

AUSTIN-HEATON COMPANY

The Austin-Heaton Company, manufacturers of quality flours, is one of the pioneer milling industries in the state. Located in Durham and established by the late General Julian S. Carr, it does a wide business throughout North Carolina, South Carolina, and Georgia, and today it is operating on a 24-hour basis to supply the demands for its products.

The Austin-Heaton Company is one of the largest mills in the state, and is one of the most actively operated through the southeast. "Our twin policy of quality and service has made this possible," according to Mr. W. M. Speed, who as president and treasurer to the corporation is also the general manager. "Other brands sell cheaper than ours, but we have held to a standard of quality and excellence that is ranked with the best in the United States. The people of Roxboro and Person County have long been users of our products, and we feel grateful to them for their liberal bestowal of patronage."

Mr. Speed was born in Roxboro, and spent his boy-hood there. He has many friends throughout the Person county section who have followed with interest his business career since leaving Roxboro.

The Austin-Heaton Company was founded in 1902 by General Carr, beloved philanthropist and citizen well known throughout the Southland, but was re-organized four years later by his son, the late Julian S. Carr, Jr. Ever since that time, the business has been under the management of Mr. Speed. Other officers are: C. M. Carr, vice president; C. B. Williams, assistant treasurer; and M. A. Briggs, secretary and sales manager. Mr. Williams is also a native of Person County, and has many friends through this section.

Three well known and justly famous brands are made by this company. There are the Peerless and Bon Ton brands of the plain flour, and the Occo-Nee-Chee brand of self-rising flour. These are accepted as standard by housewives and bakers over three states, and many homes will use no other brand.

The name of the self-rising brand is taken from a tribe of Indians who at one time lived through this section. There is now a mountain in Orange county which bears the same name. Roxboro has long been familiar with Occo-Nee-Chee and the other brands made by the Austin-Heaton Company, the products of which have been favorably received.

Mr. Speed is a member of the Durham Rotary Club, and of the Hope Valley Country Club. Though long a resident of Durham, he has always been keenly interested in the affairs and progress of Person County, which he is proud to point out as his native birth.

THE INDEPENDENT WAREHOUSE

One of the outstanding warehouses of this section is The Independent, at South Boston, Va., operated by D. T. Reeves, who is widely known, both as a grower of the yellow weed and as a warehouse man of the highest type. The Independent Warehouse has been under operation for the last 12 years, and during that time it has established for itself an enviable reputation in the selling of leaf tobacco. During one day in 1927, 392,000 pounds of the bright weed were sold on its floors which is a record for this section of the country. Another record was established in 1918, this time in price, when 338,000 pounds were sold for \$130,000.

Mr. Reeves has a wide acquaintance through this section, and he has long made it his policy to safeguard the interests of the growers. With large farm-holdings himself, he is in a position to know and understand the problems of the farmers, who in turn have come to place absolute dependability in him and his warehouse. He is a native of Halifax County, and before entering his present work was in the horse and hule business. He is a faithful member of the Baptist Church, and has incorporated into his daily life the principles of the Bible.

"We have long served the interests of the tobacco growers of this section," declared Mr. Reeves, "and we shall continue to do so as long as we remain in business. We have established for ourselves a reputation for dependability, and we expect to live closely up to this. We have friends from Person County who have long been selling their tobacco on our floors, and we hope to continue in their patronage and goodwill, for our warehouse always brings the top market price, a fact which is readily attested to by past records."

Associated with him is C. T. Reeves, his son, who is secretary and treasurer, and active in the affairs of the business. He has a wide experience in the tobacco business, and also took a special commercial course at Richmond, Va. He is a member of the Lions Club at South Boston.

There are 882 kinds of forest trees known.

Owning an auto is distinctly a luxury in China.

Ten thousand pounds of alfalfa hay was secured by N. A. Beaver of Irwell county from the first two cuttings on one and one-fourth acres of land.

SPENCER FUNERAL HOME

A funeral director and embalmer, who has grown in the affection and good-will of the people of Roxboro and a large surrounding country is R. M. Spencer, of the Spencer Funeral Home. This firm, until 1917, was operated by R. A. Spencer and W. T. Daniels as Daniels and Spencer, at which time it became R. A. Spencer and Son, Mr. Daniels selling his interest. R. A. Spencer died September 21, 1926, and since that time Mr. R. M. Spencer has conducted the business.

Each year since its inception, the funeral home has shown a substantial growth. Mr. Spencer, as well as every person connected with the business, possesses the sympathy and tact that has endeared them all to a host of people who call them in at times of bereavement.

The Spencer Funeral Home is the largest in Person County, and it occupies a handsome two-story building, owned by the firm and especially built for its needs. A large line of coffins and caskets is carried in stock at all times, and a modern ambulance

and motor hearse enables Mr. Spencer to render a complete service. Every part of the business comes under the personal supervision of Mr. Spencer. And since its establishment, every year has witnessed a greater growth of business than that of the previous one. His clientele extends over a wide territory, and people come here from quite a distance for his superior service.

Mr. Spencer has a high conception of his responsibilities, and his friends declare he is the right man in the right place, always willing to go a long way to do a good turn for others. He is a native of Virginia. He is active in community work, and is a member of the Rotary Club.

Speaking to the Courier we quote him: "Co-operation is a badge of sanity. We can accomplish wonders by being 24 hour boosters to Roxboro and Person County. Let's go."

Members of the North Carolina State Bankers' Association will attend a special short course at State College on Thursday and Friday, August 2 and 3.

In Capetown, Africa, gasoline costs 54 cents a gallon.

The Davis Drug Company

THE REXALL STORE

Roxboro North Carolina

THE STORE WITH A UNIFORM POLICY, NOTED FOR PURITY OF DRUGS AND ACCURACY OF PRESCRIPTIONS

DELICIOUS DRINKS SERVED AT FOUNTAIN

INQUIRE FOR EASTMAN KODAKS, WHITMANS CANDY AND PARKER FOUNTAIN PENS

J. Y. Blanks Grocer

Roxboro North Carolina

COMPLETE IN EVERY DETAIL

Quality Price Service

IN THESE WE SPECIALIZE

WE BUY 'EM' CHEAP

WE SELL 'EM' CHEAP

HIGHEST PRICE PAID

for

COUNTRY PRODUCE



Independant Warehouse

SOUTH BOSTON, VA.

BRING US YOUR

TOBACCO

IF YOU WANT TO GET THE

Top Prices

BEST MARKETING CONDITIONS

"Your Satisfaction Is Our Consideration"

SERVICE GIVEN EVERY LOAD

The City That Pass Books Built

Roxboro's History Is Written Upon The Pass Books Of Her People. The First National Bank Has A Pride In This Record. It Has Grown Because Its Depositors Have Grown And It Is Better Able To Serve Today Than Ever In Its History.

Its directorate is composed of men who have had and still have a successful career in many lines of industry, and for this reason they are unusually well qualified to advise upon the many problems of finance that arise daily.

OFFICERS

Thos. B. Woody, Cashier

S. G. Winstead, Pres.

B. W. Gardner, Asst. Cashier

R. A. Burch, 1st v. pres. active.

F. H. Wilson, As. cashier

W. T. Pass, 2nd vice pres.

K. H. Oakley, Asst. Cachier

The First National BANK

of ROXBORO, N. C.