

# THE PROGRESSIVE FARMER

## AND SOUTHERN FARM GAZETTE

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### MAKE YOUR LABOR COUNT!

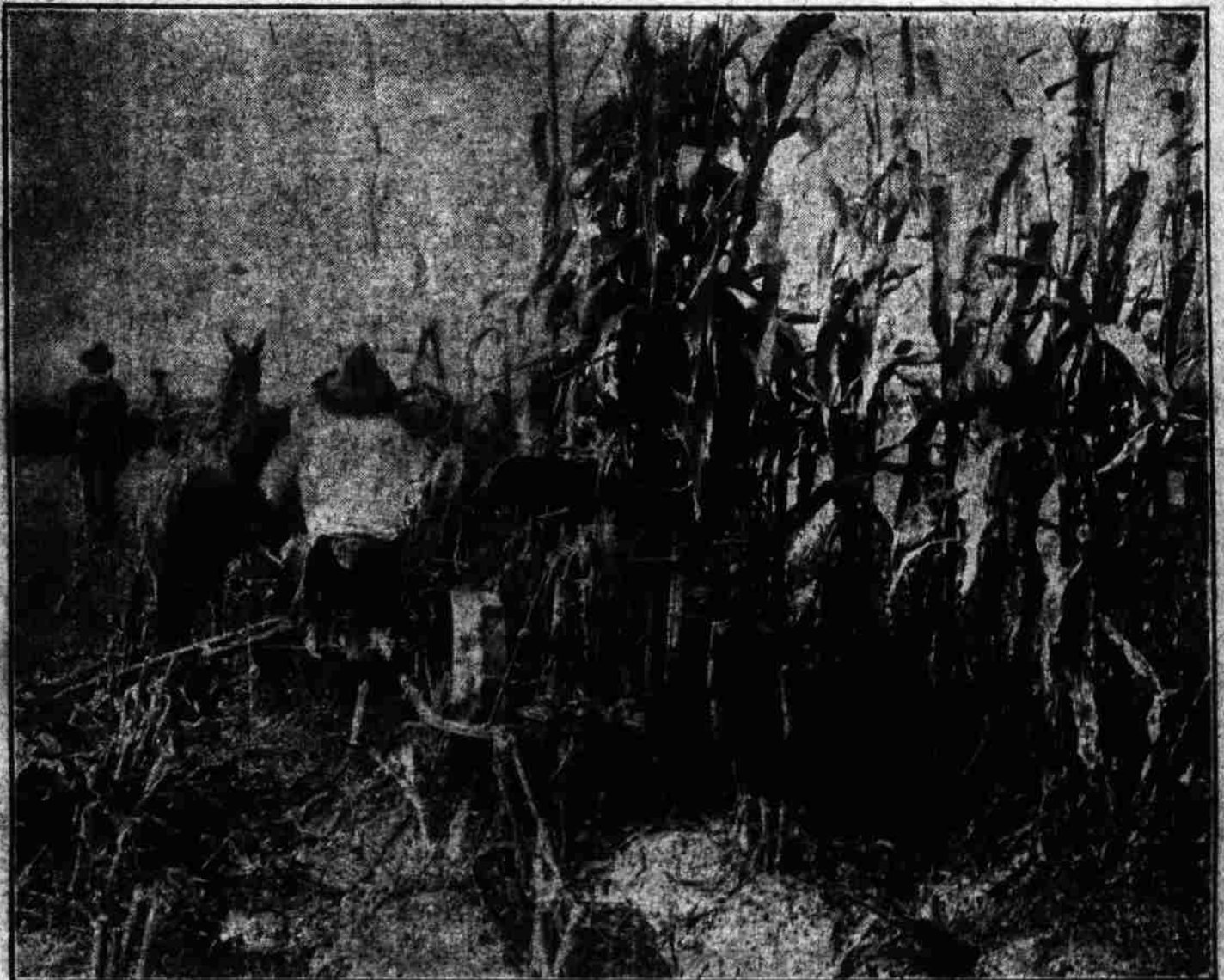
OF ALL The Progressive Farmer Specials none seems to be more appreciated by our readers than the annual Farm Implement Special. There is good reason for this, too; for one of the great needs of Southern agriculture is the substitution of improved farm implements and abundant horse and mechanical power for the crude, out-of-date equipment and the human muscle now so largely depended upon.

One reason for our low yields and small profits is to be found in our inefficient farm equipment; and it cannot be too often said that just as long as we try to farm with such equipment are going to be left behind in the march of prosperity by the farmers who use more power and better tools and so make their labor count for more than ours.

That is the sum of the whole matter—the labor of the man who uses poor tools does not count as it should.

Take the man who breaks land with a one-horse plow, the man who plants his corn or cotton by hand, the man who follows a bull-tongue or double-shovel across the field, the man who cuts grain with a cradle or pulls fodder by hand—these men in the very nature of things cannot get the returns from their toil that hard-working farmers should receive. They are trying to do the work that horses and machines should do, and this is a sadly mistaken policy. A man is better than a machine, and certainly too good to become a mere competitor of machinery. He should, instead, make the machine his servant—furnish the intelligence and the will to direct it and shift as much as possible of the hard work upon it. Just in proportion as he does this will he be able to make his labor count both in the amount accomplished by it and in the profit received from it.

Get better equipment, Mr. Farmer, and make your labor count for more.



SAVING THE CROP ECONOMICALLY.

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PREPARING FOR A GOOD CROP.