

Delta awards

Yvonne Kennedy (center), national president of Delta Sigma Theta Sorority, joins Theima V. Cook, executive assistant to the vice president of corporate affairs at Anheuser-Busch Companies, and Barbara Reynolds, editor and columnist for *USA Today* newspaper, following awards ceremony at the organization's national convention in Baltimore. Cook received the Female Business Executive citation, and Reynolds received the Ethel L. Payne Award for Excellence in Journalism. There are 850 Delta chapters in the U.S. and other countries.



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Butcharoni Jackson

Business Promotion

Butcharoni Jackson

Butcharoni "Butch" Jackson has been promoted to assistant superintendent for programs at the newly constructed Nash Correctional Institution in Nash County. Jackson is a native of Winston-Salem.

He earned a bachelor's degree in psychology from Winston-Salem State University and joined the N. C. Department of Corrections in 1979. He had previously worked as a unit manager at Southern Correction Institution.

Jackson is a member of the National Association of Blacks

in Criminal Justice and a state executive board member of the American Correctional Association. He is also a member of Phillips Chapel Baptist Church and the president of the Delta Sigma Chapter of Phi Beta Sigma Fraternity. He and his wife Doris G. Jackson will move to the Raleigh area.

Sharp rise in SBA loans to exporters

A sharp increase in U.S. Small Business Administration-backed loans to U.S. exporting companies indicates a surging interest in overseas marketing, U.S. SBA Administrator Patricia Saiki said today.

For the first 10 months of FY 1992, SBA has guaranteed almost 500 loans worth more than \$174.35 million, 36 percent more loans and 41.5 percent more dollars than during all of FY 1991.

The dollar amount for the period is almost \$10 million more than for 1990 and 1991 combined and more than 35 percent of the total amount loaned to exporters since 1979.

Growth in terms of the dollar amount loaned was particularly strong in the regions that included California (up 71.7 percent), Texas (up 76.7 percent), the Central Atlantic states (up 206 percent), the Southeast (up 64 percent) and the Central Plains states (up 75.4 percent).

Under the SBA's primary loan program, the 7(a) General Business Loan Guarantee Program, the agency works with private lenders to guarantee up to 90 percent of loans issued by private commercial lenders, up to \$750,000.

SBA's International Trade Loan Program makes SBA loan guarantees of up to \$1 million available to small businesses for fixed asset financing, with the borrower also eligible for up to \$250,000 in working capital.

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SUPPLIERS

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SEMINARS:

Plan to attend the various seminars that have been included in the 1992 BOC agenda for Tuesday, Wednesday and Thursday
\$25.00 fee to attend any or all, which includes trade fair admission

1992 CMSDC BOC Seminar and Meetings Agenda...

"Corporate MBE Programs"
 Wednesday, September 16, 1992
 10:00 am
 Charlotte International Trade Center
 Dogwood Conference Center, Rm #D
 Corporate Panel

"Networking"
 Wednesday, September 16, 1992
 11:00 am - noon
 Charlotte International Trade Center
 Dogwood Conference Center, Rm #G
 Richard Harpum, President
 Focus Management Development, Inc.

"MBEIC Committee Meeting"
 Wednesday, September 16, 1992
 1:00 pm
 Charlotte International Trade Center
 Dogwood Conference Center, Rm #D
 James Moore, Chairman

"Our Youth - Our Future"
 Thursday, September 17, 1992
 10:00 am
 Charlotte International Trade Center
 The Oaks Salong 1st Floor
 Gil McGerger Charlotte Hornets

"Quality Fueled Through Continuous Improvement - A Competitive Advantage"
 Thursday, September 17, 1992
 11:00 am - 12:00 noon
 Charlotte International Trade Center
 Dogwood Conference Center, Rm #G
 Hyland McCarthy & Woodie Herrin E.I. Du Pont

"Our Children - Our Future" - Over 125 high school students from North and South Carolina will tour the exhibits and attend a student seminar. This affords CMSDC the opportunity to share its crystal clear business vision with our children, who are our future!

BOOTH REGISTRATION: \$325.00
BUSINESS EXPO WALK-THRU \$25.00

For More Information Contact: Ardrey Massey, CMSDC (704)536-2884

"Think And Grow Rich: Your Personal Choice"

Thursday, September 17, 1992
 1:00pm - 2:30pm
 Charlotte International Trade Center
 Dogwood Conference Center Rm. #G
 Dennis Kimbro, Author
"Think and Grow Rich: A Black Choice"



You're in Good Company

The following is a partial list of companies that will be participating in the CMSDC 1992 Business Opportunity Conference.
 Able Manufacturing, Inc. • ADA Computer Supplies, Inc. • Aluminum Company of America • American Airlines • American Express, TRS., Co. • American Hand Tool • American Safety Products • AT&T • Austin Foods Co., A Division of Bahlsen Inc. • Backwork Computer Services • Bi-Tech Consultant, Inc. • Blue Cross/BlueShield of SC • Burlington Industries, Inc. • Burroughs Wellcome Co. • C&D Industrial Tools & Supplies Inc. • C.I.M. Enterprises • Carolina Power & Light • Charlotte Mecklenburg Schools • Cheek's Maintenance & Services, Inc. • City of Durham • City of Greensboro/Guilford County • Continental Industrial Chemicals, Inc. • Contract Office Furnishings • Coors Brewing Company • DESA, Inc. • Diamond Precision Tool Mfg., Inc. • Discount Textile Parts • Duke Power Company • Duke University • E.I. du Pont de Nemours • Electro Micro Security System • EPA • Eveready Battery Company • First Union National Bank • Flour Daniel, Inc. • Food Lion, Inc. • Foust Photo-Graphics, Inc. • Glaxo Inc. • Golden Electronics, Inc. • Honda of America • IBM Corporation • Industrial Paper Products, Inc. • J.A. Jones Construction Company • Laser Recharge of Carolina • Latta Distributing Co., Inc. • Mallinckrodt Co., Inc. • Martin Mariette Energy Systems Inc. • Mays Chemical • MCNC • Means Fashion Hosiery • Metrolina Courier • Michelin Tire Company • Miller Brewing Company • Minority & Women In Business Magazine • NationsBank • NewBass Technical Services, Inc. • Northern Telecom, Inc. • Omni Charlotte Hotel • Personal Communication Service • Phillip Morris USA • Piedmont Natural Gas Co. • Premier Circuit Assembly • Progressive Business Forms & Supplies • R.J. Reynolds Tobacco Co. • Research Triangle Institute • Reyes Supply Company • Richardson Associates Inc. • Richardson Safety Equipment • Royal Insurance • S.C. Dept. of Highways & Public Transportation • S.C. Electric & Gas Company • Sara Lee Corporation • Sentry Plastics & Packaging • Small Business & Technology Development Center • Southern Bell/BellSouth Services • Southern Fasteners & Supply Co. • Specifications & Standards, Inc. • T.S.&M., Inc. • Task Industrial Corp. • Technical Research and Communications • The Packaging Store • Thomas Classic Car Care, Inc. • United Companies, Inc. • Veatronics Corporation • Victory Bolt & Specialty • Wachovia Bank • Westinghouse Electric Corp • Westinghouse-Savannah River • Williams Photography • Winston-Salem Chronicle • Winthrop University • World Computer Systems, Inc. • World Express Travel Inc.

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