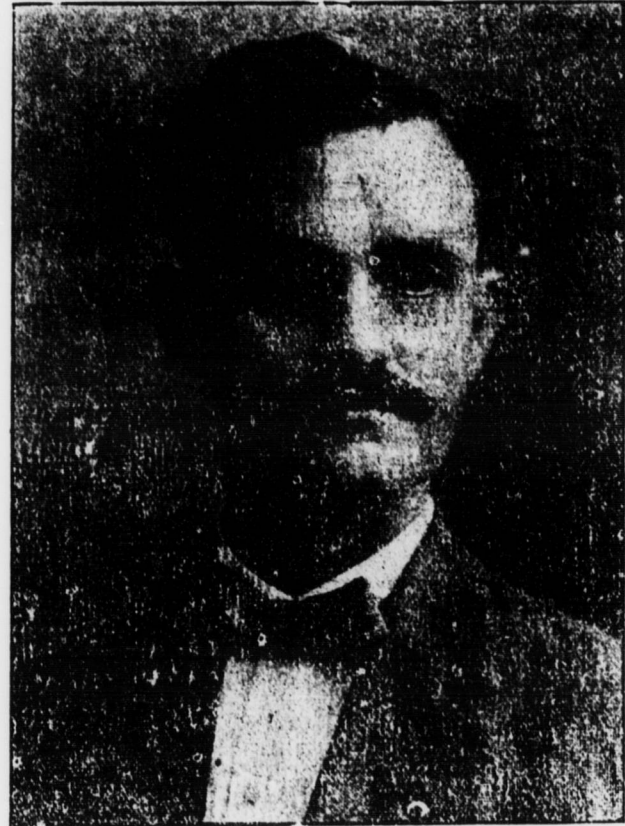




JOE H. GLENN.



JOHN T. SIMPSON.

We break records and do not sell it high one or two days out of a crop with a few piles, but we sell it high every day in the year. Everybody's record speaks for itself in the report below. This report is not made up by us but by the President of Tobacco Board of Trade = = = = - = - = =

STOP ! LOOK ! READ THESE FIGURES

We always lead in prices but this time the others can't stay close enough in prices for us to lead. We are running away.

BEAT ALL OTHER HOUSES \$1.07 ON EVERY HUNDRED SOLD

Total sales for October, 1913, 8681182 Pounds for \$1,403,899.05; Average \$16.17.
Brown's sold 2840500 Pounds for \$479,872.35 :: All other houses sold 5840682 Pounds for \$924026.70

BROWN'S Average \$16.89

All other houses average \$15.82

See for yourself that the man who sold at Brown's made \$1.07 on every hundred. Save this money. Don't throw it away selling at other houses. The big breaks and gluts are now over and if you will come to see us with a load or tierce we will sell it high for you. Tobacco was never higher. Come on now. When you sell at BROWN'S you get the top. Take no chances by selling elsewhere. Hoping to see you soon, we are,
Your friends,

Brown, Simpson & Glenn,

Proprietors Brown's Warehouse.