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TODAY'S THOUGHT

If you want something done, give it to a busy man. He'll have his secretary do the job.—L. C. McCandles. YES, ADVERTISING PAYS

A retail grocer's association reports that of every 100 customers put on the books of any store in any one year, only 19 remain

Citing this, the Sandersonville,, Ga., Progress, says: "Merchants who believe ponder these figures and seek more new customers through planned newspaper advertising in the home-town newspaper."

Competition is mighty keen in retailing these days, and the successful merchant must vigorously go after business. The home-town newspaper is still the best place to advertise any store's wares and attrac-

PRESBYTERIAN ACTIVITY BRINGS DENOMINATION TO FOREFRONT

The army of North Carolina Presbyterians is beginning to work like a denomination shaken out of a lethargy.

How the denomination, working through the North Carolina Synod, voted earlier this year to go along with a broadened program of Christian education through consolidation and expansion of church - supported schools of higher education now is a well-

The undertaking has laid upon denominational leaders large tasks to chart the way through unknown forests and unploughed fields of education and finance. Some of North Carolina's best known and most successful leaders in the field of business, education, finance, industry and the ministry are giving generously of their talents, of time and thought to implementing and activating the will of the Synod.

Not only has the Synod proposal stirred into fruitful action some 17 communities, but is about to set off a major fund-raising drive within the state. Trustees of the College, meeting this week in Raleigh, came up with recommendations for employing professional help in providing a fund of \$3,500,000—the \$500,000 for campus Christion life in institutions which are non-Presbyterian, and the remainder to apply toward the costs of building and other expenses incident to the merger of Flora Mac-Donald College at Red Springs, Presbyterian Junior College at Maxton and Peace Junior College at Raleigh into a new college in Eastern North Carolina.

In their great undertaking, Presbyterians have given strong indication of their faith in the ability of their denomination to meet the challenge of modern-day Christian education. One doubts that the state has ever experienced such faith, such denomination and such manifestation of desire as now is noted in the Synod-backed college building program.

Those who strive to help themselves are certain of assistance from those who would be helpful in all such worthy undertakings.

Today's 60-Second Sermon By FRED DODGE

difference of opinion makes horse tark Twain.

BUILDING TOBACCO MARKET YEAR-AROUND JOB

That the tobacco market here had a reasonably successful season is apparent from the year-end records just compiled by Supervisor John N. Watkins, Jr.

Sale of 24,394,288 pounds of tobacco for \$12,718,967.07 to average \$52.14 is the market record for the three months' selling period ending last Friday.

The record compares favorably with competitive markets and with the previous year's record, considering that the 1954 crop was cut by storms and weather conditions and this year's was reduced in acreage tions and this year's was reduced in acreage. Mean?" Thornton Stovall, Jr., gave and Mrs. Willie Norwood. tions and this year's was reduced in acreage and was damaged by excessive rain in the late harvest season.

The average business man, however, adheres to the conviction that he isn't doing nths 3.00 so well unless his volume is showing some increase. A mere keeping abreast of previous attainments makes it very easy to fall under those previous records.

> Selling the tobacco growers' commodity is highly competitive business; competitive among houses in the same market, among markets in a belt and among belts. Building prestige for a warehouse, for a market and for a belt is as much an all-year, dayin, day-out business as selling tobacco across the seas and selling it across the counters of millions of retail outlets.

Expansion of the market, increase of volume through the return of former patrons and the bringing in of new with a view to putting the market on the climb is a challenge. It is not something to be gained 'everyone knows where my store is' might in 90 days or twice that time. It is a year-round assignment for every person who has major or minor interest in continuing development of the Oxford tobacco

> Santa Claus is fast becoming the most popular figure of the day.

THE TOWN PUMP

Major T. G. Stem has been doing a little touching up on some painting about his home. He pro-fesses that in times past he has been a pretty

fesses that in times past he has been a pretty good jack-leg painter.

However, when his secretary, Mrs. Dan Weldon, asked the other day for his formula for thinning paint with linseed oil, Major Stem couldn't tell her, exactly. His system, he explained, consists of thinning until a satisfactory consistency has been achieved. She was to go to the hardware store for him to get a small quantity of linseed oil, so Major Stem suggested that she inquire there about the proportions.

The painting issue was dropped until some time later when Major Stem reached home with his bottle of linseed oil. He placed it at a convenient spot at the back of the house Perhaps it was Mrs. Stem who came along and took the paper off the container to find the paint thinner in a whiskey bottle.

key bottle.

That kind of bottle had no place about the Stem home and Mrs. Stem demanded to know why come and how come. Major Stem explained how he had come into possession of the bottle and contents. It seems that many of the stores which sell linseed oil and turpentine from their bulk purchases put it in whiskey bottles simply because they are often tossed about and are seen to come in the stores. en tossed about and are easy to come into pos-tion of at little expense . . .

session of at little expense . . . Major Stem got busy with his knife and tried to rid the bottle of the label, but finding that a tough assignment, he considered it easier—and quicker—to complete the small paint job and get rid of the unwanted bottle. That, of course, suit-

Santa Claus already is stuffing in a few travel plans for Christmas . . in addition to some previously mentioned, Mr. and Mrs. V. H. Harrell the children with grandparents, the Harrells will depart Christmas day from R-D Airport, arriving a few hours later at the control of the con a few hours later at their destination . . . a little bit later, probably in January, Dr. and Mrs. Willie G. Woltz are planning a visit also to Cuba . . . they, it seems, are to drive to Florida and fly the

remainder of the distance

A former Oxford resident who has gotten a long
way from home is Miss Esther Rogers . . . she
didn't go all the distance at one time . . . but

way from home is Miss Esther Rogers ... she didn't go all the distance at one time ... but by leaps and bounds she located in Pendleton, Oregon ... along with her subscription renewal, she sends holiday greetings to old friends ... and a note that her new address is 229 S.E. Dorion Ave., Pendleton ... C. V. Morgan walking around in shirt sleeves on a morning when Ed Coble and J. A. Duke had on o'coats ... and others were wishing they had brought them along ... oh, yes, the most popular question today: Are you ready for Christmas? ... for the children: What you want Santā to bring?

This is barbecue night for the Oxford PTA ... it is being sponsored by parents willing to go out for the pig and hopes of keeping their children away from the dogs ... cooked over live coals, the pig is to be sold at the Credle School from 5:30 until 7:30 p. m. ... one of the home-makers on the court house staff was strongly hoping that the County Commissioners would want to close up the county offices on Dec. 24. Christmas eve ... since nobody but nobody will be doing county business that day ... it does actually look like a good time for the court house folks to go home and get ready for Christmas ... H. D. Hedrick's Christmas already is in operation ... a new and pretty Oldsmobile, with air conditioning, record player, etc. ... T. M. Evins is waiting on a color chart for his new Buick ... the Chevrolet folks unload a train car-load or so down at the Seaboard every day or so ... Ford, Dodge and Plymouth continue to arrive by the truck-load ... a new Buick is to be given away—brother! ... and day by day, children continue to flatten their noses as they press them a little harder against the display windows behind which are the dolls, mimiature cars, trains, etc., which they long for ... down-town traffic is keeping officers busy blowing whisthe and waving their hands ... and helping out, too, at the schools at noon, afternoon and morning ... School youngsters carrying home second period report cards ... some proudly exhibiting the c

Christmas Program Given at Stovall For PTA Gathering

STOVALL, Dec. 8.—The Stovall High School Parent-Teacher Association met Monday night, Dec. 5,

Mrs. Oren Bradley, president, presided. Mrs. Willie Norwood was planist. Students from the fourth and fifth grades presented a Christmas Tony Yancey, Glenn Frazier, Judy

The devotional was led by Bettie and Elsie Wilson.

Christmas Carols." DeLores New-Y gave a reading, explaining the PTA Association. "The Madonna and the Miss Mattie Lyon gave the treasist Child." She also told sometold a story, "A Christmas Fairy." lar wa Vicky was the announcer for the grade.

Hart, Margaret Hart, Sylvia Tingen

well talked on the subject, utes from the last PTA meeting

lar was won by Mrs. Norwood's fifth

prayer by C. V. Tart.

The steel industry used a record reaking 86,000,000 tons of coal in the first nine months of 1955.

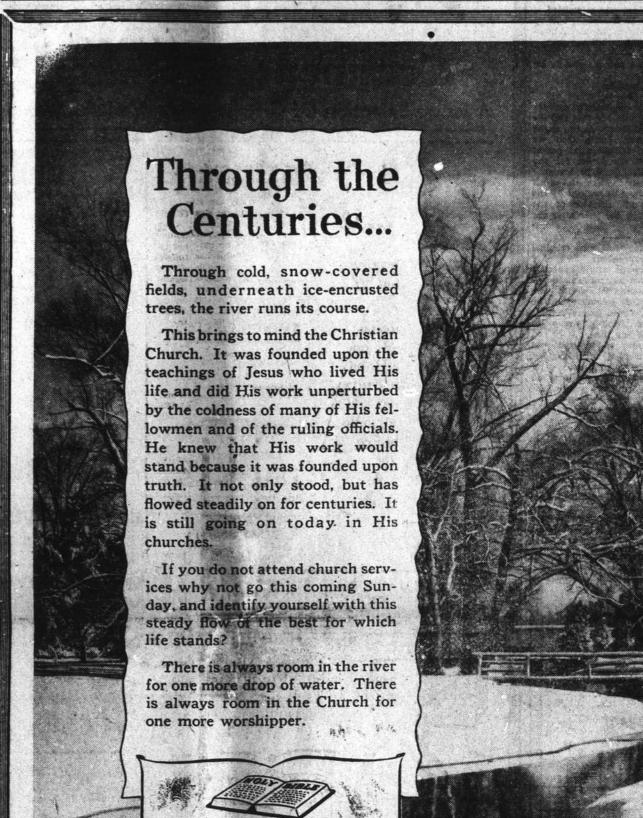
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own sake. (2) For his children's sake. (3) For the

sake of his community and nation. (4) For the

sake of the Church itself, which needs his moral and material support. Plan to go to church regularly and read your Bible daily.

ALL FOR THE CHURCH

Thir series of Advertisements is contributed to the cause of the Church by the following Citizens and **Business Establishments:**

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