

# We Seek the Advertisers Who Want Light

We seek mail order advertisers who are anxious for a way to reduce their selling costs.

We seek general advertisers who want to find ways to get more results for their money.

We seek the wise men—the good business men—the men who want actual proofs.

We will tell these men how, with absolute certainty, to pick out the agent who can outsell the rest.

We appeal for good business methods in advertising—such as you apply outside.

Employ salesmen-in-print on just the same basis as you employ salesmen-in-person.

Accept no unproved boasts. Sign no contracts. Put it up to the men to make good.

That is the only way to place men on their mettle—to keep them at constant white heat.

Cling to them as long as no other men can outsell them. But always leave room to give the better man a show.

Advertising has not been largely done on that basis.

The advertising agent has demanded a contract, binding the advertiser for from one to three years.

The contract was blindly made—made before the agent had started to show results.

Then, if the agent fell down, the advertiser found himself tied to a failure. There was nothing to do but quit.

We have abandoned contracts.

No client of ours binds himself to remain with us. None states how much he will spend.

We abide by results.

If any agent can prove the power to outsell us, our client is free to go.

But we urge the demanding of actual proofs. Any agent who can outsell another can prove it beyond any question.

He can prove it without asking you for any commitment. He can prove it, if you wish, while most of your advertising still goes through other channels.

We shall welcome the time when advertisers in general awake to this fact, and employ it.

There is a way to prove if your advertising can bring better results than any.

There is a way to know if any agent can outsell the one you employ.

The way is easy, and the result sometimes has proved to be worth a fortune.

If you are interested, simply write us: "Please explain the way."

## LORD & THOMAS

NEW YORK  
SECOND NAT'L BANK BLDG.  
FIFTH AVE. and 26th ST.

CHICAGO  
TRUDE BUILDING  
47 WABASH AVE.

Address either office. They are equally equipped

### MR. J.A. THOMAS DEAD IN PERIL OF REVOLT IS NOT SERIOUSLY ILL

#### Loss to Franklin County and the State

Had Been Ill for a Long Time and the End Was Not Unexpected—Was in His 57th Year—Funeral This Afternoon at 5 O'clock.

Louisburg, N. C., Aug. 25—In the death here last night, little after 10 o'clock, of Mr. J. A. Thomas, Franklin county and the whole state lost one of its most useful citizens. He had been ill for a long time and his death was not unexpected. He leaves seven children, two sons and five daughters, and two brothers, Messrs. W. G. and Henry G. Thomas.

Mr. Thomas was about fifty-six years old, and for more than thirty years had been the editor of the Franklin Times, one of the best papers in the state, and was president of the North Carolina Press Association for the year 1908-09. He was a staunch democrat and his advice was often sought by his party, and always took a prominent part in party councils.

As an editor he was the equal of any and was a valiant defender of his idea of the right. He was a man of noble impulses and a tender heart, always willing to lend a helping hand.

He was a member of the Methodist church, being a steward at the time of his death.

The church, the state, the press and the party will greatly miss his presence and wise counsels.

He was a native of Wake county, leaving that county to enter the newspaper field at Louisburg.

The funeral will take place this afternoon at 5 o'clock.

### TURKEY IS FACING TWO REVOLTS TODAY

Constantinople, Aug. 25—Turkey is facing two revolts today. Troops are being rushed into northern Albania, on the Red Sea and it is feared that the reactionaries take advantage of the situation to rise against the present sultan and the regime of the young Turks.

Reports of severe fighting come from Albania today and Mazi Bey with a strong force of troops has been ordered to the scene. At the same time the governor of Hodeida was urgently telegraphing for soldiers.

Along the Arabian frontier the situation has become revolutionary and every day sees murder and pillage. Small villages are being wiped out by fire and musketry skirmishing is going forward continuously.

**Washington's Plague Spots**  
He in the low, marshy bottoms of the Potomac, the breeding ground of malaria germs. These germs cause chills, fever and ague, biliousness, jaundice, lassitude, weakness and general debility, and bring suffering or death to thousands yearly. But Electric Bitters never fail to destroy them and cure malaria troubles. "They are the best all-around tonic and cure for malaria," writes R. M. James, of Louisiana. S. C. They cure Stomach Liver, Kidney and Blood Troubles and will prevent typhoid. Try them. Guaranteed by all druggists.

#### People Inflamed With Violence Against Government

Agents of Anarchists and Radical Socialists Penetrating Every Section of Spain—Nine Thousand Prisoners Held in Jails Charged With Political Offenses.

Madrid, Aug. 25—With Spain drained of soldiers to put down the Moroccan war, the nation is in peril of another revolt which would totally eclipse the Barcelona riots for bloodshed and violence and might eventually plunge the monarchy into a chaotic state of anarchy from which it would never fully recover.

Nine thousand prisoners—men, women and children—are held in Spanish jails, charged with political offenses. Troops are making indiscriminate arrests until the people are inflamed with a violent rage against the government for supporting such a policy.

Agents of the anarchists and radical socialists are penetrating every section of Spain, stirring to revolt by speeches in secret meetings and literature surreptitiously distributed. The civil governor of Barcelona frankly admits that another riot of bloodshed and plunder would present a more savage aspect to Spain than the rioting at Barcelona recently.

The cabinet is in session today, preparing the most repressive measures. The spirit of unrest is to be put down with an iron hand and antagonism toward the government is to be crushed out ruthlessly.

In the general radius families have been separated and girls torn from their mothers and cast into a common jail with felons and murderers.

Barcelona is again the storm-center. All of the members of the Casa de Poro, a socialistic society to promote the cause of personal liberty, have been arrested. The civil guards with loaded guns and fixed bayonets break down the doors of houses and even drag men and women from their beds.

Senor Diaz, a rich merchant, and his children were taken from their beds and placed under arrest. Men of wealth and high standing are not immune. That is what makes the situation so much more alarming.

There is danger of an epidemic breaking out on account of the unhealthy condition of the jails. The prisoners are crowded together in dirty, unventilated cells with mouldy food and impure water. The Montjuich Modillo prison is overcrowded and the old castle of San Juan has been pressed into service.

**Nursing Mothers and Malaria.**  
The Old Standard GROVE'S TASTELESS CHILL TONIC, drives out malaria and builds up the system. For grown people and children. 50c.

The Revelry Theatre will give the first thousand people who attend amateur performance Friday a check good for a 10-word ad. in The Evening Times.

#### Harriman Feeling Much Stronger This Morning

Magnate's Private Physician Says That Reports That Mr. Harriman is in a Critical Condition Are Absurd. All He Needs is Good Rest.

(By Leased Wire to The Times.)  
New York, Aug. 25—E. H. Harriman, master of railroads, is taking the first days treatment of the "after cure" in his magnificent mansion at Arden. The first course of the final treatment by which he hopes to complete the cure commenced in Germany was begun today. Dr. W. G. Lyle, Mr. Harriman's private physician, declared over the long distance telephone from Arden this morning that the reports that Mr. Harriman is in a critical condition are absurd.

"Mr. Harriman had a good rest last evening," said Dr. Lyle. "He retired early, slept well and arose this morning feeling much stronger."

"His ocean trip tired him but the rest he got last night greatly renewed his strength. He had a good breakfast consisting of eggs and toast. All Mr. Harriman needs is a good rest and he will get this at Arden. He is not seriously ill."

Mr. Harriman will pay minimum attention to the vast details of his mighty railroad scheme. He hopes to secure much benefit from the pure air of the Ramapo Mountains. Mr. Harriman today responded to the quiet of his mountain retreat. The excitement attending his arrival helped to sap his strength and he appeared apparently more feeble than he really was during the rush and turmoil of the transfer from the Kaiser Wilhelm II to Arden.

While the magnate did not tax himself with the handling of intricate questions during the ordeal of being interviewed by more than a score of reporters, nevertheless, this helped weaken him.

"On the crest of Tower Hill, nearly 4,000 feet above the sea level, the distinguished railroad magnate took up the task of "getting well." The tremendous will power of the financier will greatly help him in his efforts.

He intends not to take up the labors of setting afoot his new gigantic plans in his railroad kingdom of 65,000 miles of ties and track until he feels fit to tackle them. He fully realizes that his life would be sacrificed if he plunged into the battle of business-at once. In his own words his present "getting well" campaign is to consist of "plenty of rest and no work."

**'Twas a Glorious Victory.**  
There's rejoicing in Fedora, Tenn. A man's life has been saved, and now Dr. King's New Discovery is the talk of the town for curing C. V. Pepper of deadly lung hemorrhages. "I could not work nor get about," he writes, "and the doctors did me no good, but, after using Dr. King's New Discovery three weeks, I feel like a new man, and can do good work again." For weak, sore or diseased lungs, Coughs and Colds, Hemorrhages, Hay Fever, LaGrippe, Asthma or any Bronchial affection it stands unrivalled. Price 50c. and \$1.00. Trial Bottle Free. Sold and guaranteed by all druggists.

### BIPLANE FALLS TO GROUND FROM A GREAT HEIGHT

#### Craft Smashed and Henri Fournier, French Aviator, Probably Fatally Injured

#### ALMOST CAUSED PANIC

The Rival of the American Car is a Large Powerful Craft of the Farman Type of Biplane, Which Will Carry a 100-horse Power Racing Motor—France Eager to be the First Nation to Possess International Aviation Cup—American Machine Carefully Guarded Last Night by Watchmen.

(By Cable to The Times.)  
Rheims, France, Aug. 25—Henri Fournier, the French aviator, was seriously injured during a flight in the aviation this afternoon when his Voisin biplane fell to the ground from a great height.

It was said this afternoon that Fournier's injuries probably would prove fatal. The aeroplane was completely smashed and cannot be repaired. The accident almost caused a panic among the thousands of spectators and it was with difficulty that they were restrained from rushing upon Fournier and trampling him to death.

The machine turned over twice in the air during its fall and Fournier clung helplessly to it, making vain efforts to right it even at the moment it struck the earth.

The accident was caused by the snapping of the wires which sustained the planes.

Hubert Latham had a narrow escape from death when his new 50-horse-power flying machine fell heavily to the earth while he was engaged in a flight. Latham swept the ear away from the crowd as the descent started and it landed behind some sheds upon the field.

Despite the fact that high winds prevented flying early in the day a vast crowd which commanded the attention of 1,200 infantrymen and two squadrons of cavalry swarmed about the barrier and resisted the efforts of the great number of police to handle them. The wind which held up all morning rendered the aviators disconsolate. Captain Ferber, of the French army and M. Bleriot, with a biplane, gave vent to their disappointment with all the French expressiveness at their command.

Sanchez Rosa, a Spaniard, made an attempt to fly. He arose and started a race with an automobile but the wind caused his car to reel so dangerously that he had to descend.

Glenn Curtiss declared that he would make an attempt at sundown to beat the new speed record made by M. Bleriot if the wind dies out. The Esnault-Pelterie biplane was the only machine to make its appearance before noon. The wind during the morning blew almost a gale but after noon it began to slacken.

Rheims, France, Aug. 25—A new rival of the Herring-Curtiss flying machine and the Wright biplane will appear in the contest for the international aviation cup in the first grand international aviation tournament now in progress upon Betheny Plain. The rival is a large powerful craft of the Farman type of biplane which will carry a 100 horse power racing motor and its final construction is being hurried in order that it may snatch victory from the United States and give France the honor of being the first nation to possess the aviation cup.

The machine is at Mourmelon and especial pains are being taken to provide it with more strength and speed than the fast Herring-Curtiss car and the Wright biplane. The motor which will drive the new craft is a four-cylinder affair, such as is used in Packard racing automobiles.

A great crowd was attracted to Betheny Plain this morning in hope of seeing more marvelous feats of flying and perhaps the establishment of new world's records.

Despite the fact that M. Louis Bleriot, the daring French flyer, clipped 31 seconds off the speed record of Glenn H. Curtiss and established a brand new record for himself by sailing at the rate of 46.17 miles an hour, Curtiss still remained the favorite in the betting for the international cup today.

Bleriot is second choice and M. Paul Tissandier is third.

The aviators eagerly awaited an opportunity today to get into action in hope of establishing a new speed mark and eclipsing the Bleriot record of six miles in 8 minutes, 4 2-5 seconds. The Herring-Curtiss aeroplane of Mr. Curtiss, the American representative, who will compete for the international cup was carefully guarded last night by watchmen. This followed a promise by the president of the committee in charge to

### SUTTON'S BODY WILL BE EXHUMED TODAY

#### Chief Glavis Must Do This or Resign

(By Leased Wire to The Times)  
Washington, Aug. 25—Mrs. Jas. N. Sutton this morning confirmed the report that the body of her son, Lieutenant James N. Sutton, would be exhumed and an autopsy held to further determine, if possible, if the dead officer killed himself, or died by another's hand, which determination will also decide if the body may be re-interred in consecrated ground. She expressed surprise that the fact had become public. She added that the body would be probably taken from the grave about 4 o'clock this afternoon.

#### AMUSEMENTS.

Again last night the DeVoes and Clark & Clifton scored big hits to big crowds. The DeVoes put on several new features, which lengthened their act to such an extent that only two shows could be given last night.

"The Lady in the Air" was, of course, the great mystery, and was watched with intense interest. It is really one of the finest examples of Hindoo art. Clark & Clifton and "Bill" are a combination hard to beat, and hold attention every second, with a finish that makes a noise like a cyclone.

Tonight the Marvelous DeVoes will put on the most difficult and sensational card trick known, "The Thurstons Card Trick." A pack of cards, with seal unbroken, is handed to someone in the audience, who selects a card without allowing Prof. DeVoe to know what card is selected. Prof. DeVoe takes the deck to the stage and puts all the cards in a glass tumbler, and after a few passes causes the card to rise from the tumbler and come to his hand. Anyone in the audience may use his own cards if he desires to do so.

The Gem Theatre will pay \$5.00 to anyone for calling a card that cannot be produced in the above manner. This act will doubtless attract considerable attention.

Mr. J. R. Hammond, in Dramatic Readings, is an extra act the management offers tonight, and good entertainment in this line is assured.

The motion pictures continue even better than ever. If you want to have a good time, feel at home, get your moneys worth, and go where the crowd goes; then go to the Gem Theatre.

### NATIONAL COMMISSION WILL MEET ON MONDAY

(By Leased Wire to The Times)  
Chicago, Aug. 25—The National Baseball Commission will meet in Chicago Monday in its usual session for the opening of the drafts. It is possible the commission will be asked to consider a plan said to have been formulated by certain magnates toward the enlargement of "base-balls supreme court" from three to seven members, admitting representatives of several minor leagues to places on the commission and a number of other changes, which is declared have been suggested and approved by some big league magnates. President Heydler of the National League, will take up the duties of the late H. C. Pulliam as a member of the commission at the meeting held Monday.

### THE CAPITAL CITY

is putting on new life. New enterprises are springing up. They need Banking Connections.

### The Citizens National Bank,

is glad to encourage every legitimate industry and with more than \$250,000.00 Cash Capital and Surplus it offers them not only ABSOLUTE PROTECTION, but every facility for business.

### WE INSURE AGAINST ACCIDENT

If you become disabled by accident or illness a policy in The Pennsylvania Casualty Company will assure you of an income. By paying a small annual premium you can become insured against accidents and illness. If such happens we will pay you a stated income during your confinement. Let us talk to you.

### THE HUNTER-DREWRY CO.,

STATE AGENTS, Masonic Temple . . . . . Raleigh, N. C.

1842 . . . . . 1909

### ST. MARY'S SCHOOL.

Session of 1909-1910 Begins September 16th, 1909.  
FOR GIRLS AND YOUNG WOMEN.  
Boarders and Day Scholars.  
Full College Course with Primary and Preparatory Departments. Also Departments of Music, Art, Expression, and Business. Special advantage in Music with excellent Faculty. Piano, Organ, Violin, and Voice. Twenty-five Teachers.  
Boarding Pupils in 1908-'09 from thirteen States, District of Columbia, and Central America. Excellent equipment. Three large additional new buildings will be ready in September. For the bulletins of the School and any other information, apply to  
REV. GEORGE W. LAY, Rector,  
Raleigh, North Carolina.

### SUBSTANTIATE CHARGES

#### Chief Glavis Must Do This or Resign

Glavis Made Separate Report On Alleged Frauds in Cunningham, Alaska, Which Acted As a Bombshell Among Officials of Interior Department.

(By Leased Wire to The Times)  
Washington, Aug. 25—Acting Secretary of the Interior Pierce and Land Commissioner Dennett were busily engaged this morning in the preparation of a report on the alleged frauds in the Cunningham, Alaska coal land cases, a separate report of which was made to President Taft by L. S. Glavis, chief of the field division of the general land office, who in doing so "jumped" over the head of his superior officers in the department of the Interior.

This report will be sent to President Taft within the next three days, it was learned at the department today.

"I refuse to discuss in detail the allegations in the report Mr. Glavis made to President Taft, which is said to seriously reflect on officials of the department of the interior," said Acting Secretary Pierce this morning. "We will make a full report on the whole situation regarding the Cunningham coal land cases, which we are now preparing. This report will be sent to President Taft at Beverly before Saturday. Aside from this I do not care to publicly discuss the charges made by Mr. Glavis regarding the case."

Asked if Mr. Glavis will be asked to resign, in view of the fact that he had ignored the interior department in making a report to the president direct, Land Commissioner Dennett would not reply, but Acting Secretary Pierce said:

"He is an employe of this office, isn't he? As such he has superiors whom he must obey. I will not discuss this case at present."

It is evident that the Glavis report has acted as a bombshell among the officials of the interior department and Glavis will either have to make good his charges or resign. There will be no compromise in the matter as intimated at the department today.

When questioned concerning the Ballinger-Pinchot row, and its probable outcome, Acting Secretary Pierce refused to say a word.

It is believed here in view of the Glavis report, which is said to contain allegations affecting the integrity of three, and possibly four high officials of the department of the interior, which, if proved, would render them liable to indictment for conspiracy, that one of the greatest shake-ups the department has ever experienced will take place.

The Revelry Theatre will give the first thousand people who attend the amateur performance Friday night a check good for a 10-word Want ad. in The Evening Times.

### NOW IS THE TIME TO USE IT.

The W. K. King Sanitary and Disinfectant Fluid, the Ideal Coal-Tar Disinfectant, true germicide and deodorizer. A powerful antiseptic and purifier.

PUT UP BY  
**W. H. KING DRUG CO.,**  
RALEIGH, N. C.  
For Sale by All Druggists at 25c. Per Bottle.