## African Spotlight

## The Hostile Climate

## The Soul Of The Business

By Naomi C. McLean Business Writer

The first essential to the in the mind and heart and
success of any business is then express itself in the the man or the woman the head of it. Equipment and facilities are necesssoul of the business is the soul of the man or the woman behind it
What the business
achieves is never higher
standards that exist in the
then express itself in the man or the woman w For a business Publicity-advertising-selling. What do they real mean? In any field advertising or selling that misleading impression the minds of those who
believe what is printed or ruture for business (what-
said in a straightforward ever it may be) has never
way. The creation of belief been brighter than now. way. The creation of belief been brighter than now. and confidence is the But a bright future is not
essence of all effective automatic, it is not essence of all effective automatic, it is not
advertising selling. Certainly, happens. It has to be Certainly, with the made to happen by
constantly, growing eco- improved and broadened nomy, it appears that the service to the community

## 2.5.



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sponsibility.
In business, no enter-
prise is ever more
successful evan it has successful, than it has
been planturow we wif mind of some ONE
person. When the work in person. When the work in a business is superior, the
MAN or the WOMAN who conducts it gets the credit, and when a business falls below what it should be, of course the person at the
head is directly head is directly and impove any business, the image of improvement

## Letters To

From page 4
and by hundreds of thou-
cross the U.S. Suppor
work is going on locally by
a number of groups in the
form of medical support corm of medical support, clothing drives, university
divestment campaign, ed ucational forums: more public events are planne the near future in this area. The U.S. government must hear from citizens who join with progressive
people all over the world in rejecting this sham 'settlement". It is a brut settlement". It is a brut-

The doctor took one look grapefruit diet. He re- that one must never slip than his clothes sizes at Steve Fishel's $200+$ belled. "When no one was blood pressure reading, looking, I would get a
and informed his 360 lb . straw, and drink milk from and informed his 360 lb . straw, and drink milk from patient that $h$
live to be 30 .
"I didn't believe him," "I ate a lot of junk food. Fishel recalls. "In fact, You know those "All Yo after I left the doctor's Can Eat" specials the


BEFORE: Steve Fishel
something to eat."
Now, not quite a ${ }^{*}$ year later, Steve Fishel weighs 218 lbs. and jogs two The miracle was willpower. Steve Fishel has always been heavy, he says. At fourteen, he tipped the scales at 230 lbs ., and his bulk caused predictable ocial problems in high
He had been urged by Mily members to diet for Jocturers Sara years, but because he haye helped me a lot." asn't personally motivaed, it didn't work. You can't make some "Yy lose weight," he give them positive encouexplained. "They have to ragement. Criticism and want to do it."
He tells of a visit to his brother in Florida as a eenager. The brother tried to curtail Steve's eating, putting him on threw me out once. Steve thinks he can pinpoint the one incident that put a stop to all this dangerous over-eating.

It was when I had to it up in bed to breathe," he says. 'I couldn' eathe lying down any He changed his dietar patterns completely Cake, pie, and junk food were out. He ate fish or nstead of the a week, ning meats. He are fatte Weight-Watche aiso lbs. have helped Bonita says, "If you want someone to lose weight, ragement. Criticism and negative remarks don help." "'ll be on this program for the rest of my life," he says. Overeating is appaCutting Electricity Bills New lighting systems honld
the promise of cutting our the promise of cutting ou
electricity bills-and seein
that our tax dollars g back into old habits, or the "My singing voice is betproblems recurs: Steve Fishel doesn't $\begin{aligned} & \text { jog two miles a day now. } \\ & \text { Before I couldn't walk }\end{aligned}$ miss his old eating habits, block without getting ex however. "Someone gave cessively tired.," me a doughnut a few me throw up,", it made nished losing yet. His goal $\begin{array}{ll}\text { mented. } & \text { he com- is to weigh } 184 \mathrm{lbs} \text {. -- but } \\ \text { he's well on the weigh, er }\end{array}$


AFTER: A year on diet

## The Tax Corner

by W. Marvin Richmond, III
[6] Interest Rate Lowered underpayminder to you that the interest rate for percent to six of taxes will be lowered from seven percent to six percent effective Febru
The IRS Tase of Service Number
Thilized duringayer fervice program will be fully utilized during the filing period and they ask your efforts are geared to first serve the individua taxpayer without professionat assistance in tax return preparation. If you have a technical question, please first use your research resources for the answer. If you cannot resolve the problem, write to their Taxpayer Service Group, P.O. Box 20541, Greensboro, North Carolina 27420 and they will research it as soon as possible
$\qquad$ inn't it? Simply because
such methods do not stime mothess in the nd discriminating thinking It has been proved that a business has a good vice, does gives good serneeds to make well, it
plain, sime a plain, simple and straightit has to offer. Prospects understand such statements and appreciate

## The Editor

loving people throughout
and we want to sed it.
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