

The Agency of a United People

A striking comparison between a homogeneous country and a heterogeneous group of countries is obtained by placing over the map of the United States the map of Europe. These represent the same area—about 3,000,000 square miles—if a few of the remote provinces of Russia are omitted.

Europe has the advantage in population, with more than four times as many people as the United States; in the number of large cities, with two and a half times as many cities of over 100,000 population.

Yet the United States, a comparatively young country, has outstripped Europe in the diffusion of civilization, because of its wonderfully greater means of communication between all parts of its area. The United States not only excels in transportation facilities, but it has nearly three times as many telephones as Europe, or about eleven times as many in relation to population.

By the completion of the Transcontinental Line we now talk from one end of this country to the other, while in Europe the longest conversation is no farther than from New York to Atlanta, and even that depends on the imperfect co-operation of unrelated systems.

Europe, with twenty-five countries and many different languages, serves as an illuminating contrast to the United States, with one language and a homogeneous people, despite the fact that our population has been derived from all parts of the world.

During the last forty years the steadily extending lines of the Bell System have contributed in no small measure to this amalgamating of different races.

The latest achievement—the linking of coast to coast—has given greater force to the national motto, "E Pluribus Unum."

**AMERICAN TELEPHONE AND TELEGRAPH COMPANY
AND ASSOCIATED COMPANIES**

One Policy One System Universal Service

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Grass Hook

No. KL
Price \$3.50
Lawn Edger

Balance

in farming tools, means that they work *with* their user—that they work *easily* and smoothly. It means that the blades and the handles are just right in adjustment. They make the long workday easier, save strength and save effort. Keen Kutter farming tools mean balance and correct hang. They are really worth owning because they *stand up* under the everyday strain.

KEEN KUTTER

Farming Tools

are made upon honor, from the best materials by skilled workmen, trained by years of service. Any tool bearing the Keen Kutter trade mark must give satisfaction or the dealer is authorized to refund the money.

KEEN KUTTER

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Trade Mark Registered. —E. C. SIMMONS.

If not at your dealer's, write us,
Send for our Garden Tool Booklet No. R 1646.

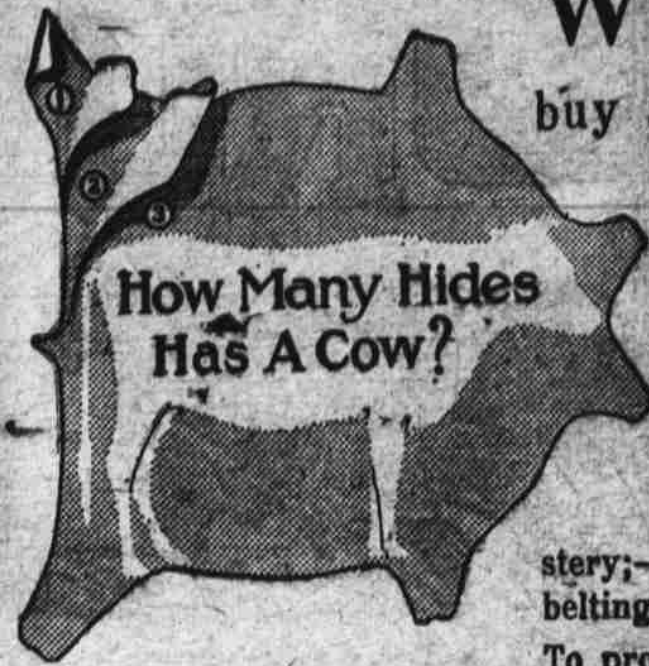
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the one you own is upholstered in coated "split leather" that is rotting and splitting, and giving your car a generally disreputable appearance.

A real cow only grows one hide,—too thick for upholstery,—suitable only for shoe soles, belting, etc.

To produce genuine grain leather upholstery, $\frac{3}{8}$ to $\frac{1}{4}$ of this thickness is split away. To save the by-product, some manufacturers split it into two or more thin sheets, coat and emboss it to make it look like grain leather. Hence $\frac{3}{8}$ to $\frac{1}{4}$ of all leather upholstery is coated-splits.



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For Automobiles
CRAFTSMAN QUALITY
For Furniture

Is Guaranteed Superior to Coated Splits

It is coated and embossed the same way, but with much more coating, and the backing is a fabric twice as strong as the average split. America's largest automobile manufacturers have used it on hundreds of thousands of cars with entire satisfaction and better service than they formerly got from splits. In selecting a car, choose one of the many now using it.

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or a Piece 18" x 25", Postpaid, 50c.**

It is on sale by John Wanamaker, Philadelphia; McCrory & Co., Pittsburgh; J. & H. Phillips, Pittsburgh; John Shillito Co., Cincinnati; Six-Baer-Fuller Co., St. Louis; The Palais Royal, Washington, D. C.; Bedell & Co., Washington, D. C.; Stewart & Co., Baltimore, Md.; T. Eaton & Co., Ltd., Toronto and Winnipeg; Du Pont Fabrikoid Co., 28 West St., New York; Davison-Faxon-Stokes Co., Atlanta, Ga.; D. H. & E. Walter & Co., San Francisco; Los Angeles, Seattle and Portland; Henry B. Day Co., Los Angeles, Cal.; and upholstery dealers generally.

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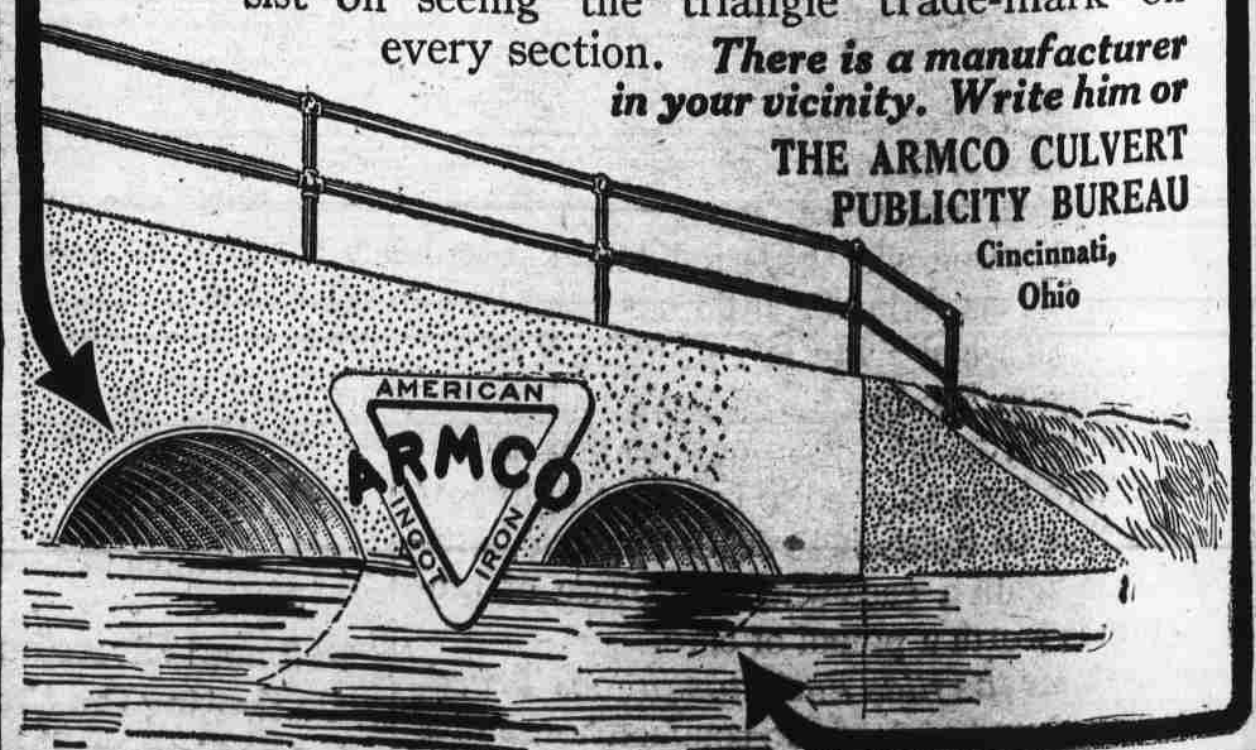


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To make certain of securing the genuine insist on seeing the triangle trade-mark on every section. *There is a manufacturer in your vicinity. Write him or*

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PUBLICITY BUREAU**
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