

William Forney Has Track Record Of "Outstanding" Performances

William C. Forney, 56, began his career with North Carolina Mutual as a part-time ordinary agent on the Greensboro district, October 15, 1956, while a student at A&T College (now A&T State University) in Greensboro.

After completing his work at A&T State University, he transferred to the Charlotte district as a Combination Agent, February 4, 1957. In June 1957, he was transferred to the Washington district in the same position. Because of his outstanding performance, Mr. Forney was appointed Sales Manager of the Pittsburgh district, April 17, 1961. In June of 1965, he was by request transferred to the Charlotte district as a Combination Agent. In November of 1967, he was named Staff Manager of the Charlotte district and held that position until January 1979, when he was requested to be reassigned as a Combination Agent. In order to take advantage of his experience and knowledge, he was named Field Training Supervisor, September 15, 1981 and pro-



William Forney, field training and development assistant for North Carolina Mutual Life Insurance Co. in Durham.

motored to Field Training & Development Assistant, July 9, 1984.

Mr. Forney was born in Kannapolis, NC. He graduated from G. W. Carver High School and A&T University with a B.S. degree in business administration and accounting. William is

a LUTC graduate. He has been a winner of both the President's Club Convention and the Cloudburst Sales Program.

William attends Friendship Baptist Church. He is married to the former Sadie M. Sowell, and they are the parents of three children, Jacquelyn E., William C. II, and B. Wayne.

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