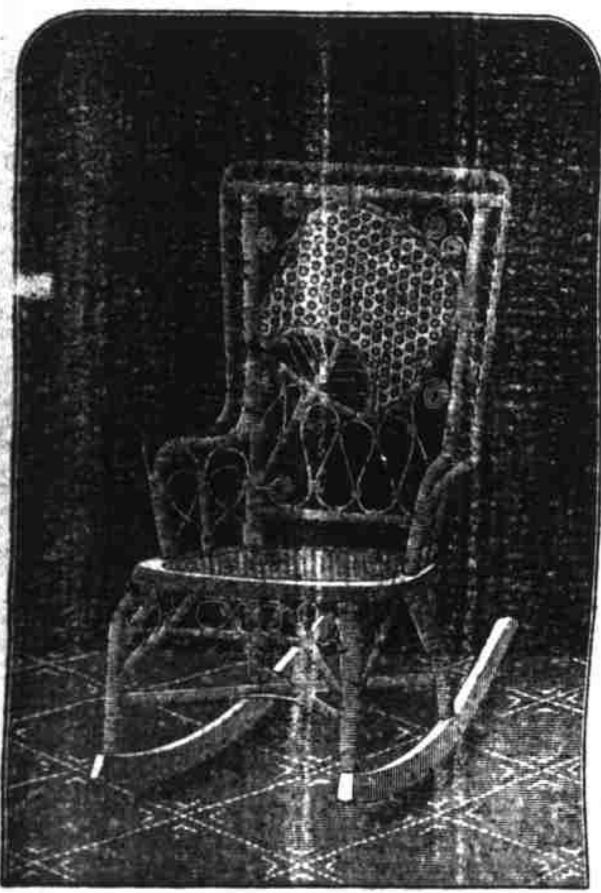


# FURNITURE, PIANOS & ORGANS



The above is a true Photo. of the CELEBRATED DOWNING SLEEPING COACH, the Most Complete Baby Coach now on the market. In its construction it is simplicity itself and in durability and convenience it has no equal. It has an Elegant Rattan Body, Best Wire Wheels, and the Finest and Most Elastic Steel Springs, both seat and sides are in Silk Plush, with Silk Parasol trimmed with Silk Lace. You can place the body in three positions—in an upright or sitting—half inclined and wholly inclined. With its most perfect springs it makes an Elegant Bed or Cradle for the Sitting Room. I can sell now one of this description for \$22.00. I am Headquarters in this State for Carriages. I have over EIGHTY-FIVE New and Pretty Styles now in my store for you to select from. I am now selling a large Rattan Baby Carriage with Wire or Wood Wheels, Seat and Back Upholstered in Ramie at \$7.50 or \$11.50. I will sell you a nice Hood Top Carriage. I have got the Carriages. I can please you. My prices are all right. Come and look at the Carriages.



This Cut represents a very pretty Rattan Rocker with a Cane Fan worked in the back. Six Silver (\$6.00) Dollars represents the amount of money it takes to buy such a Rocker as this at my store. I could not begin to describe to you the number of different styles Rattan Rockers I carry in Stock. The word "Immense" is not an extravagant word to convey some idea of the Stock I carry of these goods. I have them at ALL PRICES. \$2.50 buys you a very nice one and \$4.50 buys an elegant one in a nice ladies size. I have them at \$5.00, \$7.00 and \$9.00 that can't be equalled. I have Cane Rockers at all prices. I can sell you a Cane Seat Slat Back Rocker at 90 cents. A large Arm Cane Seat and Back Rocker at \$2.50. A Ladies' Nurse Cane Seat and Back Rocker at \$1.50. Don't you want one of those Mammoth Rockers at \$4.50. You actually pay \$5.00 or \$5.50 for them elsewhere.

Did you say you wanted Polish High Back Rockers for your Parlor or Sitting Room, something Stylish and Showy? Well, I should just say I have got them, and at YOUR OWN PRICES TOO. I can give you a nice one at \$4.75 and \$6.50 in Antique Oak and Cherry. You can buy some handsome ones for \$9.00, \$14.00 and \$20.00. I have a large line of Parker Sofas and Divans.

I give you below a few of the genuine Bargains I am now offering in all kinds of Furniture. My mottoe has always been and shall always be to furnish my customers and friends with the very finest goods and at the very smallest cost to them. Three small profits is better than one fairly good one.

\$18.00 will buy you a nice Bureau Bedroom Suit, consisting of 9 pieces, in Imitation Walnut. The suit consists of One Bureau or Dresser, with 12x20 Glass, One Washstand, One Bed 4ft. 6in. high, Four Cane Chairs, One Rocker, One Center Table.

I have a Nice Imitation Walnut 10 piece Suit, Very Large bed and Dresser with 20x28 Glass at \$24.00.

Here is my leveler. An Antique Oak Polish Top Suit of 10 pieces. It has a 20x26 German bevel Glass, One Dresser, and Telling Rock on Wash Stand. I am selling this Suit now at \$30.00. It is a suit you would pay \$35.00 for in the city of New York.

\$35.00 Will buy you a solid Walnut Polish Top Suit, with high bed and 20x28 German Bevel Glass on Dresser.

For \$42.50 I will sell you a Solid Walnut Marble Top Suit with large glass on both washstand and dresser.

Two fine Suits, worth \$275.00 each, two of the finest suits ever offered on this market before. They are massive suits. One in Walnut and the other in Antique Oak. They are too fine to carry over this summer. If you want a fine suit, I will sell you one of these suits at a great reduction in price.

I am Headquarters for Bedroom Suits. I have them all grades. All prices. New styles are arriving every day. Come and go through my stock and see the bargains I am offering.

25 New Style Parlor Suits. 25 I mean just what I say. I have got them right here in my store. Why do I buy them in such large lots? Because I buy them so much cheaper. Read these prices and judge yourself if they are not cheap.

A solid Walnut Suit in Hair Cloth. One Sofa, One Spring Rocker, One Gentleman Chair and Four Smaller Chairs at \$29.00.

\$35.00 buys you a Walnut Frame Parlor Suit in Red Domestic Plush, each chair is a different color.

A Bargain. \$36.00 buys you a large handsome Antique Oak Polish Arm Suit in Domestic Plush.

\$45.00 buys you a nice Silk Plush suit in Solid Walnut, variegated colors.

I have them in Solid Mahogany at \$135.00 and in overtint tapestry at \$150.

I have the largest line of Polish and Marble-top Center Tables in the State. I have a fine Polish Table at \$45.00.

My stock of Hat Racks is immense. Over 35 patterns, from \$5.75 to \$75. You should examine them.

No Parlor is completely furnished without a Cabinet. They add much to its looks and completeness. I have in stock now some beautiful designs.

Well, I have knocked the bottom out of the prices on Sideboards and Extension Tables. I have them at all prices and styles. I can please you.

Call and see those Gold and Silver Chairs in my show windows.

A family in the State of Massachusetts, attracted by the natural resources and climate of North Carolina, decided to break up housekeeping there and come here, to live.

They were undecided at first as to whether they should dispose of their piano there and buy one when they arrived in this State. They got my prices, and after examining them found that I could not only sell them a Piano as cheap as they could buy North, but that they would save some \$15 freights.

I attribute solely my success in the Piano and Organ business to the low prices I sell them and to the ONE PRICE system. A little child can buy a Piano or Organ from me as the shrewdest bargain driver in the country. I don't do any overcharging. Prices are the lowest. One price to all. One man's money is as good to me as another.

Easy terms for payments. Who could offer easier terms? Where is the man who could not buy a nice instrument on the terms I sell them? I will sell you an Organ and let you pay \$5.00 cash and \$5.00 each month until paid for and a Piano for \$25.00 and \$10.00 per month.

I pay all freights to your nearest depot. I give a handsome stool, music and instruction books with every Organ. I give you a handsome plush stool and embroidered cover and music book with every Piano you buy from me.

I give you fifteen days trial on every Piano or Organ you buy from me, and if the same is not what it was represented, you can return it and I will pay freight both ways.

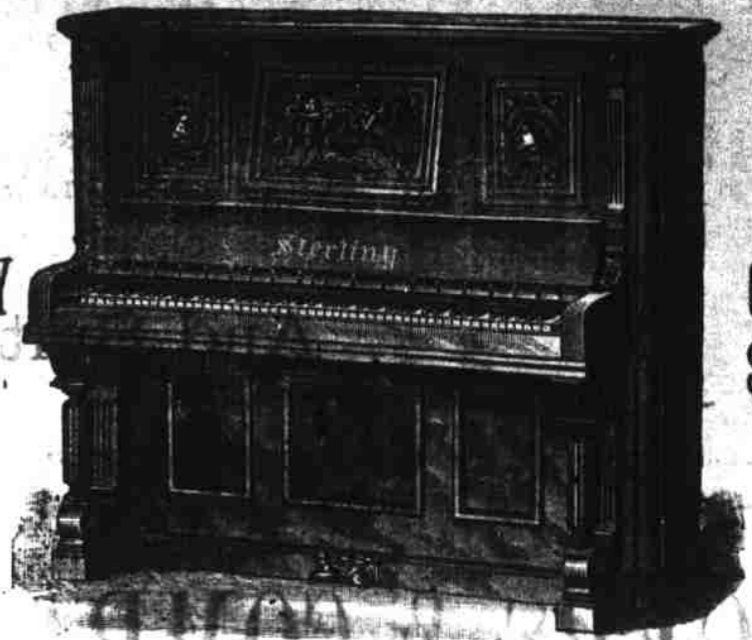
All new instruments are guaranteed for 6 years and will be repaired or replaced with a good one if found of inferior construction under proper usage.

I guarantee each and every purchaser pleased or no sale, I will exchange and keep exchanging until you are pleased. I can and will please you.

I carry the largest stock. I handle nothing but the most reliable makers. I will sell you cheaper than you can buy anywhere. This is the platform on which I stand and on which I always expect to stand.

I ask you to come and see for yourself.

E. M. ANDREWS.



ONLY \$225.

ONLY \$225.

The Reliable Sterling Uprights. Two Beautiful, Low Price Styles. "Sterling" not alone in name, but in quality. It is with the greatest pleasure that we offer these beautiful instruments to our patrons. The Agency for the South has been placed in our hands, and to introduce them rapidly we make upon Two Choice Styles the Special offer below. Instruments of this fine grade have never before been sold at such very low prices. THE STERLING PIANOS are solidly made, of the very best materials, and for pure, singing tone, easy action and durability are most remarkable. Make no mistake; these are not cheap, inferior Pianos, but PERFECT INSTRUMENTS, that good pianists both us and endorse in high terms of praise.

Sterling Piano, Style A, only \$225 Cabinet Upright, Style A., 7 3/4 Octaves, Overstrung Scale Three Units. Rosewood or Ebonized Case of highest finish, Queen Anne Trusses, Fancy Fretwork Panels, Patent Swinging Music Desk, Ivory Keys, Repeating Action, Full Iron Frame covering pin block and insuring greatest solidity. Four feet three inches high; weight, boxed, 900 pounds. Catalogue price, \$650. Our Special Introduction Offer ONLY \$225, with stool, cover, instructor, music book, and all freight paid. This Fine Piano is of large size, has a full rich tone, deep bass, and case of elegant design. Its very moderate price and sterling qualities render it a favorite wherever introduced. There has never been so perfect and satisfactory an instrument before sold at anywhere near its low price.

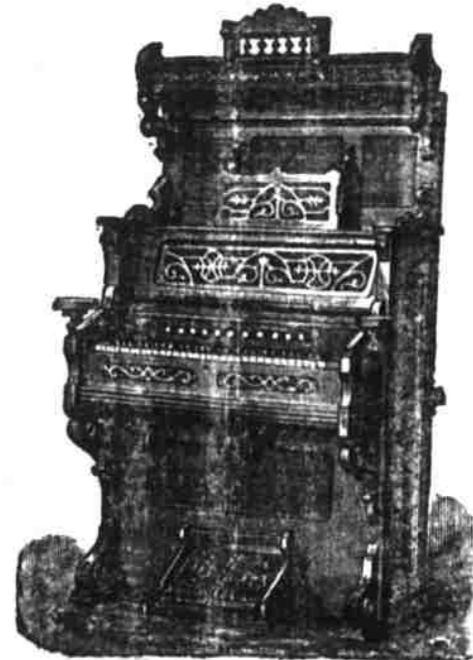
\$250 One Year Plan. \$275; \$25 cash and \$10 per month.



THE SILVER-TONED MATHUSHEK! The Great Southern Favorite. Over 17,000 now in use. The Grand Improvements not found in other Pianos—The Linear Bridge; The Equalizing Scale; The Tuning Pin Bushing. Noted for immense volume of tone and greatest durability. Last a lifetime and keep in tune at one-fourth the cost of other Pianos. No failures. Sold by us for eighteen years. More Mathusheks now in the South than of any other one make.

Superb Cabinet Upright, with Mathushek Equalizing Scale. Style H., 7 3/4 octaves. Three-stringed Orchestral. Rich Rosewood or Ebonized Case of New and Novel Design. Patent Sloping Music Desk and Fall Board, Ivory Keys, Grand Repeating Action, Linear Bridge, Equalizing Scale; one of the choicest styles yet produced. The Style of Case is Novel and the Volume of Tone Immense. A pure Singing Tone combined with Great Power, is, indeed, a prominent characteristic of the Mathushek Pianos.

\$250 Cash. \$285 One Year Plan. \$320; \$25 Cash, and \$10 per month.



STERLING ORGAN. Grand for the Price. A Beauty and only \$65. Four Sets Reeds, Eleven Stops and Couplers. Solid Walnut Case. Large Size. Over Six Feet High. Music Pocket. Lamp Stands. Etagere Shelves. Rich and Powerful Tone. Quality and Durability Guaranteed. Catalogue Price, \$200. Our Special Offer only \$65. With stool, instructor, music book and all freight paid. The best \$65 Organ in the land. A Beauty, isn't it? Yes, and as good as it looks. We confidently assert that it is the Best Low Priced Organ ever sold or that it is possible to construct at such Price. Thousands Sold and all satisfactory. Elegant Case, Sweet and Powerful Tone, and ONLY \$65. Sent on Trial and Warranted from the Ground up. The Greatest Bargain we ever offered. Or ever expect to Offer.

\$70. \$10 Cash and \$10 per month. \$75. \$5 Cash and \$5 per month.

# E. M. ANDREWS

## CHARLOTTE, N. C.