

# Vice chancellor addresses Employee Forum

BY TRAVIS MILLER  
STAFF WRITER

Executive Vice Chancellor Elson Floyd addressed how the possible housekeeper pay increase would be funded at a meeting of the Employee Forum on Wednesday.

The pending pay increase of housekeepers to \$19,000 a year would be acquired from funds in the housing department, Floyd said. The increase would not infringe upon other employees, he said.

"As you know we have extended the deadline of the court issue of the housekeepers," Floyd said.

The extension will allow dialogue on

the housekeeper issue to be extended, he said.

In other action, the Career Development Committee gave results of an educational survey it had mailed to 500 employees. One hundred and forty-two employees responded to the survey.

Two financial assistance programs offered to University employees were addressed in the survey.

The Career Development Committee Survey disclosed that 95 percent of employees who responded to the survey knew about the University's Tuition Waiver Program.

Thirty-three percent of the respondents said they had taken courses through this program.

The Career Development Committee Survey also showed that 42 percent of responding employees were aware of the University's Educational Assistance Program. Seven percent of the respondents said they had taken courses through this program.

Leslie de Monchaux, a consumer credit counselor, talked to the forum about financial services that are accessible through the University's Family Services Center.

The Consumer Credit Counseling Service can help employees and students in three ways, de Monchaux said.

Services at the service include a sit down talk about financial issues. The client can talk with a counselor about

budget planning to save for upcoming expenses, de Monchaux said.

The center also offers a debt management program in which it serves as a medium between the creditor and the client, she said.

Finally, the service offers an educational program in the community, de Monchaux said.

The service has an initial fee of \$25 for personal consultations, but this fee is reduced to \$5 for people from low-income households, de Monchaux said. The Debt Management Program has no fee, but there is a service charge for postage, she said.

"I have helped a lot of people from the University."

# Seminar examines lack of global business skills

■ Two speakers offered their expertise on the state of the international market.

BY BALLEES JARRAH  
STAFF WRITER

There is a shortage of workers with international business skills in the corporate world, an IBM representative said at a Wednesday seminar.

The Center for International Studies held a career seminar about the shortage of global skills in the business world.

The seminar was led by two speakers who offered their expertise on the state of the global market. Fred Schindler, who works in international marketing for IBM, spoke on the lack of skills in the international market.

Bob Radcliffe, an international trade specialist for the North Carolina World Trade Center, spoke of the opportunities available in an international career.

Radcliffe explained that the objective of the world trade centers was to help small- to medium-sized companies with their international needs. He said the world trade centers gave these companies fundamental assistance in their business plans and marketing research.

"Our job at the World Trade Center is to help the smaller and medium companies who don't have the time or the resources to go international," he said.

Radcliffe also said smaller companies

needed to have a knowledge of international studies and business which they could obtain from specialists at a world trade center.

"They don't necessarily see potential opportunities emerging in countries in the global market," Radcliffe said.

Radcliffe said smaller to medium companies needed to be aware of foreign politics as well as business. He said they needed to know about currencies and the political stability of governments.

"In business, the one area you can't control is politics, but you must be aware of it," Radcliffe said.

Fred Schindler, who works in international marketing for IBM, emphasized the importance of global skills.

"In many respects a company isn't a global company because of its lack of skills," Schindler said.

He said a global company should be highly sensitive to local markets as well as the international market. He said companies also needed to be understanding of cultural impacts on business.

"IBM is lacking those skills, and so are our competitors, so you'll be ahead of the game if you have them," Schindler said.

He said it was tremendously complex to put something together for a customer on a worldwide basis. He also emphasized the need for people who can operate comfortably in a multicultural, multi-lingual and diverse market.

"We are in trouble in terms of having the right mix of people who have those skills."

# Religious right, whites form base of Helms support

THE ASSOCIATED PRESS

RALEIGH — Four out of 10 votes sending U.S. Sen. Jesse Helms back to the Senate for a fifth term came from members of the religious right, who proved a core of the Republican's support.

Politically active white Christians gave Helms three votes for every one that went to Democratic rival Harvey Gantt.

"They are good people with the highest of motivation," Helms said Wednesday, counting himself among Christian conservatives. "I am about as Baptist as you can get."

Helms campaigned on few issues as he traveled around the state in the last

two weeks, but one he never failed to mention was the need for moral and spiritual renewal before Americans could hope to iron out their problems.

"Unless we get our national character back together again, unless and until we get our moral and spiritual principles back again, I don't think we're going to do very much about solving any other problems," he said.

Overall, North Carolina's political spectrum divided between the two candidates in about the same way as in their first meeting in 1990.

Conservatives again outnumbered liberals by more than two to one, helping Helms overcome Gantt's advantage

among the nearly 50 percent who called themselves moderate.

Helms also scored big with white voters not driven by their faith. He racked up almost two-thirds of the white vote.

About 80 percent of Gantt's supporters said they were not members of the religious right. Seven out of 10 voters rejected the religious right label. But Gantt also collected one out of eight votes cast by white Christian conservatives.

Conservatives, religious or not, proved to be the foundation for Helms' election. Almost six out of 10 votes cast for Helms came from conservatives, while another four out of 10 votes came from self-described moderates.

Helms' strong support from conservatives came in a state only slightly more conservative than the national average. An analysis of exit polling data done Wednesday by The Associated Press put North Carolina 19th on a ranking of states from the most conservative to least conservative.

The exit poll surveyed 2,205 voters as they left 40 randomly selected polling places around North Carolina. It was conducted by Voter News Service, a partnership of The Associated Press and television networks. The margin of sampling error for each result was plus or minus 2.5 percentage points for all voters and higher for subgroups.

# GOP maintains control of U.S. House of Representatives

■ Both Republicans and Democrats pledge to work together in 105th Congress

THE ASSOCIATED PRESS

WASHINGTON — To dramatize how long it's been since the Republicans won back-to-back House majorities, Rep. Bill Paxon, R-N.Y., arrived at a victory news conference in a midnight-blue 1929 Model A Ford convertible.

"The majority is safe and solid," he said Wednesday after the GOP eked out a narrow win in House elections, fighting a strong Democratic tide in the presidential election.

It was the first time in 66 years that Republicans had won consecutive House

majorities.

A handful of races in Western states remained too close to call. And three Texas contests affected by a late court redistricting decision were headed for runoff elections on Dec. 10.

As final returns were counted, Republicans had won 225 House seats and were leading in two other contests, which would give them total strength of 227—nine fewer than they had in the last session of Congress.

Democrats had won 204 and were leading in three undecided races, for a potential 207 total. There is one independent, Vermont's Bernard Sanders, in the 435-seat House.

With the margin of control the closest since 1953, both parties predicted increased cooperation in the 105th Con-

gress, particularly on urgent issues like rescuing the Medicare system from looming insolvency.

"It's certainly time to hear the president's views," said Paxon, chairman of the GOP's House campaign committee.

He said Republicans respected Clinton's overwhelming showing at the polls, and he predicted both sides would meet in the political center.

Speaker Newt Gingrich already was sounding conciliatory.

In a telephone call with President Clinton, "we both agreed that under our system we are now going to work together," said Gingrich, R-Ga., who took over the speakership with revolutionary fervor two years ago.

Paxon's Democratic counterpart, Rep.

Martin Frost of Texas, agreed that the results point to "real bipartisan cooperation in this next Congress." But he said, far from Republicans having a long-term lock on the chamber, the outcome "demonstrates the House is very much in play for the remainder of the decade."

Nationally, the two parties split the total vote in House races. Democrats and Republicans each garnered 49 percent; other party candidates and independents shared 2 percent of the total, according to Voter News Service.

In Utah, Clinton may have cost his own party a House seat with an election-season order that declared a large chunk of Democrat Bill Orton's district a national monument, removing it from the prospect of development. Orton was edged by Republican Chris Cannon.

## Reaching new heights

Voter turnout in five student-populated Chapel Hill and Carrboro precincts climbed to around 70 percent in Tuesday's elections.

Precinct	Voter turnout
North Carrboro	73.4%
King's Mill	66.5%
Colonial Heights	64.7%
Coker Hills	65.4%
Carrboro	74.3%

SOURCE: ORANGE COUNTY BOARD OF ELECTIONS

DTH/EILEEN RUSSELL

### TURNOUT

FROM PAGE 1

Students voted.

"I was a little frustrated because the lines were so long," she said.

"But I was excited, too, because I know my vote counted, and I got a sticker at the end."

Bateman said it bothered her that voter

turnout nationwide, however, was its lowest since the 1920s.

"It pisses me off that 51 percent of registered voters didn't vote," she said. "I think it's shameful."

Bateman said the bottom line was people must exercise their right to vote if they want to have a say in government.

"If it's only one vote, it makes a difference."

## Campus Calendar

### Thursday

12:15 p.m. — The Newman Catholic Student Center will hold a memorial service for the graduate student who committed suicide two weeks ago.

6 p.m. — The Sonja H. Stone Black Cultural Center will sponsor a lecture titled "Lines That Divide, Ties That Bind" in the BCC.

6:30, 9 p.m. — The Carolina Union

Activites Board Film Committee will present the Oscar winning documentary "Ann Frank Remembered" in the Carolina Union Auditorium. Admission is free.

7 p.m. — The UNC Sailing Club will have its next meeting in 106 Fetzer Gym.

7 p.m. to 9 p.m. — The Office of NC Fellows and Leadership Development will present "Gender and Communication: Strategies for Leaders."

**Expanded Amtrak® Silver Service Starts Nov. 10, 1996**

**RALEIGH - NEW YORK \$56\***  
Two trains daily

**RALEIGH - MIAMI \$47\***  
Overnight service available

Now with three trains daily Amtrak® makes Florida, the Carolinas, and the Northeast more reachable than ever. Connecting service also links Charlotte, Fort Myers, Daytona Beach and Key West.

Save an additional 15% with the Student Advantage® Card.

Amtrak®

Call your travel agent, visit your local Amtrak station, or call **1-800-USA-RAIL**

*Silver Palm Silver Star Silver Meteor CAROLINIAN PIEDMONT*

\*Fares shown are for coach travel each way based on round trip ticket purchase. There is an additional charge for first class or other accommodations. Seats are limited at these fares and fares are based on availability. Fares and schedules are subject to change without notice. Other restrictions may apply.

## Attention Seniors:

### Careers in Business

**TONIGHT!**  
at Spanky's Restaurant from 7-9pm  
(on the corner of Franklin & Columbia)

Come have your questions answered about business job opportunities from representatives of Procter & Gamble, Body Billboards, UNC Development Office and other professionals.

*Heavy hors d'oeuvres will be served. Casual attire.*

## PEACE CORPS

On campus today ...

### Information Session

Old Carroll Hall, Room O2  
4:30 p.m. - 6:30 p.m.

**... and tomorrow!**

### Application Workshops

Carolina Student Union  
11 a.m. - 11:45 a.m.  
1 p.m. - 1:45 p.m.  
2 p.m. - 2:45 p.m.

For more information, call Peace Corps at 1-800-424-8580.