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How often and seriously have you thought about any in any kind of activity that involves people, words are a great power? The five most important words - I am proud of you.

The four most important words - What is your opinion'0

How often and seriously have you thought about in any kind of activity that involves people are a great nower? The five most import П and proud of you.

" The four most important words - What is your opinion? The three most important words - If you please. The two most important words Thank you. The most important word - You.

Expressing pride and confidence in people and in their work is helpful in getting the best results, and using the word "You" always gets attention. Example, "If you please, " "I'd like you to think about this matter which will be discussed when we have our next meeting." The right-thinking person always has in the forefront of his mind the other person-you.

This writer remembers well a conversation with a charming young lady who was a teacher in a business school. She had been offered an attractive position in a large insurance office, but had turned down the offer and was continuing her teaching. She said, "Mr. Blank (naming the President of the business school) makes me feel like somebody. In that big office I would have been just one of 500 people."

Indeed, simple recognition pays. To let a person know we know his name gives that person a boost, and the little word - You when possible helps a great deal, which is the secret of good human relations.

Speaking about human relations not only involves the process of exchanging goods and services, but also involves words which are a great power mentioned in the beginning of this article, and for sake of good human relations, to the last degree possible, (not falsely however), make everyone "feel like somebody."

It is a true fact, today, everything is so mechanized that we are in grave danger of thinking of human beings as machines. It is quite important to remember that no machine is ever going to solve the human problems in our personal lives, and the way to maintain the right attitude is to keep cool - to develop poise which will help us live our daily lives normally and plan for the future thoughtfully.



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X Y & IIK

Life can be thrilling for us all. It can thrill us by relationship a we develop and maintain; by the contributions of time and thought we make on behalf of others; by the exhilaration and satisfaction we get out of our work.

The thinking person stays alive. He is alive to the intellectual currents of his time. He keeps himself alive by reading, by studying, and by thinking. He interests himself in worthwhile activities which lie apart from his business or profession.

Chronicle Letters

Knocks Little League

Dear Editor:

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League -- Yes, this letter is my son is not alone. in response to two other articles on the Little League of Winston-Salem. I, too, find myself in somewhat the same situation. My son who is nine years old, was drafted and signed up to play with one of the teams. I paid a fee of \$15.00 for my son to play, he also sold candy for the team. To date my son has no uniform, nor has he played any of the games this season. I wholeheartedly agree with the concerned parents of the prior articles, "to pay to play," do it equally.

I have on several occa- who has paid no fee whatsions spoken to the coaches soever ... IS THIS FAIR? of the team and the overall manager, Mr. Cloud, and was reassured that my son would be given a chance to play, but never has. It is very DISHEARTENING for both my son and myself to sit through every game and watch the same boys cheered on to victory, even though some of the ones playing have paid no fee whatsoever. My son signed up to play just as the others did.

One of my questions to ^{\$229} 29995 so to have some satisfaction ^{\$179} 4995 7095 ^{\$399} Sears Price Sears Price Sears Price Regular \$59.95 the m anagers and coaches, for myself and my son I am Sears Price sears Frice Dry on heat or fluff pillows Short on floor space? Fits in 3 grille-type shelves, mag-"Is this the kind of S/RF meter, volume, squelch 12-in. diag. measure picture. asking the Little League to 12.24 cu. ft. fresh food sectight areas! Heavy-duty. netic door gasket. 'on air controls. Sale ends June 19. 100% solid state chassis. SPORTSMANSHIP that is tion, twin crispers. refund my money that was Each of these advertised items is readily available for sale as advertised. **Dryer Cords Sold Separately** being taught to these boys. paid and has not been of who hold our future in their benefit to my child, but to SHOP YOUR NEAREST Where America shops Winston-Salem - Hanes Mall Phone Sears...... 768-9100 **SEARS RETAIL STORE** hands? If so I don't want ears others! Greensboro, Winston Salem. for Value Shop Monday through Saturday Catalog Shopping 768-9810 my son to be a part of this Raleigh, Durham, Fayetteville, kind of team or any other Mrs. Pansy Young Wilmington, Burlington, Goldsboro, SEARS, ROEBUCK AND CO. 10:00 A.M. 'til 9:30 P.M. Auto Service Center High Point, Jacksonville, team associated with such 4211 Cody Drive Rocky Mount Open Sunday 1 to 6 P.M. Opens Daily 8:30 A.M. partiality, favoritism, and Winston-Salem Satisfaction Guaranteed or Your Money Back VA. Danville

mismanagement. How-More on the Little ever, I must mention that

> There are four other boys who have not played this season, and still without uniforms also. It would not bother me so much if these boys had been given a chance to play in any one of the games this season. My understanding is that the season is over June 28, 1979, with only about 3 or 4 games left to be played. Coaches and managers, I ask you is this what I, along with the others, paid \$15.00 for, to see my son sit back 3940 on the bench and watch 3610 someone else's child play

I'm sure that other parents are not aware of this situation because their sons are always playing in every game so it doesn't concern them. I wish the coaches and the managers would put themselves in my place and try to accept and explain to my child why he is being mistreated, just because he wants to be a 19101 part of the action. I cannot take this humiliation any longer, neither will my son,



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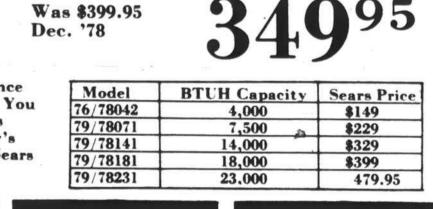
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ATTACHMENTS

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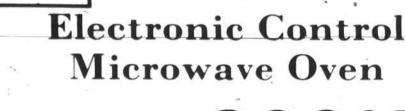
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