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A cross mark [X] after your name informs you that your time is out.

Address all orders and communications to

BROWN & FERRELL, Raleigh, N. C.

RALEIGH, MAY 21, 1890.

The Drummer.

"It is a hard life, that of the drummer," said one, to whom thirty years of hard work has given the right to speak with authority. "It's a hard life, but it's an interesting one, and it gives a man a close hold on hard facts and realities. The drummer learns in a hard school, but he does learn, and the lessons pay. What is the first lesson he has to learn? How to manage men; how to approach a reluctant, or an indifferent, or suspicious buyer, so as to be in his confidence and overcome his indisposition.

'Experience teaches this better than anything else, though some men learn it more easily than others. I remember when I began to travel as salesman—on my very first trip, I think it was, when I was hardly more than a lad—I had an experience that proved very valuable to me. There was one fellow on my route who had been known for years as the terror of all traveling men. He was declared to be absolutely the worst mannered fellow they had ever met anywhere, but I hadn't even heard of him then, and so I entered his store very confidently and handed him my card. He took it without even glancing at it, tore it into bits and threw the pieces on the floor. "Now sir," he said, turning to me, "get out of my store."

There were two pretty young girls in the store who did not understand the proceeding, and who looked at me as I walked out as if I were an escaped convict.

"Well, I smarted for several days over that affair, during which time I made up my mind that I'd even matters up with him if I could next time. So before I started out I had a card made expressly for my good friend. It looked exactly like the one I had used before, only it was made of tin. When I reached his town I waited until I saw the store pretty well filled with people, and then I walked in, saluted the proprietor, and gave him my card. He took it, just as before, glared at me, and gave the card a tist. But it didn't fall on the floor in bits this time, and he only succeeded in giving his wrist a wrench and raising a titter among the customers.

"I was nearly out of the door by this time, for I really didn't think my life was safe, but he called after me and I went back. "Come into my office," he said. I went in expecting never to come out.

"What do you want to sell me?" he asked.

"Dress goods," I asked. "Well go on," and I actually sold the old curmudgeon \$1,000 worth of clothes before I left. For years after—as long as he lived, in fact—he was one of my best customers and one of the best friends I ever made in my business."

Death in the Desert.

Sau Diego Union.

It has just come to light that a party of Chinese, who last week attempted to smuggle themselves into the United States from Lower California got lost on the desert and had a terrible experience, one of the party dying of thirst and exposure. They found the frontier so closely guarded that they stole a march toward the eastward and got into the desert. Here they got lost and wandered aimlessly around for several days, suffering unutterable agonies. One of the Mongolians was a youth

of some fourteen years. He gave out under the terrible suffering and became crazy. In his ravings he imagined the blistering sands were limped water and eagerly filled his parched mouth with the burning particles. This only added to his horrors and pretty soon he lay down to die his companions being in too pitiable a condition to render him any assistance. Here they heaped a pile of sand upon him and left him alone to sleep his last long slumber, while they, with swollen tongue, aching limbs, and heavy hearts continued their aimless wanderings—lost in a trackless desert. It is asserted that they at last reached the railroad and soon reached Los Angeles—minus everything they had attempted to bring into the country except the clothes upon their backs. They had thrown away the bundles containing the many things the Chinese hold dear, including a large quantity of opium, all of which mark their track upon the waste of sands.

As the almond eyed one have a system of spreading information among themselves, it is quite likely this terrible experience will serve to prevent any more of them attempting to invade the United States via the desert route.

Nuts For Criminal Lawyers.

Cornhill Magazine.

Prisoner was being tried for murder; evidence against him purely circumstantial; part of it a hat found near the scene of the crime; an ordinary round, black hat but sworn to as the prisoner's. Counsel for the defence of course made much of the commonness of the hat. "You gentlemen no doubt, each of you, possess such a hat, of the most ordinary make and shape. Beware how you condemn a fellow creature to a shameful death on such a piece of evidence, and so on." So the man was acquitted. Just as he was leaving the dock with the most touching humility and simplicity he pulled his hair and said: "If you please, my lord, may I have my hat?"

A Sermon in Five Lines.

By Morris Waite.

"It takes so little to make a child happy that it is a pity, in a world full of sunshine and pleasant things, that there should be any wistful faces, empty hands or any lonely young hearts."

I found these words in an old news paper the other day. They were headed "A Sermon in Five Lines" and they came from home to me with all the force of a personal appeal.

"It takes so little to make a child happy" How many times I had seen the most trivial incident lift my own little boy into the very ecstasy of happiness. How often would some simple gift or a song or a story chase the tears from his eyes and bring the bright smiles to his face. And yet, I thought with a pang of regret, how many times I had chided him needlessly; how many times I had refused to exert myself at all for his sake. That very night he had gone to bed with a heavy heart because I would not romp with him. I was too tired, I said.

I stepped into the boy's room before I went to bed that night, and passing my hand over his flaxen hair as he lay asleep, I resolved that in the future I would be a better father to him.

"It is a pity that there should be any wistful faces, empty hands or lonely young hearts," I thought as I dropped asleep. I remember that later in the night I was dreaming of visiting a great factory and inspecting the machinery.

A Real Gentleman.

Old Homestead.

To a sensible woman a gentleman ought to be the equal of any one that winks a tittle, no matter what his rank or what his nation may be. To be a thorough gentleman is to be that which neither money nor estates nor insignia can buy. It is peculiarly a birthright. It is inherited in the blood, and sure to make its appearance even under the most unpropitious circumstances. There is a sort of false gentility that is soon acquired

and is affected by snobs and parvenus that have suddenly accumulated riches, but this is a very cheap device in comparison with the sterling article. No one can be deceived by the counterfeit, because the name of the real gentleman does not alone consist of entering a drawingroom gracefully or of making a bow in the right form. These accomplishments may be necessary in order to help one to fix his position in polite society, but they are really nothing compared to those graces of mind, manners, and morals that a true gentleman is sure to possess. A good definition of a real gentleman is one that adheres closely to the spirit of the wise utterance of the Saviour: "heretofore all things whatsoever ye would that men should do to you, do ye even so unto them" A strict following of this golden precept is infinitely better for the individual and society than all the finished bowings and scrapings under the sun.

On the Other Foot.

"I don't need any advertising. I have more trade than I can attend to. I really have not the time to talk about advertising; come in again.

"Hold on! wouldn't you like to take a rest for a few days?"

"Yes, indeed, I would if I had the time."

"Well, we will just say in the News today that you have more trade than you can attend to at present and request the people not to—"

"No! no! don't say anything like that. If you do I'll sue you for damages; that is advertising in the wrong way."

"If one way does damage, would not the opposite way be beneficial?"

"How is this? Does the News charge me for that little reading notice when I am a regular advertiser?"

"Why certainly, it is all advertising. Do you charge for a little thing like thread when a lady buys a dress?"

The shoe is soon shifted—Exchange.

A Leavenworth man proposes to wager any sum between \$10,000 and \$50,000 that within thirty days he can walk from Leavenworth to Junction City, and never take his feet off mortgaged ground, except when crossing a public road or railway.

Groceries, &c.

W. H. CAUDLE. L. C. NEAL.

CAUDLE & NEAL.

HEAVY AND FANCY GROCERIES, No 12 East Hargett St. Raleigh, N. C.

Keep constantly on hand meat, flour, meal, sugar, coffee, lard, fresh country butter, chickens and eggs, full line of canned goods, soap, tobacco and snuff. We keep everything usually kept in a first class grocery store. All goods as cheap as the cheapest. Give us a call. Goods delivered free of charge.

CAUDLE & NEAL

W. H. CAUDLE & SON.

GROCERIES AND CONFECTIONERIES No 501 Hillsboro Street. Raleigh, N. C.

Keep constantly on hand a full supply of

FRESH GROCERIES, CHICKENS and EGGS. FRESH COUNTRY BUTTER. At all times

Our prices will compare with any other house in town. Give us a trial, we will please you.

Goods delivered free of charge. W. H. CAUDLE & SON.

ANDREWS & GRIMES.

We have added to our Wood and Coal Feed Store

Feed Store

Just Received:

- And now in our warehouse, 1 car 25,000 lbs Prime Timothy Hay, 1 " 25,000 " No 2, 1 " 20,000 " Rice Straw, 1 " 20,000 " Bran, 1 " 1,000 bu Oats, 1 " 800 " Corn, 1 " 20,000 lbs Chops.

Orders received shall have prompt attention, and filled at the lowest cash price.

ANDREWS & GRIMES.

Groceries, &c.

W T ROGERS. J D CARROLL.

Rogers & Carroll, Wholesale and Retail Grocers & Commission Merchants

AND DEALERS IN COUNTRY PRODUCE, No 204 East Martin Street, RALEIGH, N. C.

We have just received and opened up a nice lot of fresh and fancy goods, Canned Fruits and Vegetables, Pickles of all kinds, Potted Meats, Extracts, the very best grades of Chocolate, Cocoa, &c, Blooker's Dutch Cocoa, choicest, purest and best. We have also a nice lot Sugar Cured meats, Hams, Shoulders and Strips, N C Hams a specialty. Also good Irish Country and Goshen Butter from the very best dairies. We have just received 5 bbls E Rose Potatoes 35c per pk. Dried Fruits of all kinds. Also fresh Eggs and fat Chickens, Molasses and Syrups of all kinds. We keep in stock the very best grades of Flour; we can give you a bargain in granulated Sugar by the bbl; give us a call and see what we are talking about and we are sure we can suit you if low prices is what you want. Prompt delivery and satisfaction guaranteed.

We also call special attention to our Ideal brand of Flour, best in the world. Good, nice Florida Oranges and Lemons.

In fact, we keep anything that is to be found in a first class grocery store.

ROGERS & CARROLL.



YOU CAN'T DO IT

You can't buy goods cheaper elsewhere. I paid only 5 cts for a Straw Hat and \$1 for a pair of Pants, "all wool and a yard wide," at

Whiting Bros

LOWEST PRICES/GUARANTEED CLOTHIERS & HATTERS Raleigh, N.C.

J. R. FERRALL & CO.

FRESH AND RELIABLE Groceries: 222 Fayetteville Street.

Evaporated California Apricots, Peaches, Prunes, Raspberries, &c, N C Dried Apples and Peaches, New York Medium Beans, California Dried Lima Beans, Imported Parmesan Cheese, grated for Macaroni, Edam and Pine Apple Cheese, Tarbell Cheese, Hazard's Strawberry Tomato Ketchup, best in the world.

Smoked Salmon, Yarmouth Bloaters, Boneless Cream Codfish and Fine Mackerel. New Catch N C Roe and Cut Herrings.

Assignee's Sale!

We have in stock for the benefit of purchasers, large quantities of Rough and Dressed LUMBER

of different kinds, Mouldings, Brackets, Sash, Doors and Blinds for which we will assign to our customers at a very low price for cash. We want to make assets for the benefit of the firm. Write and ask for prices. Thankful for past patronage. Prompt delivery.

ELLINGTON, ROYSTER & CO. 101 West street, Raleigh, N. C. Telephone 35. ja9 17

Eggleston & Bouldin, REAL ESTATE AGENTS.

Careful attention given to the purchase and sale of real estate and stocks at Glasgow, Va. References: Officers of Rockbridge Co, Glasgow, Va.

Judge T D Irving, Farmville, Va. Gov P W McKinney, ap24 t1

Railroad Schedule. Richmond & Danville R R Co Condensed Schedule

Table with columns for Southbound, Northbound, No 50, No 51, No 52, No 53, and train routes including Richmond, Danville, Greensboro, Salisbury, and Augusta.

BETWEEN WEST POINT, RICHMOND AND RALEIGH.

Table listing train routes between West Point, Richmond, and Raleigh, including stops at Oxford, Durham, and Keyville.

Additional train leaves Oxford daily except Sunday 11 00 a m, arrive Henderson 12 05 p m, returning leave Henderson 2 10 p m daily except Sunday, arrive Oxford 3 10 p m.

No 50, leaving Goldsboro 2 30 p m and Raleigh 4 45 p m daily, makes connection at Durham with No 19, leaving at 6 00 p m daily, except Sunday for Oxford, Henderson, and all points on O & H, O & U and R & M road.

Passenger coaches run through between West Point and Raleigh, via Keyville, on Nos 52 and 102, and 55 and 103.

Nos 61 and 53 connect at Richmond from and to West Point and Baltimore daily except Sunday.

Nos 50 and 51 connect at Goldsboro with trains to and from Morehead City and Wilmington and at Selma to and from Fayetteville.

No 53 connects at Greensboro for Fayetteville.

No 53 connects at Selma for Wilmington, N C.

Nos 50 and 51 make close connection at University Station with trains to and from Chapel Hill, except Sunday.

Sleeping Car Service.

On trains 50 and 51, Pullman Buffet Sleeper between Atlanta and New York, Danville and Augusta, and Greensboro, via Asheville to Morristown, Tenn.

On 52 and 53, Pullman Buffet Sleeper between Washington and New Orleans via Montgomery, and between Washington and Birmingham, Raleigh and Greensboro, and between Washington and Augusta, and Pullman Buffet Sleepers between Washington and Asheville and Hot Springs.

For rates, local and through time tables, apply to any agent of the company, or to SOL HAAS, JAS L TAYLOR, Traffic Man'gr. Gen Pass Agt. W A TURE, Div Pass Agent, Raleigh, N.C.