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All the big weather prophets have predicted from early fall that we are going to have the most severe winter we have had in 186 years.

With that in view we went early and laid in a big supply of fall and winter merchandise to meet the demand of every purse. To begin with we bought 5,500 ladies', misses' and children's coats, direct from the manufacturer. You can easily see why we are able to sell these coats at the prices we offer our customers. In buying quantities it makes very little difference to us, we take the lot at a price. To do this it takes time and good judgment and it has always been our motto to let each and everyone of our customers share in our bargains.

While we are always optimistic we anticipated that there might be a drop in cotton prices. So we bought this merchandise to be able to sell on the basis of 12 1-2c to 15c cotton prices. Just to give you an idea, we have ladies' coats priced from \$3.98 and up, Misses' Coats \$2.98 and up, children's coats \$1.48 up. Sweaters from 79c up. Ladies' Hats from 50c up. By these prices you can see that we are the friend of the needy.



