

REAL ESTATE MEN TO CONVEENE HERE

First Session Of Institute To Be Held Under The Auspices Of State Association And Extension Division.

Eighty North Carolina realtors will be in Chapel Hill tomorrow for the first real estate institute to be conducted jointly by the North Carolina Association of Real Estate Boards and the University extension division. The program, extending through Thursday, is in charge of C. C. Smithdeal of Winston-Salem, and is to include an intensive course of real estate selling in North Carolina.

A. John Berge of Chicago, sales counselor of the National Association of Real Estate Boards, will conduct the study course. As a representative of the national association, Mr. Berge has previously conducted similar institutes and conferences in several other states. In addition, he is nationally known as a lecturer upon real estate problems, to which field he has contributed several books. Examples of his writing along these lines may be found in the National Real Estate Journal, of which he is a contributing editor. Furthermore, during the past five years Mr. Berge has analyzed over 7,000 real estate plans.

Assisting Mr. Berge will be Guy W. Ellis, president of the Guy W. Ellis Company in Detroit and past president of the Detroit Real Estate Board. This is the first time that Mr. Ellis has appeared on the program of any state institute, but on numerous occasions in the past he has been a principal speaker on the programs of the National Real Estate Convention.

According to V. O. Parker of Raleigh, president of the state association, more than 100 delegates were to be expected for the institute. As yet, however, these are only 80 who have agreed to be present. This number is expected to increase somewhat with last-minute arrivals.

To stimulate attendance, R. E. Dillard of Durham has offered a gold trophy cup to the real estate board having the best representative attendance at the institute. The cup will be awarded with consideration for distance traveled as well as for the actual size of the delegations.

Sessions of the institute and the topics to be taught have been arranged as follows: Wednesday, 10:00 a. m.—Listing Saleable Property and How to Build and Use Sales Kits; 2:00 p. m.—How to Build and Use a Prospect File and Showing the Property; Thursday, 10:00 a. m.—Maps, Charts and Graphs as Aids in Selling and Closing the Sale; 2:00 p. m.—Building a Clientele and Creative Selling.

Dialectic Senate Will Meet Tonight

The regular weekly meeting of the Dialectic Senate will be held in New West building tonight at 7:15 o'clock. All who desire to become members of the senate should present themselves at this meeting in order to be initiated at the second regular initiation meeting which is to be held next week.

No bills appear on the calendar, but opportunity will be presented for the introduction of new ones. Officials urge that all members be present.

Station W4WE To Take Part In World-Wide Amateur Contest

Amateur radio station W4WE, which is connected with the electrical engineering department of the University, is now making preparations for beginning work in the long-distance message handling contest which is sponsored annually by the American Radio Relay League, the organization of radio amateurs.

The contest which is to begin at 7 p. m. on February 15 and to continue for 15 days, is an international competition among the amateurs to determine which station can exchange messages with the largest number of foreign stations.

The University station has a reputation to live up to this year, for last year it finished 11th in the tests in which hundreds of stations were entered. Last year contact was established and messages were exchanged with over 100 different foreign stations, and this year the operators are all primed to run the total well above the market set in the previous contest.

Station W4WE is not one of the best known amateur stations in the country, and as it has enjoyed an enviable record for long distance work, it is expected to stand high in the contest when the results are announced. During the past fall the station was in contact with the Byrd Antarctic Expedition several times, and for the first time in the history of the station, messages were exchanged with an amateur in Spain.

The station has also received a singular honor with the confirmation this fall of an exchange of messages with a station in Iraq and W4WE joined the ranks of the few stations

who have communicated with amateurs on all continents of the globe. When the certificate, stating this feat, arrives, it will receive a place of honor on the wall with the letter that the station received from the commander of the McMillan Arctic Expedition commending the station for the assistance rendered the expedition in handling its messages.

The operators of the local station, Stanley Preston, Jack Houston, and Bill Adams, say that during the contest they will maintain regular watches at the station and that there will be someone on duty there almost continually during the 15 days the contest is running.

It was stated by one of the operators that most of the work done during the contest would be on the 20 and 40 meter bands. The local station is equipped to handle traffic in both of these bands as well as on the other regular amateur wave lengths.

In preparation for the contest the station has recently purchased a new Pilot Super-Wasp receiving set, which is a great improvement over the receiving equipment previously used. This set is one of the most popular among the amateurs and it is now considered one of the best for amateur use.

The transmitting equipment of the station consists of four separate transmitters, two of which are crystal controlled. The transmitter which will see the most service during the contest is crystal controlled and operates on 42.7 and 21.35 meters. The average input to this set will be about 100 watts. The other crystal controlled trans-

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German Club Notice

Only two days remain before applications for membership in the German club will be closed, Will Yarborough, treasurer, announces. Applications should be mailed to him at Box 981 or the S. A. E. house. Only a limited number of vacancies are available. These will be filled in order of receipt of applications. Each application should be accompanied by a check made out to the German club for \$10. Applicants are then submitted to the executive committee and the checks returned in case the applicants are refused.

Admittance cards for the dances have been printed and will be given out beginning the latter part of this week. The regular assessment of five dollars for each set of dances will then be due. Those members who have not paid their yearly dues but who are expecting to attend the mid-winter set must also pay these before they will be given cards for the dances.

These dances will take place on the 21st and 22nd of this month, and will be held in the gymnasium. Decorations and other details are now being worked out, according to members of the executive committee of the German club.

No Esperanto Meeting

Dr. Metzenthin announces that the meeting of the Esperanto Club, scheduled for Tuesday, will be postponed. The meetings will be continued regularly throughout the remainder of the quarter.

CABINETS HEAR THREE SPEAKERS

H. D. Meyer, Dean Bell, and H. F. Comer Address Y. M. C. A. Groups At Regular Meetings.

Three speakers featured the programs of the Y cabinets last night at the Y. M. C. A. H. D. Meyer of the sociology department spoke to the freshman cabinet, Dean Bell addressed the sophomore cabinet, while H. F. Comer talked to the junior-senior group.

H. D. Meyer spoke on a philosophy of his based on keywords. "These words are watchmen to help us to adaptation," said the speaker. He gave six key-words likely to help one to adapt one's self. The first word was attitude. He defined this as: what you think about a thing and how you act to it. Speaking of background as his second word, he was of the opinion that many times we criticize people before we have ground. "If we would first learn background," he said, "we would do less criticizing." Knowledge was the next key-word. The knowledge to which he here referred was the knowledge of one's self. The fourth word was facilities. Faith was the fifth key-word. "I am not necessarily referring here to religious faith," stated the speaker. He said he believed that it was necessary to have faith before one could conquer; one must first have a vision in order to believe and have faith. The sixth and

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Mid-Term Grades

The mid-term grades will be posted in the Registrar's office in the South building today.

GLEE CLUB WINS DOUBLE HONORS

Choice And Prize Song Group Gained By University Singers.

The University glee club returned from Greenville last Saturday with the distinction of having won the song championship in the Southern Intercollegiate Glee Club Contest, Friday night.

Of the five schools represented, three were given special honors. The Carolina group was awarded first place as a result of scoring 253.6 points; Furman was given honorable mention with 248.8 points; and Wofford College with a score of 243 was accorded third place. The other schools competing were Guilford College and Erskine University.

Both the choice and prize song groups were won by Carolina, the school songs being sung equally well by Carolina and Furman.

The choice songs of the three winning groups were as follows: Carolina, "Ave Maria" by Arcadelt; Furman, "Lo How a Rose E'er Blooming;" and Wofford, "The Wanderer."

The contest was held in the fine arts building of the Greenville Woman's College. Judges for the occasion were Marshall Bartholomew of New York City, director of the Yale University glee club; Dr. Malcolm H. Dewey of Emory University; and James F. Griffith, of New York City.

At a business session of the association held before the contest, Prof. H. S. Dyer, director of the Carolina glee club, was elected president; E. J. Cullum of Davidson, vice president; and Max Noah of Guilford College, Sec'y-Treasurer.

Professor Dyer speaks of some interesting adventures encountered by the glee club during last weeks trip. The bus ride from here to Greensboro by way of the short route was four and a half hours in duration, the bus having become stuck in the mud no less than three times. On these occasions the glee club members aided in lifting the bus to solid ground.

When three miles beyond Charlotte and travelling at a high rate of speed, the passengers suddenly felt and saw the rear axle and wheels go rolling ahead of the bus. An emergency bus called out of Charlotte

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PHI ASSEMBLY TO DISCUSS POLITICS

The Philanthropic Assembly will hold its regular session tonight in New East building. The resolution "Resolved, that political frame-ups for student offices are detrimental and should be discouraged" will be discussed.

Speaker Lang will report on the Woodhouse-Williams debate which was held under the joint auspices of the Philanthropic and Dialectic societies. The matter of the joint meeting of the two societies during the month of February in the Phi hall will be brought before the assembly.

Concert By Russian Choir Pleases University Group

Sophomore Smoker

The Sophomore class will hold a smoker Thursday night at 9:00 o'clock in Swain hall, according to an announcement by the president of the class. The decision to hold a smoker was reached at a recent meeting of the executive committee of the class. The speaker has not been selected.

TAYLOR SOCIETY TO MEET TONIGHT

"Management Problems In The Textile Industry" To Be Subject Of Dr. Murchison's Talk.

C. T. Murchison, professor of economics and an authority on the present situation in the textile industry, will speak on "Management Problems in the Textile Industry" before the University student chapter of the Taylor Society at its regular meeting in Gerrard hall at 7 o'clock tonight.

In his talk Dr. Murchison will point out the problems of buying the raw cotton and marketing the finished goods as the two problems of the industry which are directly connected with management. He will show how the independent manufacturer is unprotected in these two matters, and how the problems differ from those of the same nature in any other industry.

Dr. Murchison is the third of a series of faculty speakers who are delivering addresses before the Taylor Society. On the program for the remainder of the quarter are talks by Professor Strong, Professor Taylor and Dean Carroll.

The meeting this week will be held in Gerrard hall instead of in Bingham hall where the previous meetings have been held.

Recorder's Court Is Moved To Old Pickwick

Because crowds attending the sessions of the Chapel Hill recorder's court which are held regularly at 10 o'clock on Monday mornings, and frequently in the evening at other times, have reached such huge proportions as to tax the strength of the second floor of the city hall, Judge C. P. Hinshaw announced that henceforth sessions will be held in the old Pickwick theatre.

The Pickwick theatre building is opposite the Carolina theatre, and is rented by the latter, who tendered it to the city for use without charge. Monday's session was held there.

"During the last month attendance has been increasing rapidly," said Judge Hinshaw. "Two hundred people often attend, and many others are turned away. We are afraid the floor joists will give way. We attribute much of this attendance to publicity given our proceedings by the Daily Tar Heel, which seems to be widely read."

Hoefer To Address First Year Students

E. G. Hoefer, head of the department of mechanical engineering, will speak to all first-year engineering students at 12 o'clock Wednesday on the different fields included in mechanical engineering.

Seventh Entertainment Presentation Well-Received By Student Audience In Swain Hall.

SING IN NATIVE LANGUAGE

Program Divided Into Three Parts; No Instrumental Accompaniment For Singers.

The Russian Symphonic Choir under the direction of Basile Kibalchich was enthusiastically received in its presentation in Swain hall last night of a program of Russian music, sung entirely in Russian with no instrumental accompaniment. The concert was the seventh number on the student entertainment program for this year.

Mr. Kibalchich and his choir have discarded the traditions of choral singing as exemplified by the old Italian and German schools and have developed a new form of vocal ensemble. He has taken the symphony orchestra as his model and has given each voice of his choir the same value as each instrument has in the modern orchestra. The results, as presented in the concert in Swain hall last night, is a choral body that sings with a beautiful quality of tone and a wide range of emotional appeal.

Particularly beautiful were the folk songs sung by the choir. The colorful and picturesque costumes of the Russian people worn by the singers added much to the effect of the group.

The audience particularly liked the "Gospodi Pomilui" by Lvov. The song consists of the repetition of the name phrase, which in English means "Lord have mercy on us," with different intonations and a feeling for the different parts.

The program was made up of three parts: the sacred, the classical and the folk music. The following numbers made up the first group:

"Holy Week" (Good Friday), harmonized by Kibalchich; "The Last Supper," Lvov; "To Thee We Sing," Rachmaninoff; "No-tre Dame" (Holy Virgin), Tchaikowsky; "Psalm XXIV," Archangelsky; and "Gospodi Pomilui," Lvov.

The second, the classical group, included the following: Prelude in C Sharp Minor, by Rachmaninoff; On the Steppes, by Sachnovsky; Peasant Scene from "Eugene Onegin," by Tchaikowsky; Evening Song from "Prince Igor," by Borodin; and Sadko, by Rimsky-Korsakoff.

The folk music came last. The numbers were: "Wedding Bells," by Nikolsky; "Children's Song," Nikolsky; "The Legend," Leontovich; "Morning Song," Lobachev; "The Bridal Song," arranged by Kibalchich; "In the Garden," arranged by Kibalchich; "Volga Boatmen Song," arranged by Kibalchich; "The Toilers' Song," arranged by Kibalchich; and "Gayety," Gretchaninoff.

Dancer Gets Fine

J. M. Barker, 25, of Pensacola, Florida, charged with driving an automobile while drunk, in Chapel Hill recorder's court yesterday was fined \$50 and costs. His drivers' license was suspended in Orange county for 90 days.

Barker who was in Chapel Hill to attend a college dance was arrested near the high school.