

SALESMANSHIP CLUB

Circulation Campaign

YOU ARE A SALESMAN

Everybody Wins Something. Every Active Participant is Guaranteed a Sum in Cash or a Big Prize



TO MARRIED MEN AND WOMEN AND BOYS AND GIRLS

TO YOU MARRIED MEN—who are doing your utmost to give your family everything there is in life and, who, to do so, must continually be looking for money-making opportunities.

TO YOU MARRIED WOMEN—who although you may have household duties to take care of, still feel that you are a "partner" in the home and want to do your part in everything pertaining to the home or want to have a car of your own.

TO YOU YOUNG MEN—who are constantly complaining that it is hard to "get a start nowadays" and that the big opportunities that come

into men's lives in days gone by are not open to young men today.

TO YOUNG WOMEN—who realize that women worth while today are the women who do things and are a factor in the world instead of pampered pets of society.

TO EVERY ONE—who desires more of the better things in life, a home, a car, a start in business or anything else that money can buy—may we not suggest that you read and consider the money making opportunity that exists in the Jackson County Journal Salesmanship Club gift campaign.

THEN ACT—Don't wait until it's too late. Act now. Send in your entry blank and make more money for yourself in the next few weeks than most of us make in a year.

GRAND CAPITAL PRIZE
\$1280.00 Sport Model Durant



CLIP
THIS
OUT

FIRST SUBSCRIPTION COUPON
Good for 20,000 Extra Votes

Name of Subscriber

Candidate's Name

Amount enclosed \$.....

This coupon will count 20,000 free votes when returned to the Campaign Manager, together with the first subscription you obtain. It must be accompanied by the cash, and the subscription must be for a period of one year or longer. The 20,000 free votes are in addition to the number given on the subscription, as per the regular schedule.

SEND
IT
IN

How the Prizes are Awarded

The Grand Capital Prize, Sport Model Durant Car, will go to the Club member polling the highest number of credits or votes.

The Second Capital Prize, The New Columbia Grafanola, will go to the Club Member polling the second highest number of credits or votes.

The Third Capital Prize, \$100.00 in Gold will go to the club member polling the Third highest number of credits or votes.

The Fourth Capital Prize, the Standard model Phonograph, will go to the club member polling the fourth highest number of credits or votes.

The next highest club member will be awarded the \$50.00 in Gold.
The next highest club member will be awarded the \$50.00 High Oven Range.

The next highest club member will be awarded the Ladies' Traveling Case
The next highest club member will be awarded the Ladies' Wrist Watch.
The next highest club member will be awarded the Merchandise Order at The Paris.

The next highest club member will be awarded the Ladies' Coat Suit.
The next highest club member will be awarded the Kodak.
The next highest club member will be awarded \$10.00 in Gold.
The next highest club member will be awarded \$10.00 in Gold.

The next highest club member will be awarded the Monteith and Davis \$10.00 Merchandise order.

Hundreds of
Dollars In
Cash

A special fund of Hundreds of Dollars in Cash has been set aside to be distributed in the form of salaries among non-prize winners on a 10 per cent basis. Any club member who remains active through the campaign, making a regular report, but fails to win one of the prizes offered, will participate in this commission feature. Think of it! One-tenth of every subscription you collect goes into your pocket if you fail to win a prize. This arrangement assures compensation to all members, and means there will be no losers in this race! Could anything be fairer or more liberal than this?

10 PER CENT IN CASH

TO ALL ACTIVE PARTICIPANTS WHO DO NOT WIN ONE OF THE REGULAR PRIZES. THINK OF IT —10 PER CENT CASH COMMISSION ON EVERY DOLLAR YOU COLLECT OR SEND IN TO YOUR CREDIT.

