Businesses expect record hiring levels this summer

THE ASSOCIATED PRESS

U.S. businesses are expected to continue their high levels of hiring this summer, according to a survey released today by temporary staffing firm Manpower.

Milwaukee-based Manpower's quarterly employment survey of more than 15,000 companies nationwide showed that 32 percent of those interviewed intend to increase their work forces this summer, while only 5 percent plan staff reductions. Fifty-nine percent expect to maintain their current staffing levels.

In comparison, 30 percent of firms surveyed a year ago anticipated summertime increases and 5 percent planned for decreases. Those were also the figures for the spring months of 1998.

Manpower's survey, a highly regarded indicator of economic growth, comes at a time when nationwide unemployment is at 4.3 percent, the lowest it has been since 1970. With so few people out of work and looking for jobs, companies are having to employ increasingly creative techniques to attract and retain qualified workers.

At the same time, the survey results provide little support for forecasters and policymakers who are predicting that economic growth will slow in coming months. In the first three months of 1998, the economy grew at a 4.2 percent rate adjusted for inflation, but some analysts have recently suggested that will drop to 2 percent or 3 percent.

Manpower's study asked employers about their intentions to hire workers during July, August and September - but in today's tight labor market it's ess clear than usual that those

lans will be met. Manpower chief executive itchell S. Fromstein said the aest data do not represent a

dramatic change from the trends of the past year. Instead, it shows a "clear continuation of significant job growth across the nation," he said.

"We're seeing the strongest indication of net hiring strength since the third quarter of 1978, when 34 percent of firms intended to hire and 6 percent planned decreases," Fromstein said.
"There are still more jobs to fill than qualified people to fill

The survey found that the retail and service industries, in particular, are searching for workers. For example, 36 percent of retail companies expect to conduct further recruiting this summer, while only 4 percent plan to trim their staffs. This represents the brightest hiring outlook for the industry in two decades, Manpower said.

The retail industry, perhaps more than any other, is having trouble finding enough workers. Some retailers have responded by increasing wages, only to find that such a lure alone doesn't get results. They've also had to advertise more, host job fairs, offer workers shorter shifts and look to nontraditional labor pools such as senior citizens. Some have even gone the route of many high-technology companies and offered current employees a bonus for referring new workers

Bruce Van Kleeck, vice president of member services for the National Retail Federation, said in an interview last month.

The Manpower survey also examined job prospects by region, finding that Midwestern companies are expected to lead the nation in hiring in the summer quarter.

The outlook for the Southern region, which includes Maryland, Virginia and the District, is also positive. The survey found that "the need for additional workers among services firms will surpass seasonal expectations and government jobs will be much more plentiful than

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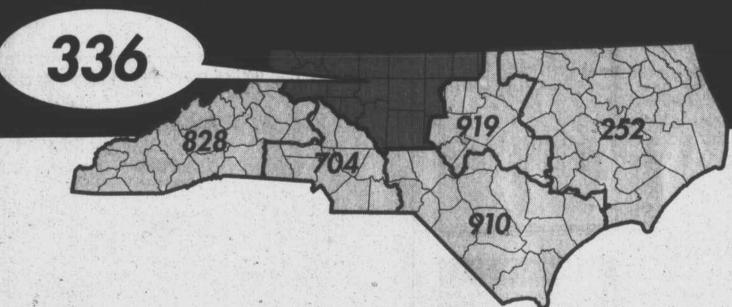
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North Carolina's area code in the Triad area is now 336.



North Carolina is growing, with lots of new residences and businesses, increasing the demand for fax machines, computer modems, and phones.

To accommodate this growth, the Triad and surrounding area has a new area code. As of June 15, 1998, you must use the new area code, 336, instead of 910 for calls to and within the highlighted area.

If you live in the Triad area and your phone number begins with any of the prefixes listed at right, your area code will change.

Please make a note of this change and remember that you may also need to reprogram telecommunications equipment like cell phones and PBX's (consult your vendor), speed dialers, fax machines, etc., to make sure your calls reach the residence or business you want them to reach.

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