

COLDWELL BANKER *Another new listing by... Christine & Dick Cushman*

Southport-Oak Island Realty
825 EDEN ROAD. We dare to compare! 2,500 sq. ft. ranch on triple lot. 4 bedrooms, 3 baths, top-of-the-line -- fantastic features included. \$125,000.

919-278-3311 • 919-457-6713

Brick Ranch For Sale



Three-bedroom ranch, two baths, living room, eat-in kitchen, newly painted, parquet floor and carpet, R-30 insulation, high efficiency heat pump, new roof, vinyl and aluminum trim, large fenced lot. Call 278-9352 or 278-9032. Broker Protected

Price Reduced \$59,950

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106 SE 58th Street, Long Beach • 919-278-6711

Jack Burnish
 Broker-in-Charge & Licensed Building Contractor

Barbara Polanski
 919-278-9364 (evenings)

SUPER BUY!!



This 2-bedroom home is located convenient to shopping, beach access, and boat ramp yet still a quiet location. Features include spacious kitchen, deck, vinyl siding, and more. This one won't last at only \$42,900. Call today.

ART SKIPPER REALTY, Inc.
 112 Country Club Drive, Yaupon Beach
 919-278-6730 • 919-278-7022

RED CARPET
 Dorothy Essey & Associates, Inc., REALTORS
 919-278-3361 919-278-RENT
 1-800-849-2322

Proudly Presents



DAVIS CANAL --on deep water. 3 bedrooms, 2 baths, terrazzo floors, screened porch, fireplace. \$99,900. Adjoining canal lot available for \$55,000.



ON THE WATER PLEASURE. Enjoy the waterway view sitting in this living room. 4 bedrooms, 2 baths, furnished, screened porch. Fabulous house, \$165,000.



ROOMS WITH A VIEW Spectacular view of the marsh and waterway from living room, kitchen and master suite of this Yacht Drive home in Long Beach. Go crabbing or fishing from your own dock, or just relax with the sunset over the marsh. 3 bedrooms, 2 baths, heat pump, ample storage, bulkheaded lot. Just REDUCED TO \$99,900.



ON THE WATER. There's no comparing this fantastic home on the canal. 4 large bedrooms and spacious living room are great for entertaining guests in style - or just relax and enjoy the scenic view from your private deck or pier. 3,070 sq. ft. on Davis Canal for only \$142,500.



COASTAL PARADISE! --On big Davis Canal. Gorgeous 4-bedroom brick on two wooded lots. Water views from every room.





LAKESIDE EXECUTIVE Custom-built, 2,700 sq. ft., 3 bedrooms, 2 1/2 baths, office, sunken den with fireplace, double garage.

Professionals committed to personal service.

RED CARPET PROUDLY PRESENTS

FYI

RED CARPET®
 Real Estate

By Dorothy Essey

HOW TO CHOOSE A REALTOR

So you've decided to make the big move and sell your home. With dozens of experts in the area to choose from, how do you know which REALTOR will represent your best interests?

Most homes are sold using the services of a real estate agent because he or she understands the aspects of the real estate business and will act as your negotiator. The most important services a real estate agent can provide you with is a market analysis and marketing power. The market analysis provides you with information on what properties are selling for and how quickly they're selling in your area. Marketing power is exposing your property to the greatest number of buyers possible.

You want to look for a reputable agent who has sold many homes in your area and who knows the neighborhood well. The name and size of the firm should be considered also. A firm makes more money on listings its agents sell because it doesn't have to share the commission with another firm. So you may want to go with a larger firm which can utilize its cross-country referral services to pinpoint potential buyers from even thousands of miles away.

When seeking a REALTOR, also consider speaking to fellow property owners. Eventually, certain names of agents or firms will keep popping up and you will be able to assess a firm's track record based on satisfied clients.

"How to Choose a Realtor" continued next week...


Dorothy Essey & Associates, Inc., REALTORS
 6102 E. Oak Island Drive • Long Beach, NC 28465
 919-278-3361
 Each Red Carpet office independently owned and operated.

Howard Perry and Walston of Brunswick County **Better Homes and Gardens**

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919-278-6703
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900 Yaupon Drive
 Yaupon Beach, NC 28465




Meet **Cora Walling**
 Broker Associate
 Howard Perry & Walston

- Top Sales Agent
- Top Listing Agent July 1, 1992

Cora can help you with your real estate needs.


Howard Perry and Walston
#1 in Eastern North Carolina
 We make Real Estate happen from the Capital to the Coast.

Ocean View Realty
 of Long Beach
 4700 E. Oak Island Drive, Long Beach, NC 28465
 919-278-4700




2802 E. YACHT DRIVE -- OPEN HOUSE

Brand new home with over 2,000 sq. ft. living space -- 4 bedrooms, 3 full baths, beautiful view of the Intracoastal Waterway. Lot is bulkheaded as well as street end; sodded yard, concrete parking. \$179,500. OPEN HOUSE SATURDAY, 10 a.m. to 1 p.m.



104 NE 56th STREET

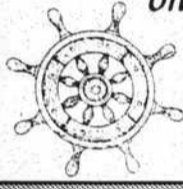
Good deal on this completely furnished 4-bedroom, 2-bath home in an excellent location for beach access, shopping, and dining. \$67,500.



107 NW 11th STREET

Quality construction and well-designed floor plan make this home a real bargain -- two large bedrooms, walk-in closet, cathedral ceiling, side-by-side refrigerator and microwave. 500 sq. ft. enclosed underneath for storage or can be made a third bedroom and bath. \$69,900.

Port Realty is proud to announce that we will be relocating our offices to a larger space at 1330 N. Howe Street, Southport, on September 1, 1992.



PORT REALTY
 919-457-5226

Homes for the family on a budget



46 Coastal Estates. 3-bedroom, 2-bath new mobile home. All appliances, decks, brick foundation. Pay less to own your home than you are currently paying rent. \$39,900.



57 Longleaf Drive. E. G. Dale Subdivision. Newly remodeled 3-bedroom, 2-bath mobile home on 3 lots. OWNER FINANCING AVAILABLE. \$39,900.



PORT REALTY
 Rt. 5, Box 266B, Long Beach Road
 Southport, North Carolina 28461
 919-457-5226

MARGARET RUDD & ASSOCIATES, INC., REALTORS



Margaret Rudd & Associates is pleased to welcome Linda Hirsh as Sales Associate in our Yaupon Beach office.

Though born in Atlanta, Linda has spent the past 20 years in the Northern Virginia/DC area. Her background includes work in accounting, public TV and on Capitol Hill. She and her husband Ken decided to leave that area in search of a better quality of life and the opportunity to contribute and be part of a community.

After traveling the east coast from Virginia Beach to Charleston, they chose to settle down and make Oak Island their home. "There's something about crossing the island bridge that touches the soul with a feeling of quiet peace. We love the family atmosphere and the pride that residents of the area project to everyone they meet."

Linda's enthusiasm and energy make her a welcome addition to "The Beach Connection".

LINDA HIRSH

Margaret Rudd & Associates, Inc., REALTORS
 210 Country Club Drive, Yaupon Beach, NC 28465
 919-278-5213 • 800-733-5213