

ATTEND THE FAIR

And Don't Fail to Call on Us While Here

RITCHIE HARDWARE WANTS TO GET ACQUAINTED WITH ALL DIXIE CITIZENS OF THIS SECTION OF THE COUNTY

Our Store is Convenient—You Can't Miss It. Make This Your Headquarters.

Before You Select the Hardware for
Your Home Visit
Good Hardware Headquarters

That means visit the Builders' Hardware Department of the Ritchie Hardware Company.

No matter how fine your home is to be, you cannot use it to the best advantage if it is equipped with inferior hardware. The hardware you select for your home determines, in no small degree, the comfort and enjoyment you will get from that home while you continue to live in it. Don't wait till the last minute before selecting your hardware. It's a mistake that may cost you dearly.

Bring your architect with you.

A few hours spent in our display room is a liberal education in Good Hardware. It brings you in touch with Builders' Hardware Specialists. It enables you to make your selections from a wide range of designs.

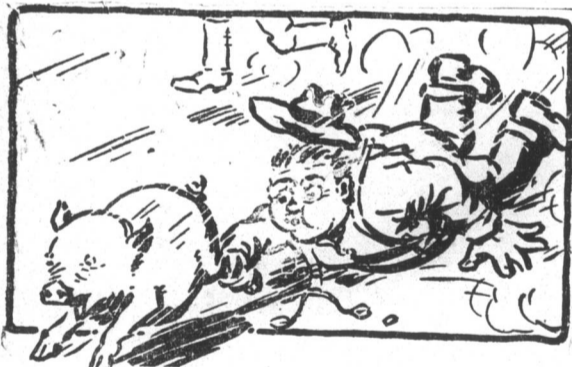
Here's All You Need in
Hardware

We're prepared to take care of all of your Hardware needs—from tacks to boilers. There are scores of such things you'll need during the winter, and it's true economy to provide yourself.

It's pleasant to buy your Hardware here, too, where stocks are complete, and you can always find the article you need—at the right prices.

Ritchie Hardware Company

CONCORD, N. C.



Give Our Store a Visit
During

FAIR WEEK

We Carry a Complete Line of
MEN'S FURNISHINGS

MEN, WOMEN AND CHILDREN'S
STAR BRAND SHOES

—and—

MEN'S AND BOYS' CLOTHING

Richmond-Flowe Co.

CONCORD, N. C.

**Morrison Lumber Co.
A Growing Concern**

The E. L. Morrison Lumber Company, owned and managed by E. L. Morrison, is not old in years, but has the advantage of experienced management and a business policy of handling high grade building materials. Established in January, 1922, The Morrison Lumber Company has distributed a large amount of practically all kinds of building mater-

ial except brick, and on occasions to oblige customers, has taken building contracts, but when possible deals with contractors rather than undertake contracts on behalf of the company.

E. L. Morrison was born in Cabarrus county and educated at the county schools. For some years he was with the Cannon & Fetzler Co., general merchants at Concord, but finally entered a partnership in the lumber business and eventually started for himself, building a fine large new lumber yard on West

Corbin street, where he is doing a prosperous business. He attends the First Presbyterian Church, is a K. of P. and finds most fun in hard work and lots of it.

**Concord Foundry
Reliable Firm**

The record of C. A. Blackwelder, sole owner and manager of the Concord Foundry, is that of an industrious thrifty citizen who has made his way in life to success and independence by determining to be thorough in everything he did.

Born in Cabarrus county two miles from Concord he was a farmer in his youth, later entering the employ of the Cannon Mill at Concord, where he worked for 25 years as engineer and master mechanic. With his savings he bought an interest in the Concord Foundry and ten years ago obtained complete ownership of a two story brick building with a machine shop 20x60 feet and a foundry of one story 40x60 feet equipped with all the latest machinery for doing a general casting and repair business with special attention to mill repairs. Other smaller buildings adjoin the main shop. All are free of debt as is also the real estate and the entire plant, and the home of the owner. Mr. Blackwelder started 26 years ago without a cent and now is comfortably off and owes no man a dollar. He attends the Lutheran Church, is a K. of P. and a Woodman of the World. He finds his recreation in reading and motoring.

**Lefler Motor Car Co.
Selling Hupps**

Organized only a year ago, the name of the Lefler Motor Car Company, is already known far and wide in the Concord district as reliable dealers handling one of the best medium priced cars in the world—the famous Hupmobile, whose powers of rugged endurance and economy of upkeep are well known among all classes of motorists. In addition to distributing cars, the company keeps a stock of about \$7,000 of parts and is able to give the best kind of service on repairs to any make of car. They occupy a commodious brick building 50x125 feet and are enjoying a full share of the patronage of the motoring public of Cabarrus and adjoining counties.

A. F. Lefler, the president, was born and reared in Cabarrus county, where he has farmed on a large scale and still owns a big farm. Liking Cabarrus as much as he does he has endeavored with much success to bring others to the county he loves so much, and has twelve thriving children, one of whom is associated with him in the business. He is a Methodist and a large farmer in addition to selling and repairing automobiles and is one of the most active citizens of the county. His son, S. W. Lefler, is secretary-treasurer of the company.

**Bell-Harris Co.
Long in Business**

The Bell & Harris Company, dealers in furniture and undertaking supplies, is a practical demonstration that it pays in the long run to treat customers fairly. Organized about half a century ago

and at first doing a business of about \$3,000 a year, the Bell & Harris Co. now has an annual turnover of about a quarter of a million dollars. The business was originally organized by C. W. Cannon and W. L. Bell. In 1897 it was incorporated, the principal officers then being W. L. Bell, W. R. Harris and W. M. Linker, Sr. Today the active members are M. M. Linker, president, W. M. Linker, secretary-treasurer. Both were born and reared about nine miles east of Concord, and have made their way in life by reason of hard work and careful business judgment. The firm is known far and wide for the excellence of its stock and the wide range of choice offered patrons. The Bell & Harris Co. has had a part in the furnishing of the majority of homes and institutions in Cabarrus county, and its principals are looked upon as among the most reliable and substantial business men in Concord.

**Ritchie Hardware Co.
Has a Large Stock**

Established in 1899 when C. F. Ritchie came from Salisbury, the Ritchie Hardware Company has built up one of the leading businesses in hardware, paints and builders supplies in the county as the result of careful management, fair treatment of the public and lots of hard work combined with a thorough knowledge of the hardware business. Mr. Ritchie has spent most of his business life in the hardware business, clerking for ten years in a store in Salisbury before locating in Concord in business for himself. The firm carries a \$75,000 stock in a store 26x110 with a full sized basement. In addition the well known National line of farm implements is carried and Mastic paints. A two-story warehouse 40x120 feet and a smaller warehouse 18x120 feet houses the reserve stock. All the buildings are of brick and all are the property of the company.

Mr. Ritchie was born and reared in Stanly county but in his residence here since 1899 he has come to be held in high regard by a large circle of friends, his unflinching courtesy and good humor and liberality in business dealings making him a most popular merchant. He is a member of the First Presbyterian Church, the Merchants and Manufacturers Association, the Rotary Club and the Knights of Pythias.

**Richmond-Flowe Co.
Thriving Business**

One of the thriving businesses of Cabarrus County is that of the Richmond-Flowe Company, of which L. M. Richmond is president; G. C. Love, vice president, and Geo. H. Richmond, secretary-treasurer. The company was formed in 1919 and carries a fine line of men's furnishings and a general line of men's, women's and children's Star Brand Shoes. A stock of about \$75,000 is on hand at all times in a two-story brick building 24x120 feet and a warehouse 20x200 feet. In addition a general wholesale and retail grocery trade is done in the rear of the premises partitioned off from the other part of the store. Mr. Richmond is president of the Rotary

Club and a member of the Merchants and Manufacturers Club. He is also vice president of the Concord Knitting Company. He has been city treasurer for the last eight years and is one of the best known business men in the county.

**Grady Plumbing
Is Known as Reliable**

After about 13 years in business, the E. B. Grady Plumbing Company, with office and showrooms at West Corbin street, Concord, is able to look back with a large degree of satisfaction to "something accomplished, something done." Established in 1910 by E. B. Grady, then of Charlotte, N. C., now of Concord, who is the sole owner and the active manager, the Grady Plumbing Company is known over a wide territory as a thoroughly dependable firm, whose workmanship can be relied on and whose plumbing materials and supplies will stand the test of time and hard wear.

The nationally known Standard Sanitary Manufacturing Company's line of bathroom fixtures is carried and the American Radiator Company's boilers, in addition to other well known makes. The E. B. Grady Plumbing Company has space in the Exhibition hall at the Cabarrus County Fair and intends to make a special display of the latest type of private water and sewage plants for rural homes. Mr. Grady says that manufacturers of such plants have evolved a most simple and compact style, easily and cheaply operated and thoroughly reliable. He feels satisfied that in the next few years, the farmers are going to pay a great deal of attention to surrounding themselves and their families with the conveniences of city life, especially now that the price of modern equipment for the farm home has been brought down to a really reasonable price, as in the case of farm water and sewage systems.

Mr. Grady has had many important plumbing and heating contracts entrusted to his firm since he began business here, and is respected in a wide circle as a reliable business man.

**Corl-Wadsworth Co.
Has a Fine Sand Pit**

A business which has played a large part in the building of both Concord and Cabarrus county is the Corl-Wadsworth Company, dealers in horses and mules and heavy draying and owner of what has been proved by actual analysis to be one of the best sand pits in the state.

Established about 35 years ago the business came into possession of H. A. Goodman, who is president and general manager, eight years ago. When he purchased it he added horses and mules to his activities and deals in the best animals he can find. Many a farmer of Cabarrus owes much of his success to the excellent working qualities of the stock which Mr. Goodman has been distributing. The business occupies a brick stable 80x100 feet and is surrounded by about an acre of ground, an ideal location for a sales stable for livestock. Mr. Goodman has been in Concord all his life and has seen the city grow from small proportions to its present important position in the Piedmont section.



**Modish
Millinery**

In this display you will see the season's favored materials developed by the master hands of the country's foremost milliners into Hats of

charming beauty and style.

Our ability to sell these Hats at a reasonable price is to your advantage.

Hats Made to Order a Specialty

We handle the Ranak, Johnson, Blossom and Dantree Hats. See our Beautiful Display of Fall Models.

Specialty Hat Shop

19 NORTH UNION STREET

From his sand pit he hauled the sand from which in part the fine pavements of Concord were made, and his sand has entered into the construction of most of the principal buildings of the city. It is sand from the Corl Wadsworth Company's pit which is used to filter the water supply of Concord.

Detour.
When between two evils take to the woods if there's an opening.—Boston Transcript.

Thorns Without the Rose.
Hell is sin with its pleasure gone and only the sting left.