# THE NEWS OF SANDY RIDGE

Ladies Aid Society Holds Interesting Meeting--Mrs. A. E. Garner, Recent Bride, Is Showered, Receiving Many Presents--Willing Workers Of Delta Were in Session Friday--Personal Matters.

(By MRS. HILARY CHAPMAN.)

The Ladies Aid Society of San-members and five visitors dy Ridge M. E. Church met at the present, two new members were home of Mrs. Ruben Ziglar Tues- enrolled. Discussions and plans day night September 27. The fol- were made for a play, "Old Maids lowing program was well render- Convention" which will be given

-Society, Bible Reading-Wil-the play. lie Hall. Prayer-Mrs. Lincoln Brown. Lesson Study-John and ducted with Mrs. C. E. Eaton be- tiful towels and a luncheon set The Life of Jesus-Miss Laura ing prize winner. Ellington. Poem-Be a Friend-T. G. Williams.

The president, Mrs. T. G. Williams presided during the business as their dinner guests Sunday:

## **Business Guides**

By C. E. Johnston Director, Business Training Schools, International Correspondence Schools

THE shortest definition of salesmanship is — service. Every salesman should remember that one reason why service is important is that it builds in the mind of the buyer a feeling of satisfaction and confidence that makes the one-time buyer into a steady customer. buyer into a steady custon

The most successful sales clerk in any retail store is the one who understands the merchandise he is selling and the customers who buy. The job of selling the right article to the right person is of great importance. Many persons appreciate having a clerk inquire as to the use which is to be made of a certain article and it is often good judgment on the clerk's part to express an opinion as to the material under consideration. It is the ability to give personal attention that sets the successful sales clerk apart from his or her associates.

Few persons any "Good Morning"

or "Good Afternoon" well. It is possible to put a great deal of feeling into two words and the person who sells should learn that the proper delivery of the salutation is very important. Give it heartly and courteously, yet without overemphasis of gush. ns say "Go

GRAND STAND

**FEATURES** 

THE ALBANIS

Sensational aerial act of inter-

national fame-weird circus feature

THE BALBANOW FAMILY

Singing, dancing and accordion

TRAINED HORSES

Dr. Herman Ostermaier and his

\$100,000 wonder horses direct

THE FRANCIS TRIO

A comedy acrobatic act that is

guaranteed to amuse young and

WOOLFORD'S DACHSHUNDS

Skillfully trained circus dogs in

a unique and entertaining perf-

SATURDAY ONLY

THRILLING

stars of radio and screen.

from European triumphs.

performance

in the near future. Mrs. C. R. Song-"Help Somebody Today" Darr was appointed director of came rolling a little wheelbarrow

Mr. and Mrs. Jim Steele and Miss K. McIver. Song-"What a Miss Mildred Mabe visited at the home of Mrs. Lincoln Friend" - Society. Prayer-Mrs. friends and relatives near Ayers- Brown. ville Sunday.

Mr. and Mrs. L. B. Hawkins had freshments, session. The secretary-Mrs. Za- Mr. and Mrs. D. S. Priddy of Dan- Delta M. E. Church met Friday da Hutcherson read the minutes bury, Mr. and Mrs. Hassell Haw- night at the home of Miss Naomi and called the roll. Twenty-two kins and family of Thomasville, Priddy with Miss Margaret Ver- New Warehouse, Stoneville, visit- county, who formerly lived near Mrs. G. W. Hawkins visited in ered by various members.

> E. C. and H. E. Carter, and Miss ed after which delicious refresh-Vera Carter shopped in Winston- ments were served. Salem Saturday.

Little Joan Darr who has been very ill is much better.

Mary Elizabeth Hutcherson pent Saturday with Madeline Hawkins

Mrs. David Dodson has returned home after having spent a week in Mayodan.

Mr. and Mrs. Everette Dodson and daughter, Eleanor Kay Galax, Va., were the week-end guests of the former's parents, Mr. and Mrs. J. W. A. Dodson.

Mr. and Mrs. Hilary Chapman had as their dinner guests Sunday Mr. and Mrs. J. S. Chapman and family of Walnut Cove.

Mrs. Rosa Hutcherson and son,

were | Robert, shopped in Winston-Salem

Mr. and Mrs. Elmer Dodson shopped in Madison Saturday.

Mrs A. E. Garner, recent bride. was amazed as little Agnes Ziglar loaded with towels up to her side. An interesting contest was con- Mrs. Garner received many beaufrom members of the Society.

The next meeting will be held Monday.

The hostess served delicious re-

The Willing Workers class

Mr. and Mrs. John Nelson, Mrs. enjoyed. Contests were conduct- the county.

Mr. and Mrs. Fletcher Carter of Madison, Route announce the arrival of a son September 9.

Mr. and Mrs. T. M. Hawkins were in Winston-Salem Friday.

Mr. and Mrs. Walter Lemons and son, Cleo, were the dinner guests of Mr. and Mrs. Bernard Wilkins Sunday.

## FOR SALE

For sale or trade-A few good farms in different counties. Write me if you have farms well located at market price for me to sell.

S. P. TESH, Mayodan, N. C.

N. O. Petree has been quite ill Bethany Lutheran Church. this week, but is now better and

P. Christian shopped at Winston-

Large numbers of Danbury people attended the Winston-Salem Fair this week.

also Mr. and Mrs. J. L. Spencer non as joint hostess. A very in- cd friends and patrons of this Moore's Springs in this county, is and family of Walnut Cove, and teresting program was well rend-section Tuesday. They report to-seriously ill in a Mt. Airy hosbacco selling good at Price's. pital. She was visited this week Many games were played and They called on many farmers in by Mr. and Mrs. J. J. Booth, Mrs

Charlotte Meadows and Lila C. H. Lunsford Mendenhall of Germanton were in Danbury Wednesday soliciting funds for the improvement of

Dr. E. W. Owens of Spencer, West Va., is in the county visit- living, and his friends hope for Mrs. G. H. Alford and Mrs. S. ing friends and relatives and on Wednesday stopped over a while in Danbury accompanied by his cousin, Ralph Nunn of Westfield.

### Mrs. Walter Booth In Hospital

Bob and John Price of Price's Mrs. Walter Booth of Moore Lum Booth and Mrs. Chas. Vaden. Is Not Dead

It was reported recently that C. H. Lunsford of King was dead. This report was exaggerated. Mr. Lunsford, while he is ill, is his recovery.

### **Mrs. Matt Simmons** In Hospital

Mrs. Matt Simmons of Lawsonville, with an attack of mastoid trouble was carried to a hospital Tuesday.

Mrs. Simmons' many friends hope for her back again soon-

S. A. Flinchum of Danbury Route 1 was in town Sunday.

Renew your subscription today.

# PRICE'S

## Warehouse

STONEVILLE, N. C.

## FIRST SALE MONDAY, OCT. 10 AND THURSDAY, OCT. 13

More than 50 per cent of our customers average MORE THAN \$29.00 on last sale today, Monday, October 3rd. Won't it pay you to hunt Bob Price and John Price, sale managers first or last sale? Tommy Green, Frank Tucker, Bob Grogan, Ruffin Price will be on the floor. Mary Price, John Moir Price, Tom Cox and William Snead will be in the office to serve you with a smile.

Bob Price and John Price have graded tobacco for more than 30 years. Come to see us first or last sale.

Mon., Oct. 10 - - 1 Tues., Oct. 11 - - 3 Wed., Oct. 12 - - 2 Thur., Oct. 13 - - 1 Fri., Oct. 14 - - 3 Mon., Oct. 17 - - 2 Tues., Oct. 18 - - 1 Wed., Oct. 19 - - 3 Thur., Oct. 20 - - 2 Fri., Oct. 21 - - 1 Mon., Oct. 24 - - 3 Tues., Oct. 25 - - 2 Wed., Oct. 26 - - 1 Thur., Oct. 27 - - 3 Fri., Oct. 28 - - 2

Wed., Nov. 2 - - 2 Thur., Nov. 3 - - 1 Fri., Nov. 4 - - 3 Mon., Nov. 7 - - 2 Tues., Nov. 8 - - 1 Wed., Nov. 9 - - 3 Thur., Nov. 10 - - 2
Fri., Nov. 11 - -1
Mon., Nov. 14 - - 3
Tues., Nov. 15 - - 2
Wed., Nov. 16 - - 1
Thur., Nov. 17 - - 3 Fri., Nov. 18 - - 2

Mon., Oct. 31 - - 1

Tues., Nov. 1 - - 3

ELDRIDGE HICKS, Auctioneer. (One of the best.)

We sell you any day you come.

In Winston-Salem, North Carolina.

OCTOBER 4-5-6-7-8

— FEATURING —

## World of Mirth

Biggest Aggregation of Outdoor Entertainment Ever Presented Here-More Rides, More Attractions.

## DAILY PROGRAM

Tuesday-Winston-Salem School Day. Wednesday—Forsyth and Adjoining Counties School Day. Thursday—Manuacturers' Day. Friday-Merchants' and Farmers' Day Saturday-AAA Automobile Races.

## HORSE BACES TUES.-WED.-THURS.-FRI.

With some of the finest out-door free acts ever shown at a fair in North Carolina. Basile's Concert Band.

EVERY NIGHT

## "REVELATIONS OF 1938" REVUE

A Host of Pretty Cirls, Funny Comedians, Good Singers in a Complete Musical Entertainment.

FIREWORKS EVERY NIGHT.

AUTOMOBILE RACES Sanctioned By The AAA