

BREEDERS' CARDS AND FARMERS' EXCHANGE

(4 Cents a Word, Cash With Order)
We will insert ads for our Progressive Farmer readers in this department of our Raleigh edition (covering Virginia, North Carolina, South Carolina, Florida and Georgia), and in this style type, at the rate of 4 cents a word, each insertion. If advertisement is to appear once, send 4 cents a word; if twice, 8 cents; four times, 16 cents a word, etc. Each word, number or initial (including each word, number or initial in name and address) counts as a separate word. Advertisements not accepted without cash with order. If the rate seems high, remember it would cost you \$1,600 for postage alone to send a letter to each of the 30,000 homes to which we carry your ad at this low rate. Stamps accepted for amounts less than \$1.
Rates for combined editions made known on application.

MACHINERY

For Sale Cheap—One Westinghouse nine horse-power gasoline engine. Write W. H. Ferguson, Ferguson, N. C.

For Sale—Small tractor for plowing or harvesting; good as new; guaranteed by manufacturers. Answer, Box 12, Charlotte, North Carolina.

For Sale Cheap—Sixty saw Lummas gin, with self-feeder, condenser and suction outfit. Single box Winship press, pulleys and shafting. Good running order. Felton Bros., Wilson, N. C.

HELP WANTED

Salesman—For High-class Tobacco Factory. Experience unnecessary. Good pay and promotion for steady workers. Complete instructions sent you. Piedmont Tobacco Co., Danville, Va., "Box L-23."

Wanted—Immediately a working married manager for a Holstein dairy farm near Richmond, Va. Address with full particulars as to experience, family and salary expected. S. W. Huff, 569 St. Marks Avenue, Brooklyn, New York.

Agents—Snappiest household line on earth. Red hot sellers, steady repeaters—100 per cent profit. 250 light weight, fast selling, popular-priced necessities. Agent's outfit free. Get busy—quick—write today—postal will do. American Products Co., American Bldg., Cincinnati, Ohio.

POSITIONS WANTED

Experienced lady wants position as teacher in graded school. Address "F" 201 Pollock St., New Bern, N. C.

Wanted—Position in dairy. Years of experience. Unexcelled references. Any proposition considered. Box 562, Black Mountain, N. C.

SCHOOLS AND COLLEGES

Men Become Chauffeurs—\$18 week. Earn while learning. Sample lesson free. Franklin Institute, Dept. A801, Rochester, N. Y.

Educated Young Men—Study Bookkeeping, Banking, Shorthand, Scholarship earned while taking course or paid \$10 monthly from salary. Position guaranteed \$600-\$900. Railroad fare deducted. Piedmont Business College, Lynchburg, Va.

Men and women wanted everywhere. Government jobs \$70 monthly. Short hours. Summer vacation. Big chance for farmers. Write immediately for list of positions now obtainable. Franklin Institute, Dept. A215, Rochester, N. Y.

LIVESTOCK

BERKSHIRES

Pure-bred Berkshire Pigs for Sale. Owenmoor Farm, South Boston, Va.

Registered Berkshire Pigs—Of best type and breeding, \$10 each. R. P. Steinhilmer, Brooks, Ga.

For Sale—Pigs from a sweepstake Berkshire sow \$15 each. Two good service boars. Other stock at fair prices. R. F. Jackson, Madison, Ga.

DUROC-JERSEYS

Duroc-Jersey Boars—Large litters. Mature sows; 20 per cent reduction. W. W. Shay, Cruso, N. C.

For Sale—Duroc-Jersey Pigs—Either sex. Service boars and bred gilts. Best of the breed. R. B. Redwine, Jr., Monroe, N. C.

O. I. C's.

Registered O. I. C. Pigs for Sale—The large prolific kind. C. A. Elliott, Charlotte, N. C. Route 29.

O. I. C. sow, unbred, fifteen months, thirty dollars; pair, eight months, thirty-five dollars; three pigs; eight dollars each. Carl Scroggs, Brasstown, N. C.

POLAND-CHINAS

Fine Poland-China Pigs—Satisfaction guaranteed. G. Beavers, Apex, N. C.

Pure-bred Poland-China boars, three months old, entitled to registration, \$10 each. W. S. HARRIS, Wilson, N. C.

TAMWORTHS

For Sale—Tamworth Boars, with registration certificates. Perfect individuals 3 months old \$10; 3 months old \$15. Montgomery Stock Farm, Blasco, N. C.

ABERDEEN-ANGUS

Angus Cattle—Both sexes, all ages, best strains. Correspondence and inspection invited. Rose Dale Stock Farms, Jefferson-ton, Va.

JERSEYS

Registered Jersey Bulls—Richly-bred bull calves for sale. Prices reasonable. F. B. Gordon, Fort Lewis, Salem, Va.

GUERNSEYS

Registered Guernseys—Bulls, cows, helpers. J. P. Fletcher, Fletcher, N. C.

POLLED DURHAMS

Polled Durhams—Bargains. G. T. Yagel, Chase City, Va.

SHEEP AND GOATS

Registered Hampshire Down Sheep—Rams and bred ewes. Thomas & Chamings, Round Hill, Va.

DOGS

Pedigreed Collie Pups. M. K. Stroud, Herndon, Va.

Pure-bred Collie Puppies—Country bred. Beautiful heads. E. H. Chamberlain, The Oaks, Fairfax, Va.

Pure-bred Female Shepherd and White Bull Terrier pups, 6 months old, dead game, in training. Jones Farm, Kershaw, S. C.

TWO OR MORE BREEDS

Yearlings Wanted—At 3 1/2 cents pound. Write J. E. Willis, Clio, S. C.

For Sale—Southdown buck lambs and Poland-China pigs. Prices reasonable. J. S. Officer, Sparta, Tenn.

POULTRY AND EGGS

LEGHORNS

Baby Chicks—7c and 8c. Johnson Poultry Farm, Coulwood, Va.

White Leghorn Hens—75c and \$1. Cocks, \$1 and \$1.25. Leghorn Farms, Meriwether, South Carolina.

Single Comb White Leghorn yearling hens eighty cents each. J. L. May, Prosperity, South Carolina.

For Sale—Prize Winning White Leghorns; 200-egg strain. Hens, \$1 each. J. Q. McManhan, Sevierville, Tenn.

Single Comb Brown Leghorns—The larger kind, with a guarantee of satisfaction. Sturtevant Bros., Brown Leghorn Farm, Box 60, Kushla, Ala.

For Sale—Single Comb White Leghorn Hens—To make room for young stock, we will offer, for quick delivery, 1,000 of our good yearling hens, that are laying every day, at \$1 each. Alabama Leghorn Farms Co., 1723 Ave. E, Ensley, Ala.

ROCKS

Finest Ringlet Banded Rock cockerels hatched from prize-winners, \$1 each. White African guinea eggs 18 for \$1. Ringlet Banded Plymouth Rock eggs 15 for \$1. Mrs. J. F. Miller, Leo, Ga.

MISCELLANEOUS BREEDS

Buff Orpington cockerels, and thirty pigeons. Mrs. Lizzie Gordy, Cusseta, Ga.

SEEDS AND PLANTS

BEANS

Soy Beans—Mammoth Yellow, best quality, \$1.50 per bushel here. Piney Grove Farm, Swan Quarter, N. C.

CABBAGE

Fine Cabbage Plants for Fall Heading—Ready. 25c hundred; 500, \$1; postpaid. By express, \$1.25 thousand, 5,000, \$5. Tidewater Plant Co., Franklin, Va.

Fall Cabbage Plants—Flat Dutch, Drumhead, Savoy, Autumn King, and Wakefield. Express dollar and quarter per thousand; parcel post prepaid 25 cents per hundred. Farmers Plant Co., Martin's Point, S. C.

Cabbage Plants—Set now will head early in the fall. All leading varieties. Can ship at once. Prices 500 for 75c; 1,000 for \$1.25; 5,000 and over at \$1 per 1,000, 500 by mail postpaid, \$1. P. D. Fulwood, Tifton, Ga.

Cabbage and Collard Plants—For late fall and winter heading, grown on the foothills of the Blue Ridge Mountains, well hardened and stalky, especially adapted for setting in the lower South. Five varieties. Price, 500 postpaid for \$1.25. By express 1,000 for \$1.50; 5,000 for \$1.25 per 1,000; 10,000 for \$1 per 1,000. Send for a descriptive price list, and order sheet. Piedmont Plant Co., Greenville, S. C.

CLOVER

For Sale—Bur Clover Seed, \$1 bushel. A. P. Riser, Leesville, S. C.

Bur clover—Machine re-cleaned \$1.25 bushel. Cothran & Link, Abbeville, S. C.

Bur Clover Seed—Double screened, good sacks. In quantities ten bushels and over \$1. Less quantities \$1.15. Lethe Agricultural Seminary, Willington, S. C.

CORN

We have one thousand bushels of good white corn for sale, in lots to suit, either shelled or on cob. F. P. Latham, Belhaven, North Carolina.

OATS

Corn and Bancroft Oats for Sale—Write for prices. Greely Brinn, Washington, N. C.

PEAS

Peas—"Iron", \$2 bushel. Quick cropper. W. A. Edwards, Westville, S. C., Route 1.

POTATOES

For summer planting, improved seed Irish potatoes, Red Bliss and Irish Cobblers, per bushel \$1; barrel \$2.50. Can ship promptly. S. T. Carson, Bethel, N. C.

Hand Sorted, Small, Mature Seed Potatoes for planting whole. Bliss, Triumph, Peerless, and Cobblers. Treated with formalin for scab. \$2 bushel. J. C. Stetson, Bond, Miss.

TOMATOES

Fall Tomato Plants—Stone, bear till frost. Per thousand, one fifty, express; parcel post, 40c per 100. Farmers' Plant Co., Martins Point, S. C.

MISCELLANEOUS SEEDS AND PLANTS

Peas, Peas for Sale—All varieties. Re-cleaned beans and cane seed. Ask for delivered price. Hattaway & Co., Spartanburg, S. C.

1,000 Bushels of Clean Bur Clover Seed—In small lots, 12 1/2 cents per pound; in larger lots, write me for prices, 500 bushels of Block oats @ \$1 per bushel. T. P. Jenkins, Tarboro, N. C.

Celery Plants and Summer Cabbage Plants—Grown right and packed right. Free pamphlet. Wakefield Plant Farm, Charlotte, North Carolina.

New Crop Bur Clover, Crimson Clover, Apple and Bancroft oats, N. C. seed rye, and seed wheat. Write for price list. Hickory Seed Co., Hickory, N. C.

Tomato and Cabbage Plants, \$1.50 thousand; 25 cents 100. Celery, \$2.50 thousand; 50 cents 100. Special price large lots. Oak-Hill Farm, Salisbury, N. C.

Want to Buy—Bur clover seed in the bur, crimson clover, rye, vetch, barley, rape, and all other seeds for fall planting. Russell-Walker Seed Co., Memphis, Tenn.

Cold Storage Sweet Potatoes—July-August planting. Maine Cobblers \$3.75 barrel; Southern Wonder, or 30 to 1, \$4. Cabbage plants—All Head, Drumhead Savoy, Sure Head, Flat Dutch. By express, 500 75c; 1,000 \$1.25. By mail 40c per 100. Norfolk Plant Company, 521 Maryland Ave., Norfolk, Va.

MISCELLANEOUS

Stock molasses reduces grain bills, 55-gallon barrel \$6.60. Ben. Puryear, Lynchburg, Va.

Wanted—A few Mocking Birds. Must be good singers. Send particulars. J. L. Mogford, Raleigh, N. C.

Edison Phonograph in good order with classical records. A bargain for some one. Jones Farm, Kershaw, S. C.

One Oliver 3 typewriter \$25, in good condition, daily use in our office. Reason for selling have bought later model, will send specimen of work. Merchants Grocery Co., Marion, S. C.

Registered Essex, Durocs, Polands, and Berkshire—Pigs, service boars, sows in farrow. Jersey cattle. Sheep. Angora goats. Peas, six varieties, re-cleaned, well sacked. Sound, unbroken, testing ninety-eight per cent germinating. Some maturing in sixty days. One ninety up. J. E. Coulter, Connelly's Springs, N. C.

OUR LAND EXCHANGE

We do not extend our general advertising guarantee to land advertisements, because every purchaser should see land for himself before buying. But no man is permitted to offer land for sale in our paper unless he shows us satisfactory references as to his honesty and business responsibility.

Bargain—400 Acres of Land. John T. Dennis, Meda, Ga.

Gulford County Farms for Sale—J. A. Groome, Greensboro, N. C.

For Rent—Virginia tidewater farm. H. F. Galpin, 61 Harrison St., East Orange, N. J.

Florida Farms—For illustrated booklet and catalog write Board of Trade, Box 502, Quincy, Florida.

Wanted—Western North Carolina apple orchard, about two hundred acres. Stephen Bruner, Raleigh, N. C.

For Sale—800 acres good farm land in Georgia Peach Belt. Big bargain if sold at once. C. C. Tharpe, Kathleen, Ga.

Twenty-acre Poultry and Truck Farm—Mile from courthouse. Good buildings, some fruit. Price \$500. Terms if necessary. C. W. Waughtel, Homeland, Ga.

62-acres, dwelling, barns, etc., one-half mile Haw River Station. Two thousand dollars; five years, terms. Traveling man and can't see after it. W. A. Kime, owner, Burlington, N. C.

Fine Improved Farms—\$10 to \$20 acre. Productive as any in state; grow all crops. Describe your wants and can suit you perfectly. Also timbered and pasture lands. Terms easy. Carolina Development Co., Maxton, N. C.

Georgia Farm Bargain—185 acres; 25 cultivation; 5-room dwelling; everything convenient; desirable plantation. Price, direct from owner, \$1,750, with \$700 cash and balance one and two years. For full description address Southern Homeseekers' Bureau, Wilkesboro, N. C.

Virginia Farm—105 acres, Nottoway County, beautifully located, 1 1/2 miles to Blackstone School, churches, 2 colleges. Gray soil, very productive, attractive 6-room dwelling, halls, porches, 4-room tenant house, 3-lug tobacco barns. Stock barn 36x56. Other necessary buildings. Nice orchard. Price, \$6,500. J. W. Vernon, Blackstone, Va.

Bogalusa—Home of the largest saw mill in the world. Cut over pine lands are for sale close to this town. Can be bought for \$10 an acre, easy terms, 4 per cent interest. You can raise stock and engage in general farming—your boys can work in the town. Located in Ozona Belt. Building materials advanced to assist in improving your farm to extent of four times cash payments. Write Great Southern Lumber Co., Dept. C. L., P. O. Box 128, Bogalusa, La.

Farms for Sale—150 acres—125 acres land lays well for machinery. Half ready for plow. Very productive, well watered. Some timber on each. Good neighborhood close to churches, schools, saw and grist mills, \$1,500 each, one-third cash, balance to suit purchaser. 200 acres on public road one-half mile from Saxe station. Wood and timber enough to pay for place. Land lays well for machinery; 50 acres ready for the plow. Adapted to grain, grass, tobacco, both dark and bright; \$3,000, one-third cash, balance to suit purchaser. William Watkins, Saxe, Virginia.

RENEW ALL YOUR SUBSCRIPTIONS THROUGH US

Our clubs save you money. We will gladly make a special club on any papers you may wish.

One letter, one money order—and it's all attended to.

May we serve you?

THE PROGRESSIVE FARMER.

Don't Advertise Unless You Are Willing to Answer All Inquiries

ALTHOUGH I am a city dweller, I am also a "long distance farmer," inasmuch as I have an interest in a farm. The regular visits of The Progressive Farmer are always looked for, and I have found many practical suggestions which I could book to you.

Your editorial in a recent issue relative to the activity of the postmaster at Nashville, Tenn., calls to mind an experience with just such a movement started by the Postmaster here in Atlanta. Mr. Jones prepared a list similar to the one you refer to, and one of them was delivered at my home.

My wife and I are very fond of country-cured hams, and at the time of the receipt of this list we were without a supply. In looking over the list I found names of three farmers, I believe, who said they were prepared to furnish genuine country-cured hams. I wrote three letters to the names and addresses given asking for prices and such other information as might be expected.

This was several months ago, and I have yet to receive a reply from any of the men addressed.

How can farmers expect to sell their products when they are no more interested in the sale than these men were? It seems to me that in this agitation for markets, the subject is being discussed from one side. In the ordinary business world a man with something to sell talks up his wares and hunts for buyers. No opportunity is allowed to slip, and the result is that under ordinary circumstances there are sufficient markets to go around. Should not the farmer be instructed somewhat along these lines? He could at least reply to a letter asking for information. I have wondered sometimes whether the men to whom I wrote expected me to send them the money for a ham or even to give them an order for a ham without knowing more than the simple fact that they had hams for sale.

I believe the example cited to be typical. If you can educate the farmer in business practice sufficiently to enable him to seek markets in an intelligent manner and to give business attention to all correspondence, you will have been the means of advancing the well being of the average farmer very materially.

Atlanta, Ga. F. C. MYERS.

Need for Reform in Marketing Peanuts

THERE are eleven counties in North Carolina and seven or eight counties in Virginia and five in Tennessee that grow the bulk of the shipping peanuts of this country, and the price to the farmers will not average over three cents a pound. They are bought by special buyers and freighted to the cleaners at Lynchburg, Petersburg, and Suffolk, Va. These three places have the largest body of cleaners and speculators in the world, and Suffolk is the leading peanut market in the world. I have been informed that the cleaners can clean the peas at one-half cent a pound and that is big money. They lose one-fifth, which means 60 cents per hundred for dirt and trash, adding the 50 cents and 60 cents to the \$3, first cost makes \$4.10 per hundred-weight. They are selling these same peanuts at seven cents a pound in less than 300 miles of where they are cleaned and less than 100 miles of where they are produced by the farmers. This difference of \$2.90 per hundred is divided between the speculator and the transportation companies.

J. H. EVANS,
Sec'y-Treas. N. C. Farmers' State Alliance.
Hillsboro, N. C.

QUITE PROPERLY

Dad—What happened when that hairless wonder went into the barber shop and asked for a hair cut?
Pickle—He was bald out.—Penn State Froth.