

DAN VALLEY ECHO.

DUVAL PORTER, PHIL. A. PEATROSS, PROP'RS.

DUVAL PORTER, Editor.

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LEAKSVILLE.

In the Past and Present.

HER VARIED INDUSTRIES,

AND HER SOLID BUSINESS MEN.

A SHORT SKETCH OF EACH.

With a Description of their Business.

Leaksville, like all interior towns, has been subject to many mutations. In the olden time it was a quaint country town, where a few merchants dispensed groceries and cheap calicoes in exchange for specie and country produce. For awhile it grew apace, and then it retrograded somewhat, and then stood still for many years. But the healthy location, the many mineral springs and the hospitality of its citizens were noted far and wide, and ere long, by degrees, first one family and then another came hither and Leaksville became a fixed fact in the popular estimation. So matters stood until the railroad was assured to the town. Then new life was infused into the quiet little city, and in less than four years a town nearly a mile square as to the corporate limits was laid out. Houses began to be built like magic, and beautiful and cosy residences adorned the suburbs. Splendid brick stores took the place of dingy receptacles for groceries and dry goods. Magnificent warehouses, and an ample town hall made their appearance. A superb brick hotel was erected at the head of Main street. Then came a lull, owing to business depression all over the country; and Leaksville, while suffering severely from it, showed the indomitable pluck of her leading business men, by continuing to grow slowly, and while at no time on a boom has steadily increased her facilities for business, and among the rest of her enterprises already established, is a successful High School. But as it is our purpose in this edition of the Echo to give a specific account of those who have so materially aided in improving the town, as well as an account of their different lines of business, we will lay aside the general for this more specific description.

First, then, among the men who have believed in Leaksville, and shown their faith by their works, is B. F. IVIE.

Mr. Ivie came here in 1880 with a cash capital of \$95, and to-day, by his push and energy, his ready foresight and aptitude for business, his check is good for \$10,000. He is the sole proprietor of a grocery business, the most extensive of any in this section of the State. He sells everything for cash and so low that he is never idle. Mr. Ivie is delicate in appearance, of slight build, and as full of energy and force as any man we are acquainted with anywhere. His public spirit is unbounded, and no new enterprise, having for its object the upbuilding of Leaksville can afford to do without him. As a proof of this he is identified with almost every joint stock company in the town, and takes hold of nothing without pushing it forward to complete success. The benefit such a man as B. F. Ivie confers upon a town cannot be estimated in dollars and cents. What Shakespeare says of Falstaff—that he was not only witty in himself but the cause of wit in other men, may be applied in a different sense to the subject of this sketch. He is not only enterprising himself, but the cause of enterprise in others. The newspaper man is a good judge generally of the business value of a man, and the proprietors of the Echo know the worth of Mr. Ivie and his value to the community in which he lives. Quick to decide and prompt to settle, he is a man to deal with without friction or delay.

HAMLIN AND GUERRANT.

Hamlin & Guerrant, general hardware dealers, are model business men. The senior of the firm, C. S. Hamlin is to the major born, having been raised just across Smith river in the Meadow of Dan. Coming from the farm like most of our business men, at an early age he engaged in mercantile pursuits, for which he early exhibited an aptitude. Being blessed with temperament and disposition to make friends, he has the staying power which binds them unto himself with hooks of steel. Mr. Hamlin, like Mr. Ivie is ever ready for the promotion of any enterprise, looking to the good of his town, and is in consequence one of Leaksville's most public spirited citizens. The junior of the firm, W. R. Guerrant, is a native of Danville, a son of Jno. C. Guerrant, the well known inventor. Our Will, though young in years gives every indication that he is in full possession of those sterling qualities which enter so largely in the make-up of a number one business man. In their store on Main Street, which is one of the most capacious store-rooms in the town, can be found the best assortments of hardware of every description to be found this side of Danville. Their line of stoves is especially inviting, embracing all sizes, styles and prices. They also keep on hand a large and varied assortment of guns and cutlery, the guns ranging in price from twelve to forty dollars. But it is needless to speak fully of the contents of a general hardware store such as is carried on by Messrs Hamlin & Guerrant, for it is first-class and challenges competition as to stock. We may say in concluding our notice of the members of this firm, that so well has Mr. Hamlin won and deserved the confidence of his fellow citizens that they elected him County Commissioner, an office, by the way, requiring good judgment, business capacity, and an eye to the public good. We have yet to hear that he is incompetent, or forfeited the confidence reposed in him by those who elevated him.

D. R. ELLINGTON.

A few years ago, when the writer of this sketch was teaching the young idea how to shoot in the unpretentious little hamlet known as Cascade, in Pittsylvania county, Va., the gentleman whose name heads this article was a resident thereof, plying the arduous occupation of a blacksmith. He was working with a vim then, and is doing the same now. "Dick," as his friends are wont to call him, is a proof of the possibilities of the American workingman. By industry, skill and economy he amassed sufficient to erect a house on a lot he had bought and build a large brick store house on the principal street of the town. This he has filled with a large and elegant assortment of groceries, confectionery, shoes, and general merchandise, and is at present doing a fine business. He is one of our most energetic young merchants, full of resources, knows a good thing when he sees it, and does not hesitate when his judgment is convinced. He combines in himself the grand elements of business success, self-reliance, decision and promptness, and as far as his ability extends, has done as much as any man in Leaksville to push the town forward on a career of success and solidity for the future.

D. E. FIELD & SONS.

The senior of this well-known firm is striking in personal appearance, and convinces a stranger who meets him that he is "a man of affairs." Kind and benevolent in appearance, he yet shows traces of that nervous temperament which is the infallible accompaniment of one true to his convictions and ready at any and all times to act up to them. For nearly sixteen years he has been the proprietor of a general store, which within the past two years has confined itself more exclusively to the sale of dry goods. Associated with Mr. Field are his two sons, John E. and W. T. Field, both model business men, whose popularity, like that of their father, is commensurate with their entire acquaintance. While not so emphatic and pronounced as some others, Mr. Field belongs to that class of citizens in every community who are always to

be counted on when the pinch comes. His voice, his heart, and his hand are ever ready to assist in any good work looking to the moral or material elevation of Leaksville. As a merchant and moral leader he stands in the front ranks. In his store, which is ample, he keeps everything pertaining to a first-class dry goods store, and purchasers can rest assured that satisfaction in all respects will be guaranteed.

ALEX. MOIR.

Who is largely engaged in the manufacture of tobacco, is one of Leaksville's heavy lifters, and is identified with every enterprise of note in the town. Descended from a race noted for two seemingly opposite qualities, conservatism and energy, he manifests all those sterling business qualities that compel success. He has been engaged for many years in the manufacture of tobacco, and among the best known of his brands are the "Bob Lee" and "Farmer's Pride." His business is far beyond the experimental stage, and is now an established success.

D. F. KING.

Of quiet demeanor, unpretentious and unassuming, there is no man in Leaksville who has made a grander success in business than D. F. King. In enterprises of "great pitch and moment" he nearly always takes the lead. In the educational, financial and religious movements of his town and section he is a recognized power. Mr. King, among other and varied enterprises, in which he is a stockholder, is the immediate proprietor of a large tobacco manufacturing establishment, which has an output of from 135,000 to 150,000 lbs. per annum. The proprietor is a number one business man and confines himself closely to his business.

SMITH BROTHERS.

This is a new firm, and will open up with a stock of General Merchandise about 20th. October. The firm consists of Thos. L. and N. S. Smith Jr. They will merchandise in the new building now receiving the finishing touches put up by N. S. Smith, County Supt. Public Inst. It is a splendid building being 60 ft. long by 22 wide and two stories high. The house is centrally located and presents a fine appearance. On the East side it is fire proof, since on that side are wooden buildings. Mr. N. S. Smith, Sr. will superintend the new concern until the young men can get fully under way, and when his duties of Co. examiner does not call him elsewhere. We bespeak for this new firm a flattering trade at once, and since they intend to adopt a strictly cash system, they can and will sell goods at the lowest possible rates. Their motto will be "Fair dealing with all, and Cash on delivery of goods." The Grandfather of these young men Mr. Francis Lawson conducted business in this town on this principal, and they propose to walk in his foot-steps. A trial of the new firm will convince the most skeptical that goods sold for cash can be sold low.

J. R. STEPHENS.

J. R. STEPHENS is another gentleman who has long been identified with the business interests of Leaksville. For many years he has been engaged in the furniture business, and is widely known throughout Rockingham and adjoining counties. Mr. Stephens is a man of positive convictions and a firm believer in the possibilities of his town and section. In his store may be found a complete assortment of furniture of every description, at prices to suit the times for articles that cap the fancy. Any one wishing to deal with him, will find him affable and courteous at all times, and therefore pleasant to deal with.

MOIR & PRICE.

This firm is too well known in this community to need any introduction, and are therefore described as the rest for the benefit of outsiders. They have been heretofore identified with the grocery and dry goods business, but are now engaged only in the clothing trade. They keep on hand a splendid line of ready-made clothing, boots, shoes, hats, etc. Mr. Moir has just returned from the Northern cities, and his

stock is now open for the examination of the public. The firm is supplying a "long felt want" in this community, namely, a first-class clothing store, and any one in need of a good suit can find it there. Both members of the firm have that enterprising spirit about them that is a guarantee of success.

J. B. FAGG.

J. B. FAGG also is one of the men, who has done much to advance the interests of Leaksville. He is a young man, and yet is willing to stake his chances on the prosperity of Leaksville. He has been identified with the town for several years. Mr. Fagg has a general assortment of dry goods and keeps a good assortment of ready made clothing, hats, boots and shoes, and everything found in a general store.

DRS. JOHNS AND MARTIN.

Both of these gentlemen are eminent in their profession, and popular and deservedly so, for two more skilled in the healing art, or more urbane and polite are hard to find. As professional and business men, they are thoroughly identified with all the best interests of the town. They are the proprietors of the well known drug-store and pharmacy here, and are thoroughly competent druggists and chemists. Their practice is extensive.

A. T. HOPPER.

Mr. Hopper is one of our very best citizens. As proprietor of the Central Hotel he has achieved a marked success, and has made the fame of "The Central" known far and wide. The table is always supplied with the best the market can supply. Mr. Hopper is fully identified with the property interests of Leaksville, and aside from this fact is as sanguine of Leaksville's future as any of his younger fellow-townsmen.

DR. B. J. EIELD.

To attempt to describe Leaksville and her solid business men with Dr. Field left out would be the same as to attempt to play Hamlet with Hamlet left out. There is none more widely or favorably known in this, as well as surrounding communities than Dr. Field. As a citizen he is one worthy of any place. As a man, none can excel him in those qualities that constitute a gentleman. Polite and generous, his heart is as open as the day. As a dentist he is the peer, if not the superior of any in this section or elsewhere. His immense practice in this and adjoining counties shows the estimation in which his work is held. His value to any community could not be estimated in dollars and cents.

WAREHOUSES.

LANE, CARTER & TURNER.

J. A. Lane, H. C. Carter and S. A. Turner constitute the business firm known as the Leaksville Warehouse Company. What can be said of one can be said of all. They are live, active business men, and under their management the Leaksville Warehouse has done a splendid business. There is not a warehouse of any town of the same size as Leaksville in the State that can make a better showing than the Leaksville Warehouse. Farmers bringing their tobacco there can rest assured of good accommodation and all the money for their tobacco that it is worth. The books of this Company show enormous sales of tobacco under the management of these experienced warehousemen, and for the next season their sales will no doubt be considerably increased.

LIVERY STABLES.

GUERRANT & IVIE.

Anticipating the wants of the traveling public, Messrs. Guerrant & Ivie, two young business men of Leaksville, have engaged in the livery business, and keep on hand a fine outfit of hacks, buggies and horses at terms as reasonable as possible. They are both accommodating and reliable men, and drummers will find them such.

Mr. J. W. Ivie, of this firm, is also engaged in the leaf tobacco business, and is one of the most successful tobacco brokers on our market.

CLOTHING! MOIR & PRICE

HAVE RECEIVED, OPENED AND ARE SELLING

A Magnificent Line of CLOTHING And Furnishing Goods.

THEIR STOCK WAS DELAYED A SHORT WHILE, BUT THEY ARE NOW READY TO SUIT YOU IN STYLE.

Fine Suits, Rough and Ready Suits.

A Full Line of Shoes and Hats.

In fact, everything from a Collar Button to a Full Suit. Gent's Under wear, Shoes, Hats, Gloves, Collars, Cravats, Ties, Handkerchiefs, etc.

WHY GO ELSEWHERE, WHEN WE CAN FIT YOU AT HOME?

sep 29th.] Come and See Us MOIR & PRICE.

H. SILVERTHORN,

912 Main St., Lynchburg, Va.,

Wholesale and Retail Jeweler, and

IMPORTER OF DIAMONDS AND WATCHES.

THE LARGEST AND FINEST STOCK OF DIAMONDS, WATCHES JEWELRY, ETC. IN VIRGINIA.

FOUR SPECIALTIES.

PLAIN GOLD WEDDING RINGS—The largest stock in the South, all manufactured by us, and fully warranted. Sole agent for the ROCKFORD WATCH, acknowledged by everybody to be far superior to any watch on the market. Sole Agent for Reed & Barton and the Gorham Mfg Co's, celebrated Silver-plated Ware, Spoons, Knives and Forks, guaranteed to contain more silver and wear longer than any goods on the market. Lynchburg Agent for the Waterbury Watch, which will be sent to any address on receipt of \$2.50, and 16 cents for postage.

Our New Catalogue will be out the first of October, and will be sent free to any one applying for it. Address.

H. SILVERTHORN, LYNCHBURG, VA.

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JAMES FRICKER,

328 Main St., Danville, Va.,

Has one of the most extensive establishments of the kind in the South

A Magnificent Jewelry Store,

Where you can find an assortment of

Diamonds, Jewelry and Silverware

That would be a credit to a city of one hundred thousand population

GREAT REDUCTION IN PRICES IN ALL LINES.

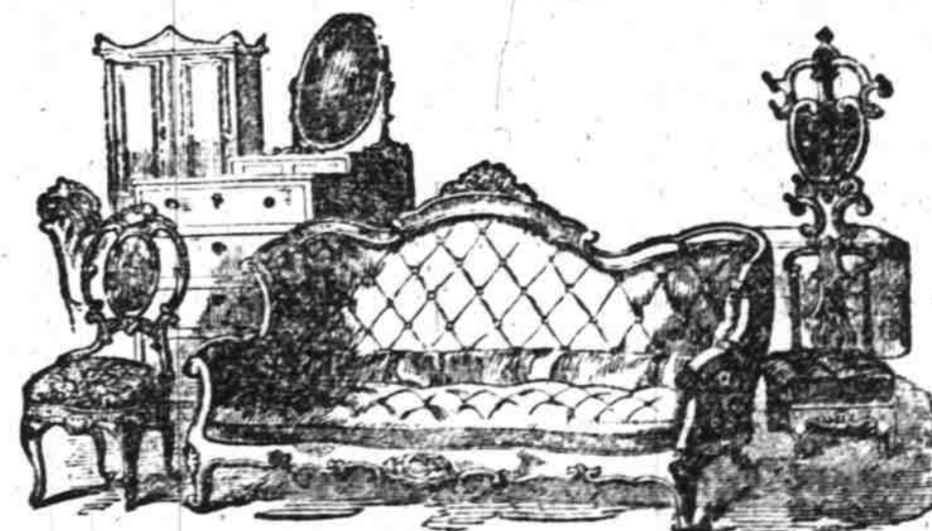
His Piano and Organ Warerooms

Are stocked with elegant Pianos and Organs from some of the leading factories, and at prices as low as in any of the Northern Cities. Instruments sold for Cash or on the Installment plan.

HIS WORK-SHOP

Is presided over by FIRST-CLASS WATCH-MAKERS AND JEWELERS—each Workman having his Specialty. Send you watches and Jewelry to him for repairs. jul-7-6m.

J. R. Stephens,



Furniture. Furniture.

I keep on hand a good line of FURNITURE, such as suit this Section. Persons desiring Fine Suits of Furniture can select from Catalogues, and I will furnish them at 10 per cent on Cost. Give me a call and see my Stock and Prices.

COFFINS. COFFINS.

I keep a Full Line of COFFINS on hand—Metallic, Walnut Caskets, Walnut Coffins, Poplar Coffins, in fact from a \$2 Pine Coffin to the finest Metallic, can be furnished at two hour's notice. Give me a call. Respectfully, J. R. STEPHENS.

Farmers!

FLUES! FLUES! FLUES!

For curing Bright Tobacco use

SHEET IRON FLUES

All manufacturers want Flue-Cured Tobacco. They are for sale by

HAMLIN & GUERRANT, Leaksville, N. C.,

Who will sell you at Reidsville or Danville Prices. Everything in the Hardware line on hand.