

ment are Necessary.

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In some measure good fortune is, of course, possible to every one who reads my words and is blessed with health. All cannot be equally prosperous in their affairs, but every

Education all over the world-I do not say the best edu-

As a result brains work more rapidly, though perhaps not as thoroughly as they did in the past. Active minds are breaking away from tradition and making fortunes, in many cases, by an actual reversal of the policy of their forefathers.

It is not, in my opinion-and I base my statement on knowledge of successful men in many lands-the young man who seeks an appointment in an old-fashioned store and settles down to the humdrum work of doing his duty who necessarily makes a fortune.

There are thousands of men in this and every other city who are trying to make fortunes that way and never will. It is the man who goes into the store and teaches his employer to sell new kinds of goods in new kinds of ways who eventually becomes strong enough to enforce his demands to a share of that shop or some other shop.

But he must be well all the time in body, so that his mind may devote itself to the great secret of success-concentration.

Fortunes may come to great gamblers now and then, and such disastrous examples do, I know, disturb the minds of young men. And every venture in life is, I admit, a little of a gamble. But after all it is concentration of purpose that is the backbone of all success in the world, whether it be that of the poet or the pork packer. The man who has cultivated the habit of concentration looks around every proposition so thoroughly that he is not, as a rule, given to buying gold bricks.

The gambler not only buys them, but seeks them. Witness the disastrous story of the combine of the shipbuilding yards of this country. We have plenty of gamblers on our side of the Atlantic, but we do not as a rule, as yet, gamble in industries, and I hope we never shall.

After concentration has brought about the initial success, optimism of temperament is necessary. It does much to carry with it those who are around one and brings with it that leadership which then becomes essential.

When Ferdinand de Lesseps began to talk of cutting the Suez Canal no one believed him, and as a matter of fact, as he himself confessed, he was on the wrong track at first. But gradually his forceful optimism persuaded individual after individual, and then nation after nation, that the thing could and should be done, and it was done, despite the belief of great engineers that the task was impossible. His career is an ideal one to study from the point of view of one seeking success. He did a new thing in a new way, and he concentrated his whole existence on it.

for fortunes. Get rich quick is more dangerous even than idle pipe dreaming.

Concentration and new methods are World.



OW are we to explain apparitions of the dead? The evidence for these was much less copious, and, necessarily, much less satisfactory. No coincident crisis in the affairs of the dead could, of course, be detected, as in the case of the living. Again, even if we grant that telepathy between the living is a fact in nature, a ghost of the dead can hardly hope to prove his identity.

To take a case: A young American commercial traveler alone in his room at a hotel, suddenly saw his dead sister

standing beside him. He rose to embrace her, but she fled like the shade of the mother of Odysseus in Homer. He went to his distant home, and told his parents, adding that on the cheek of his sister there was a scratch which he had not seen in her lifetime. The mother explained that in arranging, when alone, flowers around the dead body of the sister in the coffin, she had accidentally scratched the face, but concealed the mark with powder.

Now, if telepathy exists, the mother, brooding over the memory of the daughter, might transmit the whole vision of the dead, scratch and all, to the mind of her distant son .- Harper's Magazine.

s a Source of Revenue Remontions By Ella Morris Kretschmar.

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NLY recently from a handsome and well-educated chorus girl I learned something about the voice as a source of revenue in a city. The requirements of choir positions are first, a voice of superior quality and volume; second, training, and third, ability to read at sight. Qualified for a choir position, the chances for securing one are forlornly remote, there being dozens of applicants for every possible place. Parlor engagements fall to the lot of only a rare few, while concert engagements are, of course, out of the question for all but voices of extraordinary quality.

For a girl with a voice of really excellent quality and fair training, the only opening seems to be the chorus of light and grand opera. For the latter, voice is the chief essential, but for the former, a good figure, grace of movement and aptitude for learning gestures, difficult evolutions and dances are further requirements. Also, the ability to look happy is necessary, as the penalty for appearing serious, troubled or unhappy while on the stage is dismissal. The salary of the chorus girl ranges from twelve to twenty dollars per week, from which she must pay her board while on the road and lay up something against months of summer idleness. The work of the chorus girl is very taxing, there being always one and sometimes two rehearsals a day, lasting two or three hours, and sometimes when new pieces are being put on, or revised and perfected while running, it is necessary to rehearse all night after a performance .- Good House Keeping.

nings with the watch, and it was decided that all should meet one night last week and settle the matter. The meeting was postponed until Saturday night, when all met at Davis' store and the melee began. Just how it started no one is able to tell, but when the smoke had cleared away it was found that three of the McPherson boys were badly cut, two of them seriously, one having his throat cut and the other had his ear entirely severed. Daniel Jennings, father of the Jennings boys, aged about 60 years, was right badly cut in the shoulder, and two of the Jennings boys were cut, one in the arm and the other in the face. During the fight which lasted for some time, Mrs. Davis, in front of whose house it occurred, acted as surgeon, and bound up the wounds of each

#### Simmons on Statehood.

injured combatant as he fell.

Senator Simmons addressed the Senate Monday afternoon in opposition to the Beveridge statehood bill. Senator Simmons occupied the attention of the Senate for about two hours, this being the second extemporary speech which the senior Senator from North Carolina has delivered in the Senate. The chief contention of the Senator was that Arizona would suffer most by the proposed union with New Mexico, and the delegate from Arizona referred to the speech as an exceedingly effective presentation of the subject. Senator Simmons said that his interest in the subject of statehood had been increased by facts given him by Mr. B. R. Lacy, who held the position of Treasurer in his State. Mr. Lacy, said the Senator, had made a canvas of Arizona during the last campaign. In presenting the claims of Arizona to separate statehood Mr. Simmons made the declaration that while much of the land in Arizona was arid that it would respond to irrigation in such a way as to become as productive as the valley of the Nile, which had sustained sixty millions of people.

### Some Important Measures.

Among the important measures so far presented to the House the following are under consideration:

The bill before the Legislature, providing for the Soldiers' Home, carries \$15,000 annually for maintenance this year and next year, \$3,000 for building improvements this year and \$2,000 for next year. This will enable the home to provide for 150 veterans.

Mr. Warren, of Jones', introduced a bill to increase the salaries of Superior and Supreme Court judges to \$3,000 all around, with no other allowances. This bill is similar to the Scales Senate bill. except the amount of salary is \$3,000 talked with Mr. Niedringhaus, State chairman. Cook said Hallenbock told him there would be money in it for him if he voted for Niedringhaus.

Mr. Niedringhaus denied that either Hallenbock or any other person had things."-Philadelphia Public Ledger. any authority to make any representations on his part. A dinner is said to have been held at the home of R. C. Kerens on Saturday night at which it was alleged plans were formulated to defeat Niedringhaus and to strengthen the forces of Kerens, who was Niedringhaus' nearest competitor.

## Mrs. Duke Disappears.

New York, Special .- Mrs. Brodie L. Duke was ordered out of the Union Square Hotel, the proprietors having be ome tired of having an army of private detectives around the place. Instead of moving, Mrs. Duke locked herself in her room and refused to let any one come near her. Earlier in the day she had had a Dr. Cook in to see her, and he had told the hotel people that the was on the verge of nervous prostation and must not be disturbed.

Later it was found Mrs. Duke had quietly left the hotel by the back stairs. She told her maid she would soon return, but she will not be allowed to do so.

Champe S. Andrews, who was retained to take charge of Mr. Duke's interests by the latter's secretary, Mr. Bramham, was confident that Mr. Duke would be released on Thursday.

I am informed by reliable authority that Mr. Duke is worth \$500,000," said Mr. Andrews, "and that he has an additional 'ncome from a trust fund in the hands of his father of \$15,000 a. year. His son, Lawrence, gets \$4,000 a year, also his daughters. Mabel and Fearl, from the same source. There is no excuse for incarcerating a perfectly saue man in an asylum just because he has done something of which his family does not approve. Mr. Duke should have been allowed to work out the annulment of his marriage in his own way, which I have no doubt he would have done."

## Killed While Resisting Arrest.

Montgomery, Ala., Special.-A special to The Advertiser from Tuskegee, Alabama, says: While attempting to arrest Robert and James McBryde on Main street here, Sheriff T. F. Connor was perhaps fatally stabbed. Robert and James McBryde were both shot to death, Deputy Sheriff George Tamar was dangerously stabbed about the body and legs and City Marshal S. Y.

Taylor was cut about the arms.

#### A Misunderstanding.

Washington, Special .- Owing to a misunderstanding among the members of the sub-committee of the House committee on industrial arts and expositions, instructed to prepare a plan for the celebration of the settlement. of Jamestown, Va., the full committee referred the matter back to the sub-committeee with definite instructions, either carrying an appropriation or not, for the government's participation in the land portion of this enterprise. Previous to this action of the full committee today, there was a division of opinion among the members of the sub-committee as to its authority in the matter.

they?"

"Well, I wouldn't say 'comparatively,' but 'relatively.' They have a rich uncle of whom they expect great

LYNCHED HIM.

Stranger-"Is Pizen Pete hanging Bad Mike-"No, they cut him down

yesterday."-Hartford (Cona.) Cour-He-"I don't think your brother John She-"Oh, I am sure he does. Why, he told me to-day you were a regular brick; he went further, in fact, and said you were a regular gold brick."-

DISCOURAGING REPORT.

"Is your boy getting along well at college this year?"

THE LIMIT.

around here?"

ant.

likes me."

Philadelphia Ledger.

"He was until a few days ago, when he sprained one of his ankles, and now he tells me he's likely to be off the regular team for the rest of the season."-Chicago Tribune.

# PROFESSIONAL CRUELTY.

"The trouble," said the dentist, as he probed away at the aching molar with a long, slender instrument, "is evidently due to a dying nerve."

"Well," groaned the victim, "it's up to you to treat the dying with a little. more respect."-Chicago News.

THE SILVER-TONGUED ONE. "So that's the silver-tongued orator, is it?" said the man in the rear scat.

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Spring patents			@	1	2716
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ard, city		-	0		6%
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Red head, per pair		00	@	1	50
Mallard, per pair		75	@		
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ment's cotton estimates, in the Agricultural Committee of the House of Representatives, has excited general admiration. Mr. Livingston, representing the cotton-growing constituencies of Georgia, remarked in committee that though at first "he had not charged falsehood against the officers of the Department" in their 12,500,000bale estimate, "he now proposed to charge both these things." Mr. Lovering, from a cotton-spinning district of Massachusetts, retorted that the crop, instead of geing 12,000,000 bales, "will prove to be nearer 14,000,000."





EST authorities show that although the Germans were always redoubtable at the rougher games of swordsmanship, day. it is in Italy that we find the first development of that nimbler, more regulated, more cunning, better controlled play which we have learned to associate with the term "fencing." It is from Italy that fencing, as a refined art, first spread over Europe; not from Spain, as it has been asserted by many writers. It is in the Italian rapier play of the late arise to make it preferable. sixteenth century that we find the foundations of fencing

in the modern sense of the word. The Italians-if we take their early books as evidence, and the fact that their phraseology of fence was adopted by all Europe-were the first to perceive (as soon as the problem of armor breaking ceased to be the most important one in a fight) the superior capabilities for elegant slaughter possessed by the point as compared with the edge. They accordingly reduced the breadth of their sword, modified the hilt portion thereof to admit of a readier thrust action, and rele sted the cut to quite a secondary position in their system. With this lighter eapon they devised in course of time that brilliant, cunning, catlike play known as rapier fence.

The rapier was ultimately adopted everywhere by men of courtly habit; but, in England at least, it was not accepted without murmur and vituperation from the older fighting class of swordsmen.

instead of \$4,000. It is believed to be the amount the House members will agree to pass with but little opposition.

Another bill of Mr. Warren's increases pay of jurors in magistrates' courts from 25 cents to 50 cents per

Major Graham's bill to amend the homestead law proposes to give a homesteader the right to select a different tract of land from the one first asisgned him, should circumstances

One of the bills of general imoprtance introduced by Winborne provides that the transportation company issuing the receipt for freight shall be the responsible party in a suit or claom for lost or damaged property shipped. A bill by Mr. Warren of interest to the legal profession provides that a civil case shall stand for trial the first term if the summons and a verified complaint is issued and served 30 days prior to the term of court.

#### News of the Day.

Joseph L. Bristow, Fourth Assistant Postmaster-General, resigned to become special commissioner for an investigation in the Panama traffic rates.

Representative Vespasian Warner, of Illinois, was appointed Commissioner of Pensions.

President Samuel Spencer, of the Southern railway, told a congressional committee that he favored a stringent anti-rebate law.

"Wonder why they call him that?" "Because," replied the weary listener, "silence, which is golden, is so much more valuable than his oratory." -Cincinnati Commercial Tribune.

# KILLING TIME. .

"They say that little town where Dr. Carver located is one of the healthiest in the country."

"Yes."

"How does the doctor kill time?" "By searching for some means to eradicate the germ of health."--Cleveland Plain Dealer.

JUST LIKE A WOMAN. She (sentimentally)-"Would you dare anything to me. dear?" He (passionately)-"Anything, dear."

She (rapturously)-"Oh, what, for instance?"

He hesitated a moment and thenkissed her!

She (angrily)-"How dared you?"-Brooklyn Life.

It is rumored that papermakers at interior points are planning to onter the New York market with their product. Under natural conditions the cost of transportation on such a commodity would exclude distant competitors, but when-as in the case of the thirty concerns that merged in the International Paper Company-manufacturers combine to control a market and advance prices they unwittingly, offer a premium on competition.

The Price of Paper.

The Cuban Trade.

Exports to this country from Cuba have increased forty-seven per cent., imports have increased only thirteen per cent., while Cuba's imports from Europe have increased about forty per cent. in the first six months of 1904.

Riot in Legislature.

'After a riot in joint session, at Denver, the Colorado Legislature appointed a committee to canvass the election returns preparatory to counting Peabody in as Governor.