

## One

Experience Convinced Me of its Value
"One of our salesmen demonstrated the value of the Long Distance Telephone to us. He was at Huntsville, Ala., and upon his own responsibility put in Long Distance calls for fifteen merchants within a radius of several hundred miles.
"In less than one hour he had sold 2100 barrels of flour at a total cost to us of less than six dollars.
"Since then we have applied the Long Distance Bell Telephone to every feature of our business with most profitable results. The service is fine, the rates are reasonable and there is more satisfaction in one Long Distance Telephone talk than in half dozen letters'

## Every Bell Telephone is a Long Distance Station.

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SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY.
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 PLOWMAN AT 92. COLDS TO BE TAKEN SERIOUSLY (Bladen Journal)
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# Guaranteed 

## Poor Tools Are Dear

 At Ary Price.Poor tools have a habit of breaking or gong back on you at just the very worst time, often causing pain ful and expensive accidents and losing enough time for you to pay for a dozen of better quality. . face We want you to call and see what a complete line of tools of all kinds we carry.

Our prices are as low as any and lower than many.
SMITH.WADSWORTH HARDWARE CO.
HARWARE THAT STANDS HARD WEAR
9 East Trade St.
Phones 64 and 65

## Oil And Gas Sioves

aid materially in "helping out" in cold weather. VVe have them, also, wood and coal stoves, including the wonderful MONITOR RADIATOR, for larger spaces

## J. N. McCausland \& Co.

Stove Dealers


