

**And no one could tell the difference!**

This test of direct comparison was made by Anna Case, world-famous soprano, before 2500 people, at Carnegie Hall, New York City, on March 10, 1920. See the three diagram sketches below:

**First**—Miss Case stood beside the New Edison and sang.

**Suddenly**—the lights went out, but Miss Case's voice went smoothly on.

**Then**—the lights went on again. Miss Case was gone. The audience gasped with surprise to find that her voice had been coming from the New Edison.



# Mr. Santa Claus! Come in and hear the phonograph that did it

We want you to see it, listen to it, test it for yourself. This marvelous phonograph can give the family more pleasure than any other instrument you can buy them for Christmas.

Here is why:

This phonograph has actually proved that it can match the performance of the living artist,—and match it so perfectly that no one can tell its RE-CREATION from the living performance.

It did this on March 10, 1920 before 2500 people at Carnegie Hall, New York City—with Anna Case, the world-famed soprano. It did this on September 30th, 1919, before 2500 people at Carnegie Hall, Pittsburgh—with

Marie Rappold, prima donna of the Metropolitan Opera Company. It did this on November 5th, 1919, before 6500 teachers at the State Armory, Albany—with Mario Laurenti of the Metropolitan Opera Company. It did this over 4000 other times, with more than fifty great vocalists and instrumentalists.

You can read the facts of these amazing achievements in the leading newspapers of the United States and Canada. They are the talk of the music and scientific world.

And the phonograph? It's the Official Laboratory Model of the New Edison, "the phonograph with a soul." Every Official Laboratory-

Model in our store is an exact duplicate of the famous original Official Laboratory Model which cost Mr. Edison three million dollars to perfect. It is capable of sustaining the test of direct comparison; we guarantee it.

Get a New Edison Laboratory Model for Christmas. You will have the one phonograph which brings you the living performances of great artists exactly as those artists have given them. You know this is so! The proof has been given! The absolute, scientific proof!

Say the word,—and we'll save an Official Laboratory Model for you, and deliver it in time for Christmas.

## The NEW EDISON "The Phonograph with a Soul"

### Test It Yourself

You'll be able to recognize its superiority with your own ears—in every kind of vocal and instrumental music. Come in and see whether this isn't so. We'll gladly give you Mr. Edison's famous Realism Test.

### Money Help

Ask about our Budget Plan. It shows you how to make best use of your Christmas money. It brings your New Edison for Christmas, and makes 1921 help pay. Careful, systematic spending always makes money go farther.

### Prices

There is no inflation in Edison Prices. "Edison stood the Gaff" to keep his favorite invention within the reach of everyone.

# FRANK B. MITCHELL

Marion Phonograph Shop

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