

# SELF-CONTROL IS A PRIME FACTOR IN VOTE-GETTING

It is Necessary to Canvass Yourself Thoroughly in Order Successfully to Canvass Your Friends, Get Busy!

Eliminate Procrastination and Self-Indulgence—Keep The Road to The Main Show Tent in Full View.

### THE LAST BONUS OFFER.

An extra ballot of 15,000 will be given for every \$25.00 worth of new subscriptions turned in between 7 a. m. Feb. 8th and midnight Saturday, Feb. 13th.

"I am master of my soul; I am master of my fate."

Can you say this of yourself, or are you one of this army of contestants who lack control of self who cannot master themselves; who cannot command their own powers and faculties to carve out success?

The greatest single fault of a contestant is the lack of self-control. Don't be among those who lose their chance of getting subscriptions and thereby securing votes. Canvass yourself thoroughly, and find out why you have not secured more subscribers and you will find it is because you have not controlled yourself. You possibly have shown lack of interest and your friends were not so willing to help you. Show them you are enthusiastic. You are in this race to win and your hard work and efforts will not be wasted.

The days when you can work are few. You alone can decide whether you shall use them to good advantage, and secure for yourself one of these grand prizes. The News is offering you know the solid rewards and good things of life are only secured by hard work and habits of achievement. One of these prizes will be yours if you will conquer yourself. Cut out the habits of procrastination, self-indulgence. Don't say "I want see Mr. Jones, Mr. Smith, or Mr. Wilson today; I will wait until tomorrow."

And then on tomorrow, "I don't feel good; not a bit like working." The other fellow is busy and you lose the Jones, Smith and Wilson votes. Wake up and get busy and show your friends that their efforts to help you win have not been wasted.

The best sights in this circus are all under the main tent—subscriptions. They are in the big show tents. Therefore make a BIG SHOWING for yourself these few days that are left. You will find the road to the big show is lined with side shows, minor attractions, with wily barkers outside, ceaselessly striving to draw you from the pushing through leading to the main thoroughfare.

When you entered this contest field the sights you wanted to see were votes.

They are all under the main tent—SUBSCRIPTIONS. That's your destination. The straight road to that tent is the only profitable road for you and unless you get inside that tent you will not see anything that is worth while or enjoy one of the prizes.

Don't let a fellow-contestant entice you off the main thoroughfare. Don't let them distract your attention and interest by beating the drum of intimidation. He may be a smooth wily barker. He will make it his business to lead you into the side show. Equivocation, irrelevant arguments, flattery, flattery and all these he may use to switch you off the track. Won't waste any time on bypaths. Keep your mind on the main thing you entered this contest to see—the main show vote which are under the tent of subscriptions. Do not hold yourself in check; keep your energy flowing in the channels that will bring you reward. You can do it, and what you can do well constitutes your birthright. You have talent, time and opportunity. To use them aright, this means success and a competency for yourself and for the friends that helped you.

To throw away the legitimate fruit of weeks of effort; to forego dearly bought advantages by slackening your energies, yielding to self-indulgence, or being misled by some unscrupulous would-be contestant, would be, as Napoleon once said, worse than a crime; it would be a blunder.

Will you be likely ten days hence to apply such a phrase to your present course of conduct? Is the cause you are pursuing one that you can justify in the clear light of your judgment? Are you getting results that will assist you in securing the prize? Are you using your opportunities or are you wasting them through self-indulgence? Wake up. Get in line and remember if you want to hear the music you will have to keep up with the procession.

Pineules for the kidneys are little golden globules which act directly on the kidneys. A trial will convince you of quick results for Backache, Rheumatism, Lumbago and tired worn-out feeling. 30 days' trial \$1.00. They purify the blood. Sold by S. L. Alexander & Co.

Who Murdered Clara Rosen? Ottumwa, Iowa, Feb. 9.—With the release for lack of evidence of "Joe" Hopkins, negro, a government meat inspector, charged with the murder of Clara Rosen, the police are now working upon another clue.

**WHAT SCIENCE HAS DONE.**  
Discovered how to give continuously Stimulating Vapors to Respiratory organs and allow plenty of fresh air at same time. Also outside stimulation in same Remedy—hence it at once NIPS IN THE BUD Colds, Croup, Pneumonia, etc., pleasantly, easily.  
This remedy is VICK'S CROUP AND PNEUMONIA SALVE  
All druggists, 25, 50 and \$1 Jars.

**THE WEATHER**  
Forecast for Charlotte and vicinity:  
Rain and warmer to-night. Wednesday rain followed by clearing and colder.

**Weather Conditions.**  
The barometric disturbance central Monday morning over Colorado has moved eastward and is central this morning over Iowa. It has caused rain or snow generally over the Central Valleys and the middle Gulf states during the past 24 hours, and warmer weather over the southeastern states. An area of high pressure moving southeastward over the Rocky Mountain region, has caused colder weather over the Missouri valley, the Slope, Rocky Mountain and plateau regions. Temperatures have fallen 20 to 38 degrees in 24 hours over Wyoming, Colorado, Kansas and Oklahoma, and zero temperatures occurred as far south as Dodge, Kans. This morning indications are for rain and warmer in the vicinity of Charlotte to-night, as the storm now central over Iowa moves northeastward, followed by clearing and colder Wednesday.  
W. J. BENNETT, Observer.

**State Forecasts.**  
Washington, D. C., Feb. 9.—For North Carolina: Rain to-night, warmer in east portion. Wednesday rain in east, rain or snow and colder in west portion. Brisk to moderately high south to southwest winds.  
For South Carolina: Rain to-night, Wednesday generally fair, colder in west portion. Brisk to high south to west wind.

The dimple in a girl's cheek is sure to make a dent in some young man's heart.

Talk is cheap until you go to buy a box at the opera.

Cheney's Expectorant cuts coughs and colds short. Cures babies and grown people. 25c. all druggists.

## BUSINESS BUILDERS

### ASPARAGUS TIPS

35c per can or 3 cans for one dollar.  
S. R. LENTZ

**NEW SHIPMENT CHIPPED BEEF**  
10c, Imported Fresh Beef 15c can, Chow-Chow 20c quart. Good quality Apricots 15c can. Best grade 20c can, California Bartlett Pears, heavy syrup 20c can. These canned fruits are 10c can under regular prices. Cranberries.  
BRIDGERS & CO., 203 W. Trade.

**"DEERFOOT"**  
This is the name of the Pork Sausage that never fails to meet the approval of every one. We always have it fresh. Only 30c per lb.  
MILLER-VAN NESS CO.

**FRIDAY AND SATURDAY**  
We will give you "Monarch Brand" canned fruits, a strictly high-grade California pack for 30 cents per can. Regular price 35c.  
THIES & BURKE, 211 W. Trade. 'Phone 119.

**FEED**  
A large stock of Peavine Hay, Shucks, Straw, Meadow Grass, Cotton Seed Hulls and Meal and Ship Stuff all at very low prices.  
J. T. MULLIS & CO., 42 N. College St. 'Phone 510.

**MISCELLANEOUS**  
**YOU WANT IT GOOD**  
A steak or roast must be tender, juicy and sweet or you feel that your money as well as your temper are lost. Our steaks, roasts, chops, hams and sausages are the best money will buy. They will please you. Try our pure open-kettle rendered lard.  
S. B. HALL, 215 East Trade St. Phone 111

**SEASONABLE GAME**  
Quail, Snipe, Woodcock, Wild Duck, Turkey, and choice Oysters, served in the most tempting style.  
Best 50c Dinner in the South.  
**THE GEM RESTAURANT**

**THE LONGEST and Broadest, and the Fairest and Squarest guarantee is behind the L. C. Smith Typewriter. The makers know that it is made right, know that it is made of the best material obtainable and stand behind it to your entire satisfaction.**  
J. E. CRAYTON & CO., GOING TO BUILD?  
Let me figure on your roofing. I will give you the best of work and materials and perhaps save you money. I paint and repair slate or metal roofs.  
C. F. SHUMAN, 200 N. College. 'Phone 611

### WOOD

**WOOD! TERRA COTTA PIPE!**  
Stove Wood, Heater Wood, Fire Place Wood. Both Pine and Oak Wood, Dry and Good.  
'Phone 478.  
Extra Cotta Pipe—all sizes.  
C. V. FURR.

## Bank Talks BY THE American Trust Co.

### This is the Plan

Deposit all of your income in our Savings Department

Draw out from time to time what you need for expenses

THE BALANCE IS SAVED

TRY IT!

Trust Building

**REAL ESTATE FOR RENT**  
Blacksmith Shop North Charlotte. One of the best locations in the city.  
W. G. SHOEMAKER, 227 N. Tryon St. Phone 306 or 444.

**ONLY \$500 CASH**  
As first payment on a new \$4000 modern home on Elizabeth Avenue. This home will be offered for a few days at \$3750.  
**The People's Loan & Realty Company**  
Room 309 Realty Building. 'Phone 313.  
W. M. Long, Pres.  
W. R. Wear, V. Pres.  
W. L. Nicholson, Sec-Treas.

**FOR RENT!**

**STORES**  
205 N. Tryon St. \$60.00  
202 N. Graham St. 10.00  
Suitable for beef market.  
204 N. Graham St. 25.00  
Two Offices in Hunt Bldg. each 10.00

**HOUSES.**  
305 N. Poplar St., 7-rooms, modern conveniences, possession March 1st, 1909 22.50  
203 E. Morehead St., 7 rooms, modern 25.00  
3-room cottage, W. 8th St., per month 7.00  
304 E. Liberty St., 6 rooms 20.00  
1414 E. 5th St., 5-room cottage 10.00  
7-room house Craighead Park 20.00  
4-room cottage Villa Heights, per week 1.50  
203 N. Tryon St. 'Phone 535

**BROWN & CO.**  
203 N. Tryon St. 'Phone 535.

**BUILDING LOTS.**  
5 Hill Crest lots 60x210 at \$500 to \$750.  
2 Hill Crest lots 60x225 at \$1,000.  
2 Hill Crest lots 70x345 at \$1,750.  
1 Elizabeth lot 66x193, \$1,500.  
1 Elizabeth lot 66x193, \$1,200.  
2 Elizabeth lots 50x150, \$500 and \$600.  
1 Piedmont corner 140x170, \$1,500.  
4 Central Avenue, double corner, 134x150, \$2,500.  
1 Seventh Street corner, 50x200, \$950.  
1 Central Avenue lot 66x150, \$1,000.  
3 Jackson Avenue lots 66x150, \$850.  
5 Sunnyside Avenue lots 66x150, \$850.  
5 Louise Avenue lots 60x150, \$850.  
53 Seigle Street lots 50x160, \$600.  
10 Tenth Street lots 50x150, \$500.  
1 Special corner 100x250, near Elizabeth.  
4 Colonial lots 60x200, Crescent Avenue, \$1,000.  
4 Colonial lots 60x160, Vail Avenue, \$850.  
1 South Tryon Street, corner 50x100, \$1,000.  
10 West Boulevard lots 50x195, \$600 to \$700.  
5 West Kingston Avenue lots 50x195, \$700.  
10 West Park Avenue lots 50x200, \$600 to \$700.  
1 Large Business lot West Trade Street.  
F. C. ABBOTT & COMPANY  
"Everything in Real Estate."

**All For \$2,400.00**  
A cottage home and three vacant lots fronting 205 feet on East Avenue extension and running back 220 feet to an alley, city water in front of the property, and it is located in a rapidly growing section of the City, and sure to enhance in value rapidly. The above price is a special one for this week. Call and let us show you this property.  
**J. E. MURPHY & CO.**  
68 N. Tryon. 'Phone 544.

**NOW THEN!**  
THE NEW SERIES  
**Mutual Building & Loan**  
Starts with First Payment  
**January 2, 1909**

Start right, stay right, win out. There's no other place just like the Mutual. Age, experience, success are not to be sneered at. You find them all here.

**E. L. KEESLER, Sec. and Treas.**  
'Phone 344. 25 S. Tryon St.

**Now For 1909**  
Say "Scottish" to your agent when you ask for a Fire Insurance Policy and he will do the rest.

**Scottish Fire Policies Protect MOST ANY BANK**  
can handle your business after a fashion, when times are good and money easy. When times are hard and money tight you feel the need of a business connection with a  
**BIG, STRONG and RELIABLE BANK**  
We invite you to try the  
**The Charlotte National Bank**  
along this line.  
RESOURCES \$1,600,000.00

**New Five-Room Dwelling**  
For quick sale the owner will sell on easy terms a five-room dwelling, pleasing style of architecture and convenient interior arrangements with lot 100x250 feet. Good location and desirable neighborhood. Address  
E. T., care Charlotte News.

**WE SUPPLY ELECTRICITY**  
in any desired form that you may need and our service is of exceptional advantage to you for we know the electric business from A to X.  
**DIFFERENT DEVICES**  
for lessening labor are shown at our shop, as well as lighting and heating apparatuses that will save you their cost of installation in a year's time. Come and see what we can do for you.  
**Ideal Electric Co.**  
15 South Church Street.

**FOR RENT**

Modern 5-room house 409 N. Brevard St. \$16.66  
Modern 5-room cottage, Cleveland Ave. \$16.66  
Modern 5-room Flat East 12th Street  
5-room house 418 N. Church Street, very close in \$11.00  
5-room house 1207 N. Caldwell Street. \$ 8.00  
5-room house 1209 N. Caldwell Street. \$ 8.00  
5-room house 908 Mint Street \$10.00  
6-room house 507 East 4th Street \$ 8.00  
5-room house North Cedar Street \$10.00  
4-room house 401 East 13th Street, per week \$ 1.50  
3-room house East 13th Street, per week \$ 1.00  
Large Hall over brick store in Belmont.  
We write Fire Insurance for the "Glens Falls," "Hamburg-Bremen," "Piedmont" and "Scottish" Companies.  
**J. Arthur Henderson & Bro.**  
'Phone 582. 219 N. Tryon.

**Railroad Frontage Store Property**  
**Fine Tenement Location**  
All combined in this offer. Fronts on Brevard street by railroad 131 feet. Can be cut into about 20 lots. Present rental \$100 per month, with room for 14 to 18 additional tenant buildings. The property is close in and can be purchased for \$6,250.00 by quick buyer.  
Call at office for further information.

**So. Real Estate, Loan & Trust Co.**  
**Merchants & Farmers National Bank**  
35 East Trade Street  
Capital \$200,000.00  
Surplus and Profits \$135,000.00  
**Accounts Invited**  
GEO. E. WILSON, President  
JNO. B. ROSS, Vice President  
W. C. WILKINSON, Cashier

**For Sale**  
Five-room cottage, practically new, city water, wire for electric lights, lot 50x145, 10-foot alley in rear, well located in a good neighborhood and is very desirable for a small home or investment, terms to suit the purchaser. Our price \$1450.00. For further information call or phone,  
**Carolina Realty Company**  
O. J. Thies, Pres. B. R. Lee, Secy.  
W. D. Wilkinson, Mgr. and Treas. J. P. Long, Salesman.  
211 North Tryon Street. 'Phone 600.

**Fourth Ward Cottage**  
We offer for sale a nice 5-room cottage, besides reception hall, with gas, sewerage and bath, on car line. Lot 40x128. Should be quickly taken at price offered, of \$2500.00.  
**The Charlotte Trust and Realty Company**  
Room 305 Realty Building  
'PHONE 377  
A. G. Craig, Secretary W. J. Chambers, Treasurer

**Suburban Building Sites**  
1 tract 200x480 feet.  
1 tract 200x350 feet, each \$700, easy terms.  
18 tracts, close to the above, all are well wooded and will make homes.  
5-acre tract inside city limits.  
18-acre tract inside city limits.  
10-acre tract 4 miles out, good improvements.  
138 acres, 5 miles out, at a bargain if taken at once.  
**W. T. Wilkinson & Company**  
Room 6 Old Hunt Building. Phone 418.  
J. A. BROWN, Notary Public.

**A Small Cash Payment**  
FOR SALE—CRAIGHEAD PARK, NEAR ELIZABETH COLLEGE  
4-room cottage, lot 60x150, \$1350.00; \$200 cash, balance on easy terms.  
VILLA HEIGHTS  
4-room cottage, lot 50x150, \$800.00; \$50.00 cash, balance on easy terms.  
Other bargains.  
**Brown & Company**  
203 N. Tryon St.

**You Will be Hurt or Sick**  
sometime in your life—perhaps tomorrow. Accidents and illness come unexpectedly. Prepare for them now. Let us tell you about the MARYLAND CASUALTY COMPANY'S Universal Death Policy, covering EVERY DISEASE AND EVERY ACCIDENT WITHOUT EXCEPTION and pays liberal sums for surgical expenses.  
**HARVEY LAMBETH, Manager**  
Insurance Department, American Trust Co.