

# Today and Tomorrow

By Frank Parker Stockbridge

**SALARIES** ability  
A great deal of publicity is being given these days to the salaries received by the heads of big business concerns. It is not surprising that one man should have a salary of \$100,000 a year, but it is not so surprising that another man should have a salary of \$10,000 a year. The difference is not in the amount of money, but in the amount of ability. A man with a salary of \$100,000 a year is not a man who is worth \$100,000 a year. He is a man who is worth \$100,000 a year because he has the ability to manage the affairs of a great corporation so well that it is able to keep thousands of workers employed, and at the same time earn profits for the capital invested in the business. I would not seem unfair to me if it were paid, say at the rate of \$10,000 a year to each employee. I know of many cases, though, where the salaries of men in big organizations are getting nothing like that. One of my friends draws a salary of \$100,000 a year—but his company employs 500,000 persons all the year around.

The scarcest commodity in the world is administrative ability. Without it, no great enterprise could flourish, and the man who has it is worth whatever he costs.

**WORKERS** who rise  
Wage-earners work as hard as their bosses do. That is my considered belief, based on many years of experience and observation. I have seen so many wage-earners rise through the ranks to high executive posts that I began, years ago, to ask how they gained advancement.

In every case the answer was to the general effect that they always did a little more than they were paid for, liked their jobs and regarded the company's interests as their own. While most of them did not say so, it was always clear that these men who started life as manual workers had higher intelligence and better control of their appetites than their fellow-workers.

And they had ambition. There isn't any other route by which men rise to the high places in our industrial system, but the route of hard work plus intelligence, plus ambition. And they don't stay long in the high places unless they also have the priceless element of character.

**WAGES** the gauge  
I talked not long ago with a friend, who heads a great nationwide corporation, about wages. "What we try to do is to put every dollar that it is possible to put into every employee's pay envelope," he said. I know that is true of most great business concerns, in spite of the belief which many workers have that the effort is always to pay them as little as possible.

The man who is content to do as little as he has to, to get by, is usually the one who grumbles about his wages. But the National Industrial Conference Board reported the other day on 2,400 business establishments, employing 4 1/2 million workers, all of which offer their employees opportunities to earn higher wages. More than half of them pay on the basis of work done—so much for each item turned out. That makes it worth while for the worker to be industrious. A third of these companies have premiums and bonus payment systems; many are on a profit-sharing basis.

The bigger the concern, the more it is interested in putting as much into every worker's pay-envelope as possible.

## BRIGHT WRITES

(Continued from page 1)  
bringing seed should have them in a bag or can that will retain the seed and prevent them from wasting out. Tobacco seed should not be mixed and I am as careful as possible in the cleaning of seed not to mix them. Tobacco seed contain a high percentage of foreign material and faulty seed. They will often be reduced by half in cleaning and the farmer thinks that his seed have been wasted. Cleaned seed should be sown one level table spoonful to the square hundred yards.

I hope we will not have Blue Mold in 1936 but as a precaution why not sow twice as many yards of plant bed as you will need?

Our terracing equipment is tied up for the present but we will start operating as soon as the weather will permit. Hunter Pinnell's farm has been terraced and Messrs. F. F. Limer, D. P. Limer, Henry Fuller, Jim Limer and Vernon Mabry have had some terracing done. The work is not expensive and I hope farmers will take advantage of this opportunity of having their land terraced. Those interested should certainly have the work done when the unit is in their neighborhood.

Stanley 4-H club members have ordered 500 walnut and 1,000 loblolly pine seedlings.

## FIRE DESTROYS

(Continued from page 1)  
offer made by this concern several years ago is still standing.  
The church, which had a seating capacity of around 250 persons, was destroyed in 1902 on a lot owned by the late Mrs. V. L. Pennington, mother of Mrs. Arrington. The cost of constructing the building and the equipment at that time was \$4,200, it was stated. This cost did not include the pipe organ which had a value of around \$2,000.  
The Rev. R. E. Brickhouse is pastor of the church, which is located on the corner of Main and Ridge-way streets, opposite the John Graham High School.

## THANK CITIZENS FOR SYMPATHY OVER FIRE

The Pastor and Board of Deacons of the Warrenton Baptist Church, voicing the sentiment of the entire congregation, take this means of expressing their grateful appreciation for the numerous acts of sympathy shown us in the recent loss of our Church Building; for the valiant service rendered by our fire company and many others; for the gracious tender of several places of assembly; and for all acts and expressions of sympathy we are most appreciative.

R. E. BRICKHOUSE,  
W. M. GARDNER,  
J. E. ROOKER JR.,  
Committee.

## COUPLES SEEKING

(Continued from page 1)  
Thompson (white).

Dec. 23—Eugene Harrison of New York City and Fannie Shearin of Warren county (colored); Peter Gayle and Lillian Coleman (colored); Frank Alfred Harris and Victoria Durham (colored); Sam Thorne Patterson and Frances Kingsland Vick, both of Littleton (white).

Dec. 24—Edward P. Pitts of Macon and Daphne Person of Littleton (white); Arthur Durham and Annie Belle Johnson (colored); Herman Taylor Crutchfield of LaCrosse, Va., and Mary Wright of Warrenton (white); Walter T. Robertson of Rocky Mount and Gladys Harris of Macon (white); Whit Williams and Irene Taylor (colored); Willie Johnson and Naomie Alexander (colored); Willie Davis and Emma Alston (colored); Marion Powell and Mattie Gill (col.).

Dec. 26—Richard Tunstall and Ethel Davis (colored); Ernest Jiggett and Harriett Williams (colored); George Jenkins and Mary Reid (white); Elton Harris and Alzena Alston (colored); William H. Davis and Viola Turner (colored); Green Abbott of Vance county and Edna Ayscue of Warren (white).

Dec. 27—Lenwood Jones and Dorothy Green (colored); James Rudolph Rowland of Kittrell and Dorothy Irene Renn of Henderson (white); Arthur Moseley and Hannah Stevenson (white).

Dec. 28—John H. Thorp and Lena E. Russell (colored); Junius Person and Mattie Belle Plummer (colored).

Dec. 30—Walter Haun of Kittrell and Frieda Bender of Ridge-way (white).

Jan. 1—Arthur Julian Hurst of Alberta, Va., and Mildred Frances Pearch of Meredithville, Va. (white).

In December 1934, 41 licenses were issued as compared with 37 for the same month in 1935.

## CREDIT ASSOCIATION

(Continued From Page 1)  
counties and this year made loans to farmers in these counties totaling \$216,000.00 Every farmer who borrowed money through the association is a stockholder and is expected to attend this annual meeting of stockholders which is held for the purpose of hearing a complete report on the year's work of the organization, the election of officers and the transaction of such other business as may come before the body.

"We will be delighted to have all farmers who are not stockholders also attend the meeting," Mr. Gooding said, "in order that they might learn of the credit service which is offered to the farmers of this section by the association."

The officers of the Henderson association are: T. W. Allen of Creedmoor, President and Director; E. J. Green of Henderson, Vice President and Director; E. H. Pinnell of Warrenton, Director; S. N. Hawks of Norlina, Director; and D. H. Currin of Oxford, Director.

## Drewry Items

Mr. and Mrs. Claiborne Wilson and little son, C. L., of Richmond, who spent the Christmas holidays with Mr. and Mrs. Shade Hill, re-

turned home on Sunday.

Misses Judith and Frances Boyd and their guest, Miss Margaret Bullock of Red Springs, visited Mrs. Henry White on Monday.

Misses Nancy and Olive White of Raleigh are the guests of Miss Alice White.

Miss Elizabeth Fleming of Washington, D. C., spent several days recently with Mr. and Mrs. Floyd Fleming.

Mr. and Mrs. Walter Wilson, Mr. and Mrs. C. M. White and son, Charles, returned on Saturday from a trip to Florida. While there they visited both the east and west coasts.

Mr. and Mrs. Arthur Lynn of Washington, N. C., Miss Pantha Boyd and Mr. Walter Boyd visited friends in Drewry on last Tuesday evening.

Misses Pantha Boyd and Sarah Daniel of Fremont visited Mrs. Henry White Saturday.

Mr. and Mrs. Dorest Nichols of South Hill spent Thursday and Friday with Mrs. Nichols parents, Mr. and Mrs. N. L. Williams.

Mrs. Louise Walston spent several days recently with Mr. Daniel Walston near Fremont.

Alston Boyd and James Boyd of Atkinson were recent guests of Nat and Ed White.

Miss Elizabeth Fleming and Mr. Perry Wilson spent last week end with Miss Pate in Rowland.

## Manson Items

Miss Margaret Champion of Warrenton spent Sunday here with her mother, Mrs. J. T. Champion.

Mr. Hamill Kimball of Buffalo, N. Y., spent Christmas here with his people.

Mrs. L. O. Reavis Sr. spent Christmas with her daughter, Miss Rebecca Reavis, who is in training at a hospital in Philadelphia.

Mr. and Mrs. M. R. Mitchell of near Middleburg spent one day during the Christmas holidays with their daughter, Mrs. W. E. Brack.

Mrs. L. N. Kimball, who has been quite ill at Maria Parham Hospital in Henderson, is expecting to come home as soon as the weather is favorable.

Mr. and Mrs. R. Z. Champion of Baltimore, Md., attended the funeral of his brother, Jim Champion, Friday.

Our community was saddened in two of our neighbors' homes during the holidays. On Sunday before Christmas our neighbor, Mr. B. W. Wynn died of pneumonia, and on Christmas night Mr. Jimmie Green Champion died of pneumonia. Mr. Wynn was buried at Zion church Monday and Mr. Champion was buried at his father's burying ground Friday.

Meals served to college girls these days stress simplicity and shy

away from both diets and fancy foods, if a well-known women's college is any criterion. A favorite noon meal, for example, is cheese souffle with stuffed tomato salad, popovers with strawberry jam and a fruit compote. Other favorites are spaghetti, cold sliced meat loaf, creamed mushrooms on scrambled eggs or creamed beef on toast.

The Government's new list of examinations for Civil Service appointments reveals many excellent positions for women at \$2,000 to \$3,000 a year and over.

With an enrollment of 1400 rural boys and girls into the 4-H clubs of Johnston County, there is an increase of 100 per cent above the enrollment for last year.

# The HUNTERGRAM

A Newspaper Within A Newspaper

VOL. VIII January 3, 1936 No. 1  
WE KEEP CRAZY CHRYSTALS AT ALL TIMES—50c AND \$1.00

Best wishes to all of you from all of us for a happy and prosperous year.

Our drug store has been a nice retreat from the snow and ice and winter blast. A warm welcome always exists here.

A thermos bottle full of hot water or coffee is a nice thing to have in the home during these cold nights and in the early morn. You will find them here.

We cannot turn our back on the old year without expressing our appreciation for shown us by the the good will which was shown us by the people of Warrenton and Warren during 1935. We thank you.

Now is the time to stock your Medicine Cabinet With Norwich COD LIVER OIL and build up your system to resist COLDS - COUGHS

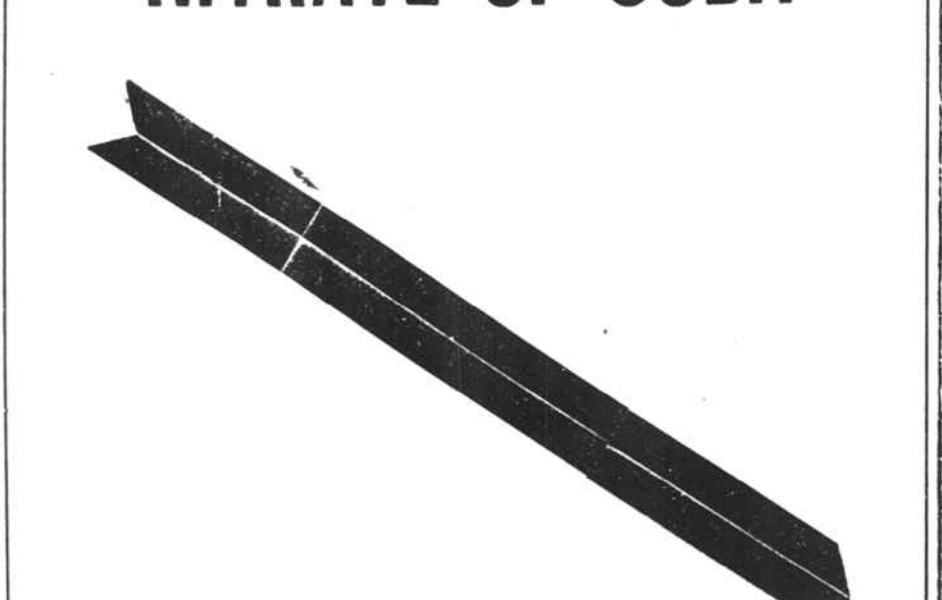
The bad weather has afforded merchants a splendid opportunity for taking inventory. The ice gave the young boys and girls who love sleigh riding a rare treat. We enjoyed watching them slide.

Telephones 5 and 6

# HUNTER DRUG COMPANY

PRESCRIPTIONS CALLED FOR AND DELIVERED

# Just Received Car Load Of PLANT BED FERTILIZER and NITRATE OF SODA



Ready in our warehouse for use as as soon as the ground permits farmers to begin their spring work. Those farmers who insist on the best will be pleased with our

# Blue Ribbon Plant Bed Fertilizer

(Made by Smith-Douglass)

ASK THE FARMER WHO HAS USED IT

# JONES BROTHERS

WARRENTON, N. C.

# GOOD NEWS TRAVELS FAST

**ELECTRICITY WILL BE CHEAPER HERE DURING NEXT YEAR**

**CAROLINA POWER ANNOUNCES NEW RATE REDUCTION**

**Electric Rate Reduction As Large In Goldsboro Shares \$600,000 Light Rate Reduction**

**C. P. & L. SLASHES RATES TO SAVE USERS \$600,000 ANNUALLY IN THIS STATE**

**POWER RATE CUT WILL AFFECT HOME BILLS**

**Lower Rates On Electric Current**

**Electric Rates To Be Lower**

**Over 50% Reduction in 12 Years IN AVERAGE DOMESTIC RATE**

**Electricity is Cheap**

**LET'S ENJOY MORE OF IT**

**Rates to Commercial Customers are also Cheaper!**

**CAROLINA POWER & LIGHT COMPANY**

**Over 50% Reduction in 12 Years IN AVERAGE DOMESTIC RATE**

Year	Rate
1924	1.35
25	1.25
26	1.15
27	1.05
28	0.95
29	0.85
30	0.75
31	0.65
32	0.55
33	0.45
34	0.35
35	0.25
36	0.15

Millions have been saved by Carolinians in twelve years by a steady electric rate reduction. We bring you glad tidings of still further reductions. Electricity is cheap for everybody! For smallest homes and for large consumers. Our representative will gladly call to explain how new cheap rates affect your individual case. Now!—The more you use, the less it costs you per unit.

**Electric Rates CUT BY \$183,000**

**BE EFFECTIVE SOON**

Residential Consumers Save About 25 Per Cent. and Commercial 17 Per Cent.

**Rates To Be Lower**

**CAROLINA POWER & LIGHT COMPANY**