

# POTASH

The German Kali Works have talked Potash and its benefits for twenty-five years. They have never sold a pound direct to local agents or farmers.

You know how hard it was to buy and get Potash. Things have changed. The mines are now producing enough to enable us to offer

## POTASH FOR SALE

in carload lots of twenty tons, to local dealers without interfering with the requirements of those to whom we have sold Potash to be used in mixed goods. We have, therefore, established a Selling Agency in Baltimore, Md., and in 1910 will sell all potash salts in carload lots for cash, **Delivery Guaranteed** direct from the mines to the buyers in original sealed bags, or kainit in bulk, at lower rates than were ever before quoted.

**Potash Pays** You can buy the real potash salts—plant food without fillers or make-weights—you save all the money you have been spending for interest, freight, excessive profits on fillers and mixing charges.

For particulars and prices write to

**GERMAN KALI WORKS, Continental Building, Baltimore**

### Just a Little Better.

By Edgar L. Vincent.

**T**HE BEAUTY of all farm life is in doing just a little better next year than we did this.

Someone has figured it up how much it would mean to the farmers of this country if they could grow corn for just one year that would have only one kernel more on each ear than they have been growing in the past. So many more bushels, these mathematicians tell us, worth so many thousands of dollars.

While this is, of course, more or less speculation, stop and think what it would amount to if we all could raise just a little better crops this year than we did last year or any previous year. One more potato to the hill, one more ear of corn on the stalk, one more load of hay to the acre, one more pod of peas or beans on a vine. What a wonderful addition that would make to the farm output for the year! How many dollars it would mean in the home. How it would help us to fix up the old house and build better barns!

Now, the grand thing about this is that we can do it if we will.

Do you know a farmer anywhere who has reached the limit of his power to grow crops? Sometimes men think they have come to such a place. Then along comes a man who shows them how mistaken they are and by pointing out new methods helps them to surpass anything they ever dreamed of before.

The secret of it all lies in doing a little better work. In thinking a little more carefully about our way of doing things, in the strong will to be the very best farmers we possibly can, in planning great things and then in working hard to carry these plans out—here is the secret of all true success. And who of us can say that we have yet done our best thinking, planning and executing?

The man who would add the one more thing to his farm operation

must turn every furrow right. Looking back where he has been, he must ask himself the question, "Have I done that the very best I can?" And if not, back he must pull the plow and make the balk right. Turn every furrow right. And the same way with the harrowing and the planting and all the rest. Not a thing done in a weak, slipshod way. Not a place left till it is as nearly perfect as man can do it.

There are great things in store for the farmers of this country. Never were the prospects brighter than today; and the prizes will be won by those who are determined to get that one thing more out of everything they do.

Will you be one of them?

#### Salt Your Corn to Keep Out Weevils.

Messrs. Editors: In a recent issue you discuss the corn weevil, and wish to know some way to prevent its destructive ravages. This is as simple as it is effective.

No weevils, or worms, or mice, or rats are ever seen in my barn, and my barn is not tight, either. This is my way and it is inexpensive:

I put my corn up in the slip-shuck, and in storing it away in my barn. I

#### The Jeffersonian Magazine, Atlanta, Ga.,

says of "A Southerner in Europe":

"It was time for a new book of travels in Europe. All of the works of that kind are on our book shelves are out of date. What we wanted was a volume which would picture to us the condition of things now. Without waste of a page, Mr. Poe has supplied this demand."

While the supply lasts we will send *The Progressive Farmer* and one copy of "A Southerner in Europe" (handsome paper binding) for \$1.40; regular price \$1.60. Order to-day.

sprinkle over every layer of ten barrels 3-4 of a bushel of salt. This keeps the shucks moist, making them more palatable for stock, and is an absolute protection from mice, rats, and weevils. Before I adopted this method, mice and rats built their nests, and destroyed barrels of corn, and weevils and bugs were innumerable. I have tried every remedy without avail till I tried common salt.

J. W. SANDERS, M. D.  
Ocean, N. C.

"One great, strong, unselfish soul in any community would actually redeem the world."

#### North Carolina Education, Raleigh, N. C.,

says of "A Southerner in Europe":

"A beautiful and handy little volume of 162 glowing pages, . . . thought-provoking, stimulating, inspiring. . . . So easily and appropriately is profitable discussion interwoven with entertaining discourse, that there is not a heavy line in the whole fourteen chapters."

While the supply lasts we will send *The Progressive Farmer* and one copy of "A Southerner in Europe" (handsome paper binding) for \$1.40; regular price \$1.60. Order to-day.



- ☑ Repeated tests at experiment stations have shown conclusively that Thomas Phosphate produces bigger crops at less expense.
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