Address Aycock Bros., Fremont, N. C. 189
WANTED—IMMEDIATELY COMPETENT linotype operator for weekly newspaper. Eastern News Publishing Company, Benson, N. C. 188
HELP WANTED—FEMALE MAKE BIG MONEY SPARE TIME selling "Doctor in Candy Form" to everyone and do them great human service; not a penny of investment required; agents wanted. Write to day Partola Mfg. Co., 321 Sixth Ave., New York.

HELP WANTED—FEMALE
 WANTED—SETTLED, REFINED, AND intellectual Christian lady housekeeper for gentleman and little girl, seven. Send references with application. If considered, references will be given in return. A good home for a lady. Write P. O. box No. 55, Rockingham, N. C. 190
 WANTED: LADY BOOKKEEPER AND stenographer; one who understands and can use Burroughs adding machine. Good salary to right party. Must be capable of doing good work. Address, Box 23, Robersonville, N. C. 193
A LARGE WHOLESALE CONCERN wants a first-class stenographer. Address P. O. Box 786. 188
WANTED: A COMPETENT STENOGRAPHER for law office. Z. V. Rawls, Rayboro, N. C. 192
WANTED: A STENOGRAPHER TO DO secretarial work in professor's office. Applicant should give age, experience, and salary expected. Drawer 631, Chapel Hill, N. C. 191

WANTED AT ONCE: PARTY TO run saw mill boarding house. Wood and lights free. Apply, with reference. CAMP MFG. CO., Wallace, N. C. 189
TEACHERS WANTED
 WANTED—PRINCIPAL, ONE HIGH-school teacher, two grammar grade teachers, one primary teacher. Apply to J. L. Mann, Lake Landing, N. C. 189
POSITIONS WANTED
 TOBACCO AUCTIONEER WANTS S position. Write, box 161, Wendell, N. C. 189
 YOUNG MAN, 23 YEARS OLD, DESIRES TRAVELING POSITION; WILLING TO WORK BEST OF REFERENCES. WRITE "C 706," CARE NEWS AND OBSERVER. 189
 YOUNG LADY WITH EXPERIENCE desires clerical position or as office assistant by July 19. D-702 care of the News and Observer. 197
 WANTED POSITION AS LADY stenographer in private office. Just finished course at Orlington Business College in Atlanta, Ga. Phone No. 1010-R. 189
 YOUNG LADY SCHOOL TEACHER who has had experience in office work desires clerical position. F 702 care News and Observer. 189

SALESMEN WANTED
 HIGH-CLASS SALESMAN WANTED
 A real Opportunity for a wide-awake man, capable of producing big business in this field to represent P. H. DAVIS TAILORING CO., Cincinnati, makers of "CLOTHES OF QUALITY" made to measure, the biggest clothes value in America with a Nation Wide Reputation.
 CALL ON MR. EDGAR AT HOTEL YARBOROUGH July 6, between 9:00 A. M. and 12:30 P. M. or from 2:00 p. m. to 6:30 p. m.

SALESMEN TWO ORDERS A DAY MEANS \$240 A MONTH.
 FIVE ORDERS, \$600! MARVELOUS ADDING MACHINE. RETAILS \$12.50. DOES THE WORK OF \$300 MACHINE. ADDS, SUBTRACTS, MULTIPLIES, DIVIDES AUTOMATICALLY. WHIRLWIND IN SPEED; INFALLIBLY ACCURATE. FIVE-YEAR GUARANTEE. PROTECTED TERRITORY. WRITE QUICK FOR TRIAL OFFER. SOUTHERN SALES AGENCY, RALEIGH, N. C.
 ARE YOU A SALESMAN? HAVE YOU \$3,000?
 An organized company having the sales rights for North Carolina on a specialty that should be used by 90 per cent of the population, needs an outside "Live Wire" salesman to secure sub-agents in the various counties. Some traveling necessary. At least \$10,000 profits can be made on your investment besides the remuneration for your work. If interested, give full details concerning yourself and appointment will be made for personal interview. Address, "B-703," care News and Observer.

WANTED—TWO YOUNG MEN FOR HOUSE TO HOUSE CANVASERS; MUST HAVE A 1 REFERENCES AND BE WILLING TO WORK; SMALL SALARY TO START WITH; GOOD CHANCE OF PROMOTION. C-709, CARE NEWS AND OBSERVER.

SALESMEN WANTED
 WE NEED SEVEN MORE SALESMEN to sell metal corn cribs, garages, barns, warehouses, also paints, roofing, shingles; we have twelve men in North Carolina and each and every man is making from \$300 to \$400 per week; large commissions; exclusive territory. Southern Fertilizer Company, Fayetteville, N. C. 193
 WANTED BY EFFICIENT SALESMAN legitimate line for part of North Carolina on commission basis. Can furnish own auto. Box C-704, care News and Observer. 186
AGENTS WANTED
 AGENTS: THE "FAMERS MANUAL" with our new "Coin Tables" as a premium, makes best agency proposition. We deliver. Send for free outfit. Nichols Co., Napeville, Ill., Dept. F.

SALESMEN—TWO ORDERS A DAY means \$240 per month! Five orders \$600 per month! Wonderful, new adding machine. Retails \$12.50. Does work of \$300 machine. Adds, Subtracts, Multiplies, Divides, automatically. Five-year guarantee. Worth its price for inventory alone. Carry in coat pocket. Full time or side line. Write quick for trial offer. Southern Sales Agency, P. O. box 705, Raleigh, N. C.
WILLYS LIGHT DEALERS WANTED
 Quantity production is here and we are now opening up some very desirable territory. Willys Light furnishes ample electric light and power for the farm, small town home, mercantile house, and others out of reach of central power stations. Is already well and favorably known, is being nationally advertised on a large scale and is very much in demand. Is equipped with the famous Knight-Sleeve Valve Engine, has a 240 ampere hour battery and many other distinctive advantages. Our dealers also handle a long list of electrical appliances and accessories—such as water systems, electric churns, washing machines, fans, etc. The combined lines offer a wonderful opportunity for capable, aggressive men possessing sales ability to engage in a paying and rapidly growing business. Call in person or write FARM EQUIPMENT CO., 121 W. Martin St., RALEIGH, N. C.

BUSINESS OPPORTUNITIES
 WANTED: EXPERIENCED ICE MAN who will purchase some stock and manage a new up-to-date. Prick Ice Plant. A splendid opportunity for the right party. Box 126, Warsaw, N. C. 188
 SLENDID OPPORTUNITY FOR MAN with several thousand dollars to purchase part interest in live growing North Carolina concern; can take active part if desired; best of references required. Address Box 1482, Richmond, Va. 190
 LARGE MANUFACTURING CORPORATION wants capable man to open branch office and manage salesmen; \$500 to \$2,000 necessary; exclusive rights; patented article; money-making possibilities unlimited; will pay expenses to Baltimore if you qualify. Address Mr. Clemmer, sales manager, 418 North Howard street, Baltimore, Md. T.

SPECIAL NOTICES
 TRUTH ABOUT FLORIDA. Send 10c for authentic facts, figures, pictures. Questions answered free. Address FLORIDA GROWER, Tampa, Fla.
 FOUR DRAWER VERTICAL STEEL filing cabinets; capacity, 20,000 letters; complete with indexes and folders. \$50. Owen G. Dunn, Raleigh, N. C. 190
 ALL "KEYED ADS" ARE CONFIDENTIAL. Please don't ask us to break faith by telling you. We can't do it. Bern, N. C. 188
 A. O. FEREBEE, ARCHITECT. PLANS and specifications prepared for all class of buildings. 407 Middle street, Portsmouth, Va. 189
 FARMERS ONLY! IMPORTANT NOTICE. Our special offer to the Farmer to sell beautiful Crafts Piano at factory price allowing two falls to pay was snapped up so that we decided to stop. Any taxi will bring you to our doors. James Hotel, European, New Bern, N. C. 188
SUMMER RESORTS
 WESTBROOK COTTAGE, ON WATER front, now open; 5 minutes walk from amusement park. Sea food and Southern cooking a specialty. Virginia Hay Station, Ocean View, Va. Mrs. H. W. Westbrook, prop. Your patronage solicited. 189
 COUNTRY MERCHANTS OF NORTH Carolina write Winston Grain Co., Winston, N. C., for their proposition for supplying you with sugar this fall; they can do it. 188
PERSONAL
 FOR ADOPTION: GIRL 3 YEARS OLD; boy 4 years. Only reliable parties. Address, D-609 N. James St., Goldsboro, N. C. 188
 TOBACCO AND SNUFF HABIT CURED or no pay. \$1.00 if cured. Remedy sent on trial. Superba Co., W-378, Baltimore, Maryland.

COAL—WOOD
 FOR SALE—DRY PINE, GREEN AND seasoned oak wood, also saw mill slabs, in car load lots. Write me for prices. L. S. Olive, Apex, N. C. 23-30 t.

ADDITIONAL MACHINES
 ENTIRELY SATISFIED SEND \$12.50 FOR THE CALCULATOR, the new Adding Machine. Use it 10 days and if not suitable to your needs return same C. O. D. You run no risk. This "Little Wonder" does the work of a \$300 machine. Adds, subtracts, divides, multiplies automatically. Guaranteed five years. Every bookkeeper, business and professional man needs one. Agents wanted in every county. Calculator Sales Agency, Raleigh, N. C.
 SEVERAL GOOD SECOND-HAND models, both seven and nine columns capacity, fully guaranteed. Address, "Boroughs," P. O. Box 430, Raleigh.
 TEN DAYS' TRIAL FREE! You are under no obligations. Send \$25 and The Fig-Ray-Tor will be delivered to your home or office. If not satisfied return it within 10 days and your money refunded. Uncle Sam would compel us to "make good." It adds and subtracts quick. Multiplies, divides, equal to machine costing 10 times its price. Guaranteed 3 years. It's not a toy. Agents wanted full time or as side line. Write today. The Fig-Ray-Tor Agency, Charlotte, N. C.

WATCH REPAIRING
 ALL KINDS WATCHES—CLOCKS repaired promptly. Fancy engraving. All work guaranteed. W. H. Johnson, 103 West Martin street. S-T-F

ROOMS—HOUSES (Wanted)
 COUPLE WITHOUT CHILDREN want to rent a 5 or 6-room house, three unfurnished rooms or modern flat. "B-705," care News and Observer. 191
 WANTED, THREE FURNISHED ROOMS for light housekeeping. E-710, Care News and Observer. 186
ROOMS—HOUSES (For Rent)
 FOR RENT—LARGE FRONT BED-rooms, furnished, all conveniences near boarding house, to couple with-out children. Address "C-705," care News and Observer. 189
 FOR RENT—FOUR FURNISHED rooms and bath, desirable location, to couple without children. Call Bell phone 1420, between 9 and 12 a. m. 187
 FOR RENT—THREE NICELY FURNISHED rooms for light housekeeping. Phone 941-M, Bell. 188
 FOR RENT—FURNISHED FRONT room. Gentlemen preferred. 211 S. Harrington. 189
BOARDERS WANTED
 JUST THINK OF IT—ALL YOU want to eat, whenever you want it, for \$35. Room for a few more regular boarders. The George Washington, "The Home of Waffles," over The Grand Theatre.

SCHOOLS COLLEGES
 SUPERIOR ADVANTAGES ARE OFFERED to those seeking a business education. Bookkeeping, shorthand and all Commercial subjects taught and positions secured for graduates. Write for catalogue. THE MOTTE BUSINESS COLLEGES, INC., Wilmington, Goldsboro.

BOOKKEEPING, SHORTHAND AND typewriting thoroughly taught at King's Business College, Raleigh, N. C., and Charlotte, N. C. Send for catalogue. Also Home Study Courses given. Send for circular. Address J. H. King, Pres., Raleigh, N. C.
 BOOKKEEPING, SHORTHAND THOROUGHLY taught; enroll any time. Address Greensboro Commercial School, Greensboro, N. C., for catalogue.

PRINTING
 FAIR PREMIUM BOOKS—LET ME print your premium book. Premium service. Lowest price. Owen G. Dunn, Book and Commercial Printing, New Bern, N. C. 188
 GINNESS' RECORD BOOKS. Conveniently arranged for grocers, tins, net weights, amount of seed, bagging and ties, amount paid, amount due, etc. Firm name printed top of each page. Books for 500 sales, \$2.00; for 1,000 sales, \$3.50, by parcel post. Send check with order. The Home Printery, Marshville, N. C. S-214
 FAIR PREMIUM BOOKS—LET ME print your premium book. Premium service. Lowest price. Owen G. Dunn, Book and Commercial Printing, New Bern, N. C. 190
 BOOK, JOB AND COMMERCIAL printing. Quality work—Prompt service. Storr-Heath and Moore.

MULTIGRAPHING
 OUR MULTIGRAPH LETTERS ARE better than personal letters. Cheaper than printing. Prompt work. Raleigh Letter Writers, Citizens Bank Bldg., Raleigh, N. C.
SHOE REPAIRING
 SEND US YOUR SHOES TO BE REPAIRED by parcel post. Moore's Electric Shoe Shop, 113 S. Wilmington, Raleigh, N. C. 211
HOME COOKING
 OUT OF TOWN PEOPLE ARE INVITED to make this their headquarters when in Raleigh. Home cooked board served promptly at reasonable prices. Try our Special Sunday Chicken Dinner for 75c. The George Washington, "The Home of Waffles," over The Grand Theatre.

PIANO TUNING
 PIANO TUNING: DON'T LET YOUR piano or player run down. Have it tuned by our competent tuner. We stand behind his work. Call 2157 or write A. J. Crafts Piano Co., Raleigh, N. C. 191
COAL—WOOD
 FOR SALE—DRY PINE, GREEN AND seasoned oak wood, also saw mill slabs, in car load lots. Write me for prices. L. S. Olive, Apex, N. C. 23-30 t.

HOTELS
 JAMES HOTEL, NEW BERN, N. C., wants traveling men to know they will do everything possible for their comfort and convenience if they will stop with us while in New Bern. A trial will convince you this is the place to stop. Any taxi will bring you to our doors. James Hotel, European, New Bern, N. C. 188
SUMMER RESORTS
 WESTBROOK COTTAGE, ON WATER front, now open; 5 minutes walk from amusement park. Sea food and Southern cooking a specialty. Virginia Hay Station, Ocean View, Va. Mrs. H. W. Westbrook, prop. Your patronage solicited. 189

PRODUCE—GROCERIES
 WE OFFER FOR ONE WEEK ONLY, Old Wheat Flour 98 Best Patent \$6.50, cash with order. Winston-Grain Co., Winston, N. C. 192
 SUGAR—SELL ONLY IN 100 LB. BAGS for \$29.00. Immediate shipment. For contract shipment August and September, 27 cents, cash with order. Winston Grain Co., Winston, N. C. 192
 FOR SUGAR WRITE E. G. DAVIS & SON Co., Henderson, N. C. 194
 "NUCOA BUTTER," DELIVERED ON ice in Raleigh, 49 cents a pound. Booth No. 1, City Market.

SUGAR
 WE HAVE IN TRANSIT A LIMITED amount of nice granulated sugar in 100 pound packets that we offer for shipment after July 1, at 2 1/2 cents; 100 and 200 lbs. to each customer. Check with order.
 FOR LARGER QUANTITIES, write cr wire.
 VASS MILLING CO., Vass, N. C.
 SAVE TIME AND MONEY BY USING Oceanic Cream Custard, in powdered form. It contains all of the ingredients necessary for making a Wonderful Tasty Fudding, Luscious coconut cream pie and for fillings for cakes. Try it. Only 35c a can. Booth 1, City Market.
 KREAM-LITE, 35c A CAN: A WHOLE-some, economical preparation of which layer cakes, muffins, griddle cakes, puddings, cookies and salad dressing can be made. Not an egg substitute, but may be used in any receipt calling for whole egg. Try it. Booth No. 1, City Market.
MACHINERY FOR SALE
 FOR SALE—ONE COMPLETE SAW mill outfit, including Frick boiler and engine, 25 and 29 horse power on wheels. Sargent Saw Mill cut off saw rig, all necessary belts, pulleys and shafting; all in good condition. J. M. DeVane, Fayetteville, N. C. 189

WANTED
 WANTED FORD CAR—WILL TRADE beautiful Ford at Carolina Beach for Ford. Want coupe or roadster. Must be new. Or have diamond would consider on deal. "E-705," care News and Observer. 191
 WANTED: NATIONAL CASH REGISTER, 3 or 5 drawer, electric or crank; must be in good condition. Also want safe. Address, Stein Bros., St. Paul, N. C. 188
 WANTED—NITRATE OF SODA, either spot or nearby arrival, write what you have to offer and price wanted. Fertilizer Sales Co., Norfolk Va. 188
RUBBER STAMPS
 RUBBER STAMPS—WE MAKE them. H. S. Storr Company, Raleigh, N. C.

FOR SALE
 VISIBLE MONARCH TYPEWRITER, in first-class condition. Standard keyboard. Better than most new machines. \$90 cash gets it. 239 Fayetteville street, up stairs.
 NITRATE OF SODA—WE CAN SELL your contracts for soda from vessels now discharging or due port of Wilmington; wire or phone tonnage you have. Holmes & Taylor, fertilizer brokers, Wilmington, N. C. 188
 FOR \$175, ONE COLWELL 1500 GALLON Cypress Tank, Steel Tower 40 feet high, Gould Pump, Jack, with idle pulley; write quick, I am going to sell. C. E. Jackson, Warrenton, N. C. 191
 WILL THE PERSON FROM CLAYTON who sent in an ad for sale of merchandise please send his name to The News and Observer.
 FOR SALE—\$5000 STOCK OF GENERAL merchandise at once. Going out of business. Address "E-707," care News and Observer. 192

SOJA BEAN MEAL
 AND PAINT OIL
 SOJA BEAN OIL SAID TO EQUAL THE BEST LIN-SEED OIL FOR PAINT. WRITE FOR PRICES.
 SOJA BEAN MEAL FOR SALE BY HAVENS OIL COMPANY, WASHINGTON, NORTH CAROLINA

FLUE SHEETS FOR SALE: 25,000 pounds of tobacco flue iron and flues. Prompt shipment assured. W. T. Hurst, Robersonville, N. C. 190
SEEDS—PLANTS
 TOBACCO STICKS
 FOR SALE: SPECIAL PRICE DELIVERED your station in car lots, order early, Hardy & Newsom, LaGrange, N. C. 194
 SOY BEANS—BEST QUALITY MAM-moth yellow, Tokio, Tar Heel black, while they last, \$4.90 per bushel; black eye cowpeas, 86; crimson clover, high purity and germination, \$7.50 per bushel; hairy vetch, \$15. Let us quote on your requirements for fall seeds.
 BUNTON WHITE, Seedsman, Elizabeth City, N. C.

SPECIAL—TWO HUNDRED THOUS- and potato plants, leading varieties, \$1.75 thousand. Order quick—they won't last long at the price. Yoder Bros., Newton, N. C. 192
LIVE STOCK—POULTRY
 FOR SALE—WHITE COLE FEMALE pup, three months old, registered; solid white exception black spot on ear. Box 122, Raleigh. 189
 ORDER YOUR FAMILY MILK COWS from W. Kerr Scott, Hawriver, N. C. 242

FOR SALE—SPECIAL PRICE DELIVERED your station in car lots, order early, Hardy & Newsom, LaGrange, N. C. 194
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 BUNTON WHITE, Seedsman, Elizabeth City, N. C.

MACHINERY FOR SALE
 FOR SALE—30 H. P. FIREBOX BOILER; saw mill in good shape. Address "E-704," care News and Observer.
 FOR SALE—ONE 4-HORSE ENGINE; one 60-horse boiler; two 70-horse Murray gas, outfit complete; one Double Box pump; all in good condition. L. Wharton, Oriental, N. C. 182
MUSICAL INSTRUMENTS
 FREE: WILL LET YOU HAVE THE use of piano one year absolutely free. Address D 704 care of News and Observer. 191
BUILDING MATERIAL
 SAND—CLEAN BANK SAND, BUILDING concrete and paving. Prepared to Make prompt shipments. Gale Sand Company, Gibson, N. C. 188
 BRICK—HARD AND SALMON. Immediate deliveries. Also face brick, all colors and building categories of all kinds. Southern Building Material Company, Arcade Building, Norfolk, Va. 200
 ALL KINDS OF ROUGH AND SIZED lumber delivered in Raleigh direct from mill on short notice, at lowest prices. O. A. Norwood, phone 5404, Neuse, N. C. 189
 LUMBER, CUT TO ORDER: FRAMING and boards; oak and pine. Place your order ahead. J. E. Leathers, Raleigh, N. C., phone 865-B or 192. 196
 FOR SALE, BRITISH COLUMBIA RED Cedar Shingles, will not warp or rot, guaranteed to last 40 years, \$8.50 per thousand in any quantity f.o.b. cars Apex. Can make prompt shipment. Sample mailed on request. L. S. Olive, Apex, N. C. 196

AUTOMOBILES—TRUCKS
 FIVE-PASSENGER 1919 FORD, IN best condition. Price \$500. Ford, Clayton, N. C.
 FORDS FOR SALE: TWO TOURSTERS, 1920 models, two new touring cars. All equipped with self starter. Apply, 901 Glasgow St., or 702 Washington St., Portsmouth, Va. 191
 FOR SALE—FORD TRUCK, NEW ENGINE, worm drive, pneumatics; going quick. First check \$500 gets it. Sprull-Ray Motor Co., 322 Blount street.

FORDS TOURING CARS, WITH SELF starters, new, never used, delivered to you, including Yale steering wheel lock, against theft. Price, \$835. Answer, "D-703," care News and Observer. 195
 20 FORDS FOR SALE: ELECTRIC light and electric starter equipment. SAMET FURITURE CO., Phone 626, Burlington, N. C. 190
 FOR SALE—GOOD LOOKING DODGE touring car in No. 1 condition. Bargain for quick sale. Phone 823-J, or write U. E. Austin, Raleigh. 189
 FOR SALE, ONE NEW NASH SIX, never been run; equipped with cord tires. Reason for selling have two. Price \$1,750.00. Dr. E. P. Norflett, Roxobel, N. C. 189
 FORD TOURING CARS \$825.00 (brand new), with self starter. Delivered any part of Carolina free. Same price if you come for them. Immediate delivery. Other models on hand. Get Auto Exchange, P. O. Box 227, Elm City, N. C.

BRAND NEW FORDS—ALL STYLES—Call, wire or write, Auto Sales Co., Inc., Stantonsburg, N. C.
 WILL FURNISH SIX NEW FORD touring cars with electric starters f. o. b. Baltimore, \$775.00 each. One-third down, balance arrival of car load shipment. Shipped within thirty days from date of order. F. A. Edwards, Morrisville, N. C. 188
 FORD SEDAN GOOD AS NEW FOR SALE. HAS EXTRA EQUIPMENT. WRITE 3 608, CARE NEWS AND OBSERVER.
 FORDS—TOURINGS AND RUN-abouts, for sale at Richmond; cars always on hand; prices reasonable. United Auto Supply Co., 327 West Broad St., Richmond, Va. 195

AUTO REPAIRING
 WE PAINT AUTOMOBILES AND cover automobile tops. John W. Evans' Son, Raleigh. 208
 DIXIE, SPLITDORF AND K-W MAG-nets repaired as they should be. Magneto Service Co., Salisbury, N. C. 194
REAL ESTATE FOR SALE
 FOR SALE: ONE HUNDRED AND seventy-five acres of fine land, two miles of Raleigh, N. C., known as part of the J. S. Layton farm, about one hundred acres in cultivation, balance in woods and about five hundred thousand feet of pine timber. This farm will grow one bale of cotton per acre and grow fine tobacco and corn; three good dwelling houses and good out-buildings; three good tobacco barns. For quick sale will take \$175 per acre and give good terms. B. F. Bartlett, Goldsboro, N. C.
 FOR SALE — 69-ACRE FARM, 1 1/2 miles from Florence, S. C.; six-room house, barn, stable, corn crib, 60 acres cleared; price, \$100 per acre; fine bright tobacco or trucking land. Write E. H. Clarke, No. 9 S. Gilliard St., Florence, S. C., for terms. Only on market for 30 days. 188
 SOUTHEAST VIRGINIA FARMS \$20.00 an acre up. Repeating state acreage and kind of buildings desired. J. E. Barrett, Carversville, Va. eod-189
 TIMBER FOR SALE: ABOUT SIX TO ten million feet good large pine, gum and cypress timber. Easy to get. Unless mean business and have money don't answer. Located in Pender county. The land not for sale. Drs. Berke & Spence, Goldsboro, N. C. 190
 EIGHTY-ACRE FARM, 40 CLEAR, Southampton County, seven room dwelling, half million feet original pine; price \$7,000. G. W. Ritter, owner, Windsor, Virginia. 189
 FOR SALE: THREE TRACTS OF TIM-ber, pine and hardwood, (mostly pine). Two tracts located within two and one-half miles of Moltenville, and one tract within five miles of Clinton, N. C. Most of this timber is first growth and very desirable. Wanted: Saw mills to cut the above tracts of timber if sold. For further information communicate with E. S. Farsons, Clarkton, N. C., or the Farley Lumber Company, Farkley, Va. 189

FOR SALE—SPECIAL PRICE DELIVERED your station in car lots, order early, Hardy & Newsom, LaGrange, N. C. 194
 SOY BEANS—BEST QUALITY MAM-moth yellow, Tokio, Tar Heel black, while they last, \$4.90 per bushel; black eye cowpeas, 86; crimson clover, high purity and germination, \$7.50 per bushel; hairy vetch, \$15. Let us quote on your requirements for fall seeds.
 BUNTON WHITE, Seedsman, Elizabeth City, N. C.

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REAL ESTATE FOR SALE
 FARM FOR SALE IN PENDER COUNTY, 125 acres, 65 cleared, 3 miles R.R. depot; soil, fine for tobacco, cotton, corn, strawberries and all kind truck. Two frame dwellings and outbuildings. Snap bargain. Write for engagement to look it over. S. V. Bowen, Burgaw, N. C. 188
 430 ACRES OF LAND, 100 UNDER cultivation, balance in growing timber. Splendid 12-room colonial home. This is a bargain. Price, \$20,000.00.
 230 ACRES, LEVEL LAND, 100 acres under cultivation, balance growing timber, 5-room house and good outbuildings, nice orchard. Good roads and convenient to schools and churches. 10 miles from Richmond. Price, \$35.00 per acre. Terms. Write for catalog.
 E. F. SCHMIDT & CO., INC., No. 26 North 8th Street, RICHMOND, VIRGINIA.

LATHS FOR SALE—100,000 dry laths delivered in Raleigh or on cars at Cary. J. E. Leathers, Raleigh, N. C. Phone 865-B or 192. 194
 TWO GOOD FARMS FOR SALE. One consisting of 100 acres, six miles from Hertford. The other consisting of 133 acres, one mile from Hertford. Both have up-to-date buildings, are in high state of cultivation, and are adapted to cotton, tobacco, peanuts and corn. WILL SELL ON EASY TERMS. Write or see T. E. LANGSTON, Hertford, N. C.

REAL ESTATE WANTED
 WANTED TO BUY FOR CASH A five or six room house with modern conveniences. Would also like back yard to be suited for small garden. "E. 701," care News and Observer. 185-187-188
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