

# THE PROGRESSIVE FARMER



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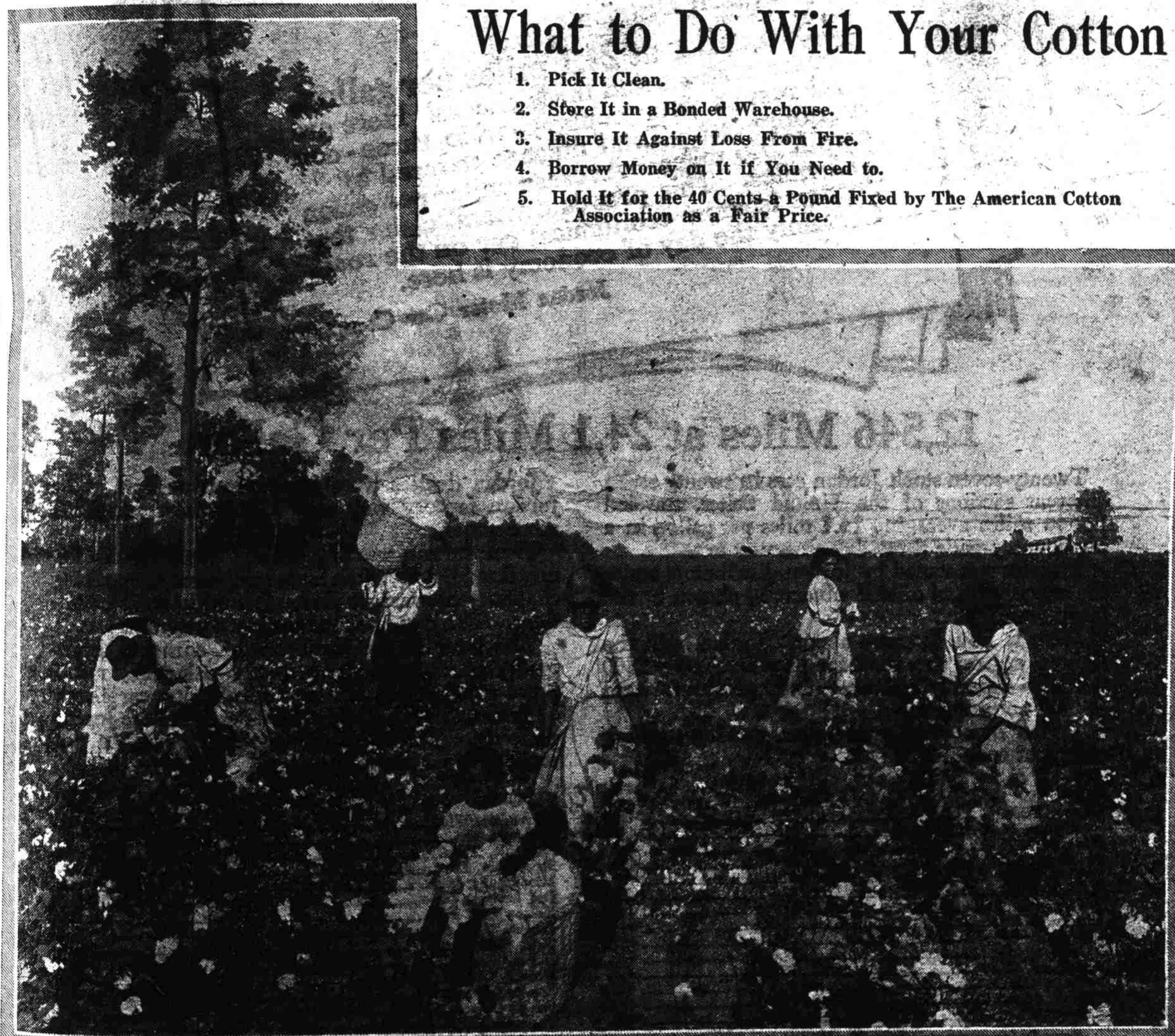
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## What to Do With Your Cotton

1. Pick It Clean.
2. Store It in a Bonded Warehouse.
3. Insure It Against Loss From Fire.
4. Borrow Money on It if You Need to.
5. Hold It for the 40 Cents a Pound Fixed by The American Cotton Association as a Fair Price.



PICKING COTTON AND—PICKANINNY

The wide difference in prices of high and low-grade cotton makes it urgent that clean cotton be harvested

INDICATIONS are piling up that the cotton crop will pick out much less than has been estimated. This, coupled with the evident determination of farmers to hold their cotton for 40 cents a pound, is already having its effect on buyers, and prices are starting upward. Cotton brokerage firms in New York are advising their clients against "being short." The offensive in the fight has shifted to the farmers, and they should press their advantages until cotton is bringing what it is worth, and what the small supply insures that it will bring if nobody gets in a hurry.

On page 5 of this issue of The Progressive Farmer some of the best informed cotton men in the country tell how to bring about higher prices. Read what they say and help carry out the plans in your county. Remember that the fundamental necessities of a real marketing system are: A coöperative cotton selling association that owns a bonded warehouse and employs a cotton grader and salesman; selling clean, high-grade cotton; marketing it slowly, holding a good percentage of it until the summer months; the hearty willingness of every farmer to carry his share of the load.