











# Plaza Ford Welcomes the National Black Theatre Festival

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| <br>Robert Craven<br>Sales Consultant | <br>John "Wayne" Little<br>Sales Consultant | <br>Travis Kindle<br>Sales Manager   | <br>Archie Kindle<br>President   | <br>Brenda McElrath<br>Business Manager | <br>James Griffin<br>Sales Consultant | <br>Dan Arrington<br>Sales Consultant |
| <br>Marlon Holmes<br>Sales Consultant | <br>Kenny Turner<br>Sales Manager          | <br>Ralph Young<br>Business Manager | <p>NOT PICTURED</p> <ul style="list-style-type: none"> <li>Lee VanZile Sales Manager</li> <li>Dee Dee Wardlow Sales Manager</li> <li>Lamont Kindle Sales Consultant</li> <li>Charo Washington Sales Consultant</li> <li>Lisa Robertson Sales Consultant</li> <li>Charles Crawford Sales Consultant</li> </ul> |  |  |  |

**When The Tent's Up... Prices Go Down!**

**\$0 Down**  
Rebate & Rate On Approved Credit (Plus Taxes & Fees)

|   |  |   |
|---|--|---|
| <p><b>1999 Contour</b><br/>4 Dr., Auto, PS, PB, AM/FM Stereo, Air, Bucket Seats, Delayed Wipers, 60 Mo. @ 319, 4.9%, \$0 Down, T.O.P. \$19,195, Stock # 9318</p> <p><b>\$16,995</b><br/>After Rebate &amp; Rate</p> <p><b>\$319 Per Mo.</b></p> | <p><b>1999 Taurus SE</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Delayed Wipers, Rear Defroster, Stock # 9739, 60 Mo. @ 339, 4.9%, T.O.P. \$20,325</p> <p><b>\$17,995</b><br/>After Rebate &amp; Rate</p> <p><b>\$339 Per Mo.</b></p> | <p><b>1999 Ranger XL 4x4</b><br/>PW, AM/FM Stereo, Delayed Wipers, Stock # T-9920, 0 Down at 60 Mo. @ 319, T.O.P. \$19,871, 9.9%</p> <p><b>\$14,995</b><br/>After Rebate &amp; Rate</p> <p><b>\$319 Per Mo.</b></p> |
| <p><b>1999 Escort</b><br/>4 Dr., PS, PB, AM/FM Stereo, Air, Delayed Wipers, Stock # 9392, 60 Mo. @ 233, 4.9%, T.O.P. \$13,957</p> <p><b>\$12,295</b><br/>After Rebate &amp; Rate</p> <p><b>\$233 Per Mo.</b></p>                                | <p><b>1999 Explorer Sport 4x2</b><br/>2 Dr., PS, AM/FM Stereo, Cassette, Air, Bucket Seats, Delayed Wipers, Stock # T-9773, 60 Mo. @ 359, 4.9%, T.O.P. \$21,459</p> <p><b>\$18,995</b><br/>After Rebate &amp; Rate</p> <p><b>\$359 Per Mo.</b></p>                         | <p><b>1999 Expedition XLT</b><br/>4 Dr., PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock # T-9791</p> <p><b>\$28,995</b></p>                                 |

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2 Dr., Auto, PS, PB, Air, Bucket Seats, White Vinyl Top, Fender Skirts

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| <p><b>1998 Town Car</b><br/>V8, 4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock #P-2357</p> <p><b>\$26,995</b></p>                | <p><b>1997 Millenia</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Sunroof, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Leather Interior, Stock #P-2460</p> <p><b>\$22,995</b></p> | <p><b>1996 Mazda Miata</b><br/>PS, PB, AM/FM Stereo, Cassette, Air, Bucket Seats, Delayed Wipers, Stock #P-2492</p> <p><b>\$12,995</b></p>   |
| <p><b>1998 Continental</b><br/>V8, 4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock #P-2176</p> <p><b>\$26,995</b></p>             | <p><b>1997 Sable GS</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #P-2182-B</p> <p><b>\$10,995</b></p>                          | <p><b>1994 Cadillac DeVille</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock #P-2302-A</p> <p><b>\$14,995</b></p>  |
| <p><b>1998 Mark VIII</b><br/>V8, 2 Dr., Coupe, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #P-2184</p> <p><b>\$26,995</b></p> | <p><b>1994 Continental</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock #P-2087</p> <p><b>\$11,995</b></p>                                       | <p><b>1996 Accord LX</b><br/>4 Dr., Sedan, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #T-9312-A</p> <p><b>\$13,995</b></p> |

**RIDE COOL ON A BUDGET**

|   |  |
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| <p><b>1995 Dodge Neon</b><br/>2 Dr., Coupe, PS, PB, AM/FM Stereo, Air, Bucket Seats, Stock #T-9416-B</p> <p><b>\$7,995</b></p>  | <p><b>1995 Contour</b><br/>4 Dr., Sedan, Auto, PS, PB, AM/FM Stereo, Cassette, Air, Bucket Seats, Delayed Wipers, Stock #P-2124</p> <p><b>\$7,995</b></p>  |
| <p><b>1996 Grand Prix</b><br/>4 Dr., Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #P-2474</p> <p><b>\$9,995</b></p> | <p><b>1993 Pontiac Bonneville SSE</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #P-2161-A</p> <p><b>\$9,995</b></p> |
| <p><b>1995 Aspire</b><br/>2 Dr., Coupe, PS, AM/FM Stereo, Air, Delayed Wipers, Stock #P-2285-A</p> <p><b>\$5,995</b></p>  | <p><b>1994 Skylark</b><br/>4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #P-2410-A</p> <p><b>\$6,995</b></p>                |
| <p><b>1994 Tracer</b><br/>4 Dr., Sedan, Auto, PS, PB, AM/FM Stereo, Cassette, Air, Stock #P-2433-A</p> <p><b>\$5,995</b></p>  |  |

**CLEARANCE - TRUCKS, VANS, SUV'S - CLEARANCE**

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|--|---|--|--|
| <p><b>1999 Expedition XLT 4x4</b><br/>V8, 4 Dr., Sedan, Auto, PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, 3rd Row Seat, Dual Air, Stock #P-2390</p> <p><b>\$29,995</b></p> | <p><b>1999 Navigator 4x4</b><br/>5.4-V8, 4 Dr., Auto, PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Luggage Rack, Delayed Wipers, Rear Defroster, 3rd Row Seat, Dual Air, CD Player, Stock #P-2466</p> <p><b>\$41,995</b></p> | <p><b>1998 E-350 Club Wagon XLT</b><br/>15 Pass., V8, Auto, PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Stock #P-2323</p> <p><b>\$21,995</b></p>           | <p><b>1999 Ranger XLT 4x4 Super Cab</b><br/>PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Delayed Wipers, Stock #T-9585-A</p> <p><b>\$19,995</b></p>                             |
| <p><b>1998 Windstar LX</b><br/>7 Pass., Auto, PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, Stock #P-2427</p> <p><b>\$20,995</b></p>   | <p><b>1998 Laredo LTD 4x4</b><br/>4 Dr., Auto, PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, Stock #P-2462</p> <p><b>\$20,995</b></p>                             | <p><b>1998 Dakota Extended Cab 4x4 SLT</b><br/>PW, PS, PB, PL, AM/FM Stereo, Cass., Air, Cruise, Tilt Wheel, Delayed Wipers, Stock #P-2475</p> <p><b>\$20,995</b></p>  | <p><b>1997 F-150 XLT Super Cab</b><br/>Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Delayed Wipers, Stock #P-2442</p> <p><b>\$19,995</b></p>                                       |
| <p><b>1997 Villager GS</b><br/>7 Pass., Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, Stock #P-2490</p> <p><b>\$18,995</b></p>                                      | <p><b>1997 Mountaineer AWD</b><br/>V8, 4 Dr., Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, Leather, CD Player, Stock #P-2443</p> <p><b>\$22,995</b></p> | <p><b>1997 Explorer Sport 4x4</b><br/>2 Dr., Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Luggage Rack, Delayed Wipers, Rear Defroster, Stock #P-2491</p> <p><b>\$21,995</b></p> | <p><b>1996 GMC Sierra Ext. Cab SLE</b><br/>V8, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Delayed Wipers, Rear Defroster, Stock #T-9767-A</p> <p><b>\$18,995</b></p> |
| <p><b>1996 Cougar XR7</b><br/>2 Dr., Coupe, Auto, PW, PS, PB, PL, AM/FM Stereo, Cassette, Air, Cruise, Tilt Wheel, Bucket Seats, Delayed Wipers, Rear Defroster, Stock #9041-A</p> <p><b>\$15,995</b></p>  |   |  |  |

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