

Second-hand Upright Planos in Stock AT PARKER-GARDNER CO.'S, - Charlotte, N.C.

Wing & Son Piano, Ebony Case, full size, price.....	\$100.00
terms \$10.00 cash, \$8 per month.	
Gabler Bros. Piano, Walnut Case, full size, in fair condition, price....	\$150.00
terms \$10.00 cash, \$8.00 per month.	
Stieff Piano, Walnut case, large size, in good condition, price.....	\$200.00
terms \$20.00 cash, \$10.00 per month.	
Arthur Piano, Mfg. Case, 4'10" high, almost new, price.....	\$200.00
terms \$10.00 cash, \$7.50 per month.	
Knabe Piano, Rosewood Case, 4'7" high, excellent tone, case in very good condition, price.....	\$225.00
terms \$10.00 cash, \$7.50 per month.	
Wegman Piano, beautiful Oak Case, full size 4'9" in splendid condition, price.....	\$250.00
terms \$25.00 cash, \$10.00 per month.	
Milton Piano, Mahogany Case, varnish somewhat checked, full size 4'9" high, price.....	\$200.00
terms \$20.00 cash, \$7.50 per month.	
Brewster Piano, Mahogany Case, only slightly shopworn, size 4'9" price terms \$20.00 cash, \$7.50 per month.	\$250.00
Parker-Gardner Piano, Mahogany Case, slightly used, size 4'9" high, price.....	\$175.00
terms \$10.00 cash and \$7.50 per month.	

Write for Our Catalog with Complete Descriptions

The Homely Girl.

"Grandmother, you must have been very pretty when you were a girl."

"Indeed, I was not at all pretty. Now, I do not know as any one ever called me nice looking. What made you say that, dear?"

"Because everybody loved you so. Uncle says that you had just lots of beaux and that everybody was your friend. I would give anything if I was pretty."

"But, Virginia, you do not have to be pretty to have friends. Think of the plain girls of your acquaintance who have many beaux and friends."

"But I haven't, grandmother. Sometimes I feel that nobody loves me. There are so many nice things that I have not. All my girl acquaintances know how to do something nice, and I do not know how to do a single thing well. The ability to learn was just not born in me. Beauty, and ability,—well, I wish you would just listen to all of my shortcomings. Don't say a word, now, till I get through, please."

"Well, dear, I'll let you say everything bad that you want to about yourself this one time, and then I shall tell you what I think about you. Remember that I have seen more of the world than you have and am old enough to know about such things. Go ahead, now, and tell me all about it."

"Well, the main thing, I think, is that I am not pretty; my mirror does not show me one feature that could be called pretty. You know I got the most votes in 'Statistics' at school for having the longest nose, and it does look a great deal like a pear. My complexion is exceedingly red, and the school girls always called me 'Pingle.' My hair is hay-colored and short, and there is not a single kink about it. My mouth is twice too big, I've got a lot of wrinkles on my forehead, and,—well, you see for yourself, and know that nobody could think that I was anything but a bad looking

girl. 'Plain' does not describe me."

"That much for that. Now, you said something about plain girls being popular. That is because they can do something useful and entertaining. I can't do either. I can't play any musical instrument, I can't talk entertainingly, I can't make pretty things with my needle, I can't play all the popular games, and, when it comes to singing, I can't even carry a tune. I do not blame people for not liking me, for I am perfectly worthless. You see how it is, grandmother; I have none of the nice qualities that make a girl popular. You cannot find a thing admirable about me, now, can you?"

"Well, Virginia, I admit that I am afraid you have not the quality that will make you popular. But you are wrong about all those things you have mentioned being the cause of your unpopularity. You may not be a beauty, but it does not take beauty of face to make you popular. It is beauty of soul, my dear. If you forget yourself and try to do things for others to make them happy, you will forget that you are not pretty, and nobody else will think of it, for they will be thinking how sweet and helpful you are. Did you ever think of that? Try it, and see if it does not work. That is the way I made most of my friends. A pretty face does not count for much in this world, and you will not have to get very old to learn it."

"Then you say you cannot sing and play, and entertain socially. What do these really count for when you can do things just as helpful to others? Think of the busy careworn mothers in town; think of the girls who have not had the chance you have had to study. You can do very much to help these. When you said that you could do nothing well, you forget that you can cook, darn and sew neatly, and I know that there is not a child in the neighborhood but would go to sleep in your arms if you would take time to cuddle him."

"Such things as these really make the true woman. To be happy you must forget your shortcomings and

use the powers you have to make others happy. But you must have a deep, abiding faith in the Father to be able to do this. You can get the unselfish spirit from no one but Christ; He is love, you know, and love is never selfish. This is my secret of happiness."

"I see from your thoughtful expression that you understand me, and I shall not let you say another word about yourself, but am going to send you over to help Mrs. Davis with that mending she was dreading so much this morning. Don't you want to go?"

"Yes, ma'am. Thank you, grandmother, for saying all of these things. I think I understand what you mean, and why you are always so happy, and I am going to try to make others happy after this. Help me to always remember, won't you, please."—Exchange.

Best Medicine for Colds.

When a druggist recommends a remedy for colds, throat and lung troubles, you can feel sure that he knows what he is talking about. C. Lower, Druggist, of Marion, Ohio, writes of Dr. King's New Discovery: "I know Dr. King's New Discovery is the best throat and lung medicine I sell. It cured my wife of a severe bronchial cold after all other remedies failed." It will do the same for you if you are suffering with a cold or any bronchial, throat or lung cough. Keep a bottle on hand all the time for everyone in the family to use. It is a home doctor. Price 50c and \$1.00. Guaranteed by English Drug Co.

Straight at It.

There is no use of our "beating around the bush." We might as well out with it first as last. We want you to try Chamberlain's Cough Remedy the next time you have a cough or cold. There is no reason so far as we can see why you should not do so. This preparation by its remarkable cures has gained a world wide reputation, and people everywhere speak of it in the highest terms of praise. It is for sale by all dealers.—Advertisement.

India's Beggar is an Aristocrat.

One-fourth of the Anglo-Indian population in India is supported by charity. For the Anglo Indian thinks that work is beneath him, and really at heart he is a born snob. It isn't drunkenness among the Indians, nor is it the seasonal trades, as it is sometimes with us, for work there is continuous the year round. Neither is it the monotony of a dreary home or daily toil that drives him to drink and then to poverty; for there is no part of Calcutta where there are people of one social grade, but the homes of poor are interspersed with the rich.

He is a pauper purely and simply because he is an aristocrat.

He has English blood in his veins and he wants to live like the English, and the English in India are the successful and the rich; they have their well appointed homes, their servants — and every luxury. The Englishman who works with his hands—the men in the factories, the day laborers, the frontiersmen, farmers—are not found in India.

The beggar snob does not know of their existence. He knows only the coolies and the Hindoos who work with their hands, and he will not be one of them. He wishes to pattern his life after the Englishman whom he knows.

He wants to have a servant and to be waited on, and if he cannot he will not work. To dig with a shovel is a disgrace in his eyes, and begging is infinitely more respectable.

So the Anglo Indian pauper is supported on a scale better than that of the faithful workmen among the Hindoos and coolies, and the burden of the charity falls on the rich English. The wealthy Hindoos will take none of the responsibilities. They say that the Englishman created this class and that on him falls the weight of support.

There is another cause of this poverty also apart from this strong false sentiment, that is the insatiable conditions of life which cause the death of the father of the household at the early age. That reduces the family to pauperism at once, as the lines of work open to the Anglo-Indian women which she accepts are practically none.—Ex.

GREAT REMEDY FOR INDIGESTION AND GASTRITIS

A Postal Will Bring Trial Treatment and a History of Famous People.

MI-O-NA Stomach Tablets surely do end all indigestion and stomach misery and to prove it we will send a trial treatment, an interesting booklet, and tell you exactly how to banish all stomach trouble and put your stomach in fine shape.

Just say in a letter or on a postal "Send me trial treatment of MI-O-NA" and you will never be sorry—address Booth's MI-O-NA, Buffalo, N. Y. English Drug Co. sells a whole lot of 50 cent boxes on money back if dissatisfied plan.

For Weakness and Loss of Appetite. The Old Standard general strengthening tonic, GROVE'S TASTELESS CHILL TONIC, drives out Malaria and builds up the system. A true tonic and sure Appetizer. For adults and children. 50c.

Tharp Hardware & Mfg. Co. HARDWARE PAINTS OILS When You Paint



Use PURE Paint and Use Pure LINSEED OIL to add to it at one-half the cost of Paint.

PURE PAINT is made with WHITE LEAD, ZINC and LINSEED OIL—that's the way the L. & M. SEMI-MIXED REAL PAINT is made.

But ALL the OIL needful to make the L. & M. PAINT ready for use is NOT put into the Paint when it's prepared for the Consumer who buys it.

The ADDITIONAL quantity of OIL is put into the Paint by the CONSUMER, as by so doing he SAVES MONEY. Therefore—buy 3 gallons of LINSEED OIL with every 4 gallons of L. & M. PAINT

and MIX the OIL with the PAINT.

If the Paint thus made costs more than \$1.40 per gallon—If the Paint as you use it is not perfectly satisfactory—

Then return whatever you have not used, and get back ALL you paid for the WHOLE of it, and besides, the money you paid to the Painter.

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to demand our closest attention. Your wants are studied; your needs are considered; the personal phase of each transaction is cultivated, so that we can give you the service that fully meets with your personal approval.

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ASK YOURSELF THESE QUESTIONS.

Where will I find the best assortments
Where will I find the newest styles
Where will I get the highest qualities
Where will I get the lowest prices
Where will I get the best fitting clothes

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The reason our trade is constantly increasing is because we give such big values. One satisfied customer tells a friend. Then he finds out and tells some one else. That's the way we keep getting more and more trade.

Hundreds of people know from experience that it pays to trade at FLOW & PHIFER'S. They know that we always have what they want, when they want it. A Little Better Quality for the Money than Elsewhere.

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The Exclusive Men's Wear Store.

Oxford The Buggy of CLASS.

We have a large shipment of brand new Oxford Buggies on hand, the famous Chase line. Strong, light running and classy, made of best material obtainable.

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Can't Be Beaten.

Also don't forget our repair department. Get your harness fixed before planting time. We still have some good stock that we will trade at a bargain.

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Screen Doors and Windows.

It's all right to swat 'em, but the best way is to let us screen your house.

We make all sizes, all styles, of Doors and Windows, with either black, galvanized or copper wire. Best material, workmanship and prices.

Better call us to-day to be in time.

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SASH, DOORS, BLINDS, MILL WORK, ROUGH AND DRESSED LUMBER.

N. B. In measuring for screens for windows, measure the width between stops.

How Are You Going To Cook This Summer?

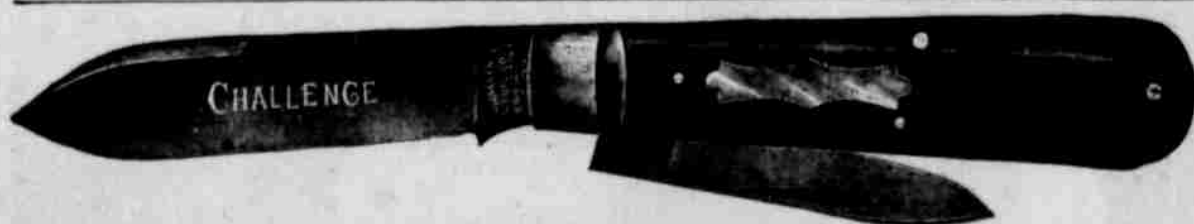
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Oil Cook-stove**

Always ready for use. No coal, smoke or ashes. Food cooked better, everybody happier.

Made with 1, 2, 3 and 4 burners.

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