

$$
\begin{aligned}
& \text { Trailmaker, Whether in Physical oo } \\
& \text { Intellectual Lines, Has Immense } \\
& \text { Responsibilities. }
\end{aligned}
$$

To be a worthy trailmaker one must see in imagination the thousands who
will follow the path he has the temer-
ity to tyy to mark out. Sympathy for them
will affect every rod of his work. He must be quick to note the points. where
there may be confusion on the part of there may be confusion on the part of
the climber. No one can miss a path
cut through heavy underbrush. But out in the heave forest or on on long
outretches of treeless ledges stretches of treeless ledges he must
take particular pains. Trees must be
blezed blazed, footpaths made certain. Cairns
of stones must be placed like wellof stones must be placed like well-
marked signposts. A trailmaker must have it on his conscience that even a
single traveler might fail because of single traveler might fail because of
his failure to make the path certain.
if his fallure to make the path certain.
If this is true of one who essays to
make make a mountain trail, how much
greater the responsibility on him who greater the responsibility on him who
undertakes to blaze the way into those
higher higher ranges of human activity.
Honor to those who made thelr Honor to those who made thetir way
across the uncharted seas or trackless across the uncharted seas or trackless
wastes, but still more honor to those
who have dared to wastes,
who have dared to lead out into the
unknown unknown regions of mind and heart
along every line of intellectual and
and along every line of intellectual and
spiritual achievement.-Hilnry Woodspiritual achier
ward Hulbert.
First Steel Engraving. Frenchmen, Italians and Germans all claim the honor of having invented the
art of engraving. Certain it is that
as. Brt of engraving. Certain it is that out creditable engravings on glass in
1779. But as early as 1460 the Italian Masso Finiguerra exibibited engravings an copper. Duerer, in Germany (1317-
1428), and Lucas Van Lexden 1428), and Lucas Van Leyden, in Hol-
land (1497), made tremendous strides in wood engraving, but it remained for
America to invent steel engravis America to invent steel engraving.
About 1814 Messrs. Perkins and
Heath of Philadelphis. Heath of Philadelphia introduced the
process of engraving on soft steel, process of -engraving on soft steel,
hardened afterward.
The Mezzotint process is a German invention. Col. von Stegen, G in 1643 ,
produced the first really artistic work produced the first really artistic work
of this description in a portrait of
Princess Princess Amelia of Hessen.

 ack, a sormer sailur and lumbent of the Unive-sity of
Washington in the engineer ashington in the engineering de-
artment of the
ational training,
 best previous in 13 mine was mintes. The
17 minutes, made by a Yale profs in

## "MIDNIGHT MEDICNES"

WERE ALWAYS
READY!!
Medicines required in the night can always be obtained. There's a night bell at the front door and a night clersk in gist's attention will be apprecciated by prompt and wakeful service. Bring your prescriptions to us day or night, we are always ready to fill them-always willing-always

## J. N. PITTMAN

Day Phones 50 and 116
Night Phones 304 and 303
"WHAT A CHANGE" YOU'LL SAY
You may hae had - some
thoughts of discarding that old suit of yours berense it has lost its shape or had be come spotted, or some other little thing was wrong with
it. Before you do so it. Before you do so, send it
to us and we'll show to us and we'll show you how
it is possible at a small lay to save your a small for ant-
los other season of good wear.
We've We've done it thousands of
times and we'll do it JACK CAPEHART ,one 183-J.

## IPhe Windows to Your Soull

YOUR EYES. KEEP THEM RIGHT BY GETTING GLASSES FROM J. W. KNIGHT, THE

OPTOMETRIST, 6 COLLEGE ST.


## Fored ANNOUNCEMENT

Mr. Edsel B. Ford, Pres. of the Ford Motor Co., gives out the following statement:
"Another reduction has been made in the list price of all types of Ford cars and the Ford truck to take effect immediately. The list prices, f. o. b. Detroit, are now as follows!

| TOURING CAR | \$415.00 |
| :---: | :---: |
| RUNABOUT | . \$370.00 |
| COUPE | . \$695.00 |
| SEDAN | . $\$ 760.00$ |
| CHASSIS | \$345.00 |
| TRUCK-CHASSIS | . $\$ 495.00$ |
| TRACTOR | . $\$ 625.00$ |

"The big reductions last fall were made in anticipation of low ma terial costs which we are now getting the benefit of, and this fact together with increased manufacturing efficiency and the unprecedented demand for Ford cars; particularly during the past three months permitting maximum production, have made another price reduction possible immediately
"Ford business for April and May 1921 was greater by 56,633 cars and trucks than for the same two months in 1920; in fact, the demand has been even greater than the supply, so that our output has been limited, not by unfilled orders, but by manufacturing facilities.
"During May we produced 101,424 Ford cars and trucks for sale in the United States alone- the biggest month in the history of our company-and our factories andassembly plants are now working on a 4,000 car daily schedule for June.
The Fordson tractor is still being sold at less than the cost to produce on account of the recent big price reductions, and it is impossible, therefore, to make any further cut in the price of the tractor."
Can you afford to go without a car any longer when Fords are selling at these new low prices? There is no reason now why you should delay purchasing a Ford car, Ford truck, or Fordson tractor.
We will gladly advise you concerning the delivery of a Fordson tractor or the particular type of car in which you are interested. Just 'phone us or drop us a card.
Crenshaw's
FORD SALES AND SERVICE.

