



Melvin B. Phifer  
...Charlotte native

**Melvin B. Phifer**  
**Named Allstate**  
**Vice President**

Allstate Insurance Company has announced that Melvin B. Phifer has been named the new vice president of the company's Milwaukee regional office.

Prior to being named Milwaukee regional vice president, Phifer was assistant regional manager of Allstate's Roanoke Region. He began his career with Allstate in 1968 as a property claim adjuster in the company's Charlotte Region. He held several positions in the region including district claim manager, senior district claim manager, and assistant claim manager along with participating in the management rotational development program. From Charlotte, Phifer took a key position in home office as a senior career development manager in 1980. This is Phifer's second assignment with Allstate's Milwaukee Region. He was the Milwaukee region claim manager from 1981-1983, before going to Roanoke as regional claim manager in 1983.

Phifer is a 1966 graduate of the University of North Carolina, Chapel Hill with a bachelor degree in mathematics. He will be residing in Brookfield, Wisconsin, with his wife, Geraldine, and his three children, Rod, Joselyn, and Melvin Jr.

Phifer is the son of Mr. and Mrs. Ulysses Phifer Sr. of 1710 Old Town Court, Charlotte, N.C.

**Improving Sales**  
**Trend Continues**  
**For Winn Dixie**

Winn Dixie's shareholders were told this week at the annual shareholders' meetings that the sales trend continued to improve with an increase in the first quarter of fiscal 1986 of 7.25 percent. Quarterly sales gains for fiscal 1985 were 5.10 percent, 6.55 percent, 4.96 percent, and 7.16 percent.

A. Dano Davis, president, told shareholders that sales for the 12 weeks ended September 18, 1985, amounted to \$1,857,495,000 compared with \$1,732,010,000 for 1984, an increase of \$125,485,000. Net earnings were \$18,643,000 or \$0.46 per share for the first quarter of fiscal 1986 against \$19,463,000 or \$0.48 per share for 1985.

Mr. Davis stated, "While we are encouraged by improving sales trends, profits continue to be impacted by more vigorously meeting increased competitive activity and by our ongoing commitment to larger and more varied store formats. We can now meet Sunbelt consumers' needs with conventional supermarkets, super stores, combination stores and super warehouse stores."

Winn-Dixie opened 18 new store locations with an average square footage of 37,300 and closed 16 older store locations with an average square footage of 19,700, having 1,262 locations in operations on September 18, compared with 1,239 last year. Seventy-five new stores are presently under construction.

All present directors of the company were re-elected by the shareholders.

The directors declared monthly dividends of 14 1/2 cents per share on common stock, payable October 31, November 29, and December 27 to shareholders of record on October 15, November 15, and December 13. Dividends were increased for the 42nd consecutive year in July, when monthly payments increased from 14 cents to 14 1/2 cents per share or 3.6 percent.

Winn-Dixie is the Sunbelt's largest food retailer.

**Harris Teeter** NO LIMITS ON FAMILY PURCHASES!

**we've got it!**



Hormel "Super Select"  
**Mixed Pork Chops**  
Lb. **99¢**

California  
**Iceberg Lettuce**  
Head **49¢**

Dinner Bell Whole Or Halves  
**Semi-Boneless Ham**  
Lb. **\$1.19**

12 Oz. Cans Sprite, Tab, Mello Yello,  
**Diet Coke Or Coca Cola**  
6 Pk. **\$1.69**  
2 Ltr. Non-Returnable Bottle...\$1.19

**Duke's Mayonnaise**  
32 Oz. **88¢**

Assorted Flavors  
**Sealtest Ice Cream**  
Half Gal. **\$1.59**

Fresh  
**Cod Fillet**  
Lb. **\$1.99**  
Haddock... Lb. \$1.99

50¢ Off Label  
**Dawn Liquid**  
32 Oz. **\$1.39**

Pure Vegetable  
**Wesson Oil**  
48 Oz. **\$2.19**

Chicken, Beef Or Turkey  
**Morton Pot Pies**  
8 Oz. **33¢**

Choc. Cake, Cheesecake, Strawberry Cheesecake  
**Weight Watchers Desserts**  
5 to 8 Oz. **\$1.25**

White Or Pink  
**Florida Grapefruit**  
3 For **99¢**  
36 Ct.

Hormel Sliced  
**Red Label Bacon**  
Lb. **\$1.49**  
Black Label... Lb. \$1.69

Puffed Balls, Puffs, Crunchy Cheddar Or Crunchy  
**Frito-Lay Cheetos**  
8 Oz. **99¢**

In Oil Or Water  
**H T Tuna**  
6.5 Oz. **\$1.00**

Quarters  
**H T Margarine**  
3 Lbs. **\$1.00**

Single Wrap  
**Kraft Cheese Food**  
16 Oz. **\$1.99**

Halloween  
**Scarecrow Planter**  
Ea. **\$5.99**  
Red Or Golden Delicious, Rome Or Stayman Eastern Apples... 3 Lb. Bag 99¢

**Miller Lite Beer**  
Twelve 12 Oz. Cans **\$5.19**

St. Wendelinus  
**Liebfraumilch**  
750 ML. **\$1.99**

H T  
**Sandwich Bread**  
1 1/2 Lb. Loaves **2.99¢**

**THE DELI-BAKERY** (Items Available Only In Stores With Deli-Bakery)  
Majesty Danish Ham ..... Lb. **\$2.99**  
American Cheese (White Or Yellow) ..... Lb. **\$1.99**  
Kosher Style Cole Slaw ..... Lb. **79¢**  
Oatmeal Raisin Cookies ..... Doz. **\$1.19**  
Club Rolls ..... 6 Ct. **79¢**

Prices In This Ad Effective Through Saturday, Oct. 26, 1985 In Mecklenburg County Harris-Teeter Stores Only. No Limits On Family Purchases. None Sold To Dealers. We Gladly Redeem Federal Food Stamps.

Park Road Shopping Center • Outlet Square - Independence Blvd. at Kings Dr • SouthPark Shopping Center  
Central Ave. and The Plaza • South Blvd. and Poindexter Dr. - Sedgfield Shopping Center • Sharon & Fairview Roads - Sharon Shopping Center • S. Sharon Amity and Randolph Rd. - Cotswold Shopping Center • South Blvd. and Seneca Place - Seneca Shopping Center • Albemarle and Delta Roads • York and Yorkmont Roads • Belhaven Blvd. and McClure Circle - Coulwood Shopping Center • N. Graham and Derita Roads • Independence Blvd. and Idlewild Road - Independence Shopping Center • International Way and Providence Road - Providence Square Shopping Center • The Plaza and Milton Road - Hampshire Hills Shopping Center • Freedom Drive and Ashby Road - Freedom Drive Mall • Central Avenue and Sharon Amity Road - Eastland Mall • Carmel Road and Quail Hollow Road • Old Towne Village • Sam Newell Road (Hwy. 51) and John Street - Depot Shopping Center, Matthews, NC • Quail Corners

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