

# Unbeaten Tar Heels Meet Duke Tonight; Seek Number 18

## Unbeaten Mermen Meet Clemson Here

By STEWART BIRD  
Relaxed and ready following last week's resounding victory over East Carolina, Ralph Casey's all-conquering Tar Heel mermen will shoot for their seventh consecutive win of the season when they

take on the Clemson Tigers at 4 p.m. today in Bowman Gray Pool. The news from the Palmetto state indicates that the Tigers are weak in a few events, but Coach Casey, as usual, is not taking things too lightly, nor are his charges.

The Tar Heels are undefeated this season and are determined to keep it that way. They have taken East Carolina into camp twice, along with wins over South Carolina, Duke, Virginia and powerful N. C. State. Their win over State January 15th was important and impressive; important in that State is the chief threat to the Tar Heel's complete dominance of Southern swimming; impressive in that the 10 point victory was the largest margin by either team over the other in many years. Should the Tar Heels take their remaining meets and the critical encounter with State here Feb. 22nd, Carolina will be undisputed champion of the ACC and a serious threat to eastern dominance of the National Collegiate Championships.

### Wake-UNC Is Sellout

The Wake Forest-Carolina game to be played here Wednesday night is a sellout it was learned today. The ticket office also announced that tickets to the Carolina-State game Feb. 19 will go on sale Monday on a first come first serve basis.

## Beatty To N.Y.; Trackmen Run At State Today

Coach Dale Ranson's Carolina trackmen, both varsity and freshmen, will go through their preliminary paces for the ACC Indoor Games in State College's Cow Palace later this month when they travel to Raleigh today for a Big Four practice meet.

The Tar Heels will be without the services of their ace Jim Beatty who will participate in the Wanamaker Mile of the Melrose Games in New York tonight. Beatty will be up against such outstanding performers as Olympic 1,500 meter champ Ron Delaney, Hungarian Laszlo Tabori, and UCLA ace Bobby Seaman.

Coach Ranson will carry a sophomore laden group to Raleigh for the warm up in which no score will be kept.

In the high jump the Tar Heels will be led by veteran Ken Bryant and sophs Dick McCallister and Ray Stanley. John Jones and John Bilich will lead the way in the shot put event, with Stanley and Eddie Brawley doing the honors in the broad jump.

In the mile event, the Tar Heels will be led by Everett Whatley, Howard Kahn, and Marion Griffin. Wayne Bishop and Alec Coffin will set the pace in the two mile relay. Both are sophomores.

Speedsters Larry McMullen and Jim Moss will be the top men in the 60-yard dash with Dick McFadden, John Sylvester, and John Fox leading the way in the 600. Dave Scurlock, Ben Williams, and Howard Kahn are tops in the 880.

## Sellout Crowd To See Big Four Battle Here

By LARRY CHEEK  
North Carolina's reserve Tar Heels, still shaking from the scare they received at Maryland Tuesday night, go against another potential spoiler tonight when they face the hot and cold Duke Blue Devils in Woollen Gym.

A sellout crowd of 5,600 will be in the stands while thousands more will watch the game over WUNC-TV Channel 4. The game is being "broadvised" with armchair fans watching proceedings on television and listening to the game on radio.

Carolina, the nation's top ranked team, goes into the game with a spotless 17-0 record and a 7-0 reading in conference play. The Blue Devils are 10-6 overall and 5-2 in the conference. They are currently running in second place behind the leading Tar Heels.

The two teams met once before this season in the Dixie Classic. Carolina won that one by a 17 point margin, 88-71.

The Tar Heels, hard hit by the book bug, have lost two sophomore reserves since last semester via the "flunk out" route. Bill Hathaway, a 6-11 center, and Stan Groll, a 6-0 guard were the casualties. Tony Radovich, another man who saw heavy duty during the first semester has used up his eligibility and is not with the team.

To offset the losses, Coach Frank McGuire has reinstated suspended center-forward Bob Young. Young, given the boot by McGuire for disciplinary reasons before the season started, saw action in the Maryland squeaker Tuesday night. Danny Lotz is the only other remaining front line reserve.

Duke is reportedly at full strength for the first time since the beginning of the season. Hayes Clement and Bucky Allen, who both have been sidelined by injuries at various times, are in good health and should be ready to go. The Blue Devil starting lineup will probably find Clement at center, rugged Paul Schmidt and bespectacled Jim Newcome at forwards, and Allen along with

## Tar Heel Matmen Beaten

By RON MILLIGAN

The Carolina wrestling team went down fighting yesterday afternoon as Maryland overpowered them 24 to 6 before one of the largest crowds ever to attend a wrestling match in Woollen Gym.

Approximately 300 spectators watched one of the most exciting collegiate wrestling matches in the country yesterday.

The winner of this match emerges almost certainly as the ACC champion for 1957. Thus it is quite possible that Maryland will continue to be the champion.

In the dressing room after the match yesterday, someone asked Coach Sam Barnes what he thought about the results. Barnes replied: "I think we are one year away from giving Maryland a good match. You see, my sophomores looked exceptionally well this afternoon."

Only a sophomore, Carolina's Bill McGehee looked exceptionally well against ACC champion Rod Norris until the closing minutes of the last round. One mistake caused McGehee to get pinned.

This is the way the individual matches went: 123 lb. John McHugh (Md.) pinned Henry Rhyne in 2 min., 130 lb. Ray Haney (Md.) decisioned Capt. Bob Wagner 7:0. 137 lb. Perrin Henderson decisioned Berle Cohen (Md.) 6:1, 147 lb. Tom Oberholtzer (Md.) decisioned Charlie Boyette 7:6, 157 lb. Ken Hoke decisioned Leroy Kennedy (Md.) 3:2, 167 lb. Rodney Norris (Md.) pinned Bill McGehee in 7 min. 45 sec., 177. Dick Dean (Md.) decisioned Dave Atkinson 11:0, and heavyweight Mike Sandusky (Md.) pinned Lew Hayes in 50 seconds.

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## Tatum Will Hold First Drill Today

Although the weather is still a bit on the rainy and wintry side, the Carolina Tar Heel football team will begin spring practice on Navy Field this afternoon as Coach Jim Tatum goes into his second year with the Tar Heels.

This will be Tatum's first look at his ball club since the Tar Heels climaxed a rather dreary 1956 schedule with a loss to Duke Nov. 24. The Tar Heels were able to come out on top only twice during the '56 season and later had those wins taken away from them because of an ineligible player.

Under the conference ruling, spring practice may last only 20 days and this must come within 36 days. Tatum has set up a practice schedule whereby he will hold practices every other day and Saturday. This is to give his players time to study and still be able to attend practice.

Another problem the Tar Heel mentor faces is finding a replacement for assistant coach Eddie Teague who is now athletic director and head football coach at the Citadel. According to Tatum he hasn't been able to find a man of the desired qualifications yet, but he is "in no hurry." Freshman Coach Fred Tullai and graduating seniors Don Lear and George Stavnitski will assist the regular varsity coaching staff during spring practice sessions.

## WUNC Will Carry Game At Virginia Monday

It was learned yesterday that WUNC-FM, the university FM radio station, will broadcast the Carolina-Virginia basketball game from Charlottesville, Va., Monday night.

Larry Saunders, a senior radio major from Norfolk, Va., will handle the play-by-play. WUNC is located at 91.5 on the FM dial, and you must have an FM radio to pick up the broadcast. This is the first time the university station has covered a basketball game. Station manager John Young said that because no other station is broadcasting the game, it was decided that WUNC would do it as a service to the students.



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Out of the Army in 1953, Gene met an IBM representative. It sounded like opportunity. A few interviews later, Gene was sure. Although sales was only one of the many jobs he felt he could handle, this kind of selling—(IBM machines are as much an idea as a product)—promised to occupy every talent he possessed. Besides, he's learned that "no other form of training produces so many top business managers."



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## What's it like to be AN IBM SALESMAN?

Selling to management is perhaps the best training for management, and it's the reason Gene McGrew joined IBM. Today, he possesses a thorough practical Business Administration education, responsibility, an excellent income—all at age 27. Read about an unusual career.

Makes first sale  
Gene's first sale, to a bank, required thorough study; consultations; a written recommendation. The climax came, Gene remembers, when he submitted his analysis to the vice president and received that gentleman's signature.



Discussing customer's installation  
Gene's latest sale was to a large industrial corporation. He's now preparing this customer for the installation of an IBM electronic system designed to simplify financial procedure; inventory and other systems problems. At 27, Gene finds himself top man on an important account. He's educator, salesman, administrator.

How would Gene define selling?  
"We feel the best way to sell is to be able to consult. The best way to consult is to know something of value your customer doesn't. IBM's 'something of value' is profit through automation."

Gene's thoughts on competition:  
"The entire Office Machine Industry feels the lead pencil is the biggest competitor. You've no idea how many time-consuming clerical jobs can be mechanized, thus freeing people for important, creative jobs. IBM's success in the field is due to service, knowledge, 'know-how'."

Does Gene find his youth a handicap?  
"It's what you know—not how old you are—that counts. I deal with executives twice my age on a basis of

equality, because they respect my training and my business judgment."

Future wide open  
"I'm getting married soon, and I was amazed to realize how much security IBM's growth (sales have doubled on the average every five years since 1930) and benefits represent. But I think my real security lies in the chance to use my own ability fully and freely. There are nearly 200 Branch Managerships, 15 District Managerships and executive positions in 5 other divisions ahead of me. IBM is introducing new machines, systems and concepts so fast that, every Monday, we have a 'new idea' meeting just to keep up."

IBM hopes this message will give you some idea of what it's like to be a salesman at IBM. There are equal opportunities for E.E.'s, I.E.'s, M.E.'s, physicists, mathematicians, and Liberal Arts majors in IBM's many divisions—Research, Product Development, Manufacturing En-



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