

A.J. Howard Clement III Is Active In Educational And Civic Organizations

A member of the Durham City Council and an attorney, A.J. Howard Clement III, serves as assistant vice president and claims supervisor of North Carolina Mutual Life Insurance Company. Born in Cleveland, NC,

Clement is a 1955 graduate of Howard University and a 1960 graduate of Howard University Law School. Throughout his career, Clement has been the recipient of several honors and awards including the 1973 Civic Award from the

King's Club, Inc.; 1978 Man of the Year Award from the State of NC; the 1982 Silver Beaver Award, Occaneechee Council, Boy Scouts of America; and the 1984 Distinguished Alumni Citation from Howard University.

Clement, a member of several law associations, has a very active political career also. He was appointed, in 1968, to the State Democratic Reorganization Commission. After which, he became a member of the State Democratic Executive Committee and later a member of the Durham County Democratic Executive Committee. In 1977, Clement was appointed by Gov. James Hunt to be a representative to the North Carolina General Assembly. In 1983, Clement was appointed to the City Council of Durham, NC.

Extremely active in educational and civic affiliations, Clement is a member of the NAACP, the Durham Business and Professional Chain, WTVD Minority

Affairs Advisory Committee, Durham League of Women Voters and the board of directors of Durham Chapter North Carolina Symphony, to name a few.

He is a member of the advisory council for Young Volunteers in Action, Durham, NC, and chairman of the Business Advisory Committee of Hillside High School. Clement is also a member of A.S. Hunter Lodge No. 825, Prince Hall Masons.

His religious affiliations include membership with Saint Titus' Episcopal Church in Durham, NC. He is vice president of the board of trustees and member of the Executive Committee for the Christian Action League of North Carolina. Clement is a licensed lay reader and Chalcist of the Episcopal Diocese of NC and a Vestryman of Saint Titus' Episcopal Church.

Clement is married and the father of three daughters.



A. J. Howard Clement III
...Assistant Vice President



A. E. Spears, the second district manager for the Charlotte district office for North Carolina Mutual. Spears died in March, 1981.

Highly-Respected Arthur Spears Was Charlotte District Pioneer

His picture hangs on a wall in the training room at the Charlotte district office of the North Carolina Mutual Life Insurance Co.

He is Arthur Eugene Spears, known as "A.E. Spears," a longtime North Carolina Mutual sales agent in Charlotte and manager of the Charlotte district office.

His picture hangs in the training room because Mr. Spears, who died in March, 1981, at age 96, was a leading insurance salesman for North Carolina Mutual. He was also an outstanding Charlotte business leader. He was responsible for bringing Mechanics & Farmers Bank to Charlotte. He was bank director and chairman of the Charlotte board.

His picture also hangs in the training room because Mr. Spears sold about \$250,000 in insurance annually for North Carolina Mutual. His picture serves as a role model for young sales agents and managers.

Company officials knew Mr. Spears as "Mr. Quarter Million."

Walter Twitty, a retired manager of the Charlotte district office, calls Mr. Spears "Superman."

"He wrote about a quarter of a million dollars worth of new business a year as a part-time ordinary. He worked for North Carolina Mutual until age 90. He was a super sales person." Actually, Mr. Spears retired from North Carolina Mutual in 1955, but continued to serve customers until he was 90.

Mr. Spears, born in 1885 near Harrisburg, joined North Carolina Mutual in 1915 as an agent in Cheraw, S.C. He came to Charlotte in 1927, and in 1942, was elected to the board of directors. He was manager of the Charlotte district for 27 years.

During his 60 years with North Carolina Mutual, Mr. Spears was instrumental in bringing the company white policy holders. Most of the company's clients, then, and now, are black, say company officials.

Mr. Spears graduated from what is now A&T State University in Greensboro.

Continued Success - N.C. Mutual

Hamilton's Beauty Salon

4431-B N. Tryon Street

CALL ABOUT OUR HAIR WEAVING!

Permanents - Therm Heat - Hair Shaping
Coloring - Curls - Eyebrow Arching

597-1484



GENE HORTON TRIO
RADIO - TV - RECORDING
- CONCERT ARTISTS

Featuring
Gene Horton
.. Tenor Guitar

Fred Krider .. Tenor-Drummer
Leroy Krider .. Bass

Let us entertain you at your next party, family reunion, concert, church program.

Call Or Write To Gene Horton
815 E. 20th St. Charlotte, N.C. 28205
Phone 704-376-5863

COMING IN NEXT WEEK'S POST
THE HERITAGE OF BLACK COOKING
Plus special holiday recipes

SENIOR CITIZENS



\$2 Discount off the regular \$17.76 yearly subscription rate for The Charlotte Post

All persons 60 and over are eligible for this special rate.

Send check or money order for \$15.76 along with this coupon.

(PLEASE PRINT) NAME _____
ADDRESS _____
CITY _____ STATE _____
ZIP _____ HOME PHONE () _____

Send Subscription Form To:
THE CHARLOTTE POST
CIRCULATION DEPT.
P. O. BOX 30144
CHARLOTTE, N.C. 28230