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 beneft the raratering oonern. Thes thin

 they can get out of it. going to allow his presidetnial boom
to lose momentam. He announced
Monday that he will make a western trip in May, the real purpose of
whieh, his friends say, is to aid his candidacy for the presideney. He will pay special attention to Seattle,
Portland, San Franciseo and Los Angoles, and will also stop off at Lineoln nings Bryan.

Hend Downward in a Tree The body of Daniel C. Bonner,
haekdriver, was found hanging head downward in a tree near Tulsa, Ok,
Friday. The body had been hanging the explanation: This seems to bo
Bonner to stranger out squirrel hanting. Bon-
ner elimbed the tree to look for squirrel's nest. A squirrel ran out $c$
the nest. The stranger shot as the agurrel but misend and shot ar the Thio strinanger, in order to conceal his coineetion with the aftair, shoet Bon-
ner again to make sure of his death.
then fled. Poeilly So.
Winston-Salem Journal.
This is from the Concord Tribune
This is from the Coneord Tribune

 Tat elly, howevon" Poctibly the A glab Five Forth while

# Regal Shoes at Cost Plus 5 per Cent. 

## An Earthywent for the Trade, but a Benefit to the Public

## Regal Prices Are Now $\$ 335$ to $\$ 585$

NOBODY OUTSmDE the shoe trialiennthalte whet a jolt that trade re-
ceived when the Regal Shoe Company announcedita now pricing-policy. the rebel stoe Ca "ant the Whees we mite will bepriced at COST OF MANXGACTURE AND SELLING, PLUS ggures out in odd or even money, aridd withont reemard to the 50 c fumps between prices, heretofore arbitrarily fixed in the shoe business?
II WAS NOT the five per cent, that gave the jolt. The Regal Shoe Co. his always done business on a five per cent, profit and every manu-
facturer knew it. It was the abandonment of the "even price" that caused the stir.
THAT "EVENV-PRICE" policy has been the darling superstition of the ahoe trade for twenty years or more. Standard bhoes had been sold for so long at $\$ 3.50, \$ 4.00, \$ 4.50, \$ 5.00$ and so on, that dealers thought no other prices were possible.
BARGAIN" SHOES-nameless rroducts shoveled out by shoe "dopert-ments"-might be sold at odd prices. But atandard makes-oh, neveri
IT WAS ARGUEDseriousily by expert shoesellesmen that men and woimen Who wanted shoes of name and chivracter woutd Nather payevenprices. whether or not he got anything worth having for that extra 15 c .
AND SO, WHIEN a designet produoed a new shoe that could be sold for
profit and all at $\$ 4.85$, the manufacturers were up against an embarprofit and all at $\$ 4.85$, the manufacturers were up against ar embar--
HEY COULD DO any one of three things-and some one of these thite things they all did:
THEY COULD LET that $\$ 8.85$ shoe stand as it was and ask $\$ 5.00$ for it getting an extra 15 c profit, if Regal'competition would allow it,-or bringing its price up to $\$ 5.00$
OR, THEY COULD SKRN 35e warth OUT of the shoe, bringing its price down to the next even figure-
balance.

BUT AS FOR DOING the obvious and proper thing-selling that *w85 shoe for $\$ 4.85$-why that wes not to be thought of
SogMS RIDICULOUS, doesn'til? But all staperstitions seem ridiculout after you have exploded them. And the Regal has exploded this one.
HEREAFTER, Regal Shoes will be built just as the Regal style-builder plan them. They know their business, and they know their public.
IF THEY SAX "This shoe is right as it stands-the best shoe that can be devised and built for its parricular wint and parpose"-why that

सHIE DESIGNIKRS will not be required to add anything unnocessary to it, nor to
set figure
IHE MLANUFACTURING COST of that shoe will be Agured carefully ive per cent. will be added and a further allowance covering the actus he price of that partictulie ihoe, whether it is $\$ 3.35$, or $\$ 3.50$, or $\$ 4.85$ or whatever it is.
THE PRICE WILL BE SYAHMPDD ON THE SHOE AT THE FACIORY and certified public accountants will veriy the prices an also verify the fact that only five per cent, commission is added
YOU GAIN MORE than the dimes you save by the odd prices. You sain also by better balaneed quality, and by the fact that you pay only fol What you wrent
RBGAL Styoubuiddera now have a free hand. They cimply get out the about a cortain.price. You poy for waetly what you gat, plas the fall 5 per cent. Xou itre tawedriotuing Ior wedess addifions.

Regal Shoes Give You What You W/ant

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FOR Mex
CANNON \& fETEAER CO. Weric



