### Delco Light products

in the territory listed below: Pitt County-Farmville, Falkland and Belvoir township; Edgecombe county-Nos. 2, 3 and 8 townships.

Service rendered on call

### Edwards Electrical Service Co.

FARMVILLE, N. C.

Phone 173

E O. Clark a member of the firm of Representative J. C. Galloway was Clark Bros. Co., Grimesland, was on a welcome visitor to Greenville Saturour streets this morning.

How Advertising

Saved a Business

# SOCIAL

Mr. and Mrs. James L. Pairo and family of Charleston, S. C., are visiting Mr. John T Pairo and family.

Rev. Dr. R. T. Vann went to Raleigh this morning.

John T. Wilson of Wilson, N C. ar- L. D. Mathews of aRleigh is registrived in the city this morning via the ered at the Proctor. Norfolk Southern

Henry T. King left this morning for Greensboro to attend the Republican from Kentucky where he has been in State convention which is to convene the tobacco business. In that city Wednesday.

R. H. McLawhorn of Winterville is a welcome visitor to the city.

Shackleford of Tarboro arrived in the city last evening via the Atlantic Coast Line.

B. J. Porter of Chicod was a Sunday

motored to Greenville yesterday

A man who may be called John Jones, because that wasn't his name, made

The plow had been invented by John's grandfather, who supplied his near neighbors, manufac-

John's father had put up a little more modern factory and from it turned out plays enough to

When the business came into his hands, John determined that it should be a monument to father

Things went well for a time, but after a while the farmers of the part of the country in which

Janes' plows had been sold were forced to change their methods and grow other crops then those

At first John was pretty badly discourage I by this turn in his affairs, but he soon made up his mind

there was a way out and wrote to the publisher of his favorite farm paper for advice. The reply

John Jones never had advertised and knew nothing of advertising agencies, but he went to see the

Brown and Smith people. They found out farming conditions still were favorable to the use of

Jones' plows, helped John to get dealer agents in that territory and prepared advertisements for

That was only a few years ago, but now John Jones is making and selling more plows in a week

than his father did in a month or his grandfather in a year. And advertising has so reduced his

selling costs that even in times of high-priced materials and labor he has been able to lower prices

Your problem may not be of the same nature as that which confronted Jones, but if it has to do with sales there is a fert for advertising to play in solving it. Any one or all of the advertising agencies of the South, named below, will be glad to advise you about the appli-

cation of advertising to your lusiness, free of charge and without obligation on your part.

Chesman and Company, Nelson, Chattanooga, Tenn. Ferry-Hanly Advertising Co., New Orleans, La.

Thomas Advertising Service, The, Jacksonville, Fla.

Members Southern Council, American Association of Advertising Agencies

Basham Company, Thomas E., Louisville, Ky. Cecil, Barreto and Cecil, Richmond, Va. Chambers Agency, Inc., New Orleans, La.

Johnson and Dallis Company, Atlanta, Ga. Massengale Advertising Agency, Atlanta, Ga. Staples and Staples, Inc., Richmond, Va.

advised Jones to go to see the Brown and Smith Advertising Agency, in a not far-distant city.

and grandfather and something he could hand down to his children with pride.

mighty good plows for a certain type of farmer.

supply the farmers of several counties in the immediate vicinity.

turing the implement in a crude, homely way.

in cultivating which these implements were useful.

the farm journals and newspapers which covered it.

without cutting down his legitimate manufacturing profit.

W. M. Bogart of Charlotte is spending the day in the city.

Jess Harrington of Washington was here Sunday.

J. W. Capps of Oak City is in the

L. C. Berry of Elizabeth City is business visitor

E. J. Becton of Kinston arrived in the city this morning.

Julian Joyner returned last night'

Miss Mary Warren returned Sat. urday night from Weldon and Parmele days with friends and relatives.

Honest TOM spent Saturday and to police headquarters. Sunday in Greenville returning to his home in Washington this morning.

E. V. Smith, an old Greenville boy, was in town today shaking hands Bruce Wilkinson of Washington, with his many friends. He leaves tomorrow for Sanford.

# SHANGHAL ARE

(By Associated Press)

Shanghai - Chinese residents of the International Settlement here have suffered defeat in an attempt to insist upon no taxation without representation. Chinese merchants refused to pay taxes unless they were permitted to elect members of the municipal council which is composed entirely of foreigners-six British, two Americans and one Japanese. The population of the settlement numbers about 30,000 foreigners and 680,000 Chinese.

The merchants resisted payment of where she has been spending a few tax but were compelled to capitulate when the tax collectors seized property in the Chinese stores and carted it

The municipal council has offered to refer the question to a vote of the taxpayers next April.

The Round Table Club wil Imeet Tuesday afternoon at 3:30 with Mrs. C. T. Munford

Mr. W. A. Bowen returned from New York, Philadelphia and Baltimore last night where he has been for the last ten days buying his spring stock Mr. Bowen says he has the most complete line arriving daily he has ever shown in Greenville. A visit to his store will convince you.

Nature's Warning of Infection.

Never trifle with a Sore Throat, Cough or Cold. They are all Nature's warnings that infection has seized on the delicate mucous membrane lining of the throat, mouth and nose.

Disease germs are at work and must be destroyed at once for they multiply with amazing rapidity. Sometimes a healthy person is able to throw off unaidede the multitude of microscopic germ life, but think of the needless risks you run!

You have got to apply a remedy quickly for these symptoms are the forerunners of more serious diseases, such as Tonislitis, Quinsy, Influenza, Croup, Whooping Cough, Scarlet Fever and Diphtheria.

Musco- Solvent is the remedy. It is a pure, harmless vegetable compound and a specific germicide. It stops developments of disease germ life dissolves all mucous and heals the inflammad parts . It may be swallowed or gargled, used as a spray or douche.

Never be without this Household Remedy. A serious attack of many diseases may be prevented by its prompt

Get a bottle today of your druggist or write Loewy Orug Co., Baltimore, Md. Price 75 cents and \$1.50. Adv.

## BILIOUSNESS Caused by

much better. Whatever relief is obtained is usually temporary. Trace billiousness to its source and remove the cause and the chances are that the patient will remain strong and healthy.

Doctors say that more than 70 non-organic diseases can be traced to an Acid-Stomach. Blliousness is one of them. Indigestion, heartburn, belching sour stomach, bloat and gas are other signs of acid-stomach. EATONIC, the marvelous moders stomach remedy. are other signs of acid-stomach. EATONIC, the marvelous moders stomach remedy, brings quick relief from these stomach miseries which lead to a long train of ailments that make life miserable if not corrected.

EATONIC literally absorbs and carries away the excess acid. Makes the stomach strong, cool and comfortable. Helps digestion; improves the appetite and you then get full strength from your food. Thousands say that EATONIC is the most effective stomach remedy in the world. It is the help YOU need. Try it on our money-back-if-not-satisfied guarantee. At all druggists. Only 50c for a big box

It is the easiest thing in the world !! to stir up trouble. All you have to do is tell the truth at all times.

### IN MEMORIAM.

In sad but loving rememberance of our dear little daughter and sister Anna Ruth Elks, who departed this

life March 1st, 1019. One year ago today you left us, And we have often wondered why, In the years when we loved you most, You were called so soon to die. The moonlit stars are

Gleamin gupon a silent grave Where sleeps without dreaming The darling we could not save You are gone dear little one, but not

forgotten.

Nor will you ever be,

For so long as life and memory last. We will always think of thee. Your Devoted Mother and

Dad. Brothers and

Ward Off Influenza

MONDAY, MARCH 1, 1920

## by taking

at the sign of the first symp. toms. Pepsated Aspirin is pure

aspirin and pepsin com-

pounded in tablet form,

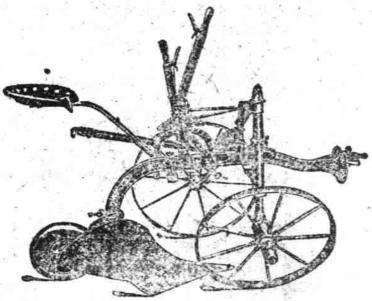
Retains all the medicinal qualties of aspirin, but Does Not Upset



## Don't Walk 20 A Day Behind a Plow

when you can ride and do better work without putting any additional load on your team.

There is a riding plow made specially for the farmer who has only two or three work animalsa plow of few parts that has every adjustment needed to do first-class work. Its name is the



It has exceptionally light | quables the operator to take draft because the rear furrow wheel acts as a revolv- to straighten crooked furing landside, reducing fric-tion, and all wheels are fitted with dirt proof, threaded grease caps, making it easy to force grease the entire length of the axle spindles without removing wheels.

the front furrow\_wheel and

more or less land instantly rows. It also holds the plow to its work on sloping ground.

Furnished with 10 or 12nch bottoms and two or three horse hitch.

It won't cost you a cent The landing lever controls to come in and look this plow over.

FORBES and BAKER

# WHITE'S THEATRE

TUESDAY NIGHT ETHEL CLAYTON in "The 13th Commandment"

> TONIGHT NAZIMOVA in

"The Red Lantern"

### HERE---WHAT YOU HAVE BEEN WAITING FOR THE PATTERSON SIX

value been offered to you.

The car with a reputation. Have it demonstrated to you and be convinced that never before has such dollar for car

HOOKER BROS MOTOR CO. At Liberty Warehouse

F. B. Hooker

S. D. Hooker .

This advertisement prepared by The Thomas Advertising Service