

# Three Conduct UNC Institutes



Charles F. Milner



Albert Coates



Dr. Rex S. Winslow

Three men who conduct the majority of the institutes, short courses, conferences and "workshops" in the University during the summer are Albert Coates, Director of the Institute of Government, Charles F. Milner, Director of the Extension Division and Rex S. Winslow, Director of Business Services and Research.

Professor Coates is head of the famous Institute of Government in the Knapp Building. Here come the representatives of city, county and state government to learn how to do their jobs better—and to share information

with their fellows in grass-roots government.

Milner conducts a broad program of institutes and short courses in many facets of liberal education. He directs probably the largest number of "adult education" programs here.

Professor Winslow's activity is directed primarily at the business community of the state. Realtors, bankers, industrialists, accountants and others come here for courses in which the faculty is composed of the businessmen themselves and members of the business school faculty here.

The chief administrative officer of the University of North Carolina in Chapel Hill is William B. Aycock.

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# New Organization Aids City Zoning

The North Carolina Planning Association, a new organization to promote better city planning and zoning throughout the state, will try to stimulate exchanges of ideas among people in both urban and rural places, it was stated here today by Frank G. Umstead of Chapel Hill, the president of the group.

Umstead who heads the Chapel Hill Planning Board was elected at the conclusion here last week of an N. C. Planning Conference at the Institute of Government.

Members of the new organization include city planners, members of planning and zoning boards, city manager, mayors, county manager, architects, educators, board of adjustment members and zoning inspectors. Other citizens who may be interested in better city planning also are eligible for membership.

Other officers of the N. C. Planning Association are Thomas C. Powell Jr. of Raleigh, chairman of the Raleigh Planning Board, and as directors E. D. Howard, chairman of the New Bern Planning Board, R.D. Tillson, chairman of the High Point Planning Board, and Leo A. Bessett, chairman of the Asheville Urban Development Commission.

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# N. C. Realtors Confer At Educational Meet

The N. C. Association of Realtors will hold a special real estate education conference here Thursday, with top speakers covering the field from sales ideas to tax tips.

Ninety-three persons, a record enrollment, are attending the week-long 12th annual Realtors Institute which began Sunday on the University campus, also under NCAR sponsorship.

Thursday's gathering will begin at 9:30 a.m. in the Carolina Inn Ballroom and continue through 4 p.m. NCAR President C. Cliff Cameron of Raleigh will preside. Program chairman is George T. Vincent, Pittsboro realtor.

Realtors speaking will be William O. Hayes Jr., assistant vice president, The Title Guarantee Co. of Baltimore, Md.; Ed Mendenhall, partner in Mendenhall-Moore Realtors, High Point; and Cameron, who is president of Cameron-Brown Co., Raleigh.

Cameron will outline the legislative picture in the real estate field. Hayes will discuss "Tracing Real Property Titles" and Mendenhall will suggest sales ideas.

Estate planning will be analyzed by Charles W. Cheek, trust officer of Wachovia Bank and Trust Company in Durham. William D. Carmichael III, account executive for C. Knox Massey & Associates in Durham, will tell "What's Wrong with Real Estate Advertising."

The Research Triangle's effect on the state will be presented by Pearson H. Stewart, vice president in charge of planning for the Research Triangle Park, with offices in Raleigh.

Other speakers are David M. McConnell, Charlotte attorney, and Ford S. Worthy Jr., vice president of Raleigh's Cameron Village.

Worthy, who is a real estate and property management consultant, will talk about commercial sales and leases. McConnell, who will give tax tips on investment real estate, is general counsel for Belk Department Stores and a vice president and director of Industrial Testing Reactors, Inc. Known widely for his legal tax work, he formerly was with the U. S. Bureau of Internal Revenue in Washington, D. C.

Another special feature during Realtors Institute will be the NCAR directors' meeting in Chapel Hill Wednesday. They will join institute participants for a luncheon at Carolina Inn.

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