



ute for 5,870 Miles.

Christian Girl Comments on Gen. Bullard Spoke at Open- Goes More Than Mile a Min- Made Run of 700 Miles in

Outlook for Year.

ing of Big Event.

Foresees More Settled In Advances Made in Iudustry In Endurance Run on the Tour From Toledo to New Emphasized at 20th Cincinnati Speedwaydustrial Conditions Weather a Handicap. Annual Show. This Year.

spect of an early lowering of prices the lessons learned during the strug-are foreseen for the metor car indus. It is in the vehicles of peace, when the try by Christian Lirl, President of eventieth national automobile show. It was the first time a car had even the Standard Parts company of Cleve the largest in the world, threw open and Accessory Manufacturets asso. Clation. At the Waldorf yesterday many of whom had depended for their "The signing of the peace treaty, vice, came to examine and select "The signing of the peace treaty, vice, came to examine and select

"The signing of the peace treaty, which we hope in some correct form will be accomplished during the next will be accomplished during the next thirty days, will have a very beneficial effect upon the social conditions in America as well as the rest of the world. In our oninion labor will be world. In our opinion labor will be more constant and will accomplish more in the year 1920 than in 1919. That prices will fail to any marked degree is not to be expected for a number of reasons. All material product is based upon the work of the hand and the brain, and the price of materials can only be lowered when there is less demand for the labor of the hand and brain than there is at this moment.

"It will take some years to restuch The warehouses of the world and until this occurs there can be no such thing as overproduction. There may be some unbalanced production but francks H. Pope, representing Major no surplus of commodities in the General Shanks, spoke at the formal tracted with a rising and inflated Gener market and cannot be paid with a "Comme market and cannot be paid with a "Commercial Development of Motor deflated market. This is another rea-son for the general prices of materials remaining up. Demand for goods will exceed the supply. This will be espe-cially true of the wonderful form of locomotion and transportation known as the motor car. In our opinion the demand for cars this next year will far exceed the demand in 1919 and should run from 3.000.000 to 3.500.000 should run from 3,000,000 to 3,500,000 cars, including trucks. Production will be limited by the ability of motor car manufacturers and parts makers to secure steel and other metals, and to secure labor with which to fabri-cate the same. Production will be nowhere equal to the demand and if it should run at the rate of 2,250,000 cars for the year, it is possibly all that can be expected. Cars are being designed better than formerly and lasting longer. Replacement business will not amount to as much in proportion in the future as in the past, but this is in the tendency of greater economy in the entire industry and in the users of the dignified touring car at \$11,-000, According to an expert the cars did

portions of the world and demand from them upon us for motor car means of transportation will be suffi-cient to afford an excellent market for our products for many years to means of transportation will be suffi-clent to afford an excellent market for our products for many years to come."

The New York Yankees have never Lee Mag \$12,000.

NEW YORK, Jan. 17 – More settled industrial conditions, a continued in crease in production and little pro-spect of an early lowering of prices are foreseen for the metor car indus-ity by Christian Girl, President of twentieth national automobile show. The work is an early lowering of prices in the vehicles of peace, when the try by Christian Girl, President of twentieth national automobile show. The remarkable durability, dependa-bility and roadability of the new Willys-Knight models of the Willys-Overland Automobile company have not been better demonstrated in all the lessons learned during the strug-try by Christian Girl, President of twentieth national automobile show.

Put on the speedway to prove its reliability in a fifty hour test, the Essex at the end of 27 hours, 58 min-utes and in the 1790th mile because of them for home or commercial use. Those looking for passenger cars went rain and sleet was forced to stop. A second start was made three days later but snow again ended the trial This time the run lasted 16 hours, 25 minutes, and covered 1042 miles. The third run starting the following day lery armory, Kingsbridge road and Jerome avenue. The Bronx, on an unobstructed floor of 180,000 square.

to find out in a large way how the a minute for 5,870 miles, war has affected the third most im-portant industry of the country, in the

reconstruction period Lieutenant General Robert L. Bulyear cords.

General Bullard fook as his topic "Commercial Development of Motor

Eighty-four individual car manufacturers had exhibits at the palace, while more than 300 commercial cars, ranging from a giant fifteen-ton truck to a small light delivery wagon, and devices for quick changing a passenger car into a commercial car, were the electrical timing apparatus drawn up in long ranks on the Bronx armory floor.

Cars to Match Purses. Every man's purse was calered to in the shiny models presented, and the little spick and span two-seater **NEW REFLECTOR LIGHTS** 

in the entire industry and in the use of automobiles, and should be a bene-fit rather than a detriment. "In our humble opinion, it will be impossible for supply to overtake de-mand within the next three years, endurance. What changes were made

sioned by the elements-such as fog, rain, and snow, and by natural condi-Tribune tions such as curves and hills-are won a pennant, but they are the champion big money spenders for talent. Stars bought by the Yanks in-clude: "Babe" Ruth. \$100,000; Carl Mays, \$55,000; Frank Baker, \$35,000; Lee Magee, \$25,000, and Fritz Maisel, \$12,000. gradually being overcome by auto-mobile engineers," says John Lange, local Cadillac dealer.

FOR

"Lights devised to meet these prob-lems are the tilting reflector lamps of "The solution of obtaining adequate road illumination when driving in fog, rain and snow lies in the narrowthen they say old Bat is nuts."

Steering Post.

26 Hours Running Time.

York Called for Great "Roadability."

which this car was subjected before it went into production than in a trip from New York to Toledo made

last week The Willys-Knight car that made the trip is now at the Willys-Overland salescorns at Broadway and 50th streets and is being used there as a demonstration.

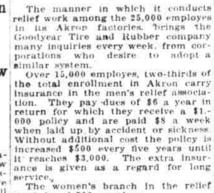
demonstrator. Otherats of the Willys-Overland company, scheduled to be in New York in time for the opening of the The COMPANY STREET, Stre big automobile show in Grand Central was successful, the fifty hour period Palace, decided to make the frip in being completed.

feet. A year ago, the automobile dealers is even greater than that expressed of New York city had an exhibit, but the present show is the first of a in the 50 hour run. The average car is driven little more than 5,000 miles autom-wide scope since the armistice. It is the first chance for the public to find out in a large way how the a minute for 5,870 miles. balance of the car and its road ability Almost as astounding as its endur-under the most adverse conditions ance was its tire experience. The were pronounced remarkable.

three trials without change. Two rear tires were replaced because of dam-age done by splinters from the board is an average of 28 miles an hour not accountable to the parliament of the country. He was discussing a statement ascribed to him that Amer-tican great headquarters had sought is an average of 28 miles an hour not accountable to the parliament of the country. He was discussing a statement ascribed to him that Amer-tican great headquarters had sought is an average of 28 miles an hour not accountable to the parliament of the country. He was discussing a statement ascribed to him that Amer-tican great headquarters had sought to influence the shaping of the Gerage done by splinters from the board is an average of 28 miles an hour not-surfaced track. The tires were Good- withstanding that no attempt was no attempt was man constitution. made for a record run.

The car was driven by Dave Lewis and Tommy Milton, the noted racing gridelling of road conditions. For 200 that I preferred the introduction of a miles the roads were practically a parliament system opposed to the of the most famous "stunt" aviators sheet of ice aggravated in the rough status of American department sec-

The Anistran the trials were regulation factory for ad-tion representatives at the trials were regulation factory increasing economy of any kind. The second system is assisted by F. E. Edwards, technical representative of the American Automobile associa-tion contest board, J. E. Schipper, of 1 Derroit, assistant technical representative e the electrical timing apparatus. The trip realized to the full the the electrical timing apparatus. The anistropy of the trip transition for ad-tion contest board, J. E. Schipper, of the electrical timing apparatus. The trip realized to the full the the electrical timing apparatus. The trip realized to the full the match the wonderful Willys-Knight the electrical timing apparatus. requal merit. The trip stamped the tonight. Valger had it all his own new Willys-Knight car as not only way.



work has 1,300 members.

In the six months ending January 1920, the relief association paid out \$12,000 for deaths and \$11,988 for ac cident and sickness. Over 7,000 employes joined the re

## U. S. CONSTITUTION

BERLIN, Wednesday, Jan. 15.— Hugo Preuse, former minister of the Interior, today said that one of the chief reasons for framing the Ger-man constitution differently from the American charter was that under the American constitution the cabinet ministers occupied positions as meri-assistants to the president and were not accountable to the parliament of the country. He was discussing a

The run was made under the most of my contentions, chief of which was





Grorland

FOUR DOOR SEDAN

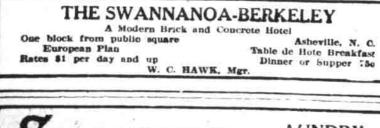
CHANDLER SIX Famous For Its Marvelous Motor



BRAMES POMEN WILL NOT STAIN THE CLOTHES It is applied externally to the chest, throat and nostrils and is quickly absorbed through the pores of the skin. Its healing vapors rise and are inhaled directly to the infected membranes. A double-action remedy, it is doubly certain to produce satisfactory results. It has this characteristic that distinguishes it from other salves, it will not stain the clothes. Buy a bottle of Vapomentha TODAY. It is an invaluable protection for an insignificant price. 30c, 60c, and \$1.20 Bottles at All Drug and General Stores. If your dealer cannot supply you order from









ing of the atmospheric wall to be penetrated and directing the lights to the spot where it will do the most good under circumstances. "Cadillac's tilting reflectors, over-

**OVERCOME DIFFICULTIES** 

New Cadillac Lamps Tilted

by Little Lever on the

"Difficulties in night driving occa-

come the difficulties to a large extent When Cadillac reflectors are tilted by means of a little lever on the steering post, they necessarily combat the nar-rowest possible wall of atmosphere for safe driving, illuminate the road ahead for a safe distance, and at the same time confine the projected beams.

"Changing of the direction of the rays is instantaneous so that when the weather clears or occasion de-mands the light instantly can be put into the upward position. These lights also solve the prob-

lent of sharp curves and hills, at night, problems that are menacing with the fixed lights of most automo-

"The fixed light ordinarily illumin-"the fields when a turn is made. forcing the driver to much guess work as to whether ha is making the turn properly. With Cadillac tilting lights, the road directly ahead of the car is always lighted when the lamps are in the down position. The raws are in the down position. The rays of light, through the movable reflec-The rays tors, are concentrated on the ground immediately ahead of the car, elimi-nating all guess work as to where the car is going. On hills the lights have a downward angle as the brow of the hill is crossed, instead of shooting situation and into snace. straight ahead into space.

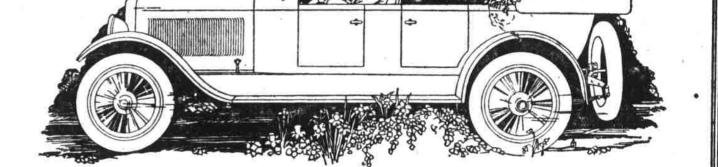
"The tilted or two-way lamp does away with the necessity of dimmers or lenses.

Dimmers or lenses with the two way system, are not necessary. For when the lights are in the down posi-tion, the beam or projected rays of light cannot get high enough to reach the eyes of the driver of an approach-

There is nothing left to the judgment of the driver of the car as to how far he shall deflect the projected beams to come within the law. There are only two driving positions possi-ble. The projected beams are either full ahead or in the down position. these positions have been pre-deter-nined and comply with the provisions of the New York law which was drawn from recommendations of the Society of Illuminating Engineers who Solved to hominating Engineers who solved the locomotive headlight prob-lem. If the driver should neglect to deflect his lights when parking they would be automatically deflected when the motor stopped. "The greatest illuminating author-ity in the country the Society of

ity in the country, the Society of Illuminating Engineers, which co-operating with the S. A. E. in framing the recommendations for the New York state anti-glare law, conceded to be the only scientifically drafted law outside of California, has said in its report containing the recommen-dations that the ideal solution to the blinding glare problem is the laware of the law of the dations that the ideal solution to the blinding glare problem is the lamp capable of being operated as to ac-complish results obtained by the re-movable reflector lamps. Cadillac at large cost, and simply in the interest of eliminating the glare menace, has made the tilted lights standard equip-ment on the cars."

Efforts are being made in New Jersey to have the limit of boxing bouts extended from 8 to 12 rounds.



## Thousands Choose The Chandler Dispatch

MANY admirers of the Chandler Six choose the Chandler Dispatch. For two years this model has outsold all other cars of the so-called sport type. Its popularity is one of the high spots in motordom.

The new series Dispatch is a snappy, handsome car, seating four adults in perfect comfort. It is of most beautiful design and finish; mounted on the standard Chandler chassis, famous for its mechanical excellence.

You are asked to pay much more for cars which might perhaps be compared with the Chandler. And cheap cars sell for but little less.

## SIX SPLENDID BODY TYPES

Seven-Passenger Touring Car, \$1895 Four-Passenger Dispatch Car, \$1975 Seven-Passenger Sedan, \$2895 Four-Passenger Coupe, \$2795 (All Prices f. o. b. Clevelan)

Four-Passenger Roadster, \$1895

1 Limousine, \$3395

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