MONEY

Satisfies Customers

HAVE had eight years of experience I in selling hogs, and it has been my principal "money crop." I have raised corn, peas, velvet and soy beans, peanuts, potatoes, etc., to feed my hogs and have sold the hogs, and in this way made more money than I could raising cotton.

I am very careful in selecting my breeding stock, they must have the size and quality and be prolific. It does not cost any more to feed a sow that farrows from 10 to 15 pigs twice a year than it does one that farrows from five to eight. I sell all pigs that could in any way be called a cull to my neighbors to grow for meat. They will readily give me more for them than they would for a scrub pig, for they know they will make more meat at less cost. I advertise the best pigs and hogs in The Progressive Farmer and other good farm papers and find a good sale for them. Have shipped hogs to 12 states and am still selling to my first customers. When writing a party about my hogs, I describe them as near exactly like they are as I possibly can and then guarantee satisfaction, even though their claim might seem unjust to me. H. L. SANDERS.

Marketing Guineas

AST year my flock of 10 guinea hens raised quite a colony of guineas to broiling size. But they were so wild we had to shoot them for table use. We found our first broiled guinea so nice I concluded to get a market for them as broilers if possible. It took a little persuasion to convince the manager of a cafe in a nearby town that our broiled guineas were equal to, if not superior, to chicken, but he gave me a trial order for a dozen dressed guineas. After that he called for more every week and I filled his orders for that number and more as long as our supply lasted.

I was paid 75 cents each for these guineas, and this was practically clear profit, since I did not feed them.

A READER.

Getting the Profit by Advertising

IN THE year of 1919 I thought I would raise some peanuts. In the fall I saw that I could sell every one that I raised, as nearly all of my neighbors wanted from one to two bushels. I sold every one that I could spare for a good price. Last year I decided to plant more, and I planted 130 bushels. I picked out 100 bushels of good seed peanuts and wrote to several seed houses to see what they would give me for them. They offered from \$1.75 to \$2 a bushel. I thought it was a good price, for I knew that they had to make a profit. I was the one who raised the peanuts and I ought to have the profit, so I put an ad in several farm papers and sold every one of them for \$3 a bushel. My acre of peanuts brought me \$300. After all, by experience I learned that it pays the farmers to advertise in The Progressive Farmer and not let the profiteer have the profit.
AMOS OWEN.

Meat, Mohair, and Money

THERE is no animal that will make as profitable use of many worthless acres of brush land on numbers of our Southern farms, if given a half chance, as the Angora goat. They require some attention, of course, but less than any other animal; and, like all others, the more attention and care given to their keep and breeding, the better the results. He is the most industrious animal in the world and goes about his daily business of converting brush and weeds into meat, mohair, and money in a way that is encouraging to his owner. GEORGE F. CRANN.

WOMAN farmer in Logan County sent me her account of cash sales \$250 from her meat, eggs, chickens, butter, and potatoes. She does not need to worry over cotton. Everywhere it is the same: a good plan for home living makes us safe for the year. Bradford Knapp. In the boat less

HOW FARMERS MAKE EXTRA Farmers' Exchange

(7 Cents a Word, Cash With Order) Each Initial, Number or Amount Counts as Word Always address THE PROGRESSIVE FARMER, Raleigh, N. C.

LESPEDEZA

Lespedeza Seed for Sale-New crop, best quality. Write for prices. S. J. Dobrowolski, Ethel, La. OATS

For Sale—Ninety-day Oats. Hall & Savage, Green-ville, N. C.

ONIONS

White Bermuda Onion Plants — Postpaid: 1,000, \$1.75; expressed: 5,000, \$5. Thomasville Plant Co., Thomasville, Ga.

PEANUTS

Selected No. 1 Seed or Rossting Peanuts—Alabama Runners, 3c lb.; White Spanish, 4c lb. No order accepted for less than 100 lbs. Cash with order. Goff-Hutchison Merc. Co., (Inc. \$50,000), Enterprise,

PEAS

For Sale—Cowpeas, Hall & Savage, Greenville, North Carolina

Peas—Brabhams, Whippoorwill, and Irons—\$2.50; mixed, \$2.25. K. C. Byars, Windsor, S. C.

PECANS

Budded and Grafted Papershell Pecan Trees-Strong, thrifty, vigorous, well rooted, and early bear-ers. All trees guaranteed and certified, Catalog free. Bass Pecan Company, Lumberton, Miss.

Pecan Trees From Lockhart—Are from heavy bearing stock. Our improved system of digging, packing and full planting directions, help your success. Write for catalog. Harlan Farms Nursery, Lockhart, Ala.

STRAWBERRIES

Progressive Everbearing Strawberry Plants-\$1 per 100: \$5 per 1,000. Rosebank Nursery, Winchester,

Strawberry Plants — Klondyke, Aroma, \$3.50 per 1,000; Progressive Everbearing, \$1.50 per 100. A. B. McRee & Sons, Soddy, Tenn.

Everbearing Strawberry Plants-\$1.50 per 100 postpaid. Apple, peach, grapes, raspberry, bla-Right prices. Cureton Nurseries, Austell, Ga.

Progressive Everbearing Strawberry Plants-Postpaid. Simply order some of my unusually well-rooted, genuine Everbearing plants now. Then you can enjoy fresh strawberries all next summer. Special price for 500 plants (makes an ideal size patch for home use), \$4.75; 100, \$1; 1,000, \$9.25. Satisfaction guaranteed. L. O. Byrn, Sylvia, Tenn.

MISCELLANEOUS SEEDS AND PLANTS

Red Clover, Timothy, Orchard Grass — Write for prices. L. B. Stricker Company, Asheville, N. C. Wanted to Buy Cowpeas and Soy Beans—Send samples and prices. James I. Pritchett & Son, Danville,

Dailis Grass and Clovers—Sow now on pastures, meadows and oats. Circular. Lambert, Darlington,

Sound, Mixed Cowpeas—\$1.96 bushel. Asparagus seed, Palmetto (Ben Tillman variety), 50c lb. W. E.

Prothro, Williston, S. C. Alfalfa, \$6 bushel. Red Clover, \$9. Sweet Clover, \$5. Grimm Alfalfa, \$15. Sudan, \$2. Timothy, \$3. Satisfaction guaranteed. Marie Meier, Salina, Kans.

FRUIT TREES

Trustworthy Fruit Trees and Plants—For home and commercial orchards. Catalog free. State approximate quantity wanted. Howard-Hickory Nursery, Hutt

Reduced Prices-Mayflower, Sneed, Carman, Greensboro, Belle of Georgia, Elberta, Heath Cling, Stin-son's October peach trees, 3 feet, dozen, \$3. Write Crowell's Plant Farm, Concord, N. C.

Nursery Stock—Plant an Orchard—June budded peach trees, 1-year-old apple trees are the kinds to plant. We grow lots of them. Write for catalog and price list. If you own a farm, you should plant fruit trees. Southern Nursery Company, Winchester, Tenn. Fruit Trees—Greatly Reduced Prices, Direct to Planters—No agents. Peaches, apples, pears, plums, cherries, grapes, berries, nuts, pecans, mulberries, ornamental trees, vines and shrubs. Free 64-page catalog. Tennessee Nursery Co., Box 108, Cleveland, Tennessee.

Fruit Trees, Shrubs, Vines, Rose Bushes, Hedge Plants, Etc.—Healthy, vigorous stock at reasonable prices. New descriptive catalog free. 1,500 acres in nurseries. We supply the small planter, the home orchards and large commercial orchards. 50 years in husiness. The Huntsville Nurseries, Huntsville, Ala., Box 806.

FARMS FOR SALE OR RENT

MARYLAND

Farm for Sale Near Salisbury, Maryland, where farming pays. Fine climate and good markets. For particulars, address Samuel P. Woodcock, Salisbury, Maryland.

NORTH CAROLINA

Two Tenant Farms for Bent-Near Wake Forest College, N. C. Dr. Albert Anderson, Baleigh, N. C.

For Sale 650 Acres Halifax County farm; 1,000 For Sale—650 Acres—Halifax County farm; 1,000 yards from railroad station and school; on public highway; about 500 acres cleared; 15 tenant houses, barn, store building, gin and other necessary outbuildings. Plenty of labor available. Excellent water supply. Land will make bale of cotton per acre; also fine for alfalfa, wheat and corn. No boll weevil. Price \$60 per acre. Land across road sold for \$151 per acre. Teams and implements sold if wanted. Terms can be arranged. J. W. Tillery, Tillery, N. C.

VIRGINIA

Water Power Mill—Valley of Virginia. 20 acres. Nice home. Venable & Ford, Lynchburg, Va. Selling Out—14 Good, Improved Tobacco, Grain and Stock Farms—50 to 800 acres. Easy terms. R. Fred-ericksen, Blackstone, Va.

100 Acres—New buildings; Farmville, 4 miles; National Highway; good land; \$6,000; small cash payment. F. D. Wills, Owner, Farmville, Va.

182 Acres—Near Farmville, on National Highway; new buildings; fine tobacco land; \$12,000, \$2,000 cash, balance 10 years. 52 Acres—Near Farmville: no buildings; \$1,300, \$300 cash, balance easy. F. D. Wills, Owner, Farmville, Va.

For Sale—Fine Farm, 800 Acres—In active farming section; about half under cultivation; 2 large houses in good condition; up-to-date barn, 60x100, concrete floor; corn crib, etc.; 2 L. H. C. tractors; modern machinery, etc.; valuable timber; with or without stock; near prosperous town of Emporia, Va., with 2 railroads. Address all correspondence to A. Reichert, 104 West Houston St., New York.

OTHER STATES

293 Acres — Maryland. Three sets modern new buildings; one mansion; at schools and market; run-ning water; crop, stock; level, productive soil; price 333,000; half can remain in farm. Old age cause for selling. Possession at once. On cement road; views. W. S. Rittsre, New Oxford, Pa.

The Santa Fe has built a new bratch railway line through the South Plains region of West Texas. A new farming and livestock region, with new towns, is being opened up. This territory already is partly occupied by a good class of settlers, and crop possibilities proven by actual experience. Here you can profitably raise cotton, corn, sorghums and fruit. It is an ideal livestock and dairy country. Iow prices for untilled lands and very easy terms. More in early and takenate pick. Write today for free illustrated folder. T. C. Spearman, 30 Santa Fe Bidg., Blythe, Texas.

1,000 Acres Florida Farm Land-Tracts suit; price \$10 to \$5 per acre; long time, easy payments. T. K. Godbey, Waldo, Fla.

1,400 Acres—Southwest Georgia Plantation—Well improved and located three; 3,000,000 feet timber; 16 in cultivation. If interested, write Oakhurst Plantation, Hamilton, Ga tion, Hamilton, Ga.

California Farms — In Kings County, California, midway between Los Angeles and San Francisco, in San Joaquin Valley—Rich farming land, in well proven territory under irrigation; can be obtained at moderterritory under irrigation; can be obtained at moderate price; small cash payment; 10 years on balance; non-residents can arrange to have acreage planted and cared for. These lands are recommended by Hanford Board of Trade and local banks. County Agricultural Agent will assist in selecting and getting your place started. Twenty acres ample for man with few thousand dollars; if properly handled will mean good income for average family. This proposition worth investigating. Why do so many persons long some day to make their home in California? Because nowhere else is found such a combination of winterless climate, plenty of sunshine, seashore and mountains, fertile else is found such a combination of winterless climate, plenty of sunshine, seashore and mountains, fertile valleys, paved highways, and very efficient marketing associations. All kinds of fruit, also veretables, grains, and alfalfa commercially grown in California. Ask for illustrated folder describing San Joaquin Valley. The Santa Fe Ratiway has no land to sell, but will help you get rightly located. C. L. Seagraves, General Colonization Agent, Santa Fe Ry., 909 Railway Exchange, Chicago, Ill.

SCHOOLS AND COLLEGES

Learn at Home or School—Bookkeeping, Shorthand— On credit. Positions guaranteed. Edwards College, Winston, N. C., and High Point, N. C.

Become Government Railway Mail Clerks \$135-\$195 month. List positions free. Write immediately. Frank-lin Institute, Dept. A-143, Rochester, N. Y.

Be a Railway Traffic Inspector!—\$110 to \$250 monthly; expenses paid after 3 months' spare-time study. Splendid opportunities. Position guaranteed or money refunded. Write for free booklet G-92. Stand. Business Training Inst., Buffalo, N. Y.

HELP OR POSITION WANTED

Wanted—A Good, Self-supporting Farmer—For good farm. Another for small place; ones experience in to-bacco and potatoes preferred. Good propositions for right men. T. H. Lindsey, Southport, N. C.

SALESMEN

Fruit Tree Salesmen—Good business for hustlers. Profitable, pleasant, permanent work. Write for terms, Concord Nurseries, Dept. 25, Concord, Ga.

Agents—Make a Dollar an Hour—Sell Mendeta, a patent patch for instantly mending leaks in all titensils. Sample package free, Collette Mfg. Co., Dept. 701, Amsterdam, N. Y.

Salesmen Wanted—Must be high-class, recommended by rated business men. To experienced salesmen, we pay salary; to commission workers, we make weekly advance on orders; to "dealers," we loan money for actual expenses. Our line is high-grade. Traveling season begins in spring, with deliveries in fall, giving 8 or 9 months steady work and a good income to hustlers. Write today, giving full information. Howard-Hickory Nursery, Box M, Hickory, N. C.

MACHINERY

Write for Circular on Corn Mills. Carolina Millstone Company, Cameron, N. C.

For Sale One Steel Mule Caterpillar Tractor; one Cleveland Caterpillar Tractor—Both in good condi-tion. Either ideal for road or general farm work. John C. Moomaw Company, Inc., Cloverdale, Va.

MISCELLANEOUS

Cypress Beehives, Supplies, and Hubam Clover Seed for Sale. J. Tom White, Dublin, Ga.

For Sale-Window and Door Frames-Write for rices; state size. Arthur Thompson, Route 5, Farm-

We Collect Acounts, Notes, Claims—Anywhere in world. No charges unless collected. May's Collection Agency, Somerset, Ky.

Bargains in Cheviots, Gingham, Domestic, Suitings, Outing-Write for samples and prices. B. & R. Mfg. Co., Dept. C, Tupelo, Miss.

32-Inch Grey Fancy Cheviots 15c yard, postpaid. 28-Inch blue or striped cheviots, 13% yard, postpaid. 10-Day offer. Atco Stores Co., Atco, Ga. Strong, Home-made, Split-bottom Chairs—Six, \$10, money order. Mountaineer made. Shipped from Western North Carolina. Carolina Distributing Company, Box 313, Raleigh, N. C.

Barrel Lots Slightly Damaged Crockery, Hotel Chinaware, Cookingware, Aluminumware, Etc.—Ship-ped direct from factory to consumer., Write for par-ticulars. E. Swasey & Company, Portland, Maine.

Does It Pay to Advertise?—There are many mountains in Colorado higher than Pike's Peak, but only a few people know it. Why? Because Pike's Peak is well advertised, and the others are not. Moral: Advertise whatever you may have for sale. The Progressive

Millions Frost-proof Cabbage Plants—From Long Island grown seed. Jersey and Charleston Wakefield and Flat Dutch, \$1 per 1,000. Bermuda onton plants, \$1.50 per 1,000. Cabbage and onton plants, 40c per 100; by parcel post, prepaid. Good, thick Georgia cane syrup, 50c per gallon, in 1-gallon cans. Prompt shipment., satisfaction guaranteed. Brooks County Plant Farm, Barwick, Ga.

AUTO SUPPLIES

Automobile Owners, Garagemen, Mechanics, Bepairmen—Send for free copy of this month's issue. It contains helpful, instructive information on overhauling, ignition troubles, wiring, carburetors, storage batteries, etc. Over 110 pages, illustrated. Send for free copy today. Automobile Digest, 638 Butler Bldg., Cincinati.

CLOVER

First Cutting Clover None better; \$25 ton. Bright shucks, \$20. N. A. Kimrey, Mebane, N. C. HEDGES

Hedge Plants—Amoor River Privet—1-year, rooted, branchy, 100, \$2; 2-year, bushy, small, \$4; medium, \$5; large, \$6; delivered. Evergreen Nurseries, Conway, South Carolina.

Hides-Express to Athens Hide Co., Athens, Ga. PECANS

Papershell Pecans—65c lb., postpaid, Groover & Anderson, Statesboro, Ga.

PRINTING

250 Printed Envelopes, \$1.10; 500 \$1.75, postpaid. Womble Press. Bearcreek, N. C.

ROOFING

Roofing—Galvanized 5-V erimp roofing; painted tinand galvanized shingles; rubber roofing; slate-surfaced roofing and shingle-roll; asphalt shingles; JohnsManville asbestos shingles; Richardson wall board;
ridge roll, valley, gutters, downspouts, skylights, ventilators, cornices. Write us for urices. We furnish
mechanics to erect our goods when desired. BuddPiper Roofing Co., Distributors, Durham, N. C.

SPRAY MATERIALS For Sale—Lime Sulphur Wash—For winter spraying against scale. Prices on application. Faris Seed Co., Greenwood, S. C. STORIES

Ambitious Writers of Photoplays, Short Steries, Songs, Poems, Newspaper Articles—Send today for free helpful booklet, "Successful Writing." Writers' Di-gest, S-677 Butler Bldg., Cincinnati. SYRUP

Pure Georgia Cane Syrup Best quality, in new 35-gallon barrels, 20c gallon. Trulock Supply Co., Climax, Ga.

Syrup—New coup, new barrels. Pure Georgia or syrup; 35-gallon barrel for \$8.75, Lo.b. Blackshe Georgia; cash with order. Write Pierce Trading O Blackshear, Ga.

Pure Georgia Cane Syrup—A grade, 30c per g in barrels; \$2.50 per case, six No. 10 and 12 X cans per case, f.o.b. Cairo. Farmers! Union Exchi By Graham Ward, Cairo, Ga.

Pure Georgia Cane Syrup—Excellent flavor, bright and thick, \$10 per barrel of \$5 gallons: \$3 per case of six 10 lb, cans; \$3.75 per case of twelve 5-lb, cans; f.a.b. Cairo. Sample furnished on receipt of 20 cents. Reference, Citizens' Bank. Q. F. Walker, Cairo, Ga.

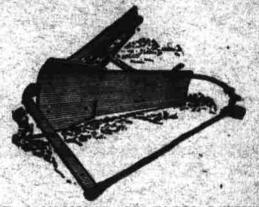
STOVES AND RANGES Why Pay Excessive Prices for Stoves and Ranges—When you can buy, at very reasonable prices, a cook stove or range that will last a lifetime, and is fully guaranteed. Manufactured by Glascock Stove and Mfg. Co., Greensboro, N. C.

TOBACCO

Homespun Chewing and Smoking Tobacco—5 lbs., \$1.25; 10 lbs., \$2.50; 20 lbs., \$4. Farmers' Union, Mayfield, Ky.

Tobacco—Kentucky Homespun — Mild smoking, 10 Be., \$2; 20 Bs., \$3.75; chewing, 10 Bs., \$2.50. Pro-ducers' Exchange, Mayfield, Ky.

THE COOK Reversible Ditcher



THE COMMON-SENSE FARM DITCHER Low priced enough for every farmer to own

A reversible farm ditcher, farm terracer and road grader all in one. A patented com-bination of the best implement ever invented for this work.

Write for descriptive circular and prices. CHATTANOOGA IMPLEMENT & MFG. CO., Chattanooga, Tennessee

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LEADING VARIETIES Of Time Tested Producers

From well majured high quality breeders only.

Brown and White Leghorns . 16c

Barred and White Rocks, Bhode Island Rods,
White Wyandottes and Buff Orpingtons. 20c

Postpaid. Live delivery guaranteed.

Early fryers sell readily at 75c to \$1 h. Our fast-growing early chicks make quick fryers, 10,000 weekly, beginning middle January.

NOW BOOKING SPRING ORDERS on deposit of only 25 per cent, balance before shipment. Valuable circular. KNOXVILLE, TENN.

C. A. NORMAN.

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