

GREAT INVESTMENTS

PRIME COMMERCIAL LOCATION. 2-bedroom home, corner of Howe & 9th Streets, in good condition. Suitable for home, store or office. Off-street parking a big plus. \$85,000.

WHY WAIT? A FAMILY PLACE AT THE BEACH with 5 bedrooms. Fully furnished, central heat/air system. Must see! Only \$127,500. Excellent rental income. Take a look today!

OCEANFRONT LUXURE LIVING in 4-bedroom, 2 1/2-bath home. Fully furnished, two-car garage. Home on one lot yours for \$178,500, but best value is home plus additional oceanfront lot and second row lot for \$275,000.

BONANZA! 4-bedroom, 3-bath remodeled ranch in Boiling Spring Lakes on two lots with a third lot available. Call for full details on this bargain priced at \$49,900.

AT THE BEACH but away from crowds and traffic, this pair of lots on 11th NW are priced at \$17,800.

ANOTHER GOLDEN OPPORTUNITY in Oak Island Estates on Deerwood Circle. Established golf course community without owner's association dues. Priced at \$34,250.

TWO LARGE residential lots available in Southport. Build your retirement home as you like it. Priced at \$12,000 each. This location will make your dreams come true affordably.

CAREER OPPORTUNITIES AVAILABLE. Call Madeleine Gordon. 919-278-5018

Once Again, CENTURY 21® Sets The Standard.



Once again The Worth Group, a leading research firm, has awarded top honors to CENTURY 21 system professionals. In 12 separate categories, homeowners nationwide rated the CENTURY 21 system first, every time, by a wide margin. First our home to a member of the real estate sales organization in our homes met the CENTURY 21 system. Discover The Power Of Number 1.

Over 100 National Franchises of Real Estate. This study included 1541 homebuyers who were asked to rank the real estate sales organizations. The results from the study show that CENTURY 21 is the most trusted and most preferred real estate sales organization. In fact, 75% of homebuyers ranked CENTURY 21 as the most trusted and most preferred real estate sales organization. In fact, 75% of homebuyers ranked CENTURY 21 as the most trusted and most preferred real estate sales organization. In fact, 75% of homebuyers ranked CENTURY 21 as the most trusted and most preferred real estate sales organization.



Noel Clark, Real Estate Specialist

Noel Clark now holds a position of power . . . marketing power.

First time ever Yaupon Beach has a Real Estate Specialist

We welcome the newest member of our sales team, Noel Clark. She is backed by a company committed to the job we do and the community we serve. Total Quality Productivity Management System.

Experience Knowledge Award Winning



SALES: 5902 E. Oak Island Dr., Long Beach, N.C.
RENTALS: 6102 E. Oak Island Dr., Long Beach, N.C.

(919) 278-3361

1-800-849-2322



201 Yaupon Drive
Yaupon Beach, NC
919-278-5017

Gordon Realty

Lewis B. WESCOTT & Associates

501 N. Howe Street, Southport, NC 28461
919-457-5300 • 800-582-7859



Lewis B. Wescott, GRI, CRS
Broker/Appraiser
919-457-5663 (Home)

Linda Stidham
Broker
919-457-4811 (Home)

Frank Allen
Broker
919-457-9015 (Home)

NEW LISTINGS

109 SE 2nd STREET, Long Beach. 4-bedroom, 2 1/2-bath on two lots. Approx. 1,600 sq. ft. Almost new roof, new heat pump, large Florida room, fireplace with blower, quiet street less than quarter-mile to the ocean. Priced to sell in the low \$70's.

COMMERCIAL-BOLIVIA. Formerly Mintz Chevrolet, approximately 12,000 sq. ft. of heated area. Includes garage, parts area, office and separate body shop, on 2.1 acres with large paved parking lot. \$215,000.

GLENWOOD ROAD. 202' wide double lot in Boiling Spring Lakes. Lots of oak trees, high and dry. Near the Big Lake and Patricia Pond. Very nice area. \$9,000 for both.

EDEN ROAD. PENDING. \$3,500.

RUSSELL ROAD. PENDING. \$335,336, Sec. 8, \$6,000.

SOUTHPORT

1008 MOORE STREET: 3-bedroom, 1 1/2-bath, very cozy and comfortable energy-efficient home. Excellent neighborhood, well landscaped home, priced right at \$69,000.

4935 JERICHO ROAD: 4 bedrooms, 3 full baths, brick, cedar and stone on four lots, 800 sq. ft. detached recreation room, wired workshop. Three miles from Southport in nice residential area. \$110,000.

819 CAPE HARBOR DRIVE. Near hospital, 3 or 4 bedrooms, 2 1/2 baths, brick, fireplace, 1,450 sq. ft. OWNER FINANCING. By appointment only \$57,000.

310 N. ATLANTIC AVENUE. Old Southport, near park, churches and downtown. Older two-story home with double front porches, 4 bedrooms, 2 baths, dining room and family room. Approx. 2,300 sq. ft. of heated living area. Single-car garage and nice lot. Owner/broker, \$105,000.

OWNER SAYS SELL! Outside Southport on Lynn Street. 3-bedroom, 1-bath brick veneer rancher in excellent condition. Heat pump, vinyl trim, two-car detached garage/workshop finished and wired. 100x150' fenced yard. \$49,500.

310 FODALE AVENUE. 3 bedrooms, 2 baths, loads of extras, 2- or 3-car detached garage. \$76,500. Appointment.

203 E. BROWN STREET. Older renovated home near downtown, 3 bedrooms, 2 baths, 1,650+ sq. ft. heated living area. Wood floors, living room, country kitchen, large master bedroom upstairs. Near maintenance-free home, screened front porch, large lot. Excellent condition. \$99,000.

802 COTTAGE. 3-bedroom, 2 1/2-bath Victorian Colonial. Excellent condition. Trade for smaller home. \$98,500.

4616 SOUTHGATE BLVD. 3-bedroom, 2-bath doublewide; refrigerator, dishwasher, stove, washer-dryer, microwave. Double lot, separate dining room, screened porch. No city taxes and excellent condition. \$56,000.

NO CITY TAXES! 2 or 3 bedrooms, 2+ baths, formal dining room, mud room, Jenn Aire range, microwave, dishwasher, corner fireplace, large carport, deck, 24x24' shop or garage. Over 2,000 sq. ft. Immaculate. \$69,500.

WEST TRACE: Exceptionally nice 2-bedroom mobile home. Better than new condition, screened back porch, front porch, garden shed and storage/shop. High \$30's.

OLDER HOME, 900 sq. ft. to be moved from site in downtown Southport. Lots of restorable charm with Southport bows and wood flooring. What a bargain at \$3,000.

POSSIBLE OWNER FINANCING! DANFORD ROAD. Older home, approx. 1,500 heated sq. ft. living area, fireplace in living room, screened porch, carport, small barn with shed, large garden area. OWNER WANTS TO SELL! \$45,000.

WINNABOW (Mill Creek). 2.0 acres with satisfactory perc (tank not installed). \$10,000.

COUNTY

Corner of Oak Island Drive & 17th NE. Only eight blocks to the beach via scenic route. \$22,500. Lot 21, Sec. 19, extra large lot, \$22,000. Possible owner financing.

NORTH LAKE, over 100' of waterfront with septic permit. Asking \$14,800.

OTHER WATERFRONT LOTS & WOODED LOTS. LOT with good perk on W. South Shore Drive. \$7,000.

LOT 4, Harper Lake. \$4,500.

LOT 8, Harper Lake. \$4,500.

LOTS 4 & 5, Crystal Road with good view of North Lake. -5- & 10-acre tracts, \$3,000 up.

Wooded lots. \$1,500 up.

LOTS 22 & 23, on Eden Road, both for \$8,000.

LONG BEACH & YAUPON BEACH

Yaupon Beach: 80x150' wooded lot at corner of Robert L. Jones & Ocean Drive. \$36,000.

Two lots, corner 12th W. & Oak Island Drive. Owner financing. \$24,000.

Corner of Oak Island Drive & 17th NE. Only eight blocks to the beach via scenic route. \$22,500. Lot 21, Sec. 19, extra large lot, \$22,000. Possible owner financing.

BEST BUY! 5th Street NW. Owner wants to sell this pair of lots. REDUCED to \$14,900. FINANCING.

SOUTHPORT LOTS

Smithville Woods, \$16,500. MAKE OFFER.

W. 11th Street, four acres known as "Big Pond" tract. No road frontage. Only \$16,000.

COMMERCIAL

HIGH TRAFFIC AREA NEAR SOUTHPORT. 407' frontage on Hwy. 87. Approx. 2,700 sq. ft. block building; detached 1,600 sq. ft. storage building. On 10+ acres, mostly cleared, well drained, partially fenced. \$225,000.

618 N. HOWE STREET. Turn-of-the-century 3-bedroom, 2-bath, complete with full front porch, fireplace, central heat/air. Live in or use for commercial. REDUCED. \$69,500.

NEAR SMALL BOAT HARBOR. Business with good growth potential on 2.6 acres, zoned industrial. Business, inventory and tools included. \$450,000.

BEST COMMERCIAL CORNER in Southport. Hwy. 87 and Jabbertown Road. 1.1 acres. \$125,000.

COMMERCIAL LOT, corner of St. George & Howe Streets. 82x83'. \$30,000.

BEST BUY!!! HOWE STREET & E. BROWN. Great commercial corner, 165' on Howe Street and 66' on E. Brown. Has small frame home. REDUCED TO \$65,000.

BOILING SPRING LAKES

4-BEDROOM MOBILE HOME with large workshop, 1,800+ sq. ft., two-car garage, swimming pool. \$89,000.

Well-kept MOBILE HOME on large fenced lot. 2 or 3 bedrooms, 3 decks, one covered; above-ground swimming pool, carport and storage building. Only \$34,900.

21.5 ACRES in Boiling Spring Lakes with well. \$25,800. Possible owner financing.

LOTS • LOTS • LOTS

River Run Plantation, a restricted community with separate sections for singlewide, doublewide, and stick-built homes. Controlled entry gate, community clubhouse, swimming pool, tennis court and boat facility. The following lots are priced below market:

•Marshfront lot, Mullet Creek for stick-built home. \$21,000.

•Singlewide mobile home lot with well, septic tank and power pole. \$8,500.

•Singlewide mobile home lot. \$7,000.

•Singlewide mobile home lot. \$8,500.

BOILING SPRING LAKEFRONT LOTS

ON THE BIG LAKE

LOTS 6A & 7A, South Shore Drive, \$35,000. **TWO LOTS FOR THE PRICE OF ONE!**

TWO ADJOINING LOTS ON THE BIG LAKE. Lot 22, Sec. 19, beautiful view with good lake. \$22,500; Lot 21, Sec. 19, extra large lot, \$22,000. Possible owner financing.

NORTH LAKE, over 100' of waterfront with septic permit. Asking \$14,800.

OTHER WATERFRONT LOTS & WOODED LOTS. LOT with good perk on W. South Shore Drive. \$7,000.

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Wooded lots. \$1,500 up.

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W. 11th Street, four acres known as "Big Pond" tract. No road frontage. Only \$16,000.

NEW LISTINGS

230 NE 71st STREET. NEAT & CLEAN MOBILE HOME with central electric heat, unit air, screened porch, storage building, located on well landscaped lot. \$34,900!

203 NE 70th STREET. MOBILE HOME ONLY. 2-bedroom, 2-bath, central heat/air, screened porch, and also includes storage building, on rented lot. \$15,900.

13th STREET NE. Residential lot with septic system in place. \$10,000.

WEST BEACH DRIVE, second row lot. \$45,500.

BOILING SPRING LAKES, TWIN LAKES DRIVE, golf course lot. \$10,000.

OAK ISLAND AREA

107 NE 18th STREET. Near walkway to ocean. 3-bedroom house with porch, sunroom, washer hookup, unit air, gas heat, furnished. \$46,900.

37th STREET NE, TRIPLEX, two 1-bedroom units, one 2-bedroom unit. One with central heat/air. Live in one, rent out others. \$82,900.

106 SW 21st STREET. 1,650+ sq. ft., 3 bedrooms, 2 1/2 baths, two fireplaces, family room down, heat gas EBH, air unit, screened porch, deck, two-story, swimming pool. REDUCED, \$89,900.



2612 E. BEACH DRIVE, SECOND ROW COTTAGE with 2 bedrooms, 1 1/2 baths, very attractive brick and frame, hardwood floors, ceiling fans, electric heat. REDUCED TO \$67,900.



104 SE 14th STREET. 1,500 sq. ft. (approx.), 3 bedrooms, 2 baths, vaulted ceilings, through house, covered deck, central heat/air. Nice quiet paved street. \$104,500.



104 SE 58th STREET. This very attractive home is near beach/ocean. 1,400+ sq. ft. of heated area, 3 bedrooms, 2 baths, heat pump, screened porch, carport, storage, enclosed shower, all appliances and furnishings, many extras. \$104,000.



105 NE 12th STREET. Attractive two-level home, 2 bedrooms, 3 baths, family or entertainment room downstairs with wet bar, microwave, workshop, screened porch, two lots. \$79,900.

2607 W. OAK ISLAND DRIVE. 3-bedroom, 2-bath with 1,278 sq. ft., central heat/air, swimming pool, decks. Two large lots, fencing. A real deal for the bargain hunter. \$65,000.

121 SE 3rd STREET. 3-bedroom, 1 1/2-bath; sunroom, fireplace, double carport, detached garage (24x24), large lot near canal. Call for details. \$76,000.

109 NE 35th STREET. Brick and frame with 1,610 sq. ft. of heated room. 3 large bedrooms, 2 large baths, dishwasher, heat pump, back decking, detached two-car garage, two lots. REDUCED to \$89,900.

205 CROWELL STREET, Yaupon Beach. 2- or 3-bedroom home with 2 baths on pilings. Large master bedroom, very roomy living area, garage below, central heat/air, lots of decking, furnished. \$117,000.

LOTS

OFF MILL CREEK ROAD. Nice tract of land, 38 acres plus. PRICE REDUCED TO \$75,900. OWNER WANTS OFFER!

SECOND ROW, OCEAN VIEW. W. Beach at 10th Place. New septic tank in place. \$46,500.

THIRD ROW, OCEAN VIEW. W. Dolphin Drive between 7th & 10th Place. 1 1/2 lots with septic tank in place. REDUCED TO \$47,900. OCEANFRONT! OWNER WILL FINANCE!!

THIRD ROW, OCEAN VIEW. E. Dolphin Drive between 14th & 16th Place. New septic tank in place. \$29,900.

ON CANAL, Paula Circle. Large lot, 117x175', with septic permit. Nice high lot with pretty trees. \$39,900.

BEACH SIDE, 54th Street SE, walk to beach. \$16,500.

28th STREET SE, lot near canal, \$15,000.

5th STREET NE, nice lot with water tap, \$8,500.

54th STREET SE, near ocean. Affordable lot to hold for investment. \$9,000.

55th STREET & OAK. Two lots on corner, REDUCED to \$24,000 for pair.

44th STREET, corner of Pelican. No perk, \$10,500.

23rd STREET NW, twonice residential lots, \$19,200. Owner financing.

16th STREET NE, two nice high residential lots with water tap. \$19,000 for both.

8th STREET NW, residential lot, \$9,500.

6th STREET NE, residential lot, \$10,000.

OAK ISLAND DRIVE & 21st Street Two beautiful lots, cleared and ready to build. \$29,000.

43rd STREET at Holly. Corner lot with water tap. Walk to beach. \$12,500.

19th STREET SE. Next to walkway, lot 62.5x120' with 3-bedroom permit. \$13,500.

41st STREET NE. Two residential lots, \$11,500 each.

35th STREET NE. Residential lot with septic system. \$12,500.

BOILING SPRING LAKES LOTS

NASSAU PLACE, residential lot on Pine Lake. \$4,000.

FAIRWAY DRIVE on golf course, Lot 91, Sec. 31, Part 1, 80x200'. Provisional, perk-fill needed. \$9,000.

FORREST LAKE DRIVE, big lake lot, \$7,000.

GOLF VIEW ROAD, two lots on golf course, 100x200' each with provisional perks. \$8,500 each.

TATE LAKE DRIVE, Lot 30, Sec. 198, 102x70x200'. 3-bedroom perks, \$11,000.

SPRING DRIVE & Pine Drive, nice residential lot, \$4,500.

PRESIDENT'S DRIVE on Lake Reeyes. Nice residential lot on the lake, \$7,500.

RIVER RUN PLANTATION LOT

RIVER RUN, beautiful corner lot, wooded. Great location across from club pool. REDUCED, \$17,900.



Shirley Fowler, 278-6921

Sarah Gordon, 278-3829

