The Courier WILLIAM C. HAMMER | Born March 24, 1865. |
| :---: |
| Died 3eptember 26, 1930. |

Thursday, April 9, 1931.
Entered as second class mail mat
m the postoffice at Asheboro, N . C


## ANOTHER EXAMPLE

 OWF FDID VALUE

Bright, enduring RUSTLESS STEEL is used for many exposed bright metal parts of the Ford When you buy a Ford you buy enduring beauty. The body finish is, made to last for the life of the ear and practicallyall exposed bright metal parts except the bumpers are made of enduring Rustlese The
This Rustless Steel has great tensile strength It is the same bright metal all the way through. salt test equivalent to forty years' service under the severest weather conditions failed to have any effect
on its brilliance. It never requires polishing. All you do is wipe it with a damp cloth, as you do your windshield.
This is just one of many features that show the substantial worth of the Ford. In speed, com fort, safety, economy and long life-in the rich ness of its finish and upholstery - it brings you
everything you want or need in a motor car at am unusually low price.
Call or phone for demonstration


LDW FORD PRICES (1. a s. Detrote, pluy frolight ond dellowr. Bumpere and
 Pleve of tho Uuiberiel Cridit Compmin)

\section*{Jos. J. Sawyer <br> | Phone 6372, Greenshoro, N. C |
| :---: |
| 905 Jefferson Bide |}

LIQUOR TRADING AMOUNTS
TO 3 BILLIONS A YEAR
SOUTH CAROLINA "WET"
URGES "WET" CANDIDATl
$\mathrm{mli}_{\text {State }}$

Hlicit liguor traffic in the United
States in a recent year reached the S .
giant $\qquad$

## Consider These Three Points In Buying Advertising

## 1. COVERAGE

THE COURIER circulates to the extent of $3,600,90$ per cent in the trade area of Asheboro. It is figured that an average of 5 people read each copy of a newsTHE COURIER each week. 90 per cent of these do all or a part of their trading in Asheboro.

## 2. APPEAL

THE COURIER offers a tried and proved advertising medium . . . no hit and miss guess-work about it. THE COURIER appeals to your prospective customers. .
they buy and pay for it because they like to read it. Your advertising message reaches the vast audience of COURIER readers when they are in a receptive
mood. . ready and eager to read everymood ... ready and eager to read every-
thing that interests them. No other medium receives such a welcome reception! THE COURIER Appeals To The People Of This Community.

## 3. COST

The cost of advertising in THE COURIER is less than the cost of other sorts of advertising, which have a far less effective appeal. The cost of a postal card is one cent. To have that postal card, or circulars, printed means an additional cost, and there is the cost, labor and
trouble of addressing and mailing. For $\begin{array}{ll}\text { trouble of addressing and mailing. } & \text { For } \\ \text { less than one cent per subscriber, } & \text { for }\end{array}$ instance, you can insert a half page advertisement in THE COURIER - a be read in 3,600 families, 90 per cent in trading area of Asheboro.
An advertisement in THE COURIER has more e chaneses of being read than an advertisement on a postal card, circular or in a daily newspaper: Why? Because a weekly newspaper, like THE COURIER, is a family journal, a household necessity that goes into Randolph households each week and one which has gone into hundreds of households since they were established.
THE COURIER is not glanced over in a few minutes, discarded for the afternoon pajer and forzotten forever the next dav. It is carefully read and laid aside day. it is carefuly read and laid asiad and is usually kept until the issue next
week comes out. $A$ whole week your adweek comes out. A Ahole week your ad-
vertisement is before
Courier readers. Thes may not read it the first time they peruse its columns but it will be read, every line of it, during the week. Don't forget that,

Free Advertising Cuts, lay-outs, advice on position, display and appeal-all these 144 for $a$ representative.

## The Courier

Phone 144 -:- Asheboro, N.C.

