

The World's Greatest Farmer

Missouri Agriculturist, Proprietor of 23,000 Acres of Rich Soil...

It was a glad time for the residents of Tarkio, Atchison County, Mo., last Sunday morning.

The mercury in the thermometer had crawled past the century mark and the corn on the 28,000 acres of magnificent Missouri bottom land...

Corn makes David Rankin what he is an David Rankin makes Tarkio what it is, one of the handsomest and most progressive of Missouri cities...

On the porch of the leading hotel prominent citizens gathered during the day to exchange topics of mutual interest...

The career of this remarkable farmer is stranger than fiction, at this, is but the story of unrequited toil and labor...

Five miles away were the bluffs which mark the course of the Missouri as it rushes on to the Mississippi. Between Tarkio and this range of bluffs there was nothing but corn...

The dash of rain followed by the rise in the temperature, which meant thousands and thousands of dollars to the community...

As for David Rankin, the absolutely unconventional, thoroughly American and most typical millionaire corn king...

With not a wheel turning on any one of his fourteen ranches, and with none of his men doing but what absolute necessity required...

SCOTT'S EMULSION

Scott's Emulsion is the means of life and of the enjoyment of life of thousands of men, women and children.

To the men Scott's Emulsion gives the flesh and strength so necessary for the cure of consumption and the repairing of body losses from any wasting disease.

For women Scott's Emulsion does this and more. It is a most sustaining food and tonic for the special trials that women have to bear.

To children Scott's Emulsion gives food and strength for growth of flesh and bone and blood. For pale girls, for thin and sickly boys Scott's Emulsion is a great help.

Send for free sample. SCOTT & BOWNE, Chemists, 409-413 Pearl Street, New York.

The stand is good, weather conditions have been generally favorable and are improving every day...

PACKING-HOUSE STRIKE BOTHERS HIM

The only thing that bothers this Napoleon of farmers just now is the strike of the employees of the packing-houses...

When David Rankin first came to Missouri Tarkio was hardly on the map. Indeed, there hangs on the walls of the First National Bank a sectional map of Atchison County, published in 1872...

The career of this remarkable farmer is stranger than fiction, at this, is but the story of unrequited toil and labor and the ability to grasp opportunities as they came within reach...

"The Democratic party is the greatest educator on earth," is the pet phrase of "D. R." as he is colloquially termed by the populace of the neighborhood...

David Rankin's parents were of Scotch and German ancestry, and at the time of the birth of their son were residents of Sullivan county, Ind. On May 28, 1825, David Rankin was born...

HOW HE GOT HIS START IN LIFE

The family reached the point where the sustainable notice was tacked on the door, and David's nature revolved. By strenuous efforts he, with his brother, succeeded in postponing the sale and finally redeemed the property...

SYSTEM THE SECRET OF RANKIN METHOD

The secret of the Rankin method was system. While his property was still in the formative period, the slightest detail did not fail his notice, and this principle he has maintained while his farming interests have touched the incredible point...

Today David Rankin stands unquestioned as the greatest individual farmer in the world. The proprietor of 23,000 acres of the finest Missouri soil, he undoubtedly is the largest individual land owner...

isolator, his personal character was assailed for perhaps the only time. Political enemies within his own party were responsible for the story that his vote on a certain measure before the legislature was influenced by his holdings of railway stock...

MEMBER OF ILLINOIS INVESTIGATING COMMITTEE

Shortly after this episode he was named as a member of a committee to investigate charges which had been made with regard to the management of the penitentiary at Joliet, at that time controlled by his own party...

When his term as a legislator was closing, he was urged by his friends to become a candidate for Congress, and with the prize practically within his grasp he was defeated by a combination which resulted in the nomination of Capt. R. F. Marsh of Hancock county, who is still in Congress...

"If I had been nominated, who knows where I would be now?" said Mr. Rankin. "There is no money in politics." Mr. Rankin, however, is known in Illinois as a man who sat through three sessions of the legislature without having made a cent or having lost much...

In the early '80's, the eldest son of the Rankin family had finished his education. His father called him into his room one day and asked him as to plans for the future. The elder Rankin had supposed that the son with his college training would seek some mercantile pursuit or one of the professions...

Upon the trip he was riding through the Missouri Valley near where Tarkio now stands. "I was climbing up one hill and down another," said Mr. Rankin, "until I was suddenly struck with the idea that this was a little bit of the best land I ever saw, and I decided that this was where I wanted to get to..."

HOW THE BUSINESS IS CONDUCTED. On the pay rolls are between 200 and 300 men, varying with the seasons. These men are paid at the rate of \$20 a month, and if they have been employed early in the season a bonus of \$5 a month is paid to each man who remains through corn shucking...

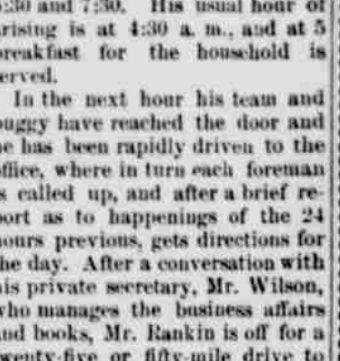
Few married men are employed, and a system of boarding houses is maintained. The men come from all parts of the country, but mostly from the South. One season employment agencies in the cities sent out as many of the men as were needed, but their work was not satisfactory and individuals are now hired as they come along...

The David Rankin land is divided into ranches, numbered from 1 to 14, with the addition of two or three small places, which are known as Ranch One and a Half, and the like. Over each of the ranches is a foreman who is directly responsible for the labor performed, the results attained, and conditions generally...

The pay rolls are made out at the ranches, and after being audited at the general office a check for the lump sum is sent to each foreman, and, by the way, each check is signed by D. Rankin in person. There is a company store in Tarkio, in which the Rankin interests predominate, and here credit is given the men to the extent of their wages. At the store the amount of the indebtedness is taken out of the checks and the balance is paid directly to the employes by the

BENEVOLENT ASSOCIATIONS

Of America Use Pe-ru-na For All Catarrhal Diseases.



MRS. HENRIETTA A. S. MARSH

Woman's Benevolent Association of Chicago. Mrs. Henrietta A. S. Marsh, President Woman's Benevolent Association, of 27 Jackson Park Terrace, Woodlawn, Chicago, Ill., says: "I suffered with the grippe for seven weeks and nothing helped me until I tried Peruna. I felt as once that I had at last secured the right medicine and kept steadily improving. Within three weeks I was fully restored."

Mrs. T. W. Collins, Treasurer I. O. G. T. of Everett, Wash., has used the great catarrhal tonic, Peruna, for an aggravated case of dyspepsia. She writes: "After having a severe attack of the grippe, I also suffered with dyspepsia. After taking Peruna I could eat my regular meals with relief, my system was built up, my health returned, and I have remained in excellent strength and vigor now for over a year."

If you do not derive prompt and satisfactory results from the use of Peruna, write at once to Dr. Hartman, giving a full statement of your case and he will be pleased to give you his valuable advice gratis.

Address Dr. Hartman, President of The Hartman Sanitarium, Columbus, O.

storekeeper. Both parties have found this method highly satisfactory. At the office is also kept a full and detailed statement of all the business transacted. On a filing system are recorded the freight bills, the individual accounts with commission men and the record of stock and supplies purchased. A balance sheet of the entire establishment can be prepared in a brief time.

SEVEN HUNDRED HEAD OF HORSES. To care properly for this enormous area, 700 head of horses and mules are used. These are scattered over the different ranches, but at ranch No. 12, the home place, the majority of them are kept, in the big brick barn, which vies with the tall cupola of Tarkio College as a landmark visible for miles around. Here also is the headquarters for the hundreds of different farming implements which are used. The investment in disks, plows, corn harvesters, binders and the like represents nearly \$50,000. When one is needed at a ranch the foreman telephones to headquarters and if "D. R." thinks the article is needed it is sent out forthwith. Chain harness exclusively is used on the ranches, no leather harness being permitted except for buggies and carriages. If the chains used were more than two miles long. The stock for market is shipped from Tarkio and Burlington Junction, and in the height of the season two or three trainloads of cattle or hogs leave for Chicago, Omaha or St. Joseph weekly. This summer the strike has caused Mr. Rankin to seek other markets, and Buffalo and other Eastern points now receive his stock. On account of his shipments the Tarkio station of the Burlington system has attained a reputation as one of the greatest shipping points on the road. The average receipts annu-

TALKS TO FOREMEN OVER THE TELEPHONE

The office of the proprietor is located in the rear of the First National Bank building, and here he holds court over the long distance telephone with the various foremen each morning between the hours of 5:30 and 7:30. His usual hour of arising is at 4:30 a. m., and at 5 breakfast for the household is served.

In the next hour his team and buggy have reached the door and he has been rapidly driven to the office, where in turn each foreman is called up, and after a brief report as to happenings of the 24 hours previous, gets directions for the day. After a conversation with his private secretary, Mr. Wilson, who manages the business affairs and books, Mr. Rankin is off for a twenty-five or fifty-mile drive to some of the ranches. This takes the day, and on his rounds nothing escapes the eagle eye of the millionaire cattle feeder.

His first concern is the corn, for it is the corn that makes the business. Of the half million bushels which are raised on his land, every ear is fed and not an ounce is sold. The first principle of his system is, "Buy corn and never sell." From all his neighbors the corn pours into his cribs, and some seasons he has fed more than 1,000,000 bushels of the great fat maker. If there is a weed or a bad sign in any of his fields it is most distressing to him, and all operations end until the trouble is removed. In these trips he makes personal observations of circumstances, and his suggestions are acted upon instantly. The thousands of cattle and other thousands of hogs also come under his penetrating gaze, but first and foremost it is corn, and if nowhere else, corn is king on the Rankin ranches.

It is planned that each year two-thirds of the acreage is planted in corn. The remaining third is in oats, wheat or grass, and every seven years the land is "rested." At the office there is an elaborate business system. Each foreman keeps an individual pay roll and expense account. With his monthly report these are forwarded not later than the fifth of the month to the central office for auditing. The reports of the foremen are most elaborate and thorough. Upon a blank which must be filled in with ink are reported facts concerning these items: Men, steers on feed, stock cattle, hogs, calves, work horses, colts, ponies, hogs (giving average weight), pigs under 50 pounds, wagons (old and new), sleds, cultivators, harrows, drills, lists, plows, corn planters, stalkers, hay rakes, stalk rakes, stinky rakes, binders (corn and grain), mowers, seeders, corn cutters, sets of harness, wind mills, tanks, hay (tame and wild), corn in field (number of acres and estimate), corn on hand in cribs, oats, rye, wheat seeds. On the reverse side of the sheet is given the statement of orders issued.

From these reports a balance is made each month, and at the end of the year a statement covering the year's transactions is made, which approximates very closely what the business has amounted to. The report for last year, which closed September 1, 1902, was as follows:

Table with financial data: Total number of acres, Net proceeds of cattle, Net proceeds of hogs, Total expenses, Net proceeds of corn, Amount paid for corn.

Consult Your Best Interest. And see us before you buy your groceries or sell your country produce. Our line consists of everything usually kept in a first-class grocery store, and our prices are right. Give us a trial. Heath-Morroe Co. old stand.

Advertisement for Plyler and Richardson, featuring a list of products and contact information.

Better Than Pills.

The question has been asked, in what way are Chamberlain's Stomach and Liver Tablets superior to the ordinary cathartic and liver pills? Our answer is, they are easier and more pleasant to take and their effect is so gentle and so agreeable that one hardly realizes that it is produced by a medicine. Then they not only move the bowels but improve the appetite and aid the digestion. For sale at 25c. per bottle by S. J. Welsh and C. N. Simpson, Jr.

Many Mothers of a Like Opinion. Mrs. Palmer of Cordova, Iowa, says: "One of my children was subject to a crop of a severe type, and the giving of Chamberlain's Cough Remedy promptly, always brought relief. Many mothers in this neighborhood think as I do about this remedy and want no other kind for their children." For sale by S. J. Welsh and C. N. Simpson, Jr.

Chamberlain's Cough Remedy. No one who is acquainted with its good qualities can be surprised at the great popularity of Chamberlain's Cough Remedy. It not only cures colds and grippe effectually and permanently, but prevents these diseases from resulting in pneumonia. It is also a certain cure for croup. Whooping cough is not dangerous when this remedy is given. It contains no opium or other harmful substance and may be given as confidently to a baby as to an adult. It is also pleasant to take. When all these facts are taken into consideration it is not surprising that people in foreign lands, as well as at home, esteem this remedy very highly and very few are willing to take any other after having once used it. For sale by S. J. Welsh and C. N. Simpson, Jr.

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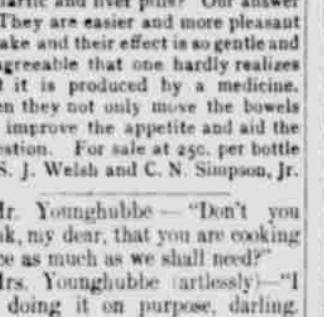
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ASHCRAFT'S CONDITION POWDERS



ASHCRAFT'S CONDITION POWDERS. PRICE 25 CENTS. FOR HORSES AND MULES ONLY.

For sale by English Drug Company, Monroe, N.C.

For sale by English Drug Company, Monroe, N.C.

Horses and Mules.

Fresh car just come in. If you want your sweetheart or your wife to fully enjoy riding with you and want to enjoy your drives better yourself, come and buy or trade for one of our lately purchased horses. They are good ones. If you want a mule, a pair of mules, or want to exchange mules for better ones, come and see us and ours. When you can save even five or ten dollars it pays you well for the time, but we will not guarantee not to save you twice or three times those amounts. Many of our customers say we have done so for them. Why not you join the lucky band.

E. A. ARMFIELD & SONS.

KING QUALITY SHOES!

Vici, Eli Calf, Patent Leather, Box Calf, Velour Calf, Bals, Bluchers, Fit Perfect, Wear Comfortable. Also nice line of woman's and children's Shoes, Dry Goods, Dress Goods, Clothing, Hat, Trunks, Suit Cases, Groceries Hardware, etc.

McRAE MERCANTILE CO. Phone 46.

Advertisement for I. B. BOURN, featuring text about bringing eggs and chickens to market.

Advertisement for Ashcraft's Condition Powders, featuring an illustration of a horse and rider.

Advertisement for E. A. Armfield & Sons, featuring text about horses and mules.

Advertisement for McRAE Mercantile Co., featuring text about shoes and clothing.