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Late News Of State-Nation Told Briefly

Sells Flag to Warden
Hertford, July 24.—Selling a black base to a stranger cost Herman Brichouse, negro boy, the costs of court Tuesday when the stranger turned out to be State Game Warden S. M. Parker of Currituck county.

On Wendel Case
Newark, N. J., July 24.—A federal grand jury today heard Paul H. Wendel's story of how he was abducted and tortured into "confessing" the Lindbergh baby kidnaping, then laid plans for an investigation of the case expected to last at least three weeks.

Leading The World
Washington, July 24.—Speeding to build its navy to the full strength authorized by existing army pacts before they expire December 31, the United States now is leading the world in naval construction.

Glass Objects to Honor
Washington, July 24.—Over his "most vigorous protest," the profile of Sen. Carter Glass is to appear on a 50-cent piece commemorating the 150th anniversary of his home city, Lynchburg, Va.

Find Tooth in Ear
Phoenixville, Pa., July 24.—Harry Ross, 24, complained of an earache today. Dr. J. E. Gotwals probed and extracted a tooth from the ear. It had been there 17 years. Ross recalled losing a baby tooth in school in 1919. A playful companion stuck it into Ross' ear.

Farmer Threatens Nudists
Long Valley, N. J., July 24.—Will Searies mopped his brow as he finished cutting the hay in a field and announced that, if the crowd of spectators which he expects in the field Sunday did not rout the nearby nudists, he would sport a load of bumble-bees or rattle snakes.

Lions Close Meeting
Providence, R. I., July 24.—About 5,000 delegates to the 20th annual convention of Lions International concluded their four day convective today after electing Edward R. Kingsley of Parkersburg, W. Va., as their president and picking Chicago as the 1937 convention city.

Urge Adult Education
Chapel Hill, July 24.—Urging that an appropriation be made by the federal government for the support of adult education in North Carolina to be supplemented by a set of resolutions to this effect was passed by delegates at the third state conference on adult education which came to a close at the University of North Carolina Thursday afternoon.

Federal Road Funds
Washington, July 24.—Federal agencies listed \$7,545,915 as available for new highway and grade crossing construction in North Carolina at the close of the fiscal year, June 30. This included \$3,767,106 of the \$5,884,927 apportioned for Federal aid highway projects for 1936 and 1937.

Millionaire For Day
Winston-Salem, July 24.—William E. Merchant, of this city, knows how it feels to be a millionaire for a day. Yesterday Merchant received a dividend check from a company in which he owns a small block of stock, the check being for \$1,000,014.50, and properly signed by all necessary officials. It should have been for \$14.50. He returned the check today.

Catawba Hard Hit
Hickory, July 24.—Commenting on dispatches from Washington, listing Catawba as one of the 28 North Carolina counties on the department committees list of emergency drought counties Earl Brintnall, county agent, said today at least one section of the county "literally has no crops at all." This section, Brintnall said, lies below Startown all the way to the Lincoln county line, mostly in Jacobs' Fork township.

Seven To One Profit
Washington, July 24.—The Federal Bureau of Investigation estimated today that "recoveries effected and savings to the government" in cases its agents investigated totaled \$34,708,815 during the year ended June 30. With expenses of the bureau placed at about \$5,000,000 for the year, J. Edgar Hoover, the director, said that "for every dollar which was spent for the operating costs of the bureau during the year, approximately seven dollars was secured for the government or individual citizens in property recovered or savings effected."

Cites Danger



Col. Charles A. Lindbergh, who spoke Thursday night in Berlin, Germany, and warned Europe of the destructive power of airplanes in war.

Man Stabbed By Woman In Fight

Cline Hall In Serious Condition At Hospital; Three Are Held

Cline Hall, youth of the western part of Wilkes, has been reported to be in a quite serious condition at The Wilkes Hospital where he is being treated for knife wounds received Saturday night, July 18, at the home of Zeb Triplett near Darby. Walter Triplett, Betty Triplett and Will Dula are being held in jail at Wilkesboro pending the outcome of his injuries. Hall is reported to have told officers he and others were at the home of Zeb Triplett when Walter Triplett assaulted him with a knife, apparently without cause, and inflicted two wounds on his arms. He ran to the porch, he said, where the woman, apparently intending to pound him in the chest with her fist, stuck a knife into his chest just above his heart and his condition has been considered quite grave since that time.

One Man Taken At Still Friday

Federal Agents Made Raid in Call Vicinity; Ralph Staley Taken

Federal alcohol tax investigators working in Wilkes Friday made a successful raid in the vicinity of Call when they destroyed a medium sized still and made the arrest of Ralph Staley, who was charged with manufacturing illegal liquor.

The defendant was hailed before J. W. Dula, commissioner, and was released under bond of \$500 for appearance in the November term of federal court. Officers taking part in the raid were J. C. Fortner, Leonard Roope, J. T. Jones and Carl Metter.

Legion Meeting Gets Under Way At Asheville

Asheville, July 26.—Memorial services tonight at the First Baptist church opened the 18th annual convention of the North Carolina department of the American Legion and its affiliated organizations. Bishop R. E. Gribbin, of the western North Carolina diocese of the Episcopal church, was the principal speaker at the memorial services. More than 1,700 persons have registered for the convention and approximately 1,000 more are expected here tomorrow. Parades, concerts by drum and bugle corps, and a business session are on tomorrow's program. New officers will be chosen Tuesday morning.

At High Point Furniture Show

A number of local people are attending the Southern Furniture Exposition in High Point, which began last week. Among the local manufacturers represented are N. O. Smoak for Forest Furniture company; Ivey Moore for Home Chair company; J. R. Hix, A. B. Johnston and Dick Gwyn for American Furniture company; J. E. Caudill for Key City Furniture company.

Landon Accepts Nomination In Speech July 23

Estimated 120,000 Heard Kansas Governor Start G. O. P. Campaign

CONSTITUTION IS ISSUE Discussed at Length; Calls For Economy and Freedom of Nation

Topeka, July 23.—A pledge "to restore our government to an efficient as well as constitutional basis" was given the country by Alf M. Landon tonight in a solemn acceptance of the Republican presidential nomination before massed thousands on the capitol lawn.

"The time has come to stop this fumbling with recovery," the Kansas governor said "The time has come to unshackle initiative and free the spirit of American enterprise."

In earnest tone as he looked into the faces of the shirt-sleeved and summer dressed throng blanketing the 16-acre capitol square, Landon shouldered the Republican candidacy, and in broad strokes outlined his appeal to voters to repudiate a new deal rule.

Landon spoke from a platform on the south steps of the Greclan columned state capitol.

Proposes Benefit Payments In these paragraphs he proposed a farm plan with cash benefit payments, promised to put "our financial house in order," pledged federal relief to the needy, and promised "to maintain the constitutional balance of power between the states and the federal government."

A few minutes earlier Landon stepped through the flag-draped portals to take his place on the platform surrounded by Republican committeemen, members of the notification committee and party leaders.

120,000 Take Part Officials were hesitant to estimate how many had gathered within the sound of Landon's voice, but Brigadier General Milton R. McLean, Kansas adjutant general, said 120,000 was a national guard estimate of the number who participated in the full day of pageantry culminating in a two-hour parade and the formal notification.

As far as could be seen from the speakers' platform, the ground was blotted out by men, women and children. The notification program was short. John Hamilton, the national Republican chairman, briefly introduced Representative Bertrand H. Snell of New York, permanent chairman of the Cleveland convention. Then Landon came forward dressed in a white suit, as the multitude shouted its welcome.

High lights of Governor Alf M. Landon's acceptance speech:

In accepting this leadership I pray for divine guidance to make me worthy.

The 1936 platform of the Republican party has my complete adherence.

No people can make headway where the great number are supported in idleness. There is no (Continued on page four)

John D. Rockefeller Sr.



A late photo of John D. Rockefeller Sr., millionaire oil king who has past his 96th birthday. Inset is his picture many years ago when he was active in business.

County Unit of Farm Federation Organized Friday

Temporary Organization is Continued; More Than 50 Farmers Attend

A large crowd of Wilkes county farmers gathered at the courthouse in Wilkesboro Friday and formed a county unit of the American Farm Bureau Federation.

Quite much interest was shown on the part of those attending in organizing a county unit of the Farm Bureau. Twenty-seven joined in the meeting and paid their dues, this being the largest county unit organized by Otis Kercher, of Indiana, special representative who addressed the farmers.

The temporary organization named in a previous meeting was continued. The county committee is composed of J. M. German, president, H. C. Roberts, vice president, L. G. Billings, secretary-treasurer, and George A. Key, of Ronda. The organization committee for various communities and townships was also continued.

The next meeting of the organization will be called by the president. The American Farm Bureau Federation has about a quarter of a million members and works cooperatively through legislative channels and by other means to secure its objectives.

Home Coming At Olin August 2nd

Announcement is made of the tenth annual home coming to be observed at Olin church on Sunday, August 2. The day's program will open at eleven o'clock and lunch will be spread picnic style at noon.

In the announcement Mrs. W. T. Tatum, secretary of the Olin Home Coming Association, stated that all former pastors, residents and friends are cordially invited to attend.

Dock Anderson, Under Bond For Murder, Jailed On Arson Charge

Dock Anderson, Windy Gap resident once convicted in Wilkes court on a murder charge and now under bond for another killing, was jailed Sunday by deputy sheriff on another charge, that of arson. Officers were called Sunday to go to that community, where they found that Anderson's corn crib containing over 200 bushels of corn was burned and that the window lights were broken out of his house and the furniture badly battered. Deputies C. H. Dancy and George Holland made the investigation and the arrest of Anderson.

His wife is said to have accused him of setting fire to the corn crib and doing the damage to his residence, although he told officers that he did not set the fire but did batter up the house and its contents. When it was mentioned that he had broken every window pane in the house he denied the charge, saying that there was one window he could not reach.

Anderson is indicted in superior court for the murder of Dink Love in December, 1934, and his case has been on the calendar for a number of terms but has not been reached. His bond in the murder case was set at \$2,000 and it is understood that he has been asking officials that they name a bond on the charge of arson.

Trial on the charge of murder is again calendared for trial in the August term to begin on August 10. Anderson is the second defendant under bond for murder who has been re-incarcerated within the past week. Dave Cook, facing the charge of killing John Robinson here last winter, was jailed last week on the charge of assaulting Jean Raffle, a woman, at her home near Windy Gap.

Salespeople Hear Constructive Talk Thursday Night

Representative of Merchants Service Bureau Speaker at Meeting

IS LARGELY ATTENDED Are Urged to Consider Job as Important Profession in Community

L. H. Bulsch, representative of the merchants' sales service bureau of the National Cash Register company, outlined some of the fundamentals of salesmanship before a meeting of the Wilkes County Merchants' association and many salesmen and sales ladies held at the city hall on Thursday night.

The meeting was arranged to be of special interest to each business man dealing in selling and to every sales person employed by them. The meeting was well attended, the seating capacity of the hall being practically filled.

Howell Gabriel, at the request of the president of the Merchants' association, presided and introduced the speaker. Following the address refreshments were served to the large number attending.

In the outset of his address Mr. Bulsch declared that no one could define salesmanship but that he would endeavor to explain some of the essential fundamentals.

Although directed to merchants as well as sales people, his address was more particularly to those who do the selling and wait on customers. "A store is no stronger than its personnel," he said and throughout his lecture for more than an hour he emphasized the importance of sales people as representatives of the firm by which they are employed and that the public will measure the store by its personnel.

"occupies the humble position as the servant of the public. Find out your good points that are of value to your employer and build them up the greater strength. Examine yourself deep down and eliminate your weak points. . . do not think too much of material things but strive toward an ideal. . . Of all things goodwill and confidence are the greatest assets of your store. Sell your store, yourself and your community to your public."

Then he outlined some of the fundamentals of salesmanship as follows:

Better retail selling is the key to success.

The foundation of any business is in its customers.

Selling is a game and training is essential.

Take a professional pride in your work.

Salespeople must learn to like people.

Sale analysis—greeting, learning customer's wants, showing the merchandise, giving selling points, completing the sale, making suggestions, speedy service.

No sale is complete without sales suggestions.

The following essentials, he said, constitute the salesperson's yardstick: interest in customer, courtesy, knowledge of goods, personality, appearance, tact, "horse sense," honesty, loyalty, confidence, enthusiasm, selling the right merchandise, and sales volume.

His address was delivered in a most straightforward manner and with apparent sincerity. In conclusion he urged that they treat their job as their profession and ask God for guidance and strength to do their job better and be of greater service to the public and to their employer.

Announce Revival White Plains Church

Announcement is made of a series of revival services to begin at White Plains church one mile north of Roaring River on the third Sunday in August, the 19th.

Rev. Fervis C. Parks, the pastor, will be assisted by Rev. J. N. Binkley, of Harmony. The public is cordially invited to attend the meeting, which will continue for one week or longer.

Accidents Lead Disease

University, Ala., July 24.—Miss Marian Telford, national safety council consultant, said here that accidents took lives of more school children annually than any disease.

May Secure Playground Through Aid of W.P.A.

Lions President

Recognized as Needed Project

Can Be Secured if Sufficient Amount of Funds is Raised Locally

POOL IS CONSIDERED Would Use Swimming Pool Near Yarkin as Part of Riverside Park



Edwin R. Kingsley, of Parkersburg, W. Va., who was elected president of Lions International in the convention which closed last week in Chicago. Kingsley has a long record of service in that organization.

Five From Wilkes At Short Course

Wilkes Well Represented at Annual Gathering in Raleigh Last Week

Five boys represented Wilkes county at the annual 4-H Club short course at State College in Raleigh last week.

The youths carried to the short course Wednesday by A. G. Har-

to State College in a corn record contest last year. Edwin Bissias, Claude Holder, Clifton Brown and Paul Ed Church. They returned today.

Mr. Hendren reported that the youths were having a wonderful time when he left them and that there were 640 boys and girls from all parts of the state in attendance.

In addition to regular studies on subjects pertaining to the 4-H Club work and activities, the boys and girls participated in several forms of worthwhile recreation.

C. Gryder Is Farm Supervisor

For Resettlement Administration in Wilkes and Alexander

C. H. Gryder, of Hiddente, Alexander county, has been appointed farm supervisor for the Resettlement administration for Wilkes and Alexander counties and has entered upon his duties in that capacity.

The Resettlement administration in Wilkes county this year is caring for 45 families through loans for fertilizer, stock, feed for stock, cost of fertilizer or many other items of expense to rural people who are thus being rehabilitated.

Miss Iris Council is home supervisor for the counties of Wilkes and Alexander and the district office is located in the Bank of North Wilkesboro building.

Resettlement is not making loans at the present time but loans may be made to clients in the early fall for planting of fall crops.

Wilkes Man Is Given Parole

Will Wyatt, Convicted in March For Larceny, Freed By Governor

Will Wyatt, who was convicted in Wilkes court in the March term and sentenced to a term of 18 months on the roads for larceny, on Friday was given a parole by Governor Ehringhaus.

The Wilkes man was one among the 19 who were paroled by executive order.

Mayor W. B. Harris and daughter, Jennie, of Wilkesboro, left early Sunday morning to visit his son, Sergeant Charles B. Harris, of Fort Monroe, Va.

Recognized as Needed Project

Can Be Secured if Sufficient Amount of Funds is Raised Locally

POOL IS CONSIDERED Would Use Swimming Pool Near Yarkin as Part of Riverside Park

Through means of a WPA project, North Wilkesboro may secure a playground park and a municipal playground at small cost, it was learned unofficially today.

A committee of the Wilkes County Council of Social Agencies, central civic organization working on a number of major activities of outstanding interest, has been working out plans whereby it is hoped that a municipal playground, for years conceded sorely needed here, may be constructed.

Although the committee has made no formal report of findings so far, it is understood that a plan has been under advisement whereby the swimming pool located near the Yarkin between the Wilkesboros, would be acquired as a part of the playground and Riverside Park and that many and varied improvements could be made if a Works Progress Administration project is completed and approved.

WPA officials are said to have offered full cooperation provided the necessary amount can be raised locally to supplement WPA funds. Further developments in regard to prospects for the project are expected within a few days.

pal playground for the past four years and a concerted effort is now being made to secure such an addition to the recreational facilities of the city, more especially for the benefit of children who have no municipal playground facilities.

Good Program Is Furnished Club

Salesmanship Theme of Illustrated Lecture to Kiwanians Friday

C. O. McNeil furnished a good program to the North Wilkesboro Kiwanis club Friday noon in the form of a transcribed illustrated lecture on the subject of "Salesmanship."

The lecture dealt with the fact that everyone is interested in selling something, whether it be merchandise, labor, professional or business services. A highlight of the illustrative program was concerning goodwill, by which practically all selling is gauged.

Five major points in selling were stressed as follows: personal appearance, facial expression, friendly voice, interest in customer and enthusiasm.

Two Postoffices Are Discontinued

Purlear Route Extended To Serve People At Maple Springs And Harley

Two postoffices, Maple Springs and Harley, have been discontinued and patrons formerly served by those offices are now getting their mail over Purlear route 1.

The Purlear route extension covers a distance of five miles on highway 421 to the foot of the Blue Ridge and makes the route 40 miles in length.

Fine Wheat Crop

Clifford Moore, one of the county's best young farmers, reports a splendid wheat harvest regardless of the dry weather which cut the crop short to some extent. Mr. Moore states that he made 250 1-2 bushels of wheat on 8 3-4 acres of land on his farm near Straw.

Miss Annette Beach, daughter of Mr. and Mrs. M. W. Beach, returned last week from spending some time at Newberry, S. C., with her aunt, Mrs. H. H. Vestal, who accompanied her home for a visit of several days with her sister, Mrs. Beach.