

## ON BORROWED MONEY WOOLWORTH TURNED DIMES TO MILLIONS

Creator of 5- and 10-Cent Stores Reveals in His Autobiography

New York, Dec. 8.—In a recently discovered portion of the autobiography of the late Frank W. Woolworth is revealed for the first time how the creator of five- and ten-cent stores, starting in 1879 with \$315 of borrowed money, invested in his first dingy shop, built up a chain of over a thousand stores and created, as a monument to his work, the \$13,000,000 Woolworth Building.

This remarkable life story, written shortly before the great merchant's death and now published in the December issue of McClure's Magazine, concludes with Woolworth's brief recital of his own achievement: "I feel," he says, "that the five- and ten-cent stores have done a very big, constructive work in the economics of this country and have accomplished more to bring down and keep down the cost of living than any other factor in the life of the nation."

The greatest struggle of all, recalls, in building his nation-wide business, was to convince manufacturers that they could gain greater aggregate profits by very greatly reducing their prices and thus vastly increased sales by creating widespread demand for lower-priced merchandise.

"When we began to show this demand," he adds, "we were able to hammer down prices or create the lines ourselves. One effect of the five- and ten-cent business has certainly been to bring down the wholesale price of an ever-expanding line of goods, in the face of constantly increasing prices for most goods outside the five- and ten-cent store's reach."

Woolworth's career as a merchant began at the age of 21. His first job was as a clerk in a country store at Great Bend, New York. His only pay was his board and lodging. Soon afterward he obtained a job as a clerk in the dry goods store of Augsburg and Moore at Watertown at \$3.50 a week. In 1875, another Watertown merchant hired him at \$10 a week. It was not long, however, before his old employer, W. H. Moore, called him back to his store, now operated by Moore & Smith. Here a successful experiment in the sale of five-cent goods started a five-cent craze that caught the imagination of young Woolworth.

Selecting \$315.41 worth of stock, Moore & Smith's, for which he gave his note, he established the first Woolworth five-cent store at Utica, New York, early in 1879. It lasted three months. His next venture was in Lancaster, Pa., where he founded his first successful store. In November, 1880, he opened a successful branch store at Scranton, Pa., and launched on his remarkable career of turning dimes into millions.

## Well-Known R. R. Att'y Found In Room Dead

(By Associated Press) Philadelphia, Dec. 8.—Colonel Theodore Noble, of Scranton, Penn., well-known in railroad legal circles, was found dead in a hotel with a bullet wound in his head and a pistol at his side.

## French Women Flock To Have Hair Bobbed

(By Associated Press) Paris, Dec. 8.—Bobbed hair has long been accepted as standard practice in Paris, but there has developed such a rush to the shears that it is realized now that only a small proportion of the women have had their locks trimmed.

Advocates of short hair have taken advantage of this situation to spread further the doctrine of the bobbed head, and newspapers are carrying interviews and comment that would lead one to suppose the movement is new.

Hairdressers offer no explanation for the thousands coming to them to have their hair cut just in time to catch cold this winter, but they ask no questions and cut.

WHICH FOODS ARE RICH IN IRON? In order that the public should not be misled by the claims of high iron content made for certain food products, the American Medical Association has compiled a chart showing those foods that are rich in this vitally necessary part of our diet. This chart demonstrates that iron is contained in important proportions in egg yolk, wheat bran, molasses, dried beans, whole wheat, oysters, almonds, oatmeal, spinach, Boston brown bread and dates.

LOST—A dark blue sweater with orange colored stripes, on Marrihons Road, Friday. Return to Gazette Office and get reward.

## TWO MEN KILLED IN CHICAGO CAFE BY IMPATIENT MAN

### Delayed Order for Cracked Ice Caused Patron to Become Impatient

(By Associated Press) Chicago, Dec. 8.—Henry Bing, a waiter, and Leopold Guth, steward, were shot and killed and a detective wounded by a man identified as John Sheehy, who became impatient when an order for cracked ice at a cafe was delayed. Sheehy was probably fatally wounded by a companion of the detective. One hundred diners and dancers were thrown into a panic. Police reserves were summoned when excited patrons stormed the exists.

### AMERICAN MUSEUM TO GET RARE ANIMAL SPECIMENS

(By Associated Press) London, Dec. 8.—The American Museum of Natural History will shortly become the possessor of an excellent collection of stuffed animals and zoological specimens from India, the fruits of the recent Vernay-Fauntroppe expedition. The expedition was undertaken by A. S. Vernay, an Englishman, but for many years a resident of New York, and Colonel J. C. Fauntroppe, with the object of forming a complete collection of animals from the plains of India. Later it was decided to present these to the American institution.

The collection is by far the most complete and varied that has ever been obtained. The hunting of the animals in this case was most exacting as only certain specimens were sought in order to mount the animals in groups in the American fashion. About ninety such groups of rare animals as tiger, spotted deer, rhinoceros, wild elephant, snakes and ants will be included in the presentation.

One of the most remarkable results of the expedition is a motion picture showing many rare pictures of the Indian animals in their native haunts and showing the progress and difficulties made in hunting them. The picture was made by an American photographer for use in connection with zoological classes of the museum.

### TURKISH EDITORS WARNED

(By Associated Press) Constantinople, Dec. 8.—The assembly has noted a modification of the press law, making the responsible editor liable to a period of from three months to three years imprisonment for publishing any libel on the president of the republic.

The assembly is discussing as a matter of urgency the modification of the dry law, permitting the limited manufacture and sale of alcohol.

## OBERAMMERGAGU HANDICRAFT TO BE OFFERED IN NEW YORK

(By Associated Press) Oberammergau, Dec. 8.—Tourist travel to Oberammergau, the home of the Passion Play, has declined to such an extent in recent years that the villagers are no longer finding a home market for their handicraft. Needing money to keep up the modern improvements now existing in the town, they are sending to New York for sale during the coming winter a consignment of their products.

These include hand-carved altars, crucifixes, and religious figures. Johann Georg Lang, one of the village's best-known woodcarvers, has modelled an oak altar over nineteen feet high which is one of the most conspicuous bits of art in the collection. Anton Lang, the portrayer of the role of Christ in the Passion Play last year and on two previous occasions, has contributed many ceramics. A porcelain stove, the title of which are decorated with biblical scenes, is conspicuous among his handicraft.

### OREGON CITIZENS VOTE FOR DOUBLE TAXATION

(By Associated Press) Portland, Ore., Dec. 8.—Oregon, through action of the State legislature, ratified by a small majority of voters at a referendum election November 6, has adopted a State income tax modeled on the Federal income tax. The State tax, which must be paid on the net income of individuals and of corporations doing business in the State, is pyramided on top of the Federal income tax. In other words, persons subject to income tax must pay to the State as well as to the Federal government.

The law provides a tax of 1 per cent on the first \$1,000 of taxable income, or any part thereof, and in excess of that of 1 per cent up to \$10,000 and 2 per cent in excess of \$10,000.

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## Editorial

### PUBLIC INTEREST PARAMOUNT

The whole nation has heard of the much-discussed Muscle Shoals project where as a war measure our government started hydro-electric power development for purpose of obtaining nitrogen from the atmosphere and giving the United States a supply of nitric acid for the manufacture of explosive independent of foreign supplies.

Numerous propositions have been made to the government to lease or buy the property, including the one from Henry Ford which has received the most public attention on account of the Detroit automobile manufacturer's prominence and his statement that he wished to make cheap fertilizer for the farmers.

The important question for the American people is not who gets this property, but what the individual or corporation which secures the use of it will do for the public in return for these vast properties which they seek to secure at nominal cost from the government.

James Couzens, United States senator from Michigan and former partner of Henry Ford, in a recent statement in Detroit said: "It is commendatory to the United States Congress that it has not been browbeaten into disposing of the Muscle Shoals project."

"The government must get every dollar possible for this great unfinished property an dit is reasonable to suppose that honest public officials guarding the interests of the taxpayers will do this."

It has been generally understood that the reason for considering Mr. Ford's extremely low offer for these properties was that they would be used to manufacture cheap fertilizer if he gets the plant but according to his own statements, he will not make fertilizer except at a profit. This is only good business.

The question of the "public interest" in this proposition is, however, of greater importance than the "individual interest" if any prospective lessee of the Muscle Shoals project.

It is from this angle that the subject should be considered. In return for a hundred-year lease such as proposed in the Ford proposition, the public rights must be fully guarded.

Supposing the lessee of the property under such a lease disposes of it? Supposing that the lessee did not consider 6 per cent enough profit and could not manufacture fertilizer unless he could get 88 per cent. Supposing the price the lessee set for fertilizer was not "cheap" for the farmer. Supposing the lessee considered it necessary to make 8 per cent on the investment representing by expenditures made by the government instead of 8 per cent on the very nominal sum as has been offered to the government for these vast properties. On supposing the lessee claimed 8 per cent on the manufacturing turnover as a reasonable profit. The nin either of the two latter events, the lessee would get an enormously large return on his actual investment.

In the interest of the farmers whose welfare is the chief argument advanced for concluding a lease on these properties for the manufacture of fertilizer, the persons responsible for leasing or disposing of the Muscle Shoals project should see that very definite obligations are assumed by the beneficiary of the government's expenditures and the people's property.

In case of non performance of contract obligations, the property should revert to the government and not be left to the disposal of a lessee. He has fit after failing to carry out the actual or implied intent of the promise which secured the lease of the properties.

It is gratifying to note Senator Couzens's statement that our public officials are pursuing such a course.

### CANADA HAS LOTS OF APPLES

(By Associated Press) Ottawa, Ont., December 7.—Canada will market 3,240,303 barrels of apples this year according to the latest estimates of the fruit branch of the Dominion Department Agriculture. Figures show that British Columbia increased its production to 1,047,803 barrels, as compared with 795,900 barrels last year. Nova Scotia with a crop of 1,500,000 barrels, it is shown, leads the Dominion in production.

### BRITISH SAILORS CAN'T SWIM

(By Associated Press) Portsmouth, Eng., December 7.—A British admiral, Sir Sydney Fremantle, is amazed at the number of men in the navy who cannot swim. He has made an investigation among the sailors now stationed at Portsmouth and found 9,700 who would be helpless should they be taken ashore.

## RUM RUNNERS MAKE SUCCESSFUL LANDING

One Steam and Four Sailing Vessels Anchor off Atlantic City

(By Associated Press) Atlantic City, N. J., Dec. 8.—Coast guard report that during last night, rum runners from Atlantic City and vicinity completed one of the most successful landings from the rum fleet ever made south of the highlands, hitherto the center of smuggling operations. One steam and four sailing vessels are believed a part of the Highland fleet anchored off Atlantic City.

### KING JOHN IS REMEMBERED ONLY AS DANTE SCHOLAR PHILALTHE

(By Associated Press) Berlin, December 7.—That the pen is mightier than the sword was proved recently by celebrations by literary groups throughout Germany. King John of Saxony has been dead 50 years, but as king he is forgotten. However, the 50th anniversary of the death of "Philalthe," the pen name under which he wrote, was widely celebrated.

King John is remembered as the man who did more than any other to popularize Dante in Germany. In 1827 he began translations of Dante and issued these under the name of "Philalthe," or "friend of truth." This work was done while he was Prince John. After he ascended the throne he had little time for study.

### MAINTENANCE OF WAY WORKERS VOTE ON STRIKE

(By Associated Press) Detroit, Dec. 8.—Strike ballot is being mailed all maintenance of waymen in Canada, the United Brotherhood of Maintenance of Way employees and railway shop laborers announced.

## Seventeen Thousand Coal Miners Lehigh Mines Go On Strike

### Workers Leave Jobs While Leader Pleads to Continue Work Pending Settlement

(By Associated Press) Scranton, Penna., Dec. 8.—Seventeen thousand mine workers of the Lehigh Coal Company went on strike today despite the advice of union leaders to remain at work pending further discussion of grievances. Chief complaint is that the company failed to provide local unions with rate sheets. Strike of 20,000 Hudson Coal Company employees is threatened. Union officials said they were exerting efforts to prevent a big tie-up of coal mines.

### OTHER STRIKES MAY SOON FOLLOW

(By Associated Press) Baldwin Apt to Resign in Favor of Mac Donald Laborite

(By Associated Press) London, Dec. 8.—The Evening Standard says Premier Baldwin will resign Monday and it is likely to recommend as successor J. Ramsay MacDonald who as head of the Labor Party is a leader of opposition in House of Commons. There is no indication, however, as to the authority of newspaper's statement.

### NUDE BODY OF WOMAN FOUND AT DONGES BAY

(By Associated Press) Milwaukee, Dec. 8.—The headless and nude body of Mrs. Belle Tompkins, wife of a real estate dealer, and former instructor in the Milwaukee Normal School, was found in a woolen ravine at Dongesbay, eleven miles from Milwaukee.



**ONLY 14 More Shopping Days Until Christmas!**

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## CENSORSHIP PLACED ON MEXICAN CABLES DUE TO REVOLT

### General Calles Supports Obregon While Gen. Estradi Joins Rebels

(By Associated Press) New York, Dec. 8.—The Mexican government stopped all code telegraphic messages to and from Mexico via Galveston and imposed a censorship on plain language messages. Western Union and All American cables announced.

### Preparing for Action.

Mexico City, Dec. 8.—General Plutarco Calles renounced his candidacy for the presidency and offered his services to Obregon against the insurgents at Vera Cruz and Jalisco. Twenty-eight thousand Federal troops are said to be converging at the Vera Cruz revolutionary zone. General Enrique Estrada, chief of military operations in Jalisco State, joined revolt. He is said to have thousands of followers.

### ESPERANTISTS SELECT VIENNA

(By Associated Press) Vienna, Dec. 8.—Vienna has been selected as the location for the sixteen annual Esperanto congress, which is to be held next summer. Bulgaria asked the Esperantists to hold their next congress in Sofia, but as the Bulgarians said they would be able to entertain only a few hundred delegates, the Universal Committee of the Esperantists decided to send the meeting to Vienna, where unlimited accommodations for visitors will be available. Five thousand delegates are expected to attend.

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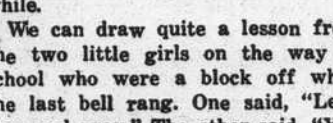
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## LOCALS

The Young Men's Class of the Spray Presbyterian Church will entertain their friends in the Sunday school class rooms, Saturday night, December 15.

Mrs. W. W. Matthews was visiting in Stoneville yesterday.

Judge Fagge was in Greensboro yesterday.

John Smith of the Leaksville Lumber Company, was in Greensboro yesterday on business.

The Woman's Missionary Society of the First Baptist Church will meet with Mrs. T. Lee Miller at 3 o'clock, Monday afternoon.

Mrs. J. H. Richardson and Mrs. B. B. Dunn were in Greensboro yesterday shopping.

The Junior Missionary Society of the Methodist Church writes you to be present at a silver tea to be held at the home of Mrs. W. W. Hampton Monday, December 10, 3:30 to 6 and 7:30 to 10 o'clock.

C. P. Robertson was in Greensboro yesterday on business.

Jerry Simpson, of Kannapolis, is in town for a few days.

### CHURCH NOTICES.

Church of the Epiphany, Leaksville—10 A. M., Church school. No morning service. 7:30 P. M., evening service with sermon by Rev. Wm. J. Gordon. Bishop Penick's visitation postponed on account of sickness.

St. Luke's Church, Spray.—9:45 A. M., Sunday school. 11 A. M., morning service with sermon by Rev. Wm. J. Gordon. 7:45 P. M., evening service; special music. Bishop Penick's visitation postponed on account of sickness.

### BERLIN COUNTERFEITERS PROTEST AGAINST EXCHANGE

(By Associated Press) Berlin, Dec. 8.—Counterfeiters are adding their complaints to the general chorus about exchange. They protest because, having gone to much trouble and expense to produce spurious billion mark notes, they find, by the time these are ready for handling that a billion marks has so little value that their enterprise was not worth while.

### DEADLY OPTIMISM

(By Wickes Wamboldt) There is a great deal of rooting being done for optimism and the characteristic is praised in all sorts of anecdotes such as the one about the optimist seeing the doughnut and the pessimist seeing the hole, and the old lady who said she had only two teeth, but was thankful they hit, and so on. Optimism is much like mushrooms—there are two kinds, wholesome, and deadly. I know a man whose optimism has ruined him. He has the deadly kind of optimism. He has what I call complacent optimism, which has the effect of a shot in the arm or a glass of bootleg. No matter what the condition is, he says in a cock-sure way that it will come out all right. And he lets it go at that. He depends upon the thing to come through by its own efforts. And it doesn't do it. Now, that kind of optimism is false and fatal, just like the wrong kind of mushrooms. There is an optimism that will lead a man to success. It is the kind that will make him shout, "Excelsior!" and climb the heights of snow and ice and not stop for the jolly company and refreshments. It is the optimism that is born of courage that is the right sort. After all, I don't know but what "courage" is as good a definition of optimism as anything else. Give me the man who tinctures his optimism with a certain amount of concern. I do not believe a man can get his best into a thing that he is not seriously concerned about. It is all right and highly commendable to express our heart's sincere desire in the declaration that everything is coming out all right. That is a very constructive attitude, provided we work like a Trojan meanwhile. We can draw quite a lesson from the two little girls on the way to school who were a block off when the last bell rang. One said, "Let's stop and pray." The other said, "You can stop and pray if you want to. I'm going to run and pray." The optimist that says, "Oh, it will come out all right," and then lets things drift is the deadly kind. It will get nowhere. That optimist who says, "It will come out all right" and then takes a microscopic survey of every detail to see that no stone is left unturned and who works for all he is worth, the kind who will find his optimism justified.

### COTTON DROPS FOUR DOLLARS A BALE

(By Associated Press) New York, Dec. 8.—Cotton broke \$4 a bale on the local market upon the publication of the government's report. It sold at \$15 to \$16 a bale, the annual high point.

## WOMAN SHOT IN HOME SON DEAD IN BARN

Husband and Father Refuse to Talk—Neighbors Say Family Quarreled

(By Associated Press) Mercer, Penna., Dec. 8.—Mrs. Ollie Swogger, 60, was probably fatally wounded when a shot gun was discharged through the window of her home. Later, her son, Cahles, was found dead in the barn, shot with gun wounds, and his neck broken by hanging. Officials said Ollie Swogger, the father of the dead man, refused to talk, but admitted he found his son's body. Neighbors declared there had been a family quarrel earlier in the day.

### MOTHER AND CHILD KILLED AT R. R. CROSSING

(By Associated Press) Marietta, Ga., Dec. 8.—Mrs. Joe Dobbins and a 6-month-old baby were killed by a passenger train while attempting to cross the tracks.

### BORROWED GUN FROM CLERK TAKES OWN LIFE

(By Associated Press) Augusta, Dec. 8.—C. A. Hattaway, of Spartanburg, S. C., today entered a hardware store, asked to see a pistol, borrowed a bullet from the clerk, placed the gun against his temple, shot and killed himself. He leaves a widow and five children.

## Items of the Town

Leaksville's "White Way" is being installed on Washington Street. The "White Way" we have heard so much about gives promise of materializing. If it were not for the posts which are to be placed in our sidewalks, the idea would be all right. The thing to be regretted most of all is the narrowness of the walks. But then it will never do to complain. A narrow street is bad, but a narrow sidewalk is considerable draw-back to business.

C. P. Smith, Washington Street merchant, has provided himself with a covered delivery truck that seems to be the real thing for delivering groceries to patrons. Besides the service this truck will render, it is certainly a good advertisement, for it spells enterprise and success.

C. R. McIver is advertising an auction sale of thirty houses in "The Heart of Spray" on January 12. Buying at this price is probably all a popular way to sell and a way that pleases the buyer. When property begins to change hands it is a pretty good sign of prosperity and of late years the auction method of selling has become the real way.

## Dutch Steamer With Liquor Aboard Seized

(By Associated Press) New York, Dec. 8.—The Dutch schooner Zeehond was seized off Fire Island by a coast cutter. The captain and crew were held for violation of the prohibition law. Twenty-five hundred cases of champagne and other liquors valued at \$200,000 was found in hold.

### EX-SERVICE WOMEN ELIGIBLE FOR GOVERNMENT CARE

(By Associated Press) San Francisco, Dec. 8.—American ex-service women who need medical attention, whether for disability incurred in the war or for illness or injury suffered since, may receive such treatment from the government, it has been announced here by Eudora M. Clover, administrator of disabled service women for the American Women's Overseas League.

The league, Miss Clover explained, has received this assurance from the war department. It means that all women who have been or may be enlisted under such status as army nurse, navy nurse, yeomanette or marinette will be eligible, on producing an honorable discharge and a proper certificate of disability, to care and maintenance in a government hospital or home. The duration of the disability, or the time an dmaner in which it has been inflicted, will make no difference, according in the announcement. Such permanent disabilities as old age will entitle a woman to care for the rest of her life, but entry into a government institution will entail no obligation to remain, a patient being as welcome to enter for an operation or a brief illness. The government will pay the cost of transportation to eligible applicants. In view of the comparatively few women claiming such attention at this time, the national soldiers' home at Danville, Ill., has been designated for all patients of the immediate future. There two brick buildings have been set aside for the exclusive use of the women. There also is a hospital with more than 200 beds. It is estimated that there are approximately 52,000 women eligible for this benefit should they need it. Previously these women had been held entirely out to the relief afforded them by the Veterans' Bureau, which required a 10 per cent disability attributed directly to service for the army or navy. The new ruling places service women on a par with disabled soldiers.

### LEAGUE SEEKS STATISTICS.

(By Associated Press) GGeneva, Dec. 8.—An international conference on labor statistics has just completed its meetings here by adopting a series of resolutions judged by technicians to be of special interest to the world of labor. They ask all countries to make a classification of professions and industries; to compile statistics of wages, salaries and the length of hours of work, and to furnish the international labor office with all information concerning accidents occurring in connection with labor. Fifty delegates representing 33 countries attended the sessions and made provisional plans for another conference to study the cost of living. This statistical study of labor questions is expected to lead to a general improvement of labor conditions throughout the world.

Applicants are advised to apply to General George H. Wood, of the national home for disabled volunteer soldiers at Dayton, Ohio. Application blanks are available at the national home in Milwaukee, Wis., at the Soldiers' Home, Leavenworth, Kan., at the Soldiers' Home, Indianapolis, Ind., and at the Soldiers' Home, Washington, D. C.

### Over Nine Million Bales Cotton Ginned

(By Associated Press) Washington, Dec. 8.—Cotton ginned prior to December 1 amounted to 9,243,917, the census bureau announced. Ginning for North Carolina was 939,616, for Virginia 37,736.

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