## Vhile Others Talk we Act."

January is usually considered by the Dry Goods men to be a slow and dull month. Therefore to enliven our stores and keep our sales-people busy, we have inaugurated a January Slaughter Sale. Values cut no figure with us this month. We lose money because we want to. We made money last month; now its your chance. Prices in many instances cut half in two; especially on Ladies Dress Goods, Millinery. &c. We have secured about 15,000 yards of Hamburg Edgings to add to this unusual Slaughter Sale. Even if you do not need the goods now, it is a special good opportunity to

### BUY BIG VALUES TO PUT AWAY FOR FUTURE USE.

E. P. Reed's Shoes for Ladies that were \$4.00, now \$1.98, E. P. Reed's Shoes that were \$3.50, now \$1.98, E. P. Reed's Shoes that Were \$3.00, now \$1.98, E. P. Reed's Shoes that were \$2.50, now \$1.98. In fact every pair of E. P. Reed's Shoes in the House Will feel the butcher's long keen knife in this Slaughter Sale.

Mens Ready Made Clothing shall also feel the edge of the butcher's knife. Long, sharp and keen as the blade—so the cut in the prices shall be. This is the best opportunity men have ever had in really first-class Custom Made Clothing. All must be sold—to make room the large stock being manufactured for the spring and summer business.

A CLOTHING Surprise in

the Heart of WINTER.

CLOTHING SALE, of such "extraordinary offerings"

that will eclipse any sale in the history of this community.

It Will be a Harvest of Exceptional

Value Giving.

small margin of profit, relying on a tremendous response.

Thoroughly Reliable and Stylish Clothing

For Men and Boys

in THE HEART OF VINTER, when they are needed

most, and at "end-of-the-season prices." We have includ-

ed every garment of the "VITALS" Brand make in this

sale. Every item we print will bear the closest investi-

gation. Those that come first naturally get the cream of

Here is an opportunity to buy

FROM .

75 cts.

\$3,00.

It's a bold stroke for great business, figuring on a

Beginning to-morrow morning we will inaugurate a



This much needed garment, specially adapted for our severe weather, usually is an ungainly affair-ill-fiting, with no pretensions as land, where the young men to style. Ours are otherwise, seize the shoes of the young We have given the Ulsters women, collecting as many as we make that careful thought they can, and on the following of design, skillful workman- day, the girl; retaliate by getship, which you find in our ting the mea's hats, which are dr. ss garments.

public we make a special of semble at one of the inns. fering this week of an

All-Wool Irish Frieze

(imported Frieze), cut extra long, with large storm collar, lined with our all wool Cassi mere, Iron Frame sleeve lining, Satin voke back, muff pockets, Veloci lined, sewed extra strong

\$7.00:

A happy combination of

Warmth. Comfort and

Style.

To see them is to buy them.

Exceptional Value Givin in

Furnishings

Swell Neckware, Boys Butterfly Bows, Meu's Fire White Shirts, 45c. Men's Fine Maco Socks, Men's Nat Wool Underwear, 50c. Fine White Hankerchiefs, 5c.



### A Peculiar Custom

this day in certain parts of Engto be redeemed on a subsequent To introduce them to the evening when both parties as

We are selling a special line of ladies shoes. It is best to seize upon them as soon as possible—such values will not stay Ulster | here long.

> Home Are you think Comforts ing of a suitable for the present for fath Men. er, brother, son,

husband, or your best young man? We have the most complete line of men's Slippers it has ever been our pleasure to see in this city.

FUIII with style, wear TO THE and economy BRIM. We don't keep anything else, we think no one else has quite so good - Dress Goods, Trimmings, etc., etc., as we have.

We have some HOT STYLES at 25c, 35c, and 6cc.

> STANDARD PATTERNS CATALOGUES FREE STANDARD DESIGNER

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Prepare for Our Millinery The New is daintier, Year. neater, more stylish and prettier than ever. We're constantly improving our millinery department. We're giving you better values at moderate prices than ever before. There's more style in our milli-

nery than any other we know.

selection.

EXCEPTIONAL VALUE GIVING IN

BOYS' CLOTHING

4.58 Boys' Knee-Pants Suits

The kind that give mothers

little cause to worry. Good,

serviceable, mixed Cheviots,

Double Breasted styles, greatest

values ever offered ......

the fittee.

to \$10,

You're not too poor, not too rich, not too big, not too small, not too short, not too tall, to find just the clothes you're looking for in our don't fit, we'll make them fit,

and there'll be Blankets as wool no charge to Blanket as they are com Weather. fortable, are **Business** suits feature with us this season. The price extra value, \$5. these splendid blankets. You will need them very soon. 75e up.



FROM

\$2.50

EXCEPTIONAL VALUE GIVING IN

MEN'S CLOTHING.

265 Men's Suits

ed value...... AND UP

Every garment in the lot

strictly All-Wool, bright, catchy

fabrics; style, fit and finish

perfect; a long-to be remember-

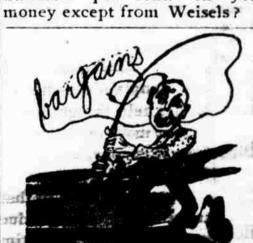
Oh My! How Badly. fit and I thought them such a bargain." That is where, dear lady, you make a mistake. Every pair of gloves you buy marked below 750 has some reason for being market so. Invariably one or two fingers are too short or the gloves are not mates in sizes. We know this because every manufacturer tries to offer us these goods at great reductions. We don't Dress Suits want to move them for our Summer care to handle them. We want you to goods. It would pay to buy a pair or be able to wear our gloves, and we can sell you one of the best fitting, best finished gloves for \$1.00 fully

To the right as you en. ter our Dry Goods store, you will see displayed in several stacks Hamburg edging at prices below the cost of manufacturing. We were indeed lucky to secure this beautiful lot for our January Slaughter Sale.

Hamburgs worth 20c. to 25c., beautiful designs, at 12c. the yd. Hamburgs worth 15c. to 18c., at 9c. the yard.

Hamburgs worth 10c. to 121/2 YOU LOOK BETTER at 61/2 the yard.

This is a better investment than placing your money in bank, for if you do not need them now you will by and bye, and where could you get one hundred per cent. on your



Covert Cloth and Some Others.

This season's goods, beautiful designs of the weaver's suitable for early Spring, fully dinary values at worth our fall prices, 5octs,, but to add to our January Slaughter Sal s the prices have been cut half into-Slaughter price 25c. the yard. This stock is limited and an early call will be to your advantage.

The Joy of Fair Women is a becoming

and stylish dress and hat. At our store their wants can be sat factorily filled.





in a hat that be comes you than in one that does not. It makes a greater difference in your appearance than any other article of apparel can. That is why it is important that you should buy your headgear from us. We see that you are hatted properly.

Exceptional Value Giving in

Hats; newest Winter styles; all

Men's Fine Derby and Alpine

shades, great value at

art, handsome as a picture-Sev Men's Fashionable Derby and eral shades of Brown, New Blue, Alpines, the correct "swell" &c., Rough Goods; also some blocks; fine Fur stock, extraor-

\$1.98.



Have spoiled their MANY general appearance MEN by wearing an unbecoming Hat. Buy your Hats here, and you will be sure of a Hat that will suit you. If a hat does not look well on you, we will tell you so.

Where ver this paper goes please receive it as a personal invitation to you to attend the popular price sale which is now in progress at our stores. "Nothing advertised which we have not got!" "No deception, no 'baits,' no illusive leaders!" "But good reliable goods at honest prices!" "No exaggerated phrases, no blow or bluster, no flowery adjectives, no mental fire works-just plain, straight, old-fashioned common sense talk about goods and prices, at a store where you pay less and more than at any other place in town."

SES WEIS

Nos. 54 and 56 Water Street.