

Come in and Join.

The American National Bank

"EVERYBODY'S BANK"

National Bank Protection for Your Christmas

Club Account

NVEST

In Asheville's Prosperity

PROPERTY values in Asheville are established. They will never be lower; they will be higher. Our 6% Debenture Gold Bonds, secured by 1st mortgages on Asheville real estate, are therefore one of the safest investments a man can make. Put your surplus cash into our Debenture Bonds.

Banker's Trust & Title Insurance Co.

Invest in Asheville's Prosperity.

"Under State Supervision"

'Phone 1351.

Asheville, N. C.

OPEN FOR BUSINESS

ALL THE POOLE'S That are Cleaners and Dyers have severed all relationship with what is known as Poole & Co., and are in

> LANGREN BUILDING 16 Broadway

With three new trucks, the old plant at Woolsey equipped with dern machinery to do the best up-to-date work, and all our force experienced, we are second to none in the Pressing, Cleanand Dyeing Business.

We are originators of Poole Brothers, afterward Poole & Company, and now we are known as POOLE'S DYE

The large number first, for the Clean Cleaners and Live Dyers. Thanking you, we are.

> POOLE'S DYE WORKS G. R. POOLE, Proprietor

BRICK

Good Brick make a good job. It pays to use the best always. We would like to supply you with our superior quality common building-or face brick.

Southern Steel & Cement Co., 'Phone 974. 10 North Pack Sq.

LET US KEEP IT SAFE FOR YOU IN OUR SAFETY VAULT

Stepping out of his room in an Indianapolis hotel for just a few minutes, C. W. Smith, of Rockford, Illinois, discovered on his return that \$790.00 had been taken from his clothes-Our Bank will make just a possibility impossible to you.

Battery Park Bank

Member Federal Reserve System.

JAMES R. BUSH

Member Chicago Board of Trade

Private Wires Leading Exchanges.

Correspondents: THOMSON & McKINNON,

New York-Chicago.

14-15 Electrical Bldg.

Phone 1867.

PUBLIC ACCOUNTANT AUDITS, FINANCIAL STATEMENTS, TAX SERVICE. LOCKWOOD BONNELL

s 310-312 Castanea Bld.

Phone 3171.

Rails Are Inconspicuous Until Latter Part of Session - Transcontin

NEW YORK, Jan. 17.—Professional traders were in undisputed control of today's stock market, their bullish maneuvers effecting substantial gains in a wide variety of issues. Unlike the provious seasion, however, raits were inconspicuous until the later dealings when cotton carriers, transcontinentals and coalers came briskly forward.

Speculative interest was most keen in the independent steels, also the motors, oils, coppers, rubbers and chemicals, with intermittent activity chemicals, with intermittent activity in utilities, especially express company shares and People's Gas. Specific instances a of strength were furnished by 4 points, later reacting moderately, also Studebaker, the most active feature of the day, Sloss Sheffield Steel, Candler, National Lead, National Eisquit and several of the chemical and fertilizer specialities.

Sluggishness was shown by equip-sents, sugars and minor food specialties but realations in those groups were moderate. Selling for profits detracted from the market's best prices in the final dealings, but the closing was strong.

The money market encouraged operations for the long account, call loans opening and holding at 4% per cent against yesterday's maximum of 8 per cent. Time loans running from 30 too 90 days were made at the further concession of \$ 1-4 per cent. Foreign exchanges reflected the further uncertainties arising from Anglo-French relations. Sterling was slightly lower and almost the entire range of continental bills eased from 3 to almost 10 points.

Bonds were less active but firm in almost every division, notably Liberty and high grade railway issues. Total sales, par value, were \$17,755-000. Of new underwritings the most important was that of the Southern railway for \$30,000,000 which was immediately over-subscribed.

JAMES R. BUSH

JAMES R. BUSH

MARKET REVIEW

STOCK LETER—In todays trading for proper position of comfort. Aside from a little profession as a rule having to take stocks from the early part of the season, there was no sign of pressure, new buyers as a rule having to take stocks from their profits.

Studebake was a sgain conspicuous in the list and is daily becoming a rule having to take stocks from their profits. Studebake was a sgain conspicuous in the list and is daily becoming a rule having to take stocks from their profits. Studebake was a sgain conspicuous in the list and is daily becoming a rest travorts with his public as well was a seather their profits. Studebake was a sgain conspicuous in the list and is daily becoming a rest travorts with his public as well was a seather their profits. Studebake reasonaling quickly even in a common the constraint of traders and as each company is brought forth, values reasonaling quickly even in activity in the steel industry. Discussion as a seath company is brought forth, values reasonaling quickly even in the steel industry. Discussion and the state of the seasonal find the reasonal find very much in the existing situation to warrant any marked enturiasm but is mutte evident that the market is and three is an almost unanimous in the steel in state of the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the seasonal find very much in the existing situation to more than the s offering cl. f. continent at 4 to 5 helow United States prices. Worlds available supplies have decreased 4,600,000 for the week but the total is still 1,000,000 in excess of last year. It is said to be anowing in central and northwestern Kansas, and advices from that territory indicate an improvement in cross conditions decreased. vices from that territory indicate an improvement in crop conditions de-orived from recent rains and snow. The market has fallen into a rut, with the entire trade awaiting developments. This being so, it is diffi-cult to forecast the trend of prices pending more knowledge.

COARSE GRAINS—Moderate sales of corn from here to exporters have

COARSE GRAINS—Moderate sales of corn from here to exporters have been reported today. It is claimed that a goodly percentage of the receipts in this market are not on sale, being simply in transit to seaboard markets on previous contracts. Iowa is consigning moderately while till mois points are working direct with seaboard markets. Nothing has occurred to arouse outs from the apaths which has prevailed so lnog. Both of these markets are simply a reflection of wheat in a minor way.

SUGAR AND COFFEE MARKET NEW YORK, Jan. 17.—Raw sugar, rm and unchanged at 3.81 for cen-drugal, refined unchanged at 4.80 14.90. Spot coffee, dull; Rio 7s, 29995; Santos 4s, 126/1256.

EVERYTTING

In High Quality Building Materials

Make up your mind to build now. A home is, by all odds, the most substantial asset you can have. Its value is practical as well as sentimental. From every point of view it is a wise investment. Stop dreaming about a home - go ahead and start something.

CITIZENS Lumber Company Ailmore Phones 60-61

NEW YORK STOCK LIST

Š	Sis High Low Close			[Sie]High Low Close		
	Al. Chem. & Dye. Am. B. Sugar Amer. Can Am. C. & Fdy	8 3414 38 28 3414 38 4 147 146	3316 34 36 14616	Mid. States Oil 110 12% 12 Midvale Steel 60 30% 30 Mo. Paelfic 12 17% 17 N. Y. Central 10 75% 74 N. Y. N. H. & H. 131 16% 13	30% 17% 4 75%	
	Am. H. & L., pfd. Am. Inter. Corp., Am. Loco Amer. Linseed Am. S. & Ref	16 40% 39 31 107% 106 7 32% 31 44 47% 45	107% 107% 21% 46%	N. & W. 6100½ 98 Nor. Pacific 27 78 77 Ok. Prod. & Ref. 9 2% 2 Pacific Oil 26 46% 46 Pan-Am. Pet. 34 53% 52	77% 2% 46%	
	Amer Sugar Am. Sum. Tob Am. Tel. & Tel Amer Woolen Anacon. Copper	37 35 14 33 46 118 118 26 82 81	1184	Pennsylvania 41 34% 33 Pure Oil 8 46% 46 Reading 51 74% 73 Rep. I & Steel . 2 53% 52	% 34 % % 46% % 74 % % 52%	
	A. G. & W. In Bald. Loco Balti. & Ohlo	36 98% 98 8 31 30 78 96% 95 11 35% 34	98% 30% 36 96% 36 84%	Sears Roebuck 11 63% 63	14 21% 14 814 14 6314	
	Beth Steel "B" Canad Pacific Cen Leather Chan Motors Ches & Ohlo Chi., M. & St. P Chi., R. I. & Pao.	23 124 123 21 314 31 250 60% 56 8 57% 67 35 19% 17	% 57% 19	Sheil T. & Trad. 2 371/3 37 Sin. Oil & Ref 43 20% 20 SS. Steel & I. 48 41/3 38 Sou. Pacific 110 82% 82 Sou. Rwy. pfd. 22 50% 49	14 20 % 14 40 14 82 % 19 50	
The second second	Corn Prod Crucible Steel	40 44% 44 45 99% 98 128 59% 57	44 % 99 % 59 %	Std. O. N. J., pfd. 5 115 116 Stude, Corp. 590 89 16 15 17 17 17 17 17 17 17 17 17 17 17 17 17	% 88% 10 % 45%	
	Cuba C. Sugar Endicott-J Erie Fam. PLaeky	5 79% 79 6 9 8 125 8214 82	% 9 % 82%	Texas Co	報 64%	
	Gen. Asphalt Gen. Electric Gen. Motors	68 9 8	% 142% % 9	United Fruit 1 125 125 U. S. Food Prod. 18 9 8 U. S. Ind. Alco 174 43% 41	% 8% 43	
The Control	Grt. Nor., pfd Gulf Sts. Steel Illinols Cen. Inspl. Cop. Inter. Harv.	7 40 39	1031/2 1031/2	IT S. Rubber 39 55% 54	6814	
	Int. M. Mar., pfd. Inter. Paper Invincible Oil Kelly-Spg. Tire	8 64 64 38 48% 46 75 15% 15 19 38% 39	% 481/4 151/4 14 38	Vanad. Corp. 66 32% 31 VaCaro. Chem. 4 28% 27 West. Union 2 5214 92 Westing Elec. 27 51% 66	% 28% % 92% % 51%	
	Ken. Copper L. & N Mex. Pet	21 113 % 114	% 27 116% % 114%	Miami Copr 4 27% 27	14 514 12716 1514	

Total sales, 742,000 shares.

RENEWED GENERAL SALE HELPS ORLEANS PRICES FORCES COTTON DOWN

Steady, 8 Points Ad-

vance to 5 Lower.

Panama 3s, registered Panama 3s, coupon

Southern Railway 5s ... Southern Railway gen. Texas & Pacific 1st 5s.

NAVAL STORES

JACKSONVILLE JACKSONVILLE, Jan. 17.— Tur-pentine, steady, 82%; sales, 100; re-ceipts, 137; slipments, none; stock. 28,522.

SAVANNAH Ga. Jan. 17. — Turpentine firm. \$32. sales. 16. receipts.
342: shipments. 25. stock. 12.445;
rosin. firm; sales. 591. receipts. 628;
shipments. 610. stock. \$32,971. Quote:
B. D. 4.00; 19. F. G. H. 1, 402% 3
4.07%; K. 4.75; M. 5.25; N. 5.50; Wg.
5.25; Ww. 5.00.

LIBERTY BONDS YORK, Jan. 11.

NEW YORK METAL MARKET NEW YORK, Jan. 17. - Coppe

First 414e

Third 4%s Fourth 4%s Victory 3%s

Panama 3s. coupon
Amer. Smelt & Ref. 5s.
Amer. Tel. & Tel cv. 6s.
Anglo-French 5s
Atchison gen. 4s
Atlantic Coast Line lai 4s

French and Galveston General Mart Closes Market News Also Stimulate Cotton Price.

Bulk vealers, \$.5069.25.

Hogs receipts, 24,000, active; 40 to 55 higher than Monday's average; lightweights up most and closed strong; others, sow; holdover, moderately liberal as hig packers were out of market; top. 8.50, one load light lights; practical top. 8.50; gulk, 7.5678.25; pigs. 504.75 higher; bulk desirables, \$.2508.55; few at 8.55.

Sheep receipts, 13,000; killing classes, strong to 25 higher; feeder lambs, 25 to 50 higher; fat lamb, top. 13,00; bulk, 12.506712.75; top yearlings, 11.75; strong weight wethers, 8.25; fat ewe.

bulk. 12.50@12.75; top yearlings, 11.75; atrong weight wethers, 8.25; fat extended top, 7.35, bid; 12.40 on choice feeder lambs.

EAST ST. LOUIS

EAST ST. LOUIS

EAST ST LOUIS, Jan. 17.—tattle receipts, 4.500; generally steady on all grades and classes; quality plain; bulk beef steers, 7.52@6.75; bulk valid calves, 2.00@250; selected vealers, 10.00@10.50; higher spots up more; top, 8.50; higher spots up more; top, 8.50; for 150 pounds, 200. packer sows, 15@25c up, 15.50@8.75; packer sows, 15.75; packer sows, 15.7 higher; spots of 180 pounds, 180 pounds, 180 pounds, gulk 120 to 180 pounds, 1

JACKSONVILLE, Jan. 17. Hogs prospects stendy beavies and packers, 4.00 mediums, 5.50; lights, 5.50; roughts, 4.00. Cattle prospects, weak, steers, 3.00 (f. K. of G. B. & f. 50₂₈) (U. S. Steel 5e, 120) (ga.00, buils, 120g.3.00, yearlings, 2.00) (W. Carolina Chemical 5e, 4.00g.8.00, camers, 1.00.

Wabash 1st 5s Wilson & Co. cv. 6s. NEW YORK NEW YORK, Jan. 17.—Cattle, no rading. Calves, steady; yeals, 9.99 17.99, cults, 7.0098.80. Sheep and Lambs, steady; common o good ewes 3.5096.50; cults, 2.500 on, lambs, 10.00914.00; cults, 7.000 Hogs, steady, medium to light-weights, s.09300, pigs, 9.25; heavy-logs, 7.596,8.25; roughs, 6.904,6.25.

28.522.

Rosin, firm; sales, 1,201; receipts, 1,378; shipments, 100; stock, 174.508
Quote: B, D, E, F, 4,05; G, H, 4,074;; 1, 4,10; K, 4,75; M, 5,27; N, 5,50; Wg, 5,75; Ww, 8,00. NEW YORK, Jan. 17.—Several cotton goods hones readjusted prices on dress ginghams and outings today in conformance with new values set by one large munifacturer Saturday. Trading was moderate, buyers ordering only a part of their fall requirements. Gray goods markets showed a softening tendency following the cotton easing; yarns were easier and burlaps lower; raw silk steadlos a trifle, but showed an easier tendency. The settlement of the garment workers strike quickened the demand for dress goods. COTTONGOODS

NEW YORK, Jan. 17.—Cottonseed oil was active and unsettled. The bearish census report was largely offbearish census report was largely off-set by the better showing in lard. Much of the day's business was in the nature of undoing spreads be-tween oil and lard. At the close the market was 2 points lower to 3 net higher. Sales 27.700 barrels. Prime crude 700 sales; prime summer yel-low spot 8.45; March 8.66; May 8.25. July 2.17, all hel ummer yel steady, electrolytic, spot and no steady, size, inc. of steady spot, 4.7064.89; zinc. of Fast St. Louis delivery spot.

BAR SILVER

Last Week's Announcement of Decrease in Visible Supply Bullish CHICAGO, Jan. 17.—Wheat averaged a little higher in price today, helped more or less by announcement of a good-sized decrease in the world's available supply last week. Interpretation of the content of the co

NEW PRICES

(F. O. B. DETROIT.)

Effective January 16, 1922

Chassis.	\$285
Runabout	\$319
Touring Car	\$348
Truck Chasis	\$430
Coupe	\$580
Sedan.	\$645

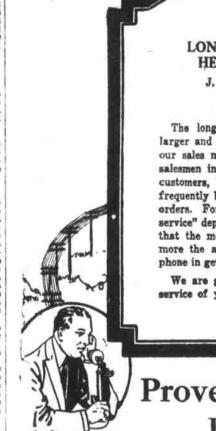
These are the lowest prices of Ford cars in the history of the Ford Motor Company.

Orders are coming fast, so place yours promptly to insure early delivery.

Richbourg Motor Co.

Ford and Fordson Sales and Service.

52-60 Broadway.



Phones 3866-2266.

LONG DISTANCE SERVICE HELPS THE SALESMEN

J. K. ORR, JR., Vice-President J. K. Orr Shoe Company Atlanta, Ga. The long distance telephone is becoming a

larger and more important factor every day in our sales method. It is used not only by our salesmen in arranging appointments with their customers, but it is also used more and more frequently by the merchants in sending in their orders. For years we have featured our "quick service" department for rush orders and it seems that the merchants are appreciating more and more the advantage of the long distance telephone in getting their orders to us.

We are glad to say that we have found the service of your company generally satisfactory.

Proves a Profitable Factor In This Sales Plan

The J. K. Orr Shoe Company, Atlanta, Ga., known throughout the nation as manufacturers of Red Seal shoes, utilizes the Long Distance service extensively in maintaining and perfecting its "quick service" department for rush orders.

J. K. Orr, Jr., vice-president, is encouraging his salesmen to arrange appointments and establish closer relations with the trade by Long Distance.

As a result the Long Distance telephone is becoming a more important and profitable factor in the sales plans of this large and rapidly growing establishment.

In your business the Long Distance telephone service can probably be used to great advantage for building good will and increasing your orders.

The plans we have suggested to others are at your disposal. We will be glad to show you how to apply this powerful sales force to your present sales methods. Just ask us.

ASHEVILLE TELEPHONE

AND TELEGRAPH COMPANY

